THE INDUSTRIAL ARTS INDEX

1945

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THE INDUSTRIAL ARTS INDEX

THIRTY-THIRD ANNUAL VOLUME

1945

SUBJECT INDEX TO A SELECTED LIST OF ENGINEERING, TRADE AND BUSINESS PERIODICALS

EDITED BY
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LEONE BAKER, LUCILLE CRAUMER

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PREFACE

The Industrial Arts Index, now in its thirty-fourth year, cumulates in this volume the twelve monthly issues published from December 1944 thru November 1945, making the thirty-third annual cumulation.

There have been no changes in the list of periodicals indexed except the substitution of *Life Insurance Courant* and *Rough Notes* for the two editions of *Insurance Field.* This change was made at the suggestion of the Insurance Group of the Special Libraries Association. Two new periodicals are to be indexed in 1946: *The Journal of Documentation,* published quarterly by the Association of Special Libraries and Information Bureaux, London, and *Domestic Commerce,* published by the United States Department of Commerce. Two volumes of United States National Advisory Committee for Aeronautics Reports, 1940 and 1941, not available during the war, have been received and will be indexed in the current 1946 volume of the Index.

M. E. P.

0221

List of Periodicals Indexed

A S M E Trans—Transactions of the American Society of Mechanical Engineers. $12; single numbers $1.50. m (except Mr, Je, S, D) American Society of Mechanical Engineers, 29 W 39th St, New York 18 (1v:Ja v67;i-l)

$7.50 to members and affiliates

Acoustical Soc Am J—Journal of the Acoustical Society of America. $6; single numbers $1.80. q American Institute of Physics, 57 E 55th St, New York 22 (1v:Jl v17;i-s)

Indexing began July 1940 v 12, no 1

Adv & Sell—Advertising and Selling. $3; single numbers 25c. m Robbins Pub. Co, Inc, 9 E 38th St, New York 16 (1v:Ja v38;i-none)

Advanced Management—Advanced Management, $6; single numbers $1.50. q Society for the Advancement of Management, Inc, 84 William St, New York 7 (1v:Ja v10;i-l)

Formerly Society for the Advancement of Management Journal, a bi-monthly

Aero Digest—Aero Digest. $3; single numbers 50c. s-m Aeronautical Digest Pub. Corp, 515 Madison Av, New York 22 (4v:Ja,Ap,Jl,O v48-51;i-s)

Published semi-monthly beginning January 1944

Changed to monthly beginning January 1946

Aeronautical Eng R—Aeronautical Engineering Review. $3; single numbers 30c. m Institute of the Aeronautical Sciences, Inc, 2 E 64th St, New York 21 (1v:Ja v4;i-s)

Formerly Journal of the Aeronautical Sciences, Aeronautical Review Section

Air Transport—Air Transport. $5; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v3;i-none)

Began publication September, 1943

Am Assn of Textile Chemists and Colorists. Proceedings. Published in American Dyestuff Reporter

Am Assn Pet Geologists Bul—Bulletin of the American Association of Petroleum Geologists. $15; single numbers $1.50. m American Association of Petroleum Geologists, Inc, Box 979, Tulsa 1, Oklahoma (1v:Ja v29;i-s)

Am Bankers Assn J. See Banking

Am Bld—American Builder and Building Age. $2; single numbers 35c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v67;i-none)

Am Bsns—American Business combined with System. $3; single numbers 35c. m Dartnell Publications, Inc, 4660 Ravenswood Av, Chicago 40 (1v:Ja v15;i-none)

Indexing began August 1935 when it was combined with System

Am Cer Soc Bul—Ceramic Abstracts and the Bulletin of the American Ceramic Society $1.50; single numbers 25c. m American Ceramic Society, 2525 N High St, Columbus 2, Ohio (1v:Ja v24;i-s)

Am Cer Soc J—Journal of the American Ceramic Society. $15; single numbers $1.50. m American Ceramic Society, 2525 N High St, Columbus 2, Ohio (1v:Ja v28;i-s)

Am Chem Soc J—Journal of the American Chemical Society. $8.50; single numbers 75c. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v67;i-s)

Am Concrete Inst J—Journal of the American Concrete Institute. $7.50; single numbers $1.50. 6 times a year (S, N, Ja, F, Ap, Je) American Concrete Institute, 7400 Second Blvd, Detroit 2, Mich. (1v:S v17;i-s)

Began publication as v 1 (Proceedings, v 26) November, 1929

Am Dyestuff Rep—American Dyestuff Reporter. $5. bi-w Howes Pub. Co, 1 Madison Av, New York 10 (1v:Ja v34;i-s)

Includes Proceedings of American associations of textile chemists and colorists

Am Gas Assn Mo—American Gas Association Monthly. $3. m (bi-m Jl-Ag) American Gas Assn, Inc, 420 Lexington Av, New York 17 (1v:Ja v27;i-l)

Am Gas Assn Proc—American Gas Association Proceedings. Annual convention proceedings. annual American Gas Association, Inc, 420 Lexington Av, New York (26th annual convention, 1944)

Am Gas J—American Gas Journal. $2; single numbers 25c. m American Gas Journal, Inc, 53 Park Pl, New York 7 (2v:Ja,Jl v162-163; i-l)

Am Inst Banking Bul—Bulletin of the American Institute of Banking. $1; single numbers 25c. q American Bankers Assn, American Institute of Banking Section, 22 E 40th St, New York 16 (1v:Ja v27;i-r)

Am Inst Chem Eng Trans—American Institute of Chemical Engineers. Transactions. $10; single numbers $2. bi-m American Institute of Chemical Engineers, 50 E 41st St, New York 17 (1v:F v41;i-s)

Am Inst E E J. See Elec Eng

Am Inst of Mining and Metallurgical Engineers. See Min & Met

Am J Sci—American Journal of Science. $6; single numbers 60c. m American Journal of Science, New Haven, Conn. (1v:Ja v243;i-s)

Published a special issue [Daly Volume] vol 243-A

Am Mach—American Machinist. $5; single numbers 35c. bi-w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v89;i-r)

Am Pet Inst Proc—American Petroleum Institute Proceedings. 50 W 50th St, New York

Am Soc C E Proc—Proceedings of American Society of Civil Engineers. $8; single numbers $1. m (except Jl and Ag) American Society of Civil Engineers, 33 W 39th St, New York (1v:Ja v71;i-s)

Am Soc for Metals Trans—Transactions of the American Society for Metals. 2v v32, v33 '44 American Society for Metals, 7301 Euclid Av, Cleveland 3, Ohio

Published in 2 volumes soon after annual meeting

Formerly Transactions of American Society for Steel Treating

Am Soc Heat & V E J. See Heating-Piping

Am Soc M E J. See Mech Eng

Am Soc M E Trans. See A S M E Trans

Am Soc Steel Tr Trans. See Am Soc for Metals Trans

Am Soc T M Proc—American Society for Testing Materials. Proceedings. annual American Society for Testing Materials, 260 S Broad St, Philadelphia 2 (1v:v44)

Am Stat Assn J—Journal of the American Statistical Association. $6; single numbers $1.50. q American Statistical Association, 1603 K. St, N.W, Washington 6, D.C. (1v: Mr v40;i-s)

Am Water Works Assn J—Journal of the American Water Works Association. $7; single numbers 75c, to members 50c. m American Water Works Assn, 500 Fifth Av, New York 18 (1v:Ja v37;i-s)

Index, 1940-1944 published as pt. 2 of March '45 number

Publications of societies, institutions, etc. are listed under the names of the organizations.
i-l=index sent loose; i-r=index sent upon request; i-s=index stitched in volume.
Month abbreviation followed by volume number=Month in which new volume begins and the number of the new volume beginning in 1945.

Ann Am Acad—Annals of the American Academy of Political and Social Science. $5; single numbers $2. bi-m American Academy of Political and Social Science, 3457 Walnut St, Philadelphia 4 (6v:Ja,Mr,My,Jl,S,N v237-242; i-s)
Published also in cloth $7.50; single numbers $2.50

Arch Forum—Architectural Forum. $4; single numbers $1. m Time, Inc, 330 E 22d St, Chicago 16 (2v:Ja,Jl v82-83;i-r)

Arch Rec—Architectural Record. $3; single numbers $1. m F. W. Dodge Corp, 119 W 40th St, New York 18 (2v:Ja,Jl v97-98;i-s)

Assn of Sp Lib & Inf Bur Proc—Association of Special Libraries and Information Bureaux Proceedings. 6s. annual Association of Special Libraries and Information Bureaux, 52, Bloomsbury St, London, W.C. 1
Not published in 1940 or 1941
1942 indexed in 1943 annual
1943 and 1944 indexed in this volume

Automobile Eng—The Automobile Engineer. £1 17s 4d; single numbers 2s 6d. m Iliffe & Sons, Ltd, Dorset House, Stamford St, London, S.E. 1 (1v:Ja v35;i-r;cost 6d)
Annual extra number published in October

Automotive & Aviation Ind—Automotive and Aviation Industries. $1; single numbers 25c. s-m Chilton Co, Chestnut & 56th Sts, Philadelphia 39 (2v:Ja,Jl v92-93;i-none)
Formerly Automotive Industries
Price of March 15 issue is 50c

Aviation—Aviation. $3; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v44;i-none)

Aviation N—Aviation News. $5; single numbers 50c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (2v:Ja,Jl v3-4;i-none)
Began publication August 2, 1943

Bankers Mo—Bankers Monthly. $5; single numbers 50c. m Rand McNally & Co, 536 South Clark St, Chicago 5 (1v:Ja v62;i-none)
Formerly Rand McNally Bankers Monthly

Banking—Banking; Journal of the American Bankers Association. $3; single numbers 25c. m American Bankers Association, 12 E 36th St, New York 16 (1v:Jl v38;i-r)
Formerly American Bankers Association Journal

Banking Law J—Banking Law Journal (combined with the Bankers Magazine) $8; single numbers 75c. m Bankers Publishing Co, 465 Main St, Cambridge 42, Mass. (1v:Ja v62;i-s)
Combined with Bankers Magazine, July 1943

Barron's—Barron's. $10; single numbers 25c. w Barron's Pub. Co, Inc, 40 New St, New York 4 (1v:Ja v25;i-r)

Bell System Tech J—Bell System Technical Journal. $1.50; single numbers 50c. q American Telephone and Telegraph Co, 195 Broadway, New York (1v:Ja v24;i-r)

Blast F & Steel Pl—Blast Furnace and Steel Plant. $2.50; single numbers 50c. January and August numbers $1 ea. m Steel Publications, Inc, Thaw Bldg, 108 Smithfield St, Pittsburgh 30, Pa. (1v:Ja v33;i-s)

Boston Soc C E J—Journal of the Boston Society of Civil Engineers. $4; single numbers $1. q Boston Society of Civil Engineers, 715 Tremont Temple, Boston (1v:Ja v32;i-s)

Brick & Clay Rec—Brick and Clay Record. $5; single numbers 50c. m Industrial Publications, Inc, 59 E Van Buren St, Chicago 5 (2v:Ja,Jl v106-107;i-s)

Bsns W—Business Week. $5; single numbers 20c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (without v no;i-r)

Burroughs Clearing House—Burroughs Clearing House. m Burroughs Adding Machine Co, Second Blvd. and Burroughs Av, Detroit 32, Mich. (1v:O v30;i-none)

Bus Transportation—Bus Transportation. $3; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v24; i-r)
Price of January issue is $1

CAA J—CAA Journal; issued monthly by the Civil Aeronautics Administration. 50c. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v6;i-s)
Formerly Civil Aeronautics Journal

Can Chem & Process Ind—Canadian Chemistry and Process Industries. $4; single numbers 40c. m Westman Publications, Ltd, 137 Wellington St, West, Toronto, Ont. 1 (1v:Ja v29; i-r)
Formerly Canadian Chemistry and Metallurgy

Can Min J—Canadian Mining Journal. $3. m National Business Publications, Ltd, Gardenvale, Que. (1v:Ja v66;i-s)

Cer Ind—Ceramic Industry. $4; single numbers 50c. m Industrial Publications, Inc, 59 E Van Buren St, Chicago 5 (2v:Ja,Jl v44-45;i-s)
Price of January issue $2

Chem Age (Lond)—The Chemical Age. 26s; single numbers 8d. w Benn Brothers, Ltd, Bouverie House, 154 Fleet St, London, E.C. 4 (2v:Ja,Jl v52-53;i-r)

Chem & Eng N—Chemical and Engineering News. $2; single numbers 15c. s-m American Chemical Society, 1155 16th St, N.W. Washington 6, D.C. (1v:Ja v23;i-s)

Chem & Ind—Chemistry and Industry. £2 15s. single numbers 2s. w Society of Chemical Industry, 56 Victoria St, London, S.W.1 (without v no;i-r)
Published as section of Journal of the Society of Chemical Industry until 1937

Chem & Met Eng—Chemical and Metallurgical Engineering. $3; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v52;i-r)

Chem Ind—Chemical Industries. $4; single numbers 50c. m Maclean-Hunter Pub. Corp, 309 W Jackson Blvd, Chicago 6 (2v:Ja,Jl v56-57;i-l)
Published twice in November; regular issue $1; second issue, Buyer's Guidebook number $2

Chem R—Chemical Reviews. $9. ($7 to members of American Chemical Society) bi-m Williams & Wilkins Co, Mount Royal and Guilford Avs, Baltimore 2, Md. (2v:F,Ag v36-37;i-s)

Chem Soc J—Journal of the Chemical Society. £3 15s. m D. C. Martin, The Chemical Society, Burlington House, Piccadilly, London, W. 1 (without v no;i-l)

Civil Aero J—Civil Aeronautics Journal; Issued monthly by the Civil Aeronautics Administration. 50c. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v6;i-s)
Formerly Air Commerce Bulletin
Changed to CAA Journal with April 15, 1945 number

Civil Eng—Civil Engineering. $5; single numbers 50c. m American Society of Civil Engineers, 33 W 39th St, New York 18 (1v:Ja v15; i-s)

Coal Age—Coal Age. $3; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v50;i-s)

Comm & Fin Chr—Commercial & Financial Chronicle. $26; single numbers 60c. s-w William B. Dana Co, 25 Park Pl, New York 8 (2v:Ja,Jl v161-162;i-l)

Comp Air Mag—Compressed Air Magazine. $3; single numbers 35c. m Compressed Air Magazine Co, Phillipsburg, New Jersey (1v:Ja v50; i-r)

Concrete—Concrete. $2; Cement mill ed. $3; single numbers 40c. m Concrete Pub. Corp, Daily News Plaza, 400 W Madison St, Chicago 6 (1v:Ja v53;i-s)

Consumers Res Bul—Consumers' Research Bulletin (Not Confidential). $3; single numbers 30c. m Consumers' Research, Inc, Washington, New Jersey (2v:Ja,Jl v15-16;i-s)

Credit & Fin Management—Credit and Financial Management. $3; single numbers 25c. m National Association of Credit Men, Chestnut at 56th St, Philadelphia 39, Pa.; 1 Park Av, New York 16 (1v:Ja v47;i-s)

Diesel Power—Diesel Power and Diesel Transportation. $3; single numbers 35c. m Diesel Publications, Inc, 192 Lexington Av, New York 16 (1v:Ja v23;i-none)

Dom Eng—Domestic Engineering. $3; single numbers 30c. m Domestic Engineering Co, 1900 Prairie Av, Chicago 16 (2v:Ja,Jl v165-166; i-none)

Dun's R—Dun's Review. $4; single numbers 35c. m Dun & Bradstreet, Inc, 290 Broadway, New York 8 (1v:Ja v53;i-r)
Formerly Dun & Bradstreet Monthly Review

Dun's Stat R—Dun's Statistical Review. $1; single numbers 10c. m Dun & Bradstreet, Inc, 290 Broadway, New York 8 (1v:Ja v9;i-none)

East Underw—Eastern Underwriter. $3; single numbers 25c. w Eastern Underwriter Co, 41 Maiden Lane, New York 7 (1v:Ja v46;i-none)
Price of pt 2, October 5 issue $1

Econ Geol—Economic Geology. $5; single numbers $1. s-q Economic Geology Pub. Co, M. M. Leighton, Business Mgr, Urbana, Ill. (1v:Ja v40;i-s)

Economist—Economist. £3; single numbers 1s. w Economist Newspaper, Ltd, Brettenham House, Lancaster Place, Strand, London. W.C. 2 (2v:Ja,Jl v148-149;i-l)

Edison Elec Inst Bul—Edison Electric Institute Bulletin. $2; single numbers 25c. m Edison Electric Institute, 420 Lexington Av, New York (1v:Ja v13;i-l)

Elec Eng—Electrical Engineering. $12; single numbers $1.50. m American Institute of Electrical Engineers, 33 W 39th St, New York 18 (1v:Ja v64;i-l)

Elec R (Lond)—Electrical Review. £2 7s 8d; Canadian subs £2 3s 4d; single numbers 9d. w Electrical Review, Dorset House, Stamford St, London, S.E. 1 (2v:Ja,Jl v136-137;i-r)
v128 began Nov. 8, 1940 (smaller size)

Elec West—Electrical West. $2; single numbers 25c. m McGraw-Hill Co. of California, 68 Post St, San Francisco 4, Calif. (2v:Ja,Jl v94-95;i-r)

Elec World—Electrical World. $5; single numbers 25c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (2v:Ja,Jl v123-124;i-l)
Regular issue alternates with a News Edition

Electrician—Electrician. 30s; single numbers 6d. w Benn Bros, Ltd, Bouverie House, 154 Fleet St, London, E.C. 4 (2v:Ja,Jl v134-135;i-l)

Electrochem Soc Trans—The Electrochemical Society. Transactions. The Electrochemical Society, Columbia University, New York 27
Formerly American Electrochemical Society
Preprints are indexed

Electronics—Electronics. $5; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v18;i-s)
Price of November issue $1

Eng & Min J—Engineering and Mining Journal. $3; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v146;i-l)

Eng Educ. See J Eng Educ

Eng N—Engineering News-Record. $5; single numbers 25c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (2v:Ja,Jl v134-135;i-r)

Engineer—Engineer. £3 5s; Canadian subs £2 18s 6d; single numbers 1s 3d w Engineer, 28, Essex St, Strand, London, W.C. 2 [with bi-monthly supplement "Metallurgist"] (2v:Ja,Jl v179-180;i-l)
Bi-monthly supplement "Metallurgist" suspended for the duration of the war

Engineering—Engineering. Thick paper ed £3 7s 6d; thin paper ed £3 3s; Canadian subs thick paper ed £3 3s; thin paper ed £2 18s 6d; single numbers 1s 2½d w Engineering, Ltd, 35 and 36 Bedford St, Strand, London, W.C. 2 (2v:Ja,Jl v159-160;i-r)

Explosives Eng—The Explosives Engineer. $1; single numbers 25c. bi-m Explosives Engineer, 922 Delaware Trust Bldg, Wilmington, Delaware (1v:Ja v23;i-s)
Changed to a bi-monthly beginning January 1943

Factory Management—Factory Management and Maintenance. $3; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v103;i-r)

Fed Res Bul—Federal Reserve Bulletin. $2; single numbers 20c (to non-members). m Board of Governors of the Federal Reserve System, Constitution Av at 20th St, Washington 25, D.C. (1v:Ja v31;i-s)

Food Ind—Food Industries. $3; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v17;i-s)

For Comm W—Foreign Commerce Weekly. $6; single numbers 15c. w Superintendent of Documents, Washington 25, D.C. (4v: 13 issues in each v18-21;i-l)
Replaces Commerce Reports and Comparative Law Series

Fortune—Fortune. $10; single numbers $1. m Time, Inc, 330 E 22d St, Chicago 16 (2v:Ja,Jl v31-32;i-r)

Foundry—Foundry. $3; single numbers 25c. m Penton Pub. Co, Penton Bldg, Cleveland 13, O. (1v:Ja v73;i-r)

Franklin Inst J—Journal of the Franklin Institute. $6; single numbers 60c. m Franklin Institute, Benjamin Franklin Parkway at 20th St, Philadelphia (2v:Ja,Jl v239-240;i-s)

Gas Age—Gas Age combining Natural Gas, Gas Age, Gas Record. $3; single numbers 25c. bi-w Robbins Pub. Co, Inc, 9 E 38th St, New York 16 (2v:Ja,Jl v95-96;i-l)

Gas J (Lond)—Gas Journal. single numbers 1s. w Walter King, Ltd, 11, Bolt Court, Fleet St, London, E.C. 4 (2v:Ja,Jl v245-246;i-l)

Gen Elec R—General Electric Review. $3; single numbers 30c. m General Electric Co, Schenectady 5, N.Y. (1v:Ja v48;i-l)

Geol Soc Bul—Bulletin of the Geological Society of America. $10. m Geological Society of America, H. R. Aldrich, sec, 419 W 117th St, New York 27 (1v:Ja v56;i-s)

Geol Soc Proc—Proceedings volume of Geological Society of America for 1944. Geological Society of America, H. R. Aldrich, sec, 419 W 117th St, New York 27

Glass Ind—Glass Industry. $3; single numbers 25c. m Ogden Pub. Co, 55 W 42d St, New York 18 (1v:Ja v26;i-s)

Harvard Bsns R—Harvard Business Review. $5; single numbers $1.50. q Harvard Business Review, Soldiers Field, Boston 63 (1v: [O] v24;i-s)

Heat & Ven—Heating and Ventilating. $2; single numbers 30c. m Industrial Press, 148 Lafayette St, New York 13 (1v:Ja v42;i-r)

Heating-Piping—Heating, Piping and Air Conditioning. $2; single numbers 25c. m Keeney Pub. Co, 6 N Michigan Av, Chicago 2 (1v:Ja v17;i-s)
Includes American Society of Heating and Ventilating Engineers Journal section

Ill U Eng Exp Sta Bul—Illinois University Engineering Experiment Station. Bulletin. irr Univ. of Ill, Urbana

Ill U Eng Exp Sta Circ—Illinois University Engineering Experiment Station. Circular. irr Univ. of Ill, Urbana

Illum Eng—Illuminating Engineering including Transactions of the Illuminating Engineering Society. $7.50; single numbers $1. m (except Ag and O) Illuminating Engineering Society, 51 Madison Av, New York 10 (1v:Ja v40;i-s)

Illum Engr. See Light & Lighting

Ind & Eng Chem—Industrial and Engineering Chemistry Industrial Edition. single numbers 75c. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v37;i-s)
With Analytical edition $4

Ind & Eng Chem Anal ed—Industrial and Engineering Chemistry Analytical Edition. single numbers 50c. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v17;i-s)

Ind Marketing—Industrial Marketing. $2; single numbers 20c. m (s-m during O) Advertising Publications, Inc, 100 East Ohio St, Chicago 11 (1v:Ja v30;i-none)
October 25th issue not sold separately

Ind Med—Industrial Medicine. $5; single numbers 50c. m Industrial Medicine Pub. Co, 605 North Michigan Av, Chicago (1v:Ja v14;i-s)

Ind Stand—Industrial Standardization. $4; single numbers 35c. m American Standards Association, 70 E 45th St, New York 17 (1v:Ja v16;i-l)

Index—Index. q New York Trust Company, 100 Broadway, New York (1v:[Mr] v25;i-l)

India Rubber World—India Rubber World Natural & Synthetic. $3; single numbers 35c. m Bill Brothers Publishing Corporation, 386 4th Av, New York 16 (2v:Ap,O v112-113;i-s)

Inland Ptr—Inland Printer. $4; single numbers 40c. m Maclean-Hunter Pub. Corp, 309 W Jackson Blvd, Chicago 6; 522 5th Av, New York 18 (2v:Ap,O v115-116;i-none)

Ins Field (Fire ed)—Insurance Field (Fire and Casualty Edition). $3; single numbers 15c. w Insurance Field Co, Inc, 322 West Liberty St, Louisville 1, Ky. (1v:Ja v73;i-none)

Indexing discontinued with v73 Dec. 28, 1944

Ins Field (Life ed)—Insurance Field (Life Edition). $3; single numbers 15c. w Insurance Field Co, Inc, 322 West Liberty St, Louisville 1, Ky. (1v:Ja v73;i-none)

Indexing discontinued with v73 Dec. 29, 1944

Inst Chem Eng Trans—Transactions of the Institution of Chemical Engineers. annual Institution of Chemical Engineers, 56 Victoria St, Westminster, London, S.W. 1 (1v:v20 1942)

1942 volume has not yet been published

Inst E E J—Journal of the Institution of Electrical Engineers. single numbers pt1 5s; pt2 7s 6d; pt3 6s m The Institution, Savoy Place, Victoria Embankment, London, W.C.2; E. & F. N. Spon, Ltd, 57 Haymarket, London, S.W. 1 (1v:Ja v92;i-l)

Beginning with volume 88 published in three parts: pt 1, General, m (Ja); pt 2, Power Engineering, bi-m (F); pt 3, Communication Engineering, q (Mr)

Inst Mech Eng J & Proc—Institution of Mechanical Engineers. Journal and Proceedings. Institution of Mechanical Engineers, Storey's Gate, St. James's Park, London, S.W. 1

Four numbers published in 1945 (v 151, no 4, March; v 152, nos 1-3, June, Sept., Dec.) Journal published separately in other months

Index to volume 151 Ja-D 1944 in Mr 1945 number

Inst Pet J—Journal of the Institute of Petroleum. single numbers 7s 6d. m Institute of Petroleum, 26 Portland Pl, London, W. 1 (1v: Ja v31;i-s)

Formerly Journal of the Institution of Petroleum Technologists

Inst Radio Eng Proc—Proceedings of the Institute of Radio Engineers. $10; single numbers $1. m Institute of Radio Engineers, Inc, 330 W 42d St, New York 18 (1v:Ja v33;i-l)

Int Labour R—International Labour Review. $5; single numbers 50c. m International Labour Office, 734 Jackson Pl, Washington 6, D.C. (2v:Ja,Jl v51-52;i-s)

Ag-S, nos 2 and 3 of v52 combined in one issue

Inv Banking—Investment Banking. irr Investment Bankers Association of America, 33 S Clark St, Chicago 3 (v15;i-none)

Iron Age—Iron Age. $8; single numbers 35c. w Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39; 100 E 42d St, New York 17 (2v: Ja,Jl v155-156;i-r)

Iron & Steel Inst J—Journal of the Iron and Steel Institute. s-annual Iron and Steel Institute, 4, Grosvenor Gardens, London, S. W. 1 (2v:v149-150,1944,nos1-2)

J Account—Journal of Accountancy. $4; single numbers 35c. m American Institute Pub. Co, Inc, 13 E 41st St, New York 17 (2v;Ja,Jl v79-80;i-s)

J Aeronautical Sci—Journal of the Aeronautical Sciences. $7; single numbers $2. q Institute of the Aeronautical Sciences, Inc, 2 E 64th St, New York 21 (1v:Ja v12;i-s)

Review section now published as Aeronautical Engineering Review

Changed from monthly to quarterly July, 1943. Monthly publication resumed January, 1946

J Ap Phys—Journal of Applied Physics. $7; single numbers 70c. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v16;i-s)

$5 to members of Scientific Societies

J Bsns—Journal of Business of the University of Chicago. $4; single numbers $1.25. q University of Chicago Press, 5750 Ellis Av, Chicago (1v:Ja v18;i-s)

J Chem Educ—Journal of Chemical Education. $3; single numbers 50c. m Journal of Chemical Education, 20th and Northampton Sts, Easton, Pa. (1v:Ja v22;i-s)

J Chem Phys—Journal of Chemical Physics. $10; single numbers $1. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v13;i-s)

J Eng Educ—Journal of Engineering Education. $3; single numbers 50c. m except (Jl and Ag) Society for the Promotion of Engineering Education, F. L. Bishop, Ed, University of Pittsburgh, Pittsburgh 13, Pa. (1v:S v36;i-s)

J Fr Inst—See Franklin Inst J

J Ind & Eng Chem—See Ind & Eng Chem

J Ind Hygiene—The Journal of Industrial Hygiene and Toxicology. $6; single numbers 75c. m (except Jl and Ag) Williams & Wilkins Co, Mt Royal & Guilford Avs, Baltimore 2, Md. (1v:Ja v27;i-s)

J Land & Pub Util Econ—Journal of Land and Public Utility Economics. $5; single numbers $1.50. q University of Wisconsin, Madison 6, Wis. (1v:F v21;i-s)

J Phys Chem—The Journal of Physical Chemistry. $10; single numbers $1.75. bi-m Williams & Wilkins Co, Mt Royal & Guilford Avs, Baltimore 2, Md. (1v:Ja v49;i-s)

Changed to a bi-monthly beginning January, 1944

J Res Nat Bur Stand—Journal of Research of the National Bureau of Standards. $3.50; single numbers 30c. m Superintendent of Documents, Washington 25, D.C. (2v:Ja,Jl v34-35;i-l)

J Retailing—Journal of Retailing. $1; single numbers 25c. q New York University School of Retailing, 100 Washington Square, New York 3 (1v:F v21;i-r)

Index published every two years

Life Ins Courant—Life Insurance Courant. $4; single numbers 40c m Flitcraft, Inc, 613 Maple Av, Oak Park, Illinois (1v:Ja v50;i-l)

Light & Lighting—Light and Lighting. 10s 6d; single numbers 9d. m Light and Lighting, 32 Victoria St, London, S.W. 1 (1v:Ja v38;i-l)

Locomotive—Locomotive. 50c; single numbers gratis; bound volumes [8 nos in a volume] issued every 2 years $1. q Hartford Steam Boiler Inspection & Insurance Co, 56 Prospect St, Hartford 2, Conn. (1v:Ja v45;i-r)

Mach—Machinery. $4; single numbers 40c. m Industrial Press, 148 Lafayette St, New York 13 (1v:S v52;i-r)

Machine Design—Machine Design. $6; single numbers 50c. m Penton Pub. Co, Penton Bldg, Cleveland 13, O. (1v:Ja v17;i-r)

Mag of Wall St—Magazine of Wall Street and Business Analyst. $10; single numbers 50c. bi-w Ticker Pub. Co, Inc, 90 Broad St, New York 4 (2v:Ap,O v76-77;i-s)

Extra number, Manual of Magazine of Wall Street discontinued for duration of the war

Management R—Management Review. $5; single numbers 50c. m American Management Association, 330 W 42d St, New York 18 (1v:Ja v34;i-s)

Formerly American Management Review

Manuf Rec—Manufacturers Record. $3; single numbers 25c. m Manufacturers Record Publishing Co, Candler Building, Baltimore 3, Md. (1v:Ja v114;i-none)

Marine Eng—Marine Engineering and Shipping Review. $3; single numbers 35c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v50;i-r)

Mass Transportation—Mass Transportation. $2; single numbers 25c. m Kenfield-Davis Pub. Co, 608 S. Dearborn St, Chicago 5 (1v:Ja v41;i-s)

Price of September issue is 50c

Materials & Methods—Materials and Methods. $2; single numbers 25c. m Reinhold Pub. Corp, 330 W 42d St, New York 18 (2v:Ja,Jl v21-22;i-l)

Formerly Metals and Alloys; name changed October, 1945

Mech Eng—Mechanical Engineering. $6; single numbers 75c. m American Society of Mechanical Engineers, 29 W 39th St, New York 18 (1v:Ja v67;i-r)

Mech Handling—Mechanical Handling. 14s; single numbers 1s m Louis Cassier Co, Ltd, Dorset House, Stamford St, London S.E. 1 (1v:Ja v32;i-l)

Metal Finishing—Metal Finishing. $2; single numbers 25c. m Metal Industry Pub. Co. Inc, 11 W 42d St, New York 18 (1v:Ja v43;i-s)

Formerly Metal Industry

Metal Prog—Metal Progress. $5; single numbers $1. m American Society for Metals, 7301 Euclid Av, Cleveland 3, O. (2v:Ja,Jl v47-48; i-s)

Metallurgist. See Engineer

Metals & Alloys—Metals and Alloys. $2; single numbers 25c. m Reinhold Pub. Corp, 330 W 42d St, New York 18 (2v:Ja,Jl v21-22;i-l)

Name changed to Materials & Methods with October, 1945 number

Min & Met—Mining and Metallurgy. $3; single numbers 50c. m American Institute of Mining and Metallurgical Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v26;i-l)

Back numbers and special issues $1

Min Cong J—Mining Congress Journal. $2; single numbers 20c. m American Mining Congress, 309 Munsey Bldg, Washington 4, D.C. (1v:Ja v31;i-r)

Mo Labor R—Monthly Labor Review. $3.50; single numbers 30c. m Superintendent of Documents, Washington 25, D.C. (2v:Ja,Jl v60-61;i-l)

Free to labor departments and bureaus and other offices connected with the administration of labor laws

Mo U Sch Mines & Met Bul tech ser—Bulletin of the University of Missouri, School of Mines and Metallurgy. Technical Series. irr Univ. of Mo, Rolla

Mod Packaging—Modern Packaging. $5; single numbers 50c. m Breskin Pub. Co, 122 E 42d St, New York 17 (1v:S v19;i-l)

Indexing began September 1940, v 14 no 1

Mod Plastics—Modern Plastics. $5; single numbers 50c. m Modern Plastics Inc, 122 E 42d St, New York 17 (1v:S v23;i-l)

Formerly Plastic Products

N A C A Bul—N.A.C.A. Bulletin. $10 s-m National Association of Cost Accountants, 385 Madison Av, New York 17 (1v:S v27;i-r)

N E Water Works Assn J—Journal of the New England Water Works Association. $4; single numbers $1.25. q New England Water Works Association, 609 Statler Bldg, Boston (1v:Mr v59;i-s)

Nat City Bank—National City Bank of New York. m 55 Wall St, New York (without v no; i-none)

Nat Pet N—National Petroleum News. $5; single numbers 20c. w National Petroleum Pub. Co, 1213 W 3d St, Cleveland 13, O. (1v: Ja v37;i-none)

Monthly technical section beginning July 29, 1942, published separately as pt 2 of the regular issue with subtitle Refinery Management and Petroleum Chemical Technology. Included in subscription to Nat Pet N

Nat Res Council Bul—National Research Council Bulletin. irr National Research Council, 2101 Constitution Av, Washington 25, D.C.

Individual numbers variously priced. Price-list sent on request

Nat Safety N—National Safety News. $4; single numbers 40c. m National Safety Council, Inc, 20 N Wacker Drive, Chicago 6 (2v: Ja,Jl v51-52;i-r)

Nat Underw—National Underwriter. $5; single numbers 20c. w National Underwriter Co, 175 W Jackson Blvd, Chicago (1v:Ja v49;i-none)

Extra number (Automobile and Aviation no) published April 20

No October 11 issue published

Nat Underw (Life ed)—National Underwriter Life Insurance Edition. $4; single numbers 20c. w National Underwriter Co, 175 W Jackson Blvd, Chicago (1v:Ja v49;i-none)

No October 12 issue published

New England Water Works Assn. See N E Water Works Assn J

N Y Pub Lib Bul—New York Public Library. Bulletin. $1; single numbers 10c. m New York Public Library, 5th Av & 42d St, New York 18 (1v:Ja v49;i-s)

Bibliographies of interest to special libraries are indexed

Oil & Gas J—Oil and Gas Journal. $3; single numbers 20c. w Petroleum Pub. Co, 211 South Cheyenne St, Tulsa 1, Oklahoma (1v:My v44; i-r)

Oil Paint & Drug Rep—Oil, Paint and Drug Reporter. $5; single numbers 25c. w Schnell Pub. Co, Inc, 59 John St, New York 7 (2v:Ja, Jl v147-148;i-r)

Opt Soc Am J—Journal of the Optical Society of America. $7; single numbers 70c. m American Institute of Physics, Inc, 57 E 55th St, New York 22 (1v:Ja v35;i-s)

Paint Oil & Chem R—Paint, Oil and Chemical Review. $2; single numbers 15c. bi-w Trade Review Co, 537 S Dearborn St, Chicago 5 (1v:Ja v108;i-none)

Paper Ind—Paper Industry and Paper World. $2. m Fritz Publications, Inc, 59 E. Van Buren St, Chicago 5 (1v:Ap v27;i-l)

Paper Tr J—Paper Trade Journal. $4; single numbers 10c. w Lockwood Trade Journal Co, Inc, 15 W 47th St, New York 19 (2v:Ja,Jl v120-121;i-s)

Personnel J—Personnel Journal. $5; single numbers 75c. m (except Jl and Ag) Personnel Research Federation, 60 E 42d St, New York (1v:My v24;i-s)

Pet Eng—Petroleum Engineer. $2; single numbers 25c. m Petroleum Engineer Pub. Co, Irwin-Keasler Bldg, Dallas 1, Texas (1v:O v17;i-l)

Extra number [Ref annual] published July 1

Pet Refiner—Petroleum Refiner. $2; single numbers 35c. m Gulf Pub. Co, 3301 Buffalo Drive, Houston, Texas (1v:Ja v24;i-s)

Began indexing with January, 1943 number

Phys R—The Physical Review. Second Series. $15; single numbers $1.50. m American Institute of Physics, Inc, 57 E 55th St, New York 22 (2v:Ja,Jl v67-68;i-s)

Published monthly instead of semi-monthly, temporarily, beginning January, 1942

Power—Power. $3; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v89;i-r)

Extra number published in Mid-December

Power Pl Eng—Power Plant Engineering. $2. m Technical Pub. Co, 53 West Jackson Blvd, Chicago 4 (1v:Ja v49;i-s)

Product Eng—Product Engineering. $5; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v16;i-r)

Ptr Ink—Printers' Ink. $4; single numbers 20c. w Printers' Ink Pub. Co, Inc, 205 E 42d St, New York 17 (4v:Ja,Ap,Jl,O v210-213;i-none)

Pub Health Rep—Public Health Reports. $4; single numbers 10c. w Superintendent of Documents, Washington 25, D.C. (1v:Ja v60;i-r)

Distributed gratuitously to state and municipal health officers, etc., by the Surgeon general of the United States public health service, Washington, D.C.

Pub Roads—Public Roads. 50c; single numbers 15c. q Superintendent of Documents, Washington 25, D.C. (1v:Jl v24;i-l)

Changed to a quarterly, beginning July, 1942

Pub Util—Public Utilities Fortnightly. $15; single numbers 75c. bi-w Public Utilities Reports, Inc, Munsey Bldg, Washington 4, D.C. (2v:Ja,Jl v35-36;i-s)

Pub Works—Public Works. $3; single numbers 35c. m Public Works Journal Corp, 310 E 45th St, New York 17 (1v:Ja v76;i-r)

Pulp & Pa of Can—Pulp and Paper Magazine of Canada. $5; single numbers 50c. m National Business Publications, Ltd, Gardenvale, Que. (1v:Ja v46;i-s)
Extra convention number published in February

R Econ Stat—Review of Economic Statistics. $5. q Harvard University Press, Cambridge 38, Mass. (1v:F v27;i-s)

R Sci Instr—Review of Scientific Instruments. $5; single numbers 50c. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v16;i-s)
$3 to members of Scientific Societies

Radio N—Radio News. $3; single numbers 35c. m Ziff-Davis Pub. Co, 185 N Wabash Av, Chicago 1 (2v:Ja,Jl v33-34;i-s)

Rayon—Rayon Textile Monthly. $5; single numbers 60c. m Rayon Pub. Corp, 303 Fifth Av, New York 16 (1v:Ja v26;i-s)

Ref Shelf—The Reference Shelf. irr The H. W. Wilson Co, 958 University Av, New York 52

Refinery Management and Petroleum Chemical Technology. See Nat Pet N

Refrig Eng—Refrigerating Engineering. $3; single numbers 35c. m American Society of Refrigerating Engineers, 40 W 40th St, New York 18 (2v:Ja,Jl v49-50;i-s)

Review of Economic Statistics. See R Econ Stat

Roads & Bridges—Roads and Bridges. $2; $2.50 in U.S; single numbers 25c; 30c in U.S. m Monetary Times Printing Co. of Canada, Ltd, 341 Church St, Toronto 2, Ont. (1v:Ja v83;i-none)
Formerly Canadian Engineer: Roads and Bridges

Roads & Sts—Roads and Streets. $3. m Gillette Pub. Co, 330 S Wells St, Chicago 6 (1v:Ja v88;i-r)

Rock Prod—Rock Products. $2; single numbers 25c. m Maclean-Hunter Pub. Corp, 309 W Jackson Blvd, Chicago 6 (1v:Ja v48;i-none)

Rough Notes—Rough Notes. $2; single numbers 20c. m Rough Notes Co, Inc, 1142 N. Meridian St, Indianapolis 6, Ind. (1v:Ja v88;i-none)

Roy Aeronautical Soc J—Journal of the Royal Aeronautical Society. £4 13s; single numbers 7s 9d. m Royal Aeronautical Society, 4 Hamilton Place, Piccadilly, London, W. 1 (1v:Ja v49;i-s)

Rs Mod Phys—Reviews of Modern Physics. $4; single numbers $1.20. q American Institute of Physics, Inc, 57 E 55th St, New York 22 (1v:Ja v17;i-none)
Numbers 2 and 3, April-July published in one number

Rubber Age—Rubber Age. $3; single numbers 35c. m Palmerton Pub. Co, Inc, 250 W 57th St, New York 19 (2v:Ap,O v57-58;i-s)

Ry Age—Railway Age. $6; single numbers 25c. w Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (2v:Ja,Jl v118-119;i-r)
Price of Jan. 6 issue is $1

Ry Mech Eng—Railway Mechanical Engineer with which is incorporated the Railway Electrical Engineer. $3; single numbers 35c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v119;i-r)

S A E J—S.A.E. Journal. $10; single numbers $1. m Society of Automotive Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v53;i-r)

Safety Eng—Safety Engineering. $3; single numbers 25c. m Alfred M. Best Co, Inc, 75 Fulton St, New York 7 (2v:Ja,Jl v89-90;i-s)

Sales Management—Sales Management. $5; single numbers 25c. s-m Sales management, Inc, 386 4th Av, New York 16 (2v:Ja,Jl v54-55;i-none)
Survey of buying power, May 15 number, price $1

Sci Am—Scientific American. $4; single numbers 35c. m Munn & Co, Inc, 24 W 40th St, New York 18 (2v:Ja,Jl v172-173;i-s)

Science—Science. $6; single numbers 15c. w American Association for the Advancement of Science, Lancaster, Pa. (2v:Ja,Jl v101-102;i-s)

Sheet Metal Worker—Sheet Metal Worker. $2; single numbers 25c. m Edwin A. Scott Pub. Co, 45 W 45th St, New York 19 (1v:Ja v36; i-s)

Soap & San Chem—Soap and Sanitary Chemicals. $3. m MacNair-Dorland Co, Inc, 254 W 31st St, New York 1 (1v:Ja v21)
Annual index appears in Soap Blue Book which is sent to all subscribers

Soc Chem Ind J—Journal of the Society of Chemical Industry. £1 15s; single numbers 3s 6d m Society of Chemical Industry, 56 Victoria St, London, S.W. 1 (1v:Ja v64;i-r)
Formerly two separately paged sections; Transactions and British Chemical Abstracts British Chemical and Physiological Abstracts published separate beginning January 1941.

Soc Dyers & Col J—Journal of the Society of Dyers and Colourists. 60s; single numbers 5s. m Society of Dyers and Colourists, Ocean Chambers, 32-34 Piccadilly, Bradford, Yorkshire, England (1v:Ja v61;i-s)

Soc for Advan of Management J. See Advanced Management

Soc Motion Picture Eng J—Journal of the Society of Motion Picture Engineers. $8; single numbers $1. m Society of Motion Picture Engineers, Hotel Pennsylvania, New York 1 (2v:Ja,Jl v44-45;i-s)

Society of Automotive Engineers Journal. See S A E J

Special Lib—Special Libraries. $5; single numbers 50c. m (S-Ap) bi-m (My-Ag) Special Libraries Association, 31 E 10th St, New York 3 (1v:Ja v36;i-l)

Spectator (Life ed)—Spectator; Life Insurance in Action. $5; single numbers 50c m (s-m during D) Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39 (1v:Jl v153;i-s)
Changed from bi-weekly to monthly, beginning July, 1942

Spectator (Property ed)—Spectator; Property Insurance Review. $2; single numbers 25c. bi-w Chilton Co, Inc, Chestnut & 56th Sts. Philadelphia 39 (1v:Jl v11;i-s)

Stahl & Eisen—Stahl und Eisen. Düsseldorf, Germany

Steel—Steel. $6; single numbers 25c. w Penton Pub. Co, Penton Bldg, Cleveland 13, O. (2v: Ja,Jl v116-117;i-r)

Survey of Cur Bsns—Survey of Current Business. U.S. Bureau of Foreign and Domestic Commerce, Division of Business Review. $2; single numbers 20c. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v25;i-none)

Tech R—Technology Review. $3.50; single numbers 50c. m except (Ag, S, O) Massachusetts Institute of Technology, room 7-203, Cambridge 39, Mass. (1v:N v48;i-r)
Indexing began November 1940, v 43 no 1

Textile Col—Textile Colorist and Converter. $5. m Howes Pub. Co, 1 Madison Av, New York 10 (1v:Ja v67;i-s)

Textile Inst J—Journal of the Textile Institute. 48s; single numbers 4s. m Textile Institute. 16 St Mary's Parsonage, Manchester 3, England (1v:Ja v36;i-l)

Textile World—Textile World. $1.50; single numbers 25c. m McGraw-Hill Pub. Co. Inc. Bragdon, Lord & Nagle Division, 330 W 42d St, New York 18 (1v:Ja v95)
Annual index appears in Textile World yearbook and catalog

Transactions of the American Society of Mechanical Engineers. See A S M E Trans

Trust Companies. See Trusts & Estates

Trusts & Estates—Trusts and Estates. The Journal of Capital Management. $5; single numbers 60c. m Fiduciary Publishers, Inc, 50 E 42d St, New York 17 (2v:Ja,Jl v80-81;i-s)
Formerly Trust Companies

U S Agric—Publications. U.S. Dept. of Agriculture, Division of Publications, Washington, D.C.
Selected contributions on technical subjects are indexed

U S Bur For & Dom Com Economic Ser—U.S. Bureau of Foreign and Domestic Commerce, Washington, D.C.

U S Bur Labor Statistics Bul—United States Bureau of Labor Statistics. Bulletin/ Distributed free of charge. U.S. Bureau of Labor Statistics, Washington, D.C.

U S Bur Mines Bul—United States. Bureau of † Mines, Bulletin. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Information Circ—United † States. Bureau of Mines. Information Circular. U.S. Bureau of Mines. Washington, D.C.

U S Bur Mines Rep of Invest—United States. † Bureau of Mines. Reports of Investigations. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Tech Pa—United States. Bu- † reau of mines. Technical Paper. U.S. Bureau of Mines, Washington, D.C.

U S Geol S Bul—United States Geological Survey. Bulletin. U.S. Geological Survey, Washington, D.C.

U S Geol S Professional Pa—United States Geological Survey. Professional Paper. U.S. Geological Survey, Washington, D.C.

U S Nat Advisory Com for Aeronautics—United States National Advisory Committee for Aeronautics, Washington, D.C. Annual reports.

26th and 27th annual reports, 1940 and 1941, not available during the war, will be indexed in 1946 current numbers

U S Nat Bur Stand—United States National ‡ Bureau of Standards. Circular. U.S. National Bureau of Standards, Washington, D.C.

U S Women's Bur Bul—United States. Women's Bureau. Bulletin. U.S. Women's Bureau, Washington, D.C.

V D I—Zeitschrift des Vereines Deutscher Ingenieure. Berlin, Germany

Water & Sewage—Water and Sewage. $2; $2.50 in U.S; single numbers 25c; 30c in U.S. m Monetary Times Printing Co. of Canada, Ltd. 341 Church St, Toronto 2, Ont. (1v:Ja v83;i-none)

Formerly Canadian Engineer: Water and Sewage

Water Works & Sewerage—Water Works & Sewerage. $2; single numbers 25c. m Gillette Pub. Co, 330 S Wells St, Chicago 6 (1v:Ja v92;i-s)

Weekly Underw—Weekly Underwriter. $5; single numbers 25c. w Underwriter Printing and Publishing Co, 116 John St, New York 7 (2v:Ja,Jl v152-153;i-l)

Section 2, May 12, 75c

Welding J—Welding Journal. $5; single numbers 75c. October and December numbers $1 ea. m American Welding Society, 33 W 39th St, New York 18 (1v:Ja v24;i-s)

Western Soc E J—Journal of the Western Society of Engineers. $3; single numbers 75c. q Western Society of Engineers, 205 W Wacker Drive, Chicago 6 (1v:Mr v50;i-s)

Changed to a quarterly beginning March 1943

Wireless Eng—Wireless Engineer. 32s; single numbers 2s 6d. m Iliffe & Sons, Ltd, Dorset House, Stamford St, London, S.E. 1 (1v:Ja v22;i-l;cost 2s 8d)

Formerly Experimental Wireless and The Wireless Engineer

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† United States Bureau of Mines Publications for sale by Superintendent of Documents, Government Printing Office, Washington, D.C. Reports of Investigations and Information Circulars distributed by Bureau.

‡ The official (free) distribution of publications of the Bureau is limited to government offices, public libraries, educational institutions, scientific societies, and cooperating experts. Others may purchase them from the Superintendent of Documents, Government Printing Office, Washington, D.C.

Key to General Abbreviations

+	continued on later pages of the issue
abr	abridged
Ag	August
Ap	April
arch	architect
bibliog	bibliography
comp	compiled or compiler
cond	condensed
cont	continued
D	December
diag	diagram
ed	edited or edition or editor
F	February
i	index
il	illustrations
inc	incorporated
Ja	January
Je	June
Jl	July
Mr	March
My	May
n s	new series
N	November
no	number
O	October
p	page
pl	plate
por	portrait
pseud	pseudonym
pt	part
rev	revised
S	September
sup	supplement
tr	translated or translation or translator
v	volume

Sample entry: Budgeting to cut unit costs; Talon, incorporated. P. K. Poulton and P. H. Goldsmith. Factory Management 97·48-52+ O '39

Explanation: An article with the title given above will be found in Factory Management, volume 97, pages 48 to 52 (continued on later pages of the same issue) the October 1939 number.

Industrial Arts Index

A Cumulative Subject Index to Engineering, Trade and Business Periodicals

1945

A.L. 63. See Insecticides

A. and P. See Great Atlantic and Pacific tea company

A.P.W. products company
Listing of additional common stock. Comm & Fin Chr 161:874 F 26 '45

ABACA. See Manila hemp

ABADILLA, Quirico A. 1893-1945
Appreciation. H. F. Bain. Min & Met 26:320-1 Je '45

ABBINK, John, 1890-
Spokesman for American leadership in world trade. por Bsns W p34 Jl 7 '45

ABBOTT laboratories
Abbott army medicine collection of paintings. Glass Ind 26:468-9 O '45
Abbott laboratories turn a warehouse into a merchandising asset; New York-New Jersey distribution center. il plans diags Arch Forum 83:93-7 O '45
Group management at Abbott's. S. D. Clough. il Am Bsns 14:10-11+ D '44
Medical expense cover is paid for by employer. Weekly Underw 152:682 Mr 17 '45
Pioneers in expense cover for employees, extend plan to dependents. Weekly Underw 153:1041 N 3 '45

ABBREVIATIONS

Dictionaries

Current abbreviations. G. E. Shankle. 207p $3 H. W. Wilson co, New York '44

ABDOMEN

Wounds and injuries

Abdominal wounds and injuries. W. B. Parsons. Ind Med 14:483-6; Discussion. 486-9 Je '45

ABILITY tests
Aptitude tests are of real value when administered by skilled hands. B. N. Fryer. Inland Ptr 114:54 F '45
Aptitude tests weigh salesman's temperament against management's. F. LaClave. Ptr Ink 211:112+ Ap 27 '45
Basic consideration in a program of freshman evaluation. K. W. Vaughn. J Eng Educ 35:161-79 N '44
Bryant Heater offers packaged plan for selecting salesmen. il Sales Management 55:134+ Jl 1 '45
Development of instruments for selecting and placing factory employes; patterned interviews and psychological tests. R. N. McMurry and D. L. Johnson. Advanced Management 10:113-20 S '45
Discovery of engineering talent. R. L. Sackett. J Eng Educ 35:180-3 N '44
Executive ability: how Owl Drug is testing and checking to find it in selecting resident, district, and store managers. C. Marker. Sales Management 55:134+ Ag 1 '45
Experts appraise aptitude tests before crowd of 400 at Society for the advancement of management. Sales Management 55:148+ Jl 1 '45
How people differ from one another. P. M. Symonds. Personnel J 23:303-11 F '45
New management patterns to meet tomorrow's scramble for sales. B. Bigelow. Sales Management 55:42+ S 15 '45
Notes from an editor's cuff about the A.M.A. aptitude testing talk. A. R. Hahn. Sales Management 54:80+ F 1 '45
Personnel testing; one of four factors in hiring salesmen. H. Spencer. Ptr Ink 211:28+ Je 1 '45
Pre-employment tests for copy writers. G. Hoxie. Ptr Ink 211:21 My 18 '45
Psychologists answer moot questions about aptitude testing. W. S. Allen. Sales Management 54:73-4+ Ap 1 '45
Quiz for salesmen devised for selecting sales force on basis of selling ability. Bsns W p80+ Je 23 '45
Scientific research will determine sales ability of utilities' salesmen. L. C. Harvey; J. L. Otis. Ind Marketing 30:55 Mr '45
Selection of staff by means of intelligence and aptitude tests. R. C. Woods and A. S. MacDonald. bibliog diags Inst E E J 91 pt 1:148-57 Ap '44; Discussion. 91 pt 1:354-5; 92 pt 1:354-7 S '44, S '45
Society for the advancement of management to sponsor all-day clinic on aptitude testing June 14. Sales Management 54:70 Je 1 '45
Use of sales aptitude tests. J. R. Hilgert. Harvard Bsns R 23 no 4:484-92 [Jl] '45
Wake up America; protest against mechanistic view of human relations in industry. Personnel J 23:282-3 F '45

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Abitibi plan to end receivership. Pulp & Pa of Can 45:990 D '44
Annual report. Comm & Fin Chr 162:1881 O 22 '45

ABRAHAM and Straus, inc.
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ABRASION
Abrasion resistance of paper base plastics and associated materials. E. R. Hoffman. il Paper Tr J 120:45-8 Ja 25 '45; Same cond. Paper Ind 27:130+ Ap '45
Abrasion resistance of porcelain enamels. C. Hutchison. bibliog Am Cer Soc J 27:366-9 D 1 '44
Ceramic gauges of abrasion-resisting compositions. R. Twells. bibliog il Am Cer Soc Bul 23:408-11 N 15 '44
Durability tester for coated optical elements. M. G. Townsley. il R Sci Instr 16:143-6 Je '45

ABRASIVE wheels
Abrasive saw for non-metallic materials. il Engineer 180:292 O 12 '45
Cut-off wheels bonded with synthetic rubber. il Iron Age 155:59 Je 7 '45
Reinforced abrasive wheel; patent. diag Metal Finishing 43:159-60 Ap '45
Safe installation and use of abrasive wheels. Engineering 160:44-5, 63-5 Jl 20-27 '45

ABRASIVES

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Advertising awards
Calendars
Catalogs
Posters
Sales letters

Blotters

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Standardized endings. Aesop Glim. Ptr Ink 210:79 Ja 12 '45

Wartime gains reported in advertising readership. Ptr Ink 212:56 Jl 6 '45

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Advertisements, Small space

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Badvertising department; subhead can win higher readership. V. O. Schwab. il Adv & Sell 38:56+ Jl '45

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Advertising, Mail—Testing

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Those were frank days; eighteenth century ads. J. Katz. Adv & Sell 38:68+ Ap '45

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See also
Employment systems —Advertising aids

ADVERTISEMENTS, Humorous

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See also
Advertisments, Pictorial—Cartoons

ADVERTISEMENTS, Pictorial

Conversion-in-color; parts of art work in magazine ads adapted to mailings or catalogs. W. D. Molitor. il Ptr Ink 211:26-7 Ap 20 '45

Coupon clippers spare the artwork. D. McKenzie. Ptr Ink 212:114 Jl 6 '45

Light up that ad! D. Nichols. il Adv & Sell 38:38+ F '45

Old prints suggest new selling slants; Bettmann Archive. O. L. Bettmann. il Ind Marketing 30:43-4 Ag '45

See also
Advertising art
Advertising characters
Posters

Cartoons

Arthur Murray adopts a new step: cartoon ads; dance teacher spends about $2,000,000 a year on "has to pay its way" advertising. R. H. Ganly. il Ptr Ink 210:21+ F 16 '45

Cartoons sell family of products; Centennial flour. il Ptr Ink 210:84 Mr 23 '45

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Light touch a plus factor in war-theme ads. il Ptr Ink 209:20-1 D 1 '44

Wheaties tests new format for cartoon ads. il Ptr Ink 211:32 Ap 13 '45

Exhibitions

Art directors exhibition highlights art at work, particularly in good-will advertisements. E. Fischer. il Ptr Ink 211:24-6+ Ap 6 '45

Art directors honor best reproductions. Ptr Ink 211:84 Ap 20 '45

Clipping board reviews the art directors 24th annual exhibition. C. Coiner. il Adv & Sell 38:44-5, 166 Ap '45

Realism dominant in Chicago advertising art exhibition. il Ptr Ink 211:26-7 My 25 '45

This advertising art rates a museum show; exhibition of designs for Container corporation of America. E. Fischer. il Ptr Ink 211:24-6 My 11 '45

Money

Don't be a counterfeiter, even unintentionally; Secret service warns advertisers against misuse of money and other symbols of sovereignty of the United States. Ptr Ink 210:19 Mr 23 '45

Paintings

Adapts campaign to museum art; Upjohn campaign. il Ptr Ink 212:116 Jl 20 '45

Any good advertising art to give away? here's how; Wickwire Spencer's auction of Artzybasheff paintings for benefit of 7th war loan. C. B. Konselman. Ptr Ink 212:23-4 Jl 6 '45

History as copy material; color prints advertising of Continental distilling corp. H. A. Beers. il Ptr Ink 212:89 Jl 27 '45

How Magnavox used art to promote music listening. M. Gross. il Adv & Sell 38:104 Ap '45

Originals of Caterpillar ad art in plant-city exhibition. W. H. Herring. il Ptr Ink 213: 23-4 O 5 '45

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Before you reverse that negative! E. Danziger. Ptr Ink 213:29 O 5 '45

Field men know what they favor in advertising photographs. E. L. Sparks. il Ind Marketing 30:43-4 Je '45

How Caterpillar makes pictures produce; demonstrating to prospects only part of the job. R. Culshaw. il Adv & Sell 38:44+ F '45

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How to keep out of trouble with picture releases. A. W. Gray. Adv & Sell 38:43-4+ Ag '45

Models, an aid to merchandising; Allis-Chalmers substation units. G. J. Callos. Ind Marketing 29:41+ N '44

Photogenic Calvert broker quits Wall St. to model. Ptr Ink 210:50 Mr 9 '45

12 industrial advertisers give low-down on pin-ups. W. E. Rainsley. il Ptr Ink 212: 21-2 S 28 '45

Wet photo plus scratchboard makes novel technique. il Ptr Ink 212:100+ Ag 3 '45

Portraits

Sues on violation of right of privacy; James J. Ferguson, fireman. il Ptr Ink 213:24 O 5 '45

Printing

More color in printing, from same or identical plate. W. D. Molitor. il Ptr Ink 210:24-5 Ja 19 '45

ADVERTISEMENTS, Small space

Small space buyer. D. R. Mason. Ins Field (Life ed) 73:14-15 N 24 '44

ADVERTISERS

How to get the best out of your agency and vice versa. J. D. Woolf. Adv & Sell 38: 47+ Jl '45

Relations between advertiser and agency. F. LaClave. Ptr Ink 210:26+ F 2 '45

Newspaper relations

Editors do give advertisers a break, Mr Woolf. R. D. Levitt. Ptr Ink 210:26+ Ja 19 '45

Why won't editors give advertisers a break? J. D. Woolf. Ptr Ink 209:17-18+ D 22 '44; Discussion. O. C. Harn. 210:28 Ja 19 '45; Reply. 210:89-90+ F 9 '45

ADVERTISING

Advertisers will continue to support war effort, gradually change copy. Ptr Ink 211: 45+ My 11 '45

Advertising has eye on autos. Bsns W p80+ Jl 14 '45

Advertising helps put hospitalization plan on its feet again. il Ptr Ink 211:28+ Je 29 '45

Advertising influences expert opinion; experiment with domestic science panel in Holland, 1942. J. Stapel. il Ptr Ink 213: 138+ O 19 '45

Advertising will be just as necessary after the war; abstract. P. M. Hollister. Sales Management 54:40 F 1 '45

Advertising's agnostics. T. H. Thompson. Ptr Ink 211:124 Je 22 '45

Advertising's future is rosy, but. G. W. Cecil. Adv & Sell 38:34+ S '45

Aesop Glim's copy clinic; what isn't advertising? industrial design, public relations and advertising are closely related. Ptr Ink 209:35-6 D 1 '44

Coming boom in advertising. J. S. Perkins. Sales Management 55:56+ N 1 '45

Convalescence of advertising. W. H. Long. Adv & Sell 38:50+ Je '45

Endless experiment. Aesop Glim. Ptr Ink 210:38+ Mr 9 '45

Essay on advertising. Horace Greeley. Ptr Ink 212:164 S 28 '45

For advertising: palmy days. Bsns W p76+ S 29 '45

Important secondary uses of advertising; render teachers valuable service. B. H. Phillips, jr. Ptr Ink 209:24 N 24 '44

Is advertising today big enough? R. E. Moore. Ptr Ink 210:116 Ja 12 '45

New consumer education text on using advertising. F. LaClave. Ptr Ink 213:114 O 12 '45

N.Y. elevator strike costs advertising interests about $1,000,000. Ptr Ink 213:55+ O 5 '45

Realize advertising's potentialities as a social, economic force; abstract. P. West. Ptr Ink 211:58 My 4 '45

Reconversion campaigns shelved, more advertising planned for 1945, say leading advertisers. Ind Marketing 30:33+ Ja '45

Selling the future. W. Chevalier. Bsns W p119 My 5 '45

Setting the course now for post-war sales flights; Link Aviation 5-point advertising program. il Ptr Ink 212:126+ S 14 '45

Though radio is new its methods are old. Adv & Sell 38:160a+ S '45

Twice as much advertising won't sell twice as much goods; advertising must be made twice as effective. B. B. Geyer. Ptr Ink 212: 76 Ag 3 '45

We can't turn back the clock. H. B. Thomas. Adv & Sell 37:34 D '44

We've got to tell the millions. R. S. Durstine. Adv & Sell 38:35 O '45

What end of the war means to advertising and related groups as seen by members of editorial staff of Printers' ink. il Ptr Ink 212:19-21+ Ag 24 '45

What every potential advertiser should know. F. LaClave. Ptr Ink 210:17-18+ Ja 5; 26+ F 16; 23-4, 102+ Mr 2; 32+ Mr 16 '45

What I have learned after almost 20 years in advertising. A. Eichler. Ptr Ink 212:19-20 Jl 13 '45

What's ahead for advertising; Life Magazine study projects close relation of advertising, retail sales and U.S. income. Ptr Ink 212: 32+ Ag 24 '45

Whew, that was 1944! il Ptr Ink 210:19-21+ Ja 5 '45

See also

Advertisements
Advertising agencies and other headings beginning Advertising
Bank advertising
Catalogs
Color in advertising
Employment systems—Advertising aids
Exhibits
Government advertising
House organs

ADVERTISING—See also—*Continued*

Merchandising
Money raising campaigns
Moving pictures in advertising
Periodicals—Advertising service
Posters
Premiums (merchandizing)
Publicity
Radio advertising
Recruiting campaigns
Sales letters
Show windows
Television advertising

also subdivision Advertising under special subjects, e.g.

Aeronautic schools
Anniversaries, Company
Cereals, Prepared
Coffee trade
Container industry
Dancing schools
Electric lamps
Gas industry
Insurance
Insurance, Fire
Insurance, Life
Insurance agents
Mail order business
Motor bus lines
Paint industry and trade
Perfumery
Pipes, Tobacco
Pressure cookers
Public utilities
Rapid transit
Razor blades
Refrigerators, Gas
Retail trade
Technical products
Trade marks
Trust companies
Vitamins

Accounting

Printers' Ink chart for allocation of the advertising appropriation. F. LaClave. Ptr Ink 210:24 Mr 2 '45

Bibliography

100 books on advertising. E. K. Johnston, comp. (Journalism ser. no. 100) Univ of Missouri Bul v 46, no 8:1-14 '45

Check lists

Defense of the pre-evaluation of retail advertising; tailored-made check lists [from April 1939 issue]. C. M. Edwards, jr. J Retailing 21:44-6 F '45

Children, Appeal to

New Haven railroad looks ahead: sells New England to school kids. D. Norris. il Sales Management 53:29-30 D 1 '44

Continuity

Don't forget that old fundamental, continuity. J. D. Woolf. Ptr Ink 211:19-20 Je 1 '45
Editorial type copy still good after 11 years; National Company advertisements in QST. J. A. Cairns. Ptr Ink 213:150+ O 5 '45
How Wrigley values good-will. P. K. Wrigley. Am Bsns 15:14-15+ Mr '45
Supplies are still small, so Ronson ads keep demand keen. il Ptr Ink 213:145 O 26 '45

Copy

See Advertising copy

Cost

Comparison of direct-mail and magazine cost in pharmaceutical advertising. F. T. Branch. J Bsns 18:78-95 Ap '45
Labor wants lower advertising and distribution costs after war; abstract. D. Montgomery. Ptr Ink 210:43+ F 2 '45
Test results of advertising of new alloy shows cost of ad impression compared with that of salesman's call; chrome-manganese-silicon alloy for use in centrifugal sand pumps. Ptr Ink 211:38 My 25 '45

What does it cost to advertise? Adv & Sell 37:82+ D '44

Coverage

See also
Advertising—Measurement
Advertising mediums
Radio advertising—Coverage

Dealer cooperation

Bemberg tops field in volume of retail brand advertising. il Sales Management 55:127 O 1 '45

How national advertising manager handles local promotion for hundreds of outlets; standardizing advertising, budgeting expense for O. K. rubber welding stations. E. H. Hoover. il Ptr Ink 213:106+ N 9 '45

One more beachhead; returning servicemen must understand advertising, merchandising and public relations. R. M. Gray. il Adv & Sell 38:45+ Jl '45

Retailers protest advertising demands by manufacturers. Ptr Ink 212:46 Jl 6 '45
Why not merchandise the story behind the ad? dealer interest in Shell's advertising hits all-time high. M. Goldgar. il Ptr Ink 211:24-5 My 4 '45

See also
Advertising, Co-operative—Jobbers and dealers
Advertising, Co-operative—Manufacturers and dealers
Advertising allowances

Dealer helps

Display distribution that brought a 40% return; National blank book company. D. C. Hegarty. il Ptr Ink 209:19+ N 24 '44
Hard working mailings win nation-wide coverage for Castle. E. Gidlow. Sales Management 54:114 Ap 15 '45
How LeTourneau equips dealers with personalized promotion. Ind Marketing 29:64+ N '44
Nearly all dealers want selling helps from resources. Ptr Ink 213:117-18 N 9 '45
Personna capitalizes big name endorsements in dealer helps. il Sales Management 55:79 O 1 '45
Return postcard plan solves problem of distributing display material. N. Goldstien. Ptr Ink 210:26 Ja 26 '45
Seven hints on how to merchandise your sales literature. J. E. Miller. il Ptr Ink 213:21-2 O 12 '45
What selling helps do dealers want? Adv & Sell 38:136+ F '45
When the new sales account is wooed and won. W. M. Lockenbrook. il Adv & Sell 38:48+ Ja '45

Dealers, Appeal to

Bemberg tops field in volume of retail brand advertising. il Sales Management 55:127 O 1 '45
Brand asks for its old job back; Ta-pat-co claim for treatment of a returned veteran. H. Rogers. il Ptr Ink 211:36+ My 18 '45
Business paper ads make dealers glad for franchise; Frigidaire division, General Motors. J. F. Pedder. il Ptr Ink 211:26-7 My 18 '45
Buttons no longer Cinderella item; dealers place them up front on counters. P. R. Swanton. il Ptr Ink 209:22-3 D 22 '44
Conversation pieces for dealer mailings; how to build them. J. C. Cumming. Sales Management 54:71-2+ Mr 15 '45
How Pepperell is telling wartime quality story to the trade. il Ptr Ink 212:23 Jl 20 '45
One ad sparks post-war program; continuing dealer and consumer campaign for Judd drapery fixtures. il Ptr Ink 209:22 D 1 '44
Studebaker manual explains truck selling points. Ptr Ink 212:134 S 21 '45
Udell cements dealer relations with informative letter series. J. I. Udell. Sales Management 55:43-4+ N 1 '45

Zenith uses power-packed copy, simple plan to pre-sell dealers. H. C. Bonfig. Ptr Ink 209:20-1+ D 22 '44

See also
Advertising, Point-of-sale

Dentists, Appeal to

Is a dentist's smile worth cultivating? S. M. Levy. il Adv & Sell 38:118+ Ja '45

Economic aspects

Advertising's responsibility in the postwar economy. P. Hollister. Adv & Sell 37:74+ D '44

Advertising's vital role in the days ahead. P. B. West. Adv & Sell 38:47+ Je '45

Heart-to-heart talk with salesmen about the company's advertising; Tructractor advertising of Clark equipment co. E. A. Gebhardt. Sales Management 55:44+ Jl 1 '45

Italians need to be told; American advertising methods might usher in a brighter life. J. C. Smith. Ptr Ink 212:49+ S 21 '45

What President Truman had to say about advertising [excerpts from issue of Nov. 19, 1943]. Ptr Ink 211:23+ Ap 20 '45

ADVERTISING—*Continued*

Employees, Appeal to

Roebling plans job security for workers. il Ind Marketing 30:58+ S '45

Use recognized advertising techniques and media for internal propaganda and begin cutting costs to consumer by production economies; Walter Kidde & company. K. R. Costikyan. il Ptr Ink 211:108+ My 25 '45

Failures

Badvertising department; personal progress plan. V. O. Schwab. bibliog il Adv & Sell 37:43-4+ D '44

Badvertising department; putting the failures under the microscope. V. O. Schwab. il Adv & Sell 38:44+ Ja; 45-6 F; 52+ Ap; 56+ My; 58+ Je; 56+ Jl; 56+ Ag '45

Family of products

Take a kitchen and wrap it well; Hotpoint merchandising program for unit kitchen. H. E. Warren. il Adv & Sell 38:58+ Jl '45

When the industrial advertiser has many types and models of products; Thor handles problem by several months' concentrated campaign on a product plus sales coordination. C. N. Kirchner. Ptr Ink 211:28+ Je 15 '45

Farmers, Appeal to

Allis-Chalmers sells use value; plays down nuts & bolts; advertising for Tractor division. H. E. Nelson. il Sales Management 55:105+ Jl 1 '45

Copy that clicked; Yager seed and nursery company's corn. R. Manville. il Ptr Ink 211:26 My 4 '45

How to tune your sales appeal to the farmer's wave length. B. D. Grussing. il Sales Management 54:87-8 Ap 1 '45

Offer of color prints brings big response from farm audience; regional campaign by Federal land bank. C. M. Hall. il Ptr Ink 212:21-2 Jl 20 '45

Pamphlet capitalizes on farmers' buying habit; Sears, Roebuck rain-check pamphlet. il Ptr Ink 213:126 O 5 '45

Westinghouse teaches farmers how to build home-made appliances. R. H. Ganly. il Ptr Ink 210:20-1+ Ja 19 '45

Government attitude

Top management looks at Latin American advertising; program of the Coordinator of inter-American affairs. W. A. Anderson. il For Comm W 18:10-14 F 3 '45; Same cond. Adv & Sell 28:92+ Mr '45

History

History of advertising. il Adv & Sell 38:56+ F '45

Those were frank days; eighteenth century ads. J. Katz. Adv & Sell 38:68+ Ap '45

Industries, Appeal to

See Advertising, Industrial

Inquiries

Badvertising department: putting the failures under the microscope. V. O. Schwab. il Adv & Sell 38:44+ Ja '45

Chemicals or cabbages—same ad fundamentals apply; specific information produces mounting inquiries for Hooker Chemicals. C. L. Rumrill. Ptr Ink 213:134+ O 5 '45

How one advertiser obtained 1000% increase in sales leads at no increase in advertising cost. R. Manville. il Ptr Ink 210:80+ F 2 '45

How this sales promotion department handles 30,000 requests for information a year; A. M. Byers co. H. B. Anderson. il Ptr Ink 212:21-2 S 7 '45

Keeping tabs on the ads; records on simple forms prevent waste, discover profit potentials. H. J. Weinberg. il Ptr Ink 211:24-6 Je 15 '45

See also
Advertising, Industrial—Inquiries
Advertising, Mail—Inquiries

Institutional copy

See Advertising, Institutional

Jobber helps

Seven hints on how to merchandise your sales literature. J. E. Miller. il Ptr Ink 213:21-2 O 12 '45

Laws and regulations

Advertiser and the right of privacy. A. W. Gray. bibliog Adv & Sell 38:45-6+ S '45

Advertising regulations for monopoly states; facts that liquor advertisers should know. map Adv & Sell 38:64+ Ap '45

Advertising regulations for open states. il Adv & Sell 38:100+ Mr '45

Check list of F.T.C. taboos; summary of the cease and desist orders issued during past 18 months. A. W. Gray. Adv & Sell 38:50+ O '45

Cooperative advertising under the Robinson-Patman act; 11 questions and answers that stem from surprising decision of Supreme court in Corn Products Refining vs. FTC case. I. W. Digges. Ptr Ink 213:19+ N 2 '45

Don't be a counterfeiter, even unintentionally; Secret service warns advertisers against misuse of money and other symbols of sovereignty of the United States. Ptr Ink 210:19 Mr 23 '45

FTC renews hearings on Old Gold ads. Ptr Ink 212:45+ Jl 6 '45

How to keep out of trouble with picture releases. A. W. Gray. Adv & Sell 38:43-4+ Ag '45

Legal aspects of advertised prices. A. W. Gray. Credit & Fin Management 47:10-12 Jl '45

Printers' ink presents revised model statute. C. B. Larrabee. Ptr Ink 210:17-18 Mr 9 '45

Ready: easy-to-read state advertising law digest; long-needed volume. G. A. Nichols. Ptr Ink 211:83 Ap 20 '45

SEC regulations for financial advertising. Ptr Ink 213:136+ O 12 '45

Serutan ad claims hit by F.T.C. Oil Paint & Drug Rep 147:3 Ja 29 '45

Slap for Daddy; U.S. court puts $5,000 penalty on transplanted nostrum advertiser. Bsns W p95-6 Mr 3 '45

State advertising legislation. B. W. Roper. 302p $2.50 Printers' ink pub. co, 205 E. 42d st, New York 17 '45

Use of experts' opinions in advertising. Adv & Sell 38:177 Mr '45

Measurement

Car cards tested; new technique is used in Newark, N.J. Bsns W p83-4 My 12 '45

Circulation and readership measurement takes new turn; test on car cards in Newark, N.J. may represent fourth stage in development of techniques. D. B. Lucas. Ptr Ink 211:19-20+ My 4 '45

First bus and car card study reaches new high in findings. R. Webster. Ptr Ink 211:30 My 11 '45

Rift over linage; four Chicago newspapers may break with Media records. Bsns W p94-5 O 20 '45

Physicians, Appeal to

Comparison of direct-mail and magazine cost in pharmaceutical advertising. F. T. Branch. J Bsns 18:78-95 Ap '45

Upjohn offers brochure for doctors' offices. Sales Management 55:185 O 15 '45

Planning

Appliance distributor tells how he makes cooperative advertising pay; Hamburg bros. E. A. Hamburg. Sales Management 55:111+ O 1 '45

Guide for integrating your sales and advertising program; start with a key piece. R. H. Bolin. il Ptr Ink 209:17-18 D 15 '44

Ninety facts to review before planning tomorrow's ads. P. J. Howe. Adv & Sell 38:54+ S '45

Prize contests

Contest for home economists provides Nash-Kelvinator with copy for food booklets. il Ptr Ink 210:100+ Mr 9 '45

Photogenic Calvert broker quits Wall St. to model. Ptr Ink 210:50 Mr 9 '45

ADVERTISING—*Continued*

Psychology

Arthur Murray adopts a new step: cartoon ads; dance teacher spends about $2,000,000 a year on "has to pay its way" advertising. R. H. Ganly. il Ptr Ink 210:21+ F 16 '45

Associative ideas. Aesop Glim. Ptr Ink 210: 76+ Ja 19 '45

Being believed is least of ad man's worries. J. D. Woolf. Ptr Ink 209:17-18 D 8 '44

How to understand why people buy. H. E. Warren. il Adv & Sell 38:51-2+ My '45

Psychology of electrical trade. F. G. W. Tree. Electrician 134:13-14 Ja 5 '45

Scientific yardstick measures product acceptance. C. W. Drepperd. Ind Marketing 30:47-8 My '45

Who influences whom; it's same for politics and advertising. P. F. Lazarsfeld. Ptr Ink 211:32+ Je 8 '45

Public attitude

Consumers read more war effort copy, lower guess on ad costs, ANA reveals. Ptr Ink 209:44 N 24 '44

Free plugs for advertisers aren't what I'm talking about, Mr Harn. J. D. Woolf. Ptr Ink 210:89-90+ F 9 '45

Public opinion survey shows cumulative effect of advertising. Ptr Ink 211:45+ Je 15 '45; Excerpt. Sales Management 55:64+ Jl 1 '45

War themes (conservation, nutrition, war bonds, etc.) meet with greatest public acceptance, study shows. Ptr Ink 210:90+ Ja 5 '45

Public utilities, Appeal to

Direct-mail campaign assures firm of utilities' post-war patronage; L & R products for cleaning precision equipment. Ptr Ink 209:89+ D 1 '44

Returns

Copy that clicked; musical calendar advertisement in New York Times. R. Manville. il Ptr Ink 213:28+ O 12 '45

Copy that clicked; victory fat strainers. R. Manville. il Ptr Ink 211:28 Je 22 '45

Copy that clicked; Yager seed and nursery company's corn. R. Manville. il Ptr Ink 211:26 My 4 '45

Tested facts produce one million sales for La Salle in 37 years. E. G. Borton. il Ptr Ink 212:19-20 Ag 10 '45

See also
Advertising—Inquiries
Advertising, Mail—Returns

Schools, Appeal to

Greyhound goes to the school room; provides classroom decoration and teaching aids. il Bus Transportation 24:62 Jl '45

Help for business in preparing school material. Ptr Ink 209:40 N 17 '44

New yardsticks for business-sponsored teaching aids. R. Amberson. Ptr Ink 211:21-2+ Ap 6 '45

Service

See Advertising, Educational

Soldiers, Appeal to

Advertising and the South Pacific market; shifting market because boys will come home to do their buying. V. Lane. il Ptr Ink 212:27-8+ Ag 10 '45

Advertising to soldiers overseas. E. J. Duffy. Ptr Ink 212:40+ Jl 6 '45

Leave out the ads? Hell, no! say men in service. E. Peterson. il Ptr Ink 210:32+ Ja 12 '45

See also
Advertising—Veterans, Appeal to

Statistics

Ad linage drops; big city newspapers cut advertising ratio in 1944. Bsns W p76+ F 3 '45

Ad volume $2,270,000,000 in 1944. L. D. H. Weld. Ptr Ink 210:19-20+ Mr 16 '45

Advertising increased 2% during first half of 1945. L. D. H. Weld. Ptr Ink 212:21-2 Ag 31 '45

Advertising record; expenditures of national advertisers. Bsns W p84+ Je 23 '45

Advertising volume for December issues of business papers and totals for 1944 and 1943; tabulation. Ind Marketing 30:142-3 Ja '45

Advertising volume of Canadian business papers for 1944 and 1943. Ind Marketing 30:138 Ja '45

Advertising volume up 7% in 1944; preliminary report. L. D. H. Weld. Ptr Ink 210: 21-3 F 2 '45

Agencies place 347,991 pages of advertising in business papers for increase of 20.3% over 1943. Ind Marketing 30:61-2+ S '45

836 business papers report advertising up 24.07%; annual survey. Ptr Ink 210:77+ F 16 '45

Farm publications; advertising linage for January; statistics for January monthlies and December semi-monthlies and weeklies. Ptr Ink 210:109 Ja 19 '45 [cont monthly]

Farm publications; advertising linage, 3-year comparative totals, 1942-1944; tables. Ptr Ink 210:105 Ja 26 '45

Leading advertisers of 1944 and their expenditures; 601 companies invested $419,456,509 in magazines, farm papers and network radio. Ptr Ink 210:25-8+ Mr 2; 22-6+ Mr 9 '45

Magazine linage; total linage for five years, 1940-1944; tabulation. Ptr Ink 210:106+ Ja 26 '45

National advertising volume, $1,407,000,000; local, $863,000,000. L. D. H. Weld. Ptr Ink 211:22-3 Je 8 '45

New top for ads; national magazines again break all records. Bsns W p84+ Ja 20 '45

1,628 advertisers spent $216,000,000 in '44 in newspapers; Procter & Gamble first in media. Ptr Ink 211:52 Je 29 '45

Space placed in business papers by advertising agencies in 1942-43; tabulation. Ind Marketing 29:53-4+ N '44

War baby advertisers? there aren't very many; analysis of newcomers to P.I. list of those who spent $100,000 or more last year. B. W. Lyndon. Ptr Ink 210:24-5 Mr 16 '45

Stockholders, Appeal to

Unusual features in recent stockholders reports; large use of illustrations and use of large illustrations. il Ptr Ink 210:106 F 2 '45

Wanted: more programs for improving stockholder relations. Sales Management 54:30-1 F 1 '45

Study and teaching

Advertising course will aid in building trained technicians; Rochester NIAA chapter. C. L. Rumrill. Ind Marketing 30:54+ Ap '45

Five competing agencies in college advertising class. Ptr Ink 212:34 Ag 24 '45

So. California AAAA course for agency beginners gets going. Ptr Ink 212:24 Jl 6 '45

Veterans make up ¼ of ad course students, experienced guidance counselors needed. Ptr Ink 213:55+ N 9 '45

Testing

See Advertisements—Testing

Veterans, Appeal to

About berserk flies and opinionated people; satire. T. Pittenger. Adv & Sell 38:160d S '45

Anachronistic advertising. C. Benedict. Ptr Ink 212:160 S 21 '45

Goodwill gesture of retailers. Bsns W p88+ Jl 7 '45

6,000,000 not-so-tough customers. C. Denny. Adv & Sell 38:96 O '45

6,000,000 tough customers. F. J. Ostler. il Adv & Sell 38:33-4 Ag '45

So the G.I. doesn't like current advertising! H. McKay. Ptr Ink 213:46 O 12 '45

12,000,000 returning customers. E. White. Ptr Ink 212:36+ Ag 31 '45

Women, Appeal to

Are the ads a nuisance? LHJ readers rush to their defense. Ptr Ink 211:82 Je 1 '45

Badvertising department; putting the failures under the microscope; advertisement of a book for women. V. O. Schwab. il Adv & Sell 38:58+ Je '45

ADVERTISING—Women, Appeal to—*Cont.*

For added interest in your advertising, study the editor's technique; food pages. A. B. Sikes. il Ptr Ink 212:106+ Ag 10 '45

Pressure cookers in production; promotions augur keen competition. il Sales Management 55:164+ O 15 '45

Woman's angle on concrete masonry; information program from The woman's angle, sponsored by the Besser manufacturing company. S. Woodward. Rock Prod 48:184 Ag '45

You are mentally blind if you think these things about women. D. Campbell. Ptr Ink 213:166 O 5 '45

Youth, Appeal to

Youth will be served, or else. M. Hall. Ptr Ink 211:124 Ap 6 '45

Brazil

Know-how in Brazil's lottery advertising. T. Aitken, jr. il Ptr Ink 210:25-6 F 23 '45

Canada

Advertising volume of Canadian business papers for 1944 and 1943. Ind Marketing 30:138 Ja '45

Britain plans for its advertising in Canada. Adv & Sell 38:86 F '45

Great Britain

American agencies get big slice of British government advertising. Ptr Ink 210:56 Mr 9 '45

American publishers and advertisers to invade Britain after war. Ptr Ink 210:104 F 16 '45

Big job ahead for advertising in Britain. W. S. Hedges. Ptr Ink 212:29-30 S 14 '45

British are hampered by lack of paper. Ptr Ink 212:55 S 28 '45

Current British advertisements. il Ptr Ink 213:146 O 19 '45

G.I. views British advertising. C. J. Swan. Ptr Ink 211:26-8 Ap 13 '45

Transition advertising in Britain. J. L. Young. Adv & Sell 37:92+ D '44

Zoning, paper shortage restrict British advertising. Ptr Ink 213:72 O 12 '45

India

Indian language newspapers to make market studies, to audit circulation. Ptr Ink 211:46 Je 8 '45

Italy

Italians need more than telling. K. Ettinger. Ptr Ink 213:52 O 26 '45

Italians need to be told; American advertising methods might usher in a brighter life. J. C. Smith. Ptr Ink 212:49+ S 21 '45

Latin America

Hercules shows cellulose film in Latin America. il Sales Management 55:60 O 1 '45

Top management looks at Latin American advertising; program of the Coordinator of inter-American affairs. W. A. Anderson. il For Comm W 18:10-14 F 3 '45; Same cond. Adv & Sell 28:92+ Mr '45

Netherlands

Advertising influences expert opinion; experiment with domestic science panel in Holland, 1942. J. Stapel. il Ptr Ink 213:138+ O 19 '45

Southern states

Dixie is different; some national advertising copy and illustrations seem silly to Southerners. D. C. Schnabel. Ptr Ink 212:23 S 28 '45

ADVERTISING, Association

GMA opens descriptive labeling drive with consumer booklet. Sales Management 54:51-2 Je 15 '45

Margarine drive. Bsns W p90+ D 9 '44

Newspaper ads of Racine mfrs.' assn. explain bases of community life. il Ptr Ink 212:96+ Jl 20 '45

Sectional apparel mfrs. associations in varied promotional campaigns. E. M. Housman. Ptr Ink 211:52+ My 25 '45

See also Cotton trade—United States—National cotton week

ADVERTISING, Cooperative

Cooperative advertising for the paint industry. de L. Kountze. Paint Oil & Chem R 107:26 N 2 '44

Grapefruit growers plan co-op campaign. Sales Management 53:132 N 15 '44

How Tom Boy stores use cooperative advertising. Sales Management 55:117 Jl 15 '45

If your industry is considering a cooperative promotional program; Better vision institute campaign. M. J. Julian. Ptr Ink 212:80+ Ag 17 '45

Organize home sewing industry to advertise merchandise, urges pattern manufacturer. E. M. Housman. Ptr Ink 209:54 D 8 '44

Pooled advertising backs up city's patriotic activities; New Orleans war activities promotion committee. Sales Management 55:142 Jl 1 '45

See also

Advertising, Association

Jobbers and dealers

Appliance distributor tells how he makes cooperative advertising pay; Hamburg bros. E. A. Hamburg. Sales Management 55:111+ O 1 '45

Manufacturers and dealers

Cooperative advertising under the Robinson-Patman act; 11 questions and answers that stem from surprising decision of Supreme court in Corn Products Refining vs. FTC case. I. W. Digges. Ptr Ink 213:19+ N 2 '45

Does cooperative advertising pay? No! says Cluett, Peabody. A. O. Buckingham. Sales Management 54:33 F 1 '45

Does cooperative advertising pay? Yes! says Philco. J. H. Carmine. Sales Management 54:32 F 1 '45

From hour-glass to panty-girdle; a saga of advertising; Warner corsets. il Ptr Ink 209:35-6 D 8 '44

Some shoals in the troubled seas of cooperative advertising. Sales Management 55:71-2+ Jl 15 '45

ADVERTISING, Educational

Ad council maps $30,000,000 public service program. Ptr Ink 212:55+ S 21 '45

Advertisers, paper salvage, and the lonely look in a veteran's eyes. il Ptr Ink 211:30+ Ap 20 '45

Advertising should sell business. Ptr Ink 213:74 N 2 '45

Anti-profanity posters. il Ptr Ink 212:42 Ag 24 '45

Are corporations less favorably regarded than their products? how editors of weekly newspapers feel about business corporations. E. M. Housman. Ptr Ink 211:25-6 Ap 27 '45

British cartel advertises to counteract monopoly criticism. Ptr Ink 212:32 S 14 '45

Business must continue to tell public it is trying to do right thing. W. W. Suitt. Ptr Ink 212:19-20 Ag 31 '45

Dumbarton Oaks and S. F. conferences will be boosted by Henry Ford. H. L. Stephen. Ptr Ink 211:45 Ap 6 '45

Faith that makes sales; task of advertisers to maintain and increase confidence in American industry. P. B. West. Comm & Fin Chr 162:1451+ S 27 '45; Excerpts. Trusts & Estates 81:365-6 N '45

Framework behind Servel's nation-wide nutrition drive. il Sales Management 55:118+ O 1 '45

GM hits bull's eye with reprint of Edgar A. Guest poem, titled Good business. il Sales Management 54:96+ Ap 15 '45

Hotel ad breaks food bottleneck at Frisco conference. Ptr Ink 211:45+ My 4 '45

How advertising fights death in Cincinnati; cuts appendicitis death rate. W. S. Groom. il Ptr Ink 213:26-7 O 12 '45

How Magnavox used art to promote music listening. M. Gross. il Adv & Sell 38:104 Ap '45

If your industry is considering a cooperative promotional program; Better vision institute campaign. M. J. Julian. Ptr Ink 212:80+ Ag 17 '45

Industrial firms not only boost victory gardens, they also offer canning prizes. Ptr Ink 210:43+ Mr 23 '45

ADVERTISING, Educational—*Continued*

Kilowatt-hour nobody knows; can the lesson be taught through advertising? H. Rowe. il Elec World 124:106-7 Ag 4 '45

Labor union seeks enlightened public opinion through ads. il Ptr Ink 211:34+ Ap 20 '45

Let advertising accent this over-all theme; lower prices through more production. H. G. Sawyer. Ptr Ink 210:17-19 F 16 '45

Life insurance group reports on anti-inflation campaign. Ptr Ink 212:104 S 14 '45

Manufacturers advertise importance of middleman; Master Lock and Jacoby-Bender campaigns. Ptr Ink 212:81-2 Jl 13 '45

N.E.W.A. combating dangerous effects of dream-world advertising. Ptr Ink 210:50 F 2 '45

Needed vitally: more favorable public opinion of corporations. P. B. West. Ptr Ink 212:106+ S 14 '45

Newark, Ohio, talks to itself; manufacturer, a bank and a retailer explain the American economy. J. R. Weddell. il Ptr Ink 212:19-21+ S 21 '45

Newspaper conducts courtesy-cooperation campaign; gives idea to other communities. il Ptr Ink 212:112+ Jl 20 '45

Nice leg of copy. R. L. Pritchard. Ptr Ink 209:120 N 24 '44

Pooled advertising backs up city's patriotic activities; New Orleans war activities promotion committee. Sales Management 55: 142 Jl 1 '45

Schaible mailing piece debunking dream world products evokes response. il Ptr Ink 210:24 F 9 '45

Selling more production; National association of manufacturers' campaign criticized. Ind Marketing 30:100+ F '45

Six-point advertising program to foster unity among all faiths; Institute of American democracy. Ptr Ink 211:100 Ap 27 '45

Some day this ad will run. J. P. Cunningham. Adv & Sell 38:37 F '45

Staggered travel campaign now in its 4th year; Portland, Oregon, traction company. Ptr Ink 211:102 My 4 '45

Textile distributor's copy warns industry of future; campaign that won an ABP award; Lamport co., New York. il Ptr Ink 211:36+ Ap 27 '45

This is your merchant marine; Westinghouse advertising program. C. H. Weaver. il map Marine Eng 50:171-3+ My '45

Time for industry to speak up is now. J. R. Weddell. il Ptr Ink 209:19-21 D 15 '44

Trade practice rules; untapped source of good-will. J. E. Gilbert. Ptr Ink 213:48+ N 9 '45

Union Pacific salutes American industry by opportunity to report over the radio. Ptr Ink 212:139-40 S 28 '45

Westinghouse teaches farmers how to build home-made appliances. R. H. Ganly. il Ptr Ink 210:20-1+ Ja 19 '45

What does the public think of your advertising? C. C. Carr. Adv & Sell 38:88+ Mr '45; Excerpts. Trusts & Estates 80:479-80 My '45

Who's ashamed of America? advertising should promote a higher standard of living. P. Frank. Ptr Ink 209:120 D 8 '44

Why not plain English for public relations? G. Kerr. Ptr Ink 213:130+ N 2 '45

You can reap a harvest of friends through public service advertising; Revere's Better living campaign. D. F. Haggerty. il Ptr Ink 211:23-5 Je 22 '45

See also

Advertisements—Books and booklets
Advertising, Association
Advertising, Institutional
Government advertising
Money raising campaigns
Publicity
War advertising council

ADVERTISING, Foreign

Advertising in export markets. Elec R (Lond) 136:884 Je 15 '45

American publishers and advertisers to invade Britain after war. Ptr Ink 210:104 F 16 '45

American trade-names in liberated France. il Ptr Ink 209:19 N 17 '44

Britain will subsidize ads in U.S. media for invasion of American market. Ptr Ink 211: 46 My 11 '45

How RCA is planting seeds now for post-war foreign trade; distribution of household items in non-competing lines one new phase of its marketing abroad. W. A. McGarry. il Ptr Ink 212:21-2 Ag 10 '45

If foreign advertisers imitate; indication that copy prepared in this country is good for foreign markets. H. R. Webel. il Ptr Ink 210:38 F 9 '45

Indian language newspapers to make market studies, to audit circulation. Ptr Ink 211: 46 Je 8 '45

Mr John Jacques Jonathan Jones. V. O. Schwab. Ptr Ink 211:124 My 18 '45

Radiophoto ads; RCA uses new method of placing copy in global market. il Bsns W p88+ Ja 27 '45

Top management looks at Latin American advertising; program of the Coordinator of inter-American affairs. W. A. Anderson. il For Comm W 18:10-14 F 3 '45; Same cond. Adv & Sell 28:92+ Mr '45

Valuable help, subtle selling in El Ingeniero Westinghouse. Ind Marketing 29:64+ N '44

Want some export orders? here's how to get them. J. H. Burton. Ind Marketing 30:35+ Ja '45

See also

Advertising—Latin America

ADVERTISING, Fraudulent

Promotion of fraudulent water purifiers; Aquatron. Am Water Works Assn J 37: 1050-2 O '45

Refrig-O-Master; false claims. il Consumers Res Bul 15:22-3 Ap '45

ADVERTISING, Indirect

Hercules plastics' campaign began as a stickler, ended as a winner. F. E. Schmitt, jr. il Ind Marketing 30:45+ Ap '45

Yarn makers promote sale for garment manufacturers. Ptr Ink 209:82 D 1 '44

See also

Advertising, Educational

ADVERTISING, Industrial

ABC of industrial copy. E. S. Green. il Ind Marketing 30:53+ Je '45

Advertising helps pioneer new industrial technique, plus sale of equipment; Deepfreeze copy stresses performance data and manual. H. R. Roberts. il Ptr Ink 211:38+ Je 1 '45

Bad habits that need correcting in business-paper advertising; particularly in promoting mill products. Ptr Ink 213:120+ N 9 '45

Building an advertising program from scratch; Flexicore concrete slabs. E. H. Mook. il Ind Marketing 30:34-5+ Mr '45

Business-paper copy deserves care, expense and time. C. Hawley. Ptr Ink 210:86+ Mr 23 '45

Consumer technique sells industrial product. R. A. Sholl, jr. il Ptr Ink 212:28 S 7 '45

Direct-mail campaign assures firm of utilities' post-war patronage; L & R products for cleaning precision equipment. Ptr Ink 209:89+ D 1 '44

Double duty for industrial advertising dollars; merchandising of copy appearing in primary media. G. B. Cloran. il Sales Management 55:120+ N 1 '45

11 industrial advertising problems; how 125 industrial advertising managers meet them. Ptr Ink 212:34+ Ag 17; 26-7+ Ag 24 '45

False economics to offer economy as best way to get a market; Warner & Swazey horizontal-media advertising. H. G. Sawyer. Ptr Ink 209:104+ D 1 '44

Getting an advertising job with a manufacturer. T. H. Young. Ptr Ink 213:38+ O 5 '45

Going to use movies? some practical ideas about making moving pictures. F. Hargrove. Ind Marketing 29:44-5+ N '44

Hercules and Frigidaire take top honors in A.B.P. competition. Sales Management 54: 90 Ap 1 '45

How 41 advertising agencies view 1945 industrial advertising prospects. W. I. Brockson. Ind Marketing 29:46+ D '44

How limited industrial ad budget is made to cover three markets. il Ptr Ink 213:142 N 9 '45

How to build a reservoir of selling information; obtaining basic industrial product data for selling copy. J. G. Kasten. il Ptr Ink 212:24-6 Ag 10 '45

ADVERTISING, Industrial—*Continued*

Industrial series prepared as if for consumer audience; Ruberoid ads. E. M. Housman. il Ptr Ink 209:24-5 N 17 '44

Institutional advertising gives way to product copy in 1945. Ind Marketing 30:34+ Ja '45

Let advertising accent this over-all theme; lower prices through more production. H. G. Sawyer. Ptr Ink 210:17-19 F 16 '45

More you tell, the more you sell, in industrial copy; facts bring orders. W. D. Lindsey. il Ptr Ink 213:109-11 O 26 '45

N.I.A.A. releases first industrial advertising budget survey since 1941. Ptr Ink 210: 98+ F 2 '45

New scientific products pose problem in selling language; Litton engineering laboratories. il Sales Management 55:158+ O 1 '45

Old prints suggest new selling slants; Bettmann Archive. O. L. Bettmann. il Ind Marketing 30:43-4 Ag '45

Old time stereoscope is an effective sales tool; Lawson machine & tool co. takes prospects on tour of his plant while at their own desks. W. E. Underwood. il Ptr Ink 212:117-18+ S 28 '45

Research, an important need in industrial marketing. G. D. Crain, jr. Ind Marketing 30:37-8+ Ap '45

Rule of simplicity improves industrial advertising layouts; six before and after samples. D. E. Lathrop. il Ptr Ink 213:24-5 O 12 '45

Technical copy aimed vertically at a horizontal field pays off; Selas corporation. H. W. Smith, jr. il Ptr Ink 211:34+ My 11 '45

Ten plus values from your business-paper advertisements. W. A. Marsteller. Ptr Ink 212:23 Ag 3 '45

30 years with SKF advertising. A. B. Tuthill. il Ind Marketing 30:37-9 My '45

12 industrial advertisers give low-down on pin-ups. W. E. Rainsley. il Ptr Ink 212:21-2 S 28 '45

What about the $100 appropriation? small machine shop advertises to Los Angeles industry. B. Lindeke. Ptr Ink 212:34 S 14 '45

What ho copy chasers! so you don't like guest reviews. W. K. Beard, jr. il Ind Marketing 30:49+ Mr '45

When the industrial advertiser has many types and models of products; Thor handles problem by several months' concentrated campaign on a product plus sales coordination. C. N. Kirchner. Ptr Ink 211:28+ Je 15 '45

See also

Advertising mediums—Trade journals
Equipment industries—Advertising
National industrial advertisers association

Inquiries

Advertising does a searching job; finds new markets. W. E. Irish. Ind Marketing 30: 46+ F '45

Finding markets for a war developed product; luminescent pigments. R. Davison. Ind Marketing 29:47-8+ D '44

How new industrial advertiser gets prospective buyers' names; campaign explains product, suggests applications; Nelson specialty welding equipment co. J. A. Kennedy. il Ptr Ink 211:32+ Ap 6 '45

Study and teaching

College cooperation program launched at NIAA Board meeting, New York, April 13. Ind Marketing 30:152+ My '45

ADVERTISING, Institutional

Customers not being brushed aside by war contracts, folder explains; Western gear works, Seattle. Ptr Ink 211:34 Ap 13 '45

Pages from annual report make good consumer ad series; newspaper ads are blow-ups; Dominion Stores, Toronto. il Ptr Ink 213:119 O 5 '45

Plant-city advertising. il Ptr Ink 213:24-5 O 19 '45

Plugs new company name while talking reconversion; Olin industries, inc. il Ptr Ink 211:93 Je 1 '45

Textile distributor's copy warns industry of future; campaign that won an ABP award; Lamport co., New York. il Ptr Ink 211:36+ Ap 27 '45

20 topics for your public relations advertising. G. C. McNutt. Ptr Ink 212:19-20+ Jl 6 '45

See also

Anniversaries, Company—Advertising

ADVERTISING, Mail

Air passenger and freight-shipping services active with direct-mail promotion. Ptr Ink 209:93 N 24 '44

Combination blotter-pad effective mailing piece. Ptr Ink 211:86 My 18 '45

Comparison of direct-mail and magazine cost in pharmaceutical advertising. F. T. Branch. J Bsns 18:78-95 Ap '45

Conversation pieces for dealer mailings; how to build them. J. C. Cumming. Sales Management 54:71-2+ Mr 15 '45

DMAA names 56 winners in annual leaders contest. Ptr Ink 213:137 O 26 '45

DMAA will work out a method of measuring the effectiveness of direct mail advertising. Inland Ptr 114:61-2 N '44

DMAA's annual clinic, New York. Ptr Ink 213:72+ O 26 '45

Direct-mail campaign assures firm of utilities' post-war patronage; L & R products for cleaning precision equipment. Ptr Ink 209:89+ D 1 '44

Direct-mail campaign spearheads new business; veterinarian and Chicago advertising man form partnership to market dog remedy; Sulfadene. H. E. Green. il Ptr Ink 212:30+ S 21 '45

Direct mail day draws 900 devotees. Ind Marketing 29:43+ N '44

Do businessmen like the light touch in direct advertising? mail survey made by Air express division of Railway express agency. G. Hoxie. Ptr Ink 210:19+ Ja 12 '45

Gigantic market in prospect for sheet metal contractors. W. Alwyn-Schmidt. Sheet Metal Worker 36:92+ S '45

Loafers put to work; ads on envelopes and other supplies. Rough Notes 88:28 Mr '45

Panels and round table discussions feature Direct Mail convention. Sales Management 55:108+ N 1 '45

Prepare lists now to speed reconversion selling by mail. A. G. Gibbs. il Ind Marketing 30:40+ My '45

Printed letters and mailing pieces as advertising media for the local insurance agency. Rough Notes 88:40+ O '45

Seven hints on how to merchandise your sales literature. J. E. Miller. il Ptr Ink 213: 21-2 O 12 '45

Tapping today's market by use of direct mail. W. S. Pratt. East Underw 46:133+ pt 2 O 5 '45

Test mail campaign teaches drug stores to advertise. Ptr Ink 212:38+ Ag 24 '45

See also

Advertisements—Books and booklets
Advertisements—Reprints
Advertising—Stockholders, Appeal to
Catalogs
House organs
Mailing lists
Sales letters
Salesmen—Advance cards and letters

Folders

Customers not being brushed aside by war contracts, folder explains; Western gear works, Seattle. Ptr Ink 211:34 Ap 13 '45

Graham builds mailings on our south-of-the-border neighbors. il Sales Management 54: 76 Mr 1 '45

How LeTourneau equips dealers with personalized promotion. Ind Marketing 29:64+ N '44

Schaible mailing piece debunking dream-world products evokes response. il Ptr Ink 210:24 F 9 '45

Inquiries

How Zenith routes consumer inquiries through distributors; campaign awarded prize by Direct-mail association. il Ptr Ink 210:88+ Ja 19 '45

Scientific approach increases direct mail replies 112%. H. D. Falls. Ind Marketing 30: 41-2 F '45

ADVERTISING, Mail—*Continued*

Postal cards

What about the $100 appropriation? small machine shop advertises to Los Angeles industry. B. Lindeke. Ptr Ink 212:34 S 14 '45

Printing

Adding color to direct mail. W. D. Molitor. Ptr Ink 210:108+ Mr 2 '45

Color conversion to merchandise advertising. W. D. Molitor. Ptr Ink 210:26 Mr 30 '45

Conversion-in-color; parts of art work in magazine ads adapted to mailings or catalogs. W. D. Molitor. il Ptr Ink 211:26-7 Ap 20 '45

Eight cost-saving devices for buyers of printing. W. D. Molitor. Ptr Ink 213:25-6 O 26 '45

Gang-runs for plus values in printing; when is it profitable to print two or more folders at a time? W. D. Molitor. Ptr Ink 212:121-2 S 21 '45

Salesman's corner; life insurance company mail campaign. F. Rundell. Inland Ptr 114:60-1 Ja '45

Split-fountain printing for better direct mail. W. D. Molitor. Ptr Ink 211:96+ My 18 '45

Returns

Copy that clicked; Air express sales letter. R. Manville. Ptr Ink 210:23 Mr 23 '45

Testing

Testing direct mail pays big dividends. il Ind Marketing 30:41-2+ Ag '45

ADVERTISING, National

Agencies, department stores would woo you, want tie-up material earlier. Ptr Ink 212:50 Ag 3 '45

Branded goods will fare best under new freight rate rules. W. Van Sant. Sales Management 55:115-16 Ag 1 '45

Branded merchandise vs. government standardization. A. O. Buckingham. Textile Col 67:860-1+ Jl '45

Brands now and after the war. H. Slator. Ptr Ink 210:94+ F 23 '45

Dixie is different; some national advertising copy and illustrations seem silly to Southerners. D. C. Schnabel. Ptr Ink 212:23 S 28 '45

Druggists want more advertised lines, survey shows. Ptr Ink 212:139 S 28 '45

$8,000,000,000 textile industry; is it ripe for brand name promotion? J. C. Cumming. il Sales Management 54:52+ Ap 15; 53-4+ Je 1; 55+ Je 15; 55:100-2 Jl 1; 142+ Jl 15; 71+ Ag 1; 124+ S 1; 153-4+ S 15; 163-4+ O 1 '45 (to be cont)

How long does it take to establish a trade mark? Fairchild survey among retailers and manufacturers. Ptr Ink 211:110+ Je 15 '45

How will durable goods fare in peacetime advertising? J. D. Woolf. il Adv & Sell 38:62+ My '45

Marketing data for the small national advertiser. C. Tompkins. Ptr Ink 209:17-18+ N 17 '44

Mass merchandising tactics break national market for quality cutlery; Ekco products co., Chicago. L. B. Thomas. il Sales Management 54:99+ Je 15 '45

National advertising, fire under the melting pot. J. D. Woolf. Adv & Sell 38:54+ O '45

Pacific Coast hatter goes national, farms out production, offsets labor shortages. Ptr Ink 210:46 Mr 2 '45

Progress of Brand names research foundation. Sales Management 54:68+ Mr 1 '45

Socony Mobilheat campaign launches branded selling in fuel oil industry. E. Kinney. il Sales Management 55:86+ O 15 '45

Supermarket operator asks some questions about brands; Grocery Manufacturers' convention answered some. L. A. Johnson. Ptr Ink 209:89-90 D 22 '44

Will national brands be more important in the department store of the future? J. Lorin. J Retailing 21:75-7 Ap '45

Local tie-in

Decentralize advertising, too! G. Knox. Ptr Ink 209:96 D 29 '44

Statistics

See Advertising—Statistics

ADVERTISING, Outdoor

NOAB is outdoor department for 335 advertising agencies. Ptr Ink 212:108 Ag 17 '45

ADVERTISING, Point-of-sale

Display distribution that brought a 40% return; National blank book company. D. C. Hegarty. il Ptr Ink 209:19+ N 24 '44

New point-of-sale campaign for vitamins. il Mod Packaging 18:109 Ap '45

Plans consolidation of point of purchase data. Ptr Ink 210:48 Ja 19 '45

Postwar displays; the dealer has ideas. M. Kallenberg. il Mod Packaging 18:106-7+ Mr '45

Return postcard plan solves problem of distributing display material. N. Goldstien. Ptr Ink 210:26 Ja 26 '45

Shelf cards prove a selling aid. il Ptr Ink 212:122 S 21 '45

ADVERTISING, Radio. See Radio advertising

ADVERTISING, Soliciting of

Dream of a radio solicitation. R. E. de Castro. Ptr Ink 212:41-2 S 28 '45

Getting the little account started; memo to new junior account executive. M. R. Klitten. Ptr Ink 212:116+ S 7 '45

How space salesmen make good use of their time today. K. R. Telfer. Ptr Ink 211:90+ Je 8 '45

If your circulation isn't large—! M. Goldgar. Ptr Ink 212:20 Jl 13 '45

Job in newspaper advertising? J. W. Egan, jr. il Ptr Ink 212:26-8 S 21 '45

Jobs in radio. F. E. Mullen. il Ptr Ink 212:27-8 S 28 '45

N. W. Ayer suggests magazines supply space buyers with standard data books. E. Peterson. Ptr Ink 211:46+ My 4 '45

What agencies think of space salesmen. Adv & Sell 38:129+ S '45

ADVERTISING, State. See State advertising

ADVERTISING, Trade union

CIO nationally and UAW in Detroit use advertising for union cause. Ptr Ink 213:58+ O 26 '45

Labor union seeks enlightened public opinion through ads. il Ptr Ink 211:34+ Ap 20 '45

Why this union conducts a continuous advertising program; Lithographers of America believes it can help create post-war jobs for members, unite labor and management, educate industry's prospects. A. P. Berger. il Ptr Ink 210:37-8 F 23 '45

ADVERTISING agencies

As the small agency looks toward the future, there is every reason for encouragement. G. W. Wright. Ptr Ink 211:88+ Je 1 '45

Closer coordination urged between agency and designer; abstract. J. G. Lippincott. Ptr Ink 212:110 Jl 20 '45

Farewell to the frantic ones. J. G. Schneider. Adv & Sell 38:65 F '45

How much profit should an agency make? L. W. Ellis. Adv & Sell 38:37-8+ Ja '45

How to get the best out of your agency and vice versa. J. D. Woolf. Adv & Sell 38:47+ Jl '45

How to kid the klient into okaying kopy; 12-point check list; satire. M. Jonap. Ptr Ink 211:90+ My 11 '45

How to select an advertising agency. F. LaClave. Ptr Ink 210:36+ Ja 19 '45

How to stamp out confusion and cut losses on cuts; labeling engravings and copy. M. E. Stewart. il Ind Marketing 30:43+ My '45

How'd you like to start a small-town advertising agency? story of man-and-wife advertising business. H. C. Jones. Ptr Ink 210:19-20+ Ja 26 '45

Lion and the lamb, vice versa; agencies and mediums. C. Davidson. Adv & Sell 38:42 Mr '45

No reprisals on magazines' space allocations, return of cycles suggested. H. L. Stephen. Ptr Ink 211:46+ My 25 '45

135 volunteer agency task forces in 150 home front drives since Pearl Harbor. Ptr Ink 211:52 Ap 20 '45

Place for the small agency in peacetime. W. H. Long. Adv & Sell 37:35+ D '44

Relations between advertiser and agency. F. LaClave. Ptr Ink 210:26+ F 2 '45

ADVERTISING agencies—*Continued*

Space placed in business papers by advertising agencies in 1942-43; tabulation. Ind Marketing 29:53-4+ N '44

Vital war role of advertising agencies. Adv & Sell 38:70+ My '45

Art departments

Art direction course started in New York. Ptr Ink 213:74 O 19 '45

But is it art? D. Nichols. Adv & Sell 38:50+ Ag '45

Four freedoms for art directors. R. S. Chenault. Adv & Sell 38:51+ Jl '45

Employees

AAAA of So. California sets qualifications for agency beginners; plans training course. Ptr Ink 209:100+ D 15 '44

Field interviewers and the Fair labor standards act; advertising agencies and research firms, through faulty understanding, may be violating the law. M. E. Lyddane. Ptr Ink 210:20 F 16 '45

I followed all the rules but the door still slams. J. Stone. Adv & Sell 38:52+ Ag '45

Welcome them back as men bearing gifts. R. C. Dreher. Adv & Sell 38:160+ Mr '45

What is an employee profit sharing trust? with specific reference to the trend in advertising agency management. D. B. Chase. Adv & Sell 38:46+ Mr '45

Why does anyone change jobs? copy writers are not the only nomads in the advertising business. G. Copeland. Ptr Ink 213:120+ N 2 '45

Young veteran, what next? challenge ahead for advertising. W. H. Long. Adv & Sell 38:50+ F '45

Fiction

Not so novel; Helen Haberman's novel How about tomorrow morning? E. Peterson. Ptr Ink 211:104+ My 18 '45

Libraries

See Advertising libraries

Management

Account executive should supervise copy writer. R. Hawley. Ptr Ink 211:108 Je 22 '45

Care and feeding of copywriters. W. Weir. Adv & Sell 37:50+ D '44

Getting the little account started; memo to new junior account executive. M. R. Klitten. Ptr Ink 212:116+ S 7 '45

It isn't money alone that makes copy men change jobs. Ptr Ink 211:40+ Je 29 '45

Why the wall between radio and other copy writers? R. E. de Castro. Ptr Ink 212:36+ Ag 3 '45

Who should tell the copy writer what to write? the account executives or the copy chief? Ptr Ink 211:28+ My 25 '45

Service

Should the advertising agency do market research for its clients? Ptr Ink 212:38+ Jl 27 '45

Space buyers

Some space buyers puzzle me by blandly accepting unaudited circulation reports. Adv & Sell 37:42+ D '44

ADVERTISING allowances

Advertising allowance will soon be with us again; advantages and disadvantages. J. Lorin. Ptr Ink 209:26+ N 17 '44

Dealer ads hit; FTC report on cooperative advertising allowances. Bsns W p83-6 N 11 '44

Government's new memo on advertising allowances. Adv & Sell 38:101-2+ S '45

Some shoals in the troubled seas of cooperative advertising. Sales Management 55:71-2+ Jl 15 '45

This shoe company a strong booster for the advertising allowance. M. B. Cutler. Ptr Ink 210:96+ Ja 19 '45

ADVERTISING and employees

Bonuses from your advertising. Aesop Glim. Ptr Ink 209:23 N 17 '44

See also

Advertising—Employees, Appeal to

ADVERTISING and salesmen

Heart-to-heart talk with salesmen about the company's advertising; Tructractor advertising of Clark equipment co. E. A. Gebhardt. Sales Management 55:44+ Jl 1 '45

How to sell your advertising to and through salesmen. D. Parsons. il Adv & Sell 38:52+ Jl '45

Let your salesmen judge your advertising and profit two ways. W. L. Towne. il Ind Marketing 30:41+ Je '45

Salesmen's assistant. Aesop Glim. Ptr Ink 209:81 N 24 '44

Seven hints on how to merchandise your sales literature. J. E. Miller. il Ptr Ink 213:21-2 O 12 '45

Tips to salesmen in the use of company ads. P. J. Howe. Adv & Sell 38:142 O '45

When the industrial advertiser has many types and models of products; Thor handles problem by several months' concentrated campaign on a product plus sales coordination. C. N. Kirchner. Ptr Ink 211:28+ Je 15 '45

Your salesmen will put your advertising to work . . . if you will take them behind the scenes and teach them some of the fundamentals. E. T. Jones. il Ptr Ink 212:21-3+ Ag 17 '45

ADVERTISING and war

Ads commemorate V-E day. il Inland Ptr 115:34-5 Jl '45

Any good advertising art to give away? here's how; Wickwire Spencer's auction of Artzybasheff paintings for benefit of 7th war loan. C. B. Konselman. Ptr Ink 212:23-4 Jl 6 '45

Brand asks for its old job back; Ta-pat-co claim for treatment of a returned veteran. H. Rogers. il Ptr Ink 211:36+ My 18 '45

Double opportunity for your advertising; Save waste paper theme does a job for war and peace. il Ptr Ink 211:24 Je 8 '45

Framework behind Servel's nation-wide nutrition drive. il Sales Management 55:118+ O 1 '45

How the war affected marketing. il Ptr Ink 212:22+ S 21 '45

I saw the war. H. B. Thomas. Adv & Sell 38:36 F '45

Need for war advertising is greater than ever. Ptr Ink 210:56 F 23 '45

Off again, on again production leads Kirsten Pipe a merry advertising chase. il Ptr Ink 210:32+ F 16 '45

135 volunteer agency task forces in 150 home front drives since Pearl Harbor. Ptr Ink 211:52 Ap 20 '45

Our ads help the war, but help our products more; current Westclox messages. L. B. Richards. il Ptr Ink 211:21-2 My 25 '45

Pooled advertising backs up city's patriotic activities; New Orleans war activities promotion committee. Sales Management 55:142 Jl 1 '45

Predicament theme sells good-will when product is not available; Scotch tape. il Ptr Ink 211:108+ Ap 20 '45

President Roosevelt asks continued aid of advertisers for government messages. Ptr Ink 209:94 D 22 '44

Realize advertising's potentialities as a social, economic force; abstract. P. West. Ptr Ink 211:58 My 4 '45

Selling copy, for war. W. J. Weir. il Ptr Ink 209:19 D 1 '44: Discussion. R. C. Dreher. 209:19 D 22 '44

Something new has been added to advertising. P. B. West. Adv & Sell 38:38 Ap '45

Today's wasteful copy will harm advertising business tomorrow. C. H. Drew. Ptr Ink 209:82+ D 15 '44

Top management looks at Latin American advertising; program of the Coordinator of inter-American affairs. W. A. Anderson. il For Comm W 18:10-14 F 3 '45; Same cond. Adv & Sell 28:92+ Mr '45

Treasury reveals major role of newspapers in 6th war loan drive. Sales Management 54:94 Ap 1 '45

Typical ads of two wars ago (British); illustrations. Ptr Ink 210:23 Mr 30 '45

Vital war role of advertising agencies. Adv & Sell 38:70+ My '45

Wanted: copy writers sans post-war. F. T. Quinn. Ptr Ink 210:120 Mr 2 '45

ADVERTISING and war—*Continued*

Year-round sponsored advertising explains success of Red Cross plasma. Ptr Ink 210:90+ F 23 '45

See also

Advertising, Educational
Advertising copy—War theme
War advertising council
War posters

ADVERTISING appropriations

Advertising appropriations by states and cities, with reference to their budgets for 1945 and their plans for 1946 and postwar. P. James. Adv & Sell 38:40+ O '45

Distribution of the retail advertising budget [from July 1932 issue]. A. A. Hales. J Retailing 21:41-3 F '45

Estimating your post-war advertising budget. J. W. Mason. Ptr Ink 212:92+ Jl 20 '45

FTC study shows comparisons of advertising to total sales costs in typical industries; reports from 1,336 companies. S. E. Cohen. Ind Marketing 29:44-5+ D '44

How Benrus allocates its advertising appropriation. O. Lazrus. Ptr Ink 212:19-20 Ag 3 '45

How 41 advertising agencies view 1945 industrial advertising prospects. W. I. Brockson. Ind Marketing 29:46+ D '44

How limited industrial ad budget is made to cover three markets. il Ptr Ink 213:142 N 9 '45

How to plan your advertising appropriation. F. LaClave. Ptr Ink 210:23-4, 102+ Mr 2 '45

Leading advertisers of 1944 and their expenditures; 601 companies invested $419,456,509 in magazines, farm papers and network radio. Ptr Ink 210:25-8+ Mr 2; 22-6+ Mr 9 '45

N.I.A.A. releases first industrial advertising budget survey since 1941. Ptr Ink 210:98+ F 2 '45

Scattered cancellations lead to survey; shows ad budgets shifting, still on way up. H. L. Stephen. Ptr Ink 209:43+ D 22 '44

63% of A.N.A. members plan '46 budget increase over 1944. Ptr Ink 213:56 O 5 '45

War baby advertisers? there aren't very many; analysis of newcomers to P.I. list of those who spent $100,000 or more last year. B. W. Lyndon. Ptr Ink 210:24-5 Mr 16 '45

What about the $100 appropriation? small machine shop advertises to Los Angeles industry. B. Lindeke. Ptr Ink 212:34 S 14 '45

What does it cost to advertise? Adv & Sell 37:82+ D '44

See also

Advertising—Accounting

ADVERTISING art

But is it art? D. Nichols. Adv & Sell 38:50+ Ag '45

Grist from the ad manager's mill. R. L. Pritchard. Ptr Ink 211:32+ Ap 27 '45

Light up that ad! D. Nichols. il Adv & Sell 38:38+ F '45

Realism dominant in Chicago advertising art exhibition. il Ptr Ink 211:26-7 My 25 '45

Stretching your art-work dollars. W. H. Morgan. Adv & Sell 38:66 F '45

This advertising art rates a museum show; exhibition of designs for Container corporation of America. E. Fischer. il Ptr Ink 211:24-6 My 11 '45

Who likes what in calendar art? il Ptr Ink 209:24-5 D 22 '44

See also

Advertisements, Pictorial
Advertising agencies—Art departments
Posters

ADVERTISING artists

Agency byplay in four rounds; copy writers and artists. V. Drayne. Ptr Ink 213:32 N 9 '45

See here, Sgt. Pittenger! another side to that story about how copy writers can torture artists. M. A. Mortland. Ptr Ink 212:36+ S 7 '45

Techniques for copy writers who want to torture artists. T. Pittenger. Ptr Ink 212:32 Ag 10 '45

See also

Advertising agencies—Art departments

ADVERTISING as a profession

Advertising is not vaudeville. J. Katz. Adv & Sell 38:52 Ja '45

Getting an advertising job with a manufacturer. T. H. Young. Ptr Ink 213:38+ O 5 '45

Is advertising fun? M. Ancker. Ptr Ink 210:116 Mr 23 '45

Jobs in radio. F. E. Mullen. il Ptr Ink 212:27-8 S 28 '45

New York panel helps service men who want jobs in advertising. Ptr Ink 211:89-90 My 25 '45

What, no diplomas? J. Katz. Adv & Sell 38:54 F '45

What to tell the advertising-job-hunting veteran. H. G. Sawyer. Ptr Ink 209:22-3+ D 29 '44

Will women hold those top-flight advertising jobs? H. Ruthman. Ptr Ink 211:21-2 Ap 20 '45

Young veteran, what next? challenge ahead for advertising. W. H. Long. Adv & Sell 38:50+ F '45

ADVERTISING associations

See also

Association of national advertisers
National industrial advertisers association
War advertising council

ADVERTISING awards

ABP names winners in 3rd annual advertising contest. il Ind Marketing 30:44-5+ Ap '45

Ad agency network names contest winners. Ptr Ink 211:56 Je 22 '45

Art directors honor best reproductions. Ptr Ink 211:84 Ap 20 '45

Chicago art club awards. Ptr Ink 211:48 My 4 '45

Clipping board reviews the art directors 24th annual exhibition. C. Coiner. il Adv & Sell 38:44-5, 166 Ap '45

Gallery of good business-paper advertising; ABP announces 18 winners in annual contest. il Ptr Ink 210:27+ Mr 16 '45

Hercules and Frigidaire take top honors in A.B.P. competition. Sales Management 54:90 Ap 1 '45

Public utilities advertising association awards better copy prizes. Gas Age 95:32-3 Je 28 '45

Wartime advertising awards, 1944. il Adv & Sell 38:49-80 Mr '45

ADVERTISING campaigns

Advertising plays on Stradivari; radio, magazine, cooperative newspaper and point-of-purchase copy build sales crescendo for Prince Matchabelli perfume. F. LaClave. il Ptr Ink 209:33-4 N 24 '44

Concentration, domination, quality appeal prove successful advertising formula; Rheingold beer campaign. il Ptr Ink 212:26-7 Ag 31 '45

Direct-mail campaign spearheads new business; veterinarian and Chicago advertising man form partnership to market dog remedy; Sulfadene. H. E. Green. il Ptr Ink 212:30+ S 21 '45

Edward Valve markets new product with co-ordinated campaign; direct mail series, catalog, publicity and visual sales presentation back up ad program. W. A. Marsteller. il Ind Marketing 30:48+ S '45

Field quiz reveals huge market for filters; Fram opens drive. Sales Management 55:150+ O 15 '45

Newspaper conducts courtesy-cooperation campaign; gives idea to other communities. il Ptr Ink 212:112+ Jl 20 '45

Pressure cookers in production; promotions augur keen competition. il Sales Management 55:164+ O 15 '45

Socony Mobilheat campaign launches branded selling in fuel oil industry. E. Kinney. il Sales Management 55:86+ O 15 '45

Sunkist to spend $1,000,000 to push sale of ping pong oranges; special campaign to push more large-unit sales of smaller fruit. il Sales Management 54:72+ My 1 '45

Uses one product with local appeal to promote entire line; Roundy's coffee, tailor-made for Wisconsin's hard water, spearheads 650-items, sectional brand line. H. E. Green. il Ptr Ink 209:19-20 D 8 '44

ADVERTISING campaigns—*Continued*

When the industrial advertiser has many types and models of products. C. N. Kirchner. Ptr Ink 211:28+ Je 15 '45

See also

Money raising campaigns

Recruiting campaigns

Moving picture tie-in

How Dorothy Gray staged a sales tie-up with the film Frenchman's creek. B. Carpenter. il Sales Management 55:38-40 Jl 1 '45

Special weeks

How an industry promotion meets the no-merchandise-to-sell problem; cotton week. Ptr Ink 211:88+ My 18 '45

1945 merchandising days and weeks; sixth annual compilation. Ptr Ink 209:105 N 24 '44

Teaser campaigns

Teaser campaign supplies copy theme; promoted opening of retail store. il Ptr Ink 212:28 S 28 '45

ADVERTISING cards

Car cards tested; new technique is used in Newark, N.J. Bsns W p83-4 My 12 '45

Circulation and readership measurement takes new turn; test on car cards in Newark, N.J. may represent fourth stage in development of techniques. D. B. Lucas. Ptr Ink 211:19-20+ My 4 '45

Do you give your advertising a try-on? J. Katz. Adv & Sell 38:52 My '45

First bus and car card study reaches new high in findings. R. Webster. Ptr Ink 211:30 My 11 '45

ADVERTISING characters

Cashing in on characters from the comics, stage and screen; Harvey, the rabbit, is latest to join group. E. M. Housman. il Ptr Ink 212:24-5+ S 21 '45

Donald Duck, super-salesman; labels on canned citrus products. il Mod Packaging 19:118-19 S '45

General Mills of Minneapolis; some of lustiest advertising of the day; Betty Crocker. il Fortune 31:116-21+ Ap '45

Pop O'Tool does effective employee relations job at Allis-Chalmers. il Ptr Ink 212:23 Jl 27 '45

Star is born for Burry Biscuit. il Mod Packaging 18:102-4 My '45

Store uses doodling memos, with continuity; S. & G. Gump co. art dealer and importer, San Francisco. il Ptr Ink 211:86 Ap 27 '45

Talking bird puts new life into Eagle Pencil advertising. il Sales Management 55:96 S 1 '45

Visual selling via the Snider folks. il Mod Packaging 18:94-5 D '44

ADVERTISING charts

Charts are good business; designing and publishing wall charts. A. McQueen. il Inland Ptr 115:40-2 Ap '45

ADVERTISING clubs

How advertising clubs can help veterans get jobs; 26 New York associations are co-operating with Veteran's guidance committee. A. T. Preyer. Ptr Ink 213:114+ N 9 '45

Service men in Pacific form ad club, want your help. H. Buhrow. Ptr Ink 212:21-2 Ag 3 '45

U.S. servicemen in Britain form advertising discussion club. Ptr Ink 210:54 F 23 '45

ADVERTISING copy

ABC of industrial copy. E. S. Green. il Ind Marketing 30:53+ Je '45

Ads that are just too-too cute. M. B. Sackheim. Adv & Sell 38:42 Ap '45

Advertising's most unforgivable sin; to be dull in copy. J. D. Woolf. Adv & Sell 38:34 Ag '45

Aesop Glim's copy clinic (cont). Ptr Ink 209:88+ D 15; 32+ D 22; 36 D 29 '44; 210:26 Ja 5; 79 Ja 12; 76+ Ja 19; 37 Ja 26; 34+ F 2; 32 F 9; 25 F 16; 32+ F 23; 100 Mr 2; 38+ Mr 9; 40 Mr 16; 35 Mr 23; 85 Mr 30; 211:81 Ap 6; 93 Ap 13; 92 Ap 20; 108+ Ap 27; 28 My 4; 40+ My 11; 85 My 18; 85 My 25; 27 Je 1; 80 Je 8; 27 Je 15; 88 Je 22; 27 Je 29 '45

After the headline—what then? W. V. Cunningham. Ind Marketing 30:43-4+ Ja '45

Badvertising department; subhead can win higher readership. V. O. Schwab. Adv & Sell 38:56+ Jl '45

Better use your sixth sense—timing. R. S. Durstine. Adv & Sell 38:36 S '45

Business-paper copy deserves care, expense and time. C. Hawley. Ptr Ink 210:86+ Mr 23 '45

Copy clinic. Published in monthly numbers of Advertising and selling

Copy patterns vs. essays. H. Halsell. Adv & Sell 38:46 O '45

Copy that clicked (cont). R. Manville. il Ptr Ink 210:82 F 23; 23 Mr 23; 211:26 My 4; 28 Je 22; 212:85+ S 7; 213:28+ O 12 '45

Copy to make the mouth water. S. D. Lyon. il Ptr Ink 211:24-5+ Ap 13 '45

Copywriter's opportunity is 1 in 200,000. S. H. Giellerup. il Adv & Sell 38:44+ S '45

Editorial type copy still good after 11 years; National Company advertisements in QST. J. A. Cairns. Ptr Ink 213:150+ O 5 '45

Fine art of driving home the topic idea; copy leaves a deeper impression if it sticks to one point. J. D. Woolf. Adv & Sell 38:72+ F '45

Getting back to sell in advertising. W. Weir. Ind Marketing 30:45-6+ Mr '45

Good-bye to the advertising blitz. J. D. Woolf. Ptr Ink 210:90+ F 2 '45

Have you any idea what prospects want to know about your product? E. L. Sparks. il Ind Marketing 29:51-2+ D '44

How to flag your reader's train of thought. R. L. Rainey, jr. il Adv & Sell 38:60+ Je '45

I wouldn't OK the "greatest advertisement of all time"! MacManus's "The penalty of leadership." H. G. Sawyer. Ptr Ink 213:28+ N 9 '45

Jones of Texas talks about copy. H. S. Jones. Ptr Ink 210:37-8+ Mr 2 '45

Leads that lose 'em. B. Schellenbach. Ind Marketing 30:32+ F '45

Let advertisers study newspaper editors' methods; best-read food ads parallel woman's page editorial technique. A. B. Sikes. il Ptr Ink 210:20-2 Mr 23 '45

Let's give our copy the fresh-air treatment! O. P. Gately. il Adv & Sell 38:50+ Ja '45

Meatless copy. W. Weir. Ptr Ink 212:27 S 14 '45; Discussion (Here, Mr Weir, is why auto ads are meatless). D. L. Ephlin. 212:108+ S 28 '45

Poor technical writing: one of industry's hidden wastes; technical manuals, catalogs, etc. W. S. Lockwood. Adv & Sell 38:154+ Mr '45

So we can't write leads, Mr Schellenbach? C. Pierre. Ind Marketing 30:53+ Ap '45

Today's wasteful copy will harm advertising business tomorrow. C. H. Drew. Ptr Ink 209:82+ D 15 '44

Values; judging and selecting facts. M. Wiseman. Adv & Sell 38:66 Ag '45

Watch your art and text on the Americana theme. C. W. Drepperd. Ptr Ink 209:22 N 17 '44

What do consumers think of current advertising? Adv & Sell 38:64-5+ F '45

What ho copy chasers! so you don't like guest reviews. W. K. Beard, jr. il Ind Marketing 30:49+ Mr '45

When readers say "how clever"! how clever is the ad? J. Barnetson. Ptr Ink 213:162 O 19 '45

When the copy chiefs come marching home. J. Thompson. Adv & Sell 38:50 My '45

Where do ideas come from? J. Katz. Adv & Sell 38:90 Mr '45

Why are ads read? M. B. Sackheim. Adv & Sell 38:42 Je '45

See also

Advertisements

Advertising—Psychology

Advertising ethics

Sales letters

Closures

Final paragraph. Aesop Glim. Ptr Ink 211:27 Je 29 '45

Competitive copy

Reading from left to right. Aesop Glim. Ptr Ink 210:25 F 16 '45

ADVERTISING copy—*Continued*

Conservation appeal

Pepperell tells public how to get more mileage out of textiles; sound film teamed up with national advertising. Sales Management 54:84+ Ap 15 '45

Study of 14 themes shows conservation ads leading. Ptr Ink 209:30 D 29 '44

Courtesy appeal

Courtesy is theme of dealer ads. Ptr Ink 209:98 N 24 '44

Credibility

Being believed is least of ad man's worries. J. D. Woolf. Ptr Ink 209:17-18 D 8 '44

Dealers' services

How LeTourneau equips dealers with personalized promotion. Ind Marketing 29:64+ N '44

Economy appeal

Explains free enterprise without using the phrase; Erie railroad campaign. Ptr Ink 212:21 Jl 13 '45

False economics to offer economy as best way to get a market; Warner & Swazey horizontal-media advertising. H. G. Sawyer. Ptr Ink 209:104+ D 1 '44

Fashion appeal

How to sell with fashion; seven cardinal rules. S. H. Birchall. il Adv & Sell 38:35-6+ F '45

Free offers

Copy that clicked; victory fat strainers. R. Manville. il Ptr Ink 211:28 Je 22 '45

Offer of color prints brings big response from farm audience; regional campaign by Federal land bank. C. M. Hall. il Ptr Ink 212:21-2 Jl 20 '45

You can reap a harvest of friends through public service advertising; Revere's Better living campaign. D. F. Haggerty. il Ptr Ink 211:23-5 Je 22 '45

Headlines

Headline atom. Aesop Glim. Ptr Ink 210:85 Mr 30 '45

I wouldn't OK the "greatest advertisement of all time"! MacManus's "The penalty of leadership." H. G. Sawyer. Ptr Ink 213:28+ N 9 '45

Shakespeare paces war's progress in Sirrine advertising campaign. P. D. Murphy. il Ind Marketing 29:49+ D '44

What constitutes a good heading. J. L. Jones. Ptr Ink 213:47-8+ O 5 '45

Historical appeal

Christmas series built around great names in history; Hecht co., Washington, D.C. il Ptr Ink 209:92 D 15 '44

History as copy material; color prints advertising of Continental distilling corp. H. A. Beers. il Ptr Ink 212:89 Jl 27 '45

Old prints suggest new selling slants; Bettmann Archive. O. L. Bettmann. il Ind Marketing 30:43-4 Ag '45

Language, style, etc.

About pimples on the face of language; clichés. T. Pittenger. Ptr Ink 212:40 Jl 20 '45

Ads to Conference delegates in their own languages. il Ptr Ink 211:22 Je 29 '45

Copy writers can learn much from William Allen White. H. Halsell. Adv & Sell 38:113 Je '45

Diagram your writing. Aesop Glim. Ptr Ink 210:40 Mr 16 '45

Familiar words with unfamiliar meanings. I. Graham. Ptr Ink 212:26 S 28 '45; Discussion (What's good usage?) A. Larkin. 213:113 N 2 '45

How copy writers can use readability tests. R. Flesch. Ptr Ink 212:85-6 Ag 31 '45

Lots of names, short sentences, simple words; readability tests by Gunning and Flesch. J. Alden. il Ptr Ink 211:21-2 Je 29 '45

New scientific products pose problem in selling language; Litton engineering laboratories. il Sales Management 55:158+ O 1 '45

Olio and short-circuited. Aesop Glim. Ptr Ink 211:93 Ap 13 '45

That's a hell of a way to run a railroad; B&M advertisements. H. L. Baldwin. il Adv & Sell 38:58+ Ag '45

There's too much tasteless food copy. H. R. Churchill. Adv & Sell 38:85-6 S '45

Trade terms used in advertisements largely gibberish to average male. P. Salisbury. il Sales Management 53:23-6 D 15 '44

Value of good taste; correct grammar, good manners, and decency in copy. Aesop Glim. Ptr Ink 210:32 F 9 '45

Weasel words. Aesop Glim. Ptr Ink 211:81 Ap 6 '45

When copy writers duplicate each other's phrases. C. Patrick. Ptr Ink 211:89 Ap 27 '45

Why not plain English for public relations? G. Kerr. Ptr Ink 213:130+ N 2 '45

Length

Make your copy long! M. B. Sackheim. Adv & Sell 38:102 Mr '45

Selling copy, how long should it be? G. C. McNutt. Ind Marketing 30:51 Je '45

Local pride appeal

How local touches make copy pull harder. R. W. Tenney. Adv & Sell 38:78+ Jl '45

Negative appeal

Combine your negative and positive appeals. Aesop Glim. Ptr Ink 211:80 Je 8 '45

News interest

Advertising that makes news. F. Wittner and M. Leblang. il Ind Marketing 29:38-9+ N '44

North American times Mustang copy to tie in with news of Tokyo air raids. il Ptr Ink 211:106 My 25 '45

San Francisco conference yields little advertising. il Ptr Ink 211:45+, 83, 126 Ap 27 '45

Peace theme

Advertising hails the advent of peace; a few pieces of copy. il Ptr Ink 212:22-3 Ag 24 '45

How advertisers hailed victory. il Sales Management 55:42-3 S 1 '45

Quality appeal

Advertising plays on Stradivari; radio, magazine, cooperative newspaper and point-of-purchase copy build sales crescendo for Prince Matchabelli perfume. F. LaClave. il Ptr Ink 209:33-4 N 24 '44

Campaign sells diamonds, not romance. il Ptr Ink 209:23 D 22 '44

How Pepperell is telling wartime quality story to the trade. il Ptr Ink 212:23 Jl 20 '45

Incipient revolt of consumers; informative advertising will be imperative in postwar adjustment. H. R. Merahn. J Retailing 21:72-4+ Ap '45

Meissner picks carriage trade market for post-war radio. O. F. Jester. il Sales Management 54:92+ Ja 15 '45

Wrigley discontinues standard brands to protect quality. P. K. Wrigley. il Ptr Ink 210:21-2 F 23 '45

Reason appeal

Applying the triangle. Aesop Glim. Ptr Ink 211:40+ My 11; 85 My 18; 85 My 25 '45

Revision

Do ideas need jockeys? G. W. Young. Ptr Ink 211:130 Ap 27 '45

How to kid the klient into okaying kopy; 12-point check list; satire. M. Jonap. Ptr Ink 211:90+ My 11 '45

How to O.K. (or K.O.) a piece of copy. Ptr Ink 210:20+ F 2 '45

Romance appeal

Fascination in railroad advertising; other advertisers might use appeal to romance advantageously. M. C. Smith, jr. il Ptr Ink 213:122+ O 26 '45

Specific copy

Badvertising department; putting the product to work. V. O. Schwab. il Adv & Sell 38:56+ My '45

ADVERTISING copy—*Continued*

Testimonials

Case for endorsements. E. F. Meier. Adv & Sell 38:172 Mr '45
Personna capitalizes big name endorsements in dealer helps. il Sales Management 55:79 O 1 '45
Use of experts' opinions in advertising. Adv & Sell 38:177 Mr '45

Testing

See Advertisements—Testing

Themes

Constant improvements, but no yearly models! T. H. Thompson. Sales Management 53:71-2 D 1 '44
Ideas. M. Wiseman. Adv & Sell 38:96 S; 60+ O '45
There are no new ideas, but does it matter? W. E. Rainsley. Ptr Ink 210:38+ Mr 23 '45
What price novelty? Aesop Glim. Ptr Ink 211:27 Je 1 '45
What's the big idea? W. Weir. Adv & Sell 38:41-2+ My '45

Use appeal

Allis-Chalmers sells use value; plays down nuts & bolts; advertising for Tractor division. H. E. Nelson. il Sales Management 55:105+ Jl 1 '45
Chemicals or cabbages—same ad fundamentals apply; specific information produces mounting inquiries for Hooker Chemicals. C. L. Rumrill. Ptr Ink 213:134+ O 5 '45
Fashion-wise new uses widen the market for scarfs. il Sales Management 55:110+ Jl 1 '45
How to build a reservoir of selling information; obtaining basic industrial product data for selling copy. J. G. Kasten. il Ptr Ink 212:24-6 Ag 10 '45
More you tell, the more you sell, in industrial copy; facts bring orders. W. D. Lindsey. il Ptr Ink 213:109-11 O 26 '45

War theme

Copy clinic; advertisement to sell fewer Parker pens. Adv & Sell 38:41 F '45
Double opportunity for your advertising; Save waste paper theme does a job for war and peace. il Ptr Ink 211:24 Je 8 '45
Gallery of V-E day advertisements. il Ptr Ink 211:22-5 My 18 '45
It's time to answer the critics of wartime advertising; servicemen tell their reactions to advertisements. R. C. Dreher. il Ptr Ink 210:24-6 Mr 23 '45
Light touch a plus factor in war-theme ads. il Ptr Ink 209:20-1 D 1 '44
Our ads help the war, but help our products more; current Westclox messages. L. B. Richards. il Ptr Ink 211:21-2 My 25 '45
Tie-in with Bowles; Flagstaff foods. Sales Management 54:56 Mr 15 '45
War themes (conservation, nutrition, war bonds, etc.) meet with greatest public acceptance, study shows. Ptr Ink 210:90+ Ja 5 '45
Yes, Mr Weir, let's have some war-time copy that sells. R. C. Dreher. il Ptr Ink 209:19 D 22 '44

ADVERTISING copy writers

Advertisement must sell itself; difference between writing for editorial pages of magazines or newspapers and writing advertising copy? Aesop Glim. Ptr Ink 210:34+ F 2 '45
Advertising experience can start now; years of preconditioning not essential. F. B. McElmoyl. Ptr Ink 213:45-6 N 9 '45
Advice to copy men about changing jobs. Ptr Ink 211:124 My 11 '45
Are copy writers born or made? Aesop Glim. Ptr Ink 209:88+ D 15 '44
Care and feeding of copywriters. W. Weir. Adv & Sell 37:50+ D '44
Copy writers can't write about themselves, or can they? N. B. Bjornson. Ptr Ink 210:120 F 23 '45
Copy writer's ethics. Aesop Glim. Ptr Ink 210:35 Mr 23 '45
Does Madison avenue understand Main street? H. Halsell. Adv & Sell 38:46 My '45
How copy writers can use readability tests. R. Flesch. Ptr Ink 212:85-6 Ag 31 '45
How the advertising department can plan a field trip in advance; Le Tourneau cub and veteran copy writers on construction jobs. J. G. Van de Loo. il Ptr Ink 212:21-3 S 14 '45
How to become an adman. J. McCarthy. Ptr Ink 213:166 O 12 '45
How to get an outside office. M. Goldgar. Ptr Ink 212:26 Jl 27 '45
How to write about yourself for a job! L. E. Mesam. Ptr Ink 211:102+ Je 8 '45
How will the ex-copywriter reconvert for peace? E. F. Buxton. il Adv & Sell 38:36+ O '45
How you, too, can become a tenant; a classified for 6 rooms and bath. A. L. Williams. Ptr Ink 211:36+ Ap 6 '45
I followed all the rules but the door still slams. J. Stone. Adv & Sell 38:52+ Ag '45
I'm an ivory tower man, myself. J. G. Schneider. Ptr Ink 210:120 F 16 '45
It isn't ability alone that makes money for copy writers! H. Bratsberg. Ptr Ink 212:110+ Ag 3 '45
It isn't money alone that makes copy men change jobs. Ptr Ink 211:40+ Je 29 '45
Jobs. M. Wiseman. Adv & Sell 38:70+ Je '45
Joe Katz and his first price of copy. M. Goldgar. Ptr Ink 211:28 Je 8 '45
Keeping the writer in copy writer. F. A. Fortescue. Ptr Ink 213:142 O 12 '45
Learning to be a copy writer. Aesop Glim. Ptr Ink 209:36 D 29 '44
Learning to write copy. Aesop Glim. Ptr Ink 209:32+ D 22 '44
Less chaos, please! copywriters at work. J. D. Woolf. il Adv & Sell 38:60+ Ap '45
Magic of simplicity. Aesop Glim. Ptr Ink 210:26 Ja 5 '45
Maybe that's what makes the difference, the *wanting*. C. R. Jones. Ptr Ink 211:126 My 25 '45
Pre-employment tests for copy writers. G. Hoxie. Ptr Ink 211:21 My 18 '45
See here, Sgt. Pittenger! another side to that story about how copy writers can torture artists. M. A. Mortland. Ptr Ink 212:36+ S 7 '45
Selling your copy. Aesop Glim. Ptr Ink 211:88 Je 22 '45
Techniques for copy writers who want to torture artists. T. Pittenger. Ptr Ink 212:32 Ag 10 '45
Things to look for in hiring a writer. T. H. Thompson. Ptr Ink 212:120 Ag 3 '45
To account executives and copy chiefs, by a copy writer. Ptr Ink 212:134 Jl 20 '45
What makes a good copy writer? M. M. Ferguson. Ptr Ink 210:116 Ja 19 '45
What's the connection, if any? association of ideas in copy. Aesop Glim. Ptr Ink 210:37 Ja 26 '45
When copy writers duplicate each other's phrases. C. Patrick. Ptr Ink 211:89 Ap 27 '45
Who should tell the copy writer what to write? the account executives or the copy chief? Ptr Ink 211:28+ My 25 '45
Why does anyone change jobs? copy writers are not the only nomads in the advertising business. G. Copeland. Ptr Ink 213:120+ N 2 '45
Why the wall between radio and other copy writers? R. E. de Castro. Ptr Ink 212:36+ Ag 3 '45
Woman copy writer. Aesop Glim. Ptr Ink 211:27 Je 15 '45

See also
Tyler, Bill

Training

Cub combinations. J. Scott and J. Stone. Ptr Ink 212:126 Jl 6 '45

ADVERTISING council, War. See War advertising council

ADVERTISING departments

Aesop Glim's copy clinic; false pride of authorship. Ptr Ink 209:81-2 D 8 '44
Are you approaching employe relations in an advertising way? B. Dolan. Ind Marketing 30:42 Je '45
Cooperation and recognition. K. J. Evans. Ind Marketing 30:126+ Ja '45
Grist from the ad manager's mill. R. L. Pritchard. Ptr Ink 211:32+ Ap 27 '45

ADVERTISING departments—*Continued*

How to get advertising and sales managers to work together smoothly. Ptr Ink 213:51 O 26 '45

Putting advertising brains to work on management problems. E. Wolff. Ptr Ink 210:19-20+ Mr 2 '45

What can advertising do to better employee-relations? A. Rubicam. il Adv & Sell 37:38+ D '44

See also

Advertising managers

Newspapers—Advertising departments

Records

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Humidity
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Air filters
Cold storage
Cooling
Deodorization
Electricity in air conditioning
Exhaust systems
Gas in air conditioning
Heating
Humidity
Ventilation

also subdivision Air conditioning under special subjects, e.g.

Apartment houses
Dance halls
Department stores
Factories
Hosiery mills
Hospitals
Laboratories
Motor buses
Moving picture theaters
Office buildings
Printing offices
Recreation buildings
Trolley buses

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Air pipes
Cooling equipment
Fans, Mechanical
Gas in air conditioning
Heat pump

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See also

Air conditioning	Humidity
Air pollution	Ventilation

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Airplanes, Freight

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AMERICAN air filter company

They found a way to sell air. Banking 37:17-18+ Je '45

AMERICAN airlines, inc.

American seeks to purchase 44 additional DC-3's during 1945; financial report. Aviation N 3:16 Mr 26 '45

Avco disposition of AA stock seen in wake of CAB action. Aviation N 4:10 O 15 '45

Avco's holdings listed for CAB; inquiry to determine if corporation has financial control of AA. Aviation N 4:12 O 8 '45

CAB orders Avco inquiry to determine AA control. Aviation N 4:35 S 24 '45

Consolidated income account for calendar years, 1941-1944. Comm & Fin Chr 161:1762 Ap 23 '45

TWA brief charges PAA and AA ownership, control intertwined; statement disputing North Atlantic report. Aviation N 3:42 Mr 5 '45

AMERICAN and foreign power company, inc.

Annual report. Comm & Fin Chr 161:2550 Je 11 '45

Argentine commission asks dissolution of American utility units. Comm & Fin Chr 161:665 F 12 '45

Chile to buy traction holdings. Comm & Fin Chr 161:762 F 19 '45

Files plan with SEC; to have common stock only. Comm & Fin Chr 160:2065-6 N 13 '44

Recapitalization plan analyzed. E. A. Barnes. Mag of Wall St 75:188-9+ N 25 '44

AMERICAN association for the advancement of science

Cooperative committee on science teaching. Science 102:244 S 7 '45

Election of Dr Charles Franklin Kettering as president. Z. Jeffries. Science 101:8 Ja 5 '45

Gibson Island conferences; frontiers in chemistry. Chem & Eng N 23:182-3 Ja 25 '45

Officers for 1945. Science 101:10-11 Ja 5 '45

Report of the executive committee. Science 102:77 Jl 27 '45

Ware Cattell vs. the American association for the advancement of science settled for $7,500 by consent judgment. Science 102:5-6 Jl 6 '45

AMERICAN association of advertising agencies

New officers and directors. Ptr Ink 211:46 My 4 '45

AMERICAN association of economic entomologists

Annual joint session with Entomological society of America. Soap & San Chem 21:121D+ Ja '45

Annual meeting, 56th, New York, Dec. 13-15. Science 101:58 Ja 19 '45

AMERICAN association of industrial physicians and surgeons

Annual meeting. Ind Med 14:712-13 S '45

By-laws proposed for adoption. Ind Med 14:397-9 My '45

Constitution and by-laws; proposed for adoption. Ind Med 14:102-4 F '45

AMERICAN association of petroleum geologists

A.A.P.G. to make widespread survey of research facilities. C. J. Deegan. Oil & Gas J 44:117 O 20 '45

Association round table; minutes, 30th annual business meeting, Tulsa, Oklahoma, March 27. Am Assn Pet Geologists Bul 29:573-620 My '45

Committees, members. Am Assn Pet Geologists Bul 29:298-388 Mr '45

AMERICAN association of railroad superintendents

Grappling with operating problems; reports of committees. Ry Age 119:523-6 S 29 '45

AMERICAN association of state highway officials

Annual meeting, 30th, Cincinnati, Nov. 27-30. Eng N 133:716-17+, 794-5+ D 7, 21 '44; Roads & Sts 87:64-6+ D '44; Concrete 53:2-4+ Ja '45

AMERICAN association of textile chemists and colorists

Annual meeting, Atlantic City, Oct. 12-14. Textile World 94:127+ N '44

Banquet session of annual meeting, Atlantic City, Oct. 14. Am Dyestuff Rep 33:464-7 N 6 '44

Testing group meeting. Am Dyestuff Rep 33:482-500 N 20 '44

AMERICAN astronomical society

Annual business meeting; new officers. Science 101:634 Je 22 '45

Henry Norris Russell lectureship of the American astronomical society. D. B. McLaughlin. Science 102:270 S 14 '45

AMERICAN automobile association

Annual meeting, 42d, Chicago, Nov. 20-21. Nat Pet N 36:32 N 29 '44

AMERICAN automobile insurance company

Stock offered. Comm & Fin Chr 161:1418 Ap 2 '45

AMERICAN bankers association

Administrative committee and executive council meeting, New York, Sept. 27-28. Comm & Fin Chr 162:1689+ O 11 '45

A.B.A. on foreign loans. H. Bratter. Banking 38:44-5+ Ag '45

A.B.A. works and plans; achievements during the year. Banking 38:62-6+ O '45

Bigger jobs ahead; president's address. F. C. Rathje. Comm & Fin Chr 162:1705 O 11 '45

Looking back and ahead; A.B.A. reports; highlights of the year's activities. Burroughs Clearing House 30:13-17+ O '45

Prospect for lively banking history; survey of A.B.A. activities. R. Moley. il Banking 38:33-8+ O '45

Report of the Economic policy commission. L. P. Ayres. Comm & Fin Chr 162:1708-9+ O 11 '45

Committee on service for war veterans

Organization meeting. Banking 37:24-5+ D '44

Postwar small business credit commission

Bankers endorse program of ABA Small business credit commission. Comm & Fin Chr 160:2163 N 16 '44

Bankers enthusiastic over post-war small business plan. G. A. Nichols. Ptr Ink 209:22-3 D 8 '44

Loan pool grows. Bsns W p79 N 18 '44

Trust division

Proceedings of the 14th Mid-continent trust conference, Chicago, Nov. 9-10. Trusts & Estates 79:519-21 D '44

Proceedings of 26th mid-winter trust conference; convention-in-print. Trusts & Estates 80:117-94 F '45

Trust division activities. F. A. Carroll. Trusts & Estates 81:295-7 O '45

Trust division officers. Trusts & Estates 81:299 O '45

AMERICAN box board company

Debentures offered. Comm & Fin Chr 161:2325 My 28 '45

AMERICAN brake shoe company

Annual report. Comm & Fin Chr 161:1649 Ap 16 '45

Merger with National bearing metals corp. cuts charges. Barron's 25:20 Ja 15 '45

AMERICAN bureau of shipping
1945 Record of American bureau of shipping now made available to public. Weekly Underw 153:620 S 22 '45; Same. Marine Eng 50:206+ O '45

AMERICAN can company
Annual report. Comm & Fin Chr 161:873 F 26 '45

AMERICAN car and foundry company
Annual report. Comm & Fin Chr 162:419, 450 Jl 26-30 '45
Thumbnail stock appraisal. Mag of Wall St 77:90 O 27 '45

AMERICAN casualty company of Reading, Pa.
Stock offered. Comm & Fin Chr 161:1306 Mr 26 '45

AMERICAN ceramic society
American ceramic society; why? C. F. Tefft. Am Cer Soc Bul 24:266-7 Jl 15 '45
Convention in print. Cer Ind 44:58-60+ My '45; Brick & Clay Rec 106:37-43, 62-4+ My '45
Corporation members. Am Cer Soc Bul 24:193-211 Je 15 '45
Forty-seventh annual program. Am Cer Soc Bul 24:95-106 Mr 15 '45
Membership roster. Am Cer Soc Bul 24:363-96 O 15 '45
Officers for 1945-1946, standing committees, etc. pors Am Cer Soc Bul 24:164-76 My 15 '45
Official personnel of divisions, 1944-1945. Am Cer Soc J 28:back cover Ja 1 '45
President's address. E. H. Fritz. Am Cer Soc Bul 24:139-42 Ap 15 '45
Restricted meeting, Buffalo, April 16. Glass Ind 26:233 My '45
Rules for presentation and preparation of papers at technical sessions of the American ceramic society. Am Cer Soc Bul 24:35-7 Ja 15 '45
Study of membership classification and annual dues. R. Russell, jr. Am Cer Soc Bul 23:440-3 N 15 '44

AMERICAN chemical society
Board of directors and council policy committee minutes; with lists of officers, committees, local sections, and student affiliate chapters. Chem & Eng N 23:1747-56 O 10 '45
Candidates for 1946; sketches and portraits. Chem & Eng N 23:1822-6 O 25 '45
Directors' minutes. Chem & Eng N 22:2162+ D 25 '44
East Tennessee meeting-in-miniature. Chem & Eng N 23:991 Je 10 '45
Educational fund was established. Science 101:503 My 18 '45
Nominees for the presidency. Science 100:446 N 17 '44
Officers, committees, and student affiliate chapters. Chem & Eng N 23:896-900 My 25 '45
Official reports for the year 1944. Chem & Eng N 23:361-9 F 25 '45
Petroleum research fund; trust created by owners of Universal oil products co. for the benefit of the American chemical society. T. Midgley, jr. Chem & Eng N 22:1892+ N 10 '44
Pittsburgh section of ACS establishes fund for Carnegie library. il Chem & Eng N 23:722-3+ Ap 25 '45
Program for 1945 meeting-in-print. Chem & Eng N 23:1505-6+ S 10 '45
Summary data on the report, professional chemical workers in war and peace. A. Fraser, jr. Chem & Eng N 22:2116-18 D 10 '44
Wall to receive award in pure chemistry. Chem & Eng N 23:974 Je 10 '45

Midland section

Midland section observes silver jubilee. Chem & Eng N 23:30-2+ Ja 10 '45

Petroleum division

Abstracts of papers presented by Division of petroleum chemistry of the American chemical society meeting in print. Pet Refiner 24:196+ S '45

Wabash Valley section

Organization of a new local section. Science 100:421-2 N 10 '44
Wabash Valley section, its history. Chem & Eng N 22:1942+ N 10 '44

AMERICAN cities power and light corporation
Annual report. Comm & Fin Chr 161:762 F 19 '45

AMERICAN college of life underwriters
American College board plans expansion. East Underw 46:3 Je 8 '45
C.L.U. designation won by 117 in recent exams. Nat Underw (Life ed) 49:1+ Ag 3 '45
Servicemen studying for CLU degree. East Underw 46:5 Mr 23 '45; Nat Underw (Life ed) 49:4 Mr 23 '45; Weekly Underw 152:737 Mr 24 '45
Seven trustees re-elected. Weekly Underw 153:687 S 29 '45

AMERICAN colortype company
Preferred stock subscribed. Comm & Fin Chr 162:1882 O 22 '45

AMERICAN concrete institute
Current ACI standards. Am Concrete Inst J 16:559-704 Je '45

AMERICAN congress on surveying and mapping
Annual meeting, 5th, Washington, D.C. June 23. Science 102:56 Jl 20 '45

AMERICAN crystal sugar company
Annual report. Comm & Fin Chr 162:241 Jl 16 '45

AMERICAN cyanamid and chemical corporation
Test-tube approach pries open new industrial markets for Cyanamid. A. J. Campbell. il Sales Management 55:52+ O 1 '45

AMERICAN cyanamid company
Texaco and American Cyanamid organize Jefferson chemical co. Oil & Gas J 43:55 D 9 '44

AMERICAN distilling company
Sale of inventory of bulk whiskey to stockholders; stock of affiliated companies, etc. Comm & Fin Chr 161:562 F 5 '45

AMERICAN dredging company
Annual report. Comm & Fin Chr 161:762 F 19 '45

AMERICAN drug manufacturers association
Constitutional changes drafted. Oil Paint & Drug Rep 147:7+ My 21 '45

AMERICAN engineering company
Registers with SEC. Comm & Fin Chr 161:977 Mr 5 '45

AMERICAN European securities company
Annual report. Comm & Fin Chr 161:978 Mr 5 '45

AMERICAN federation of hosiery workers
Annual convention, 33d, Atlantic City, Sept. 11-15. Mo Labor R 59:1190-4 D '44

AMERICAN federation of labor
Annual convention, 64th, New Orleans, Nov. 20-30. Int Labour R 51:244-53 F '45
Annual convention, 64th, New Orleans, Nov. 20-30, 1944. B. Stern and E. Finger. Mo Labor R 60:318-24 F '45
Boost for co-ops; A.F.L. to spread cooperative doctrine. Bsns W p108+ D 16 '44
Higgins can't cancel. Bsns W p 105 Ja 6 '45
Honeymoon's end; Higgins seeks to cancel A.F.L. contracts in favor of one over-all pact. Bsns W p98 D 23 '44
Message to A. F. of L. by Roosevelt urges workers to stay on job to shorten war. Comm & Fin Chr 160:2381 N 30 '44
No labor unity; conventions of A.F.L. and C.I.O. Bsns W p92+ D 2 '44
Road back; Lewis' return to A.F.L. Bsns W p19-20 F 17 '45
Unity in labor? labor's vested interests are served by divided movement. Bsns W p83 D 30 '44

AMERICAN federation of musicians
On the spot again; Petrillo-KSTP dispute is tossed to National war labor board. Bsns W p110 Ja 13 '45
Petrillo undaunted; A.F.M. sits tight in row with networks as reaction in Congress grows. Bsns W p108 F 17 '45
Petrillo's jackpot; case study of how he defied government. Bsns W p108-10 N 18 '44

AMERICAN federation of radio artists
Right to be politically free; refusal to submit to tax levied by his union to support political action. C. B. DeMille. Comm & Fin Chr 161:1371+ Mr 29 '45

AMERICAN foreign insurance association

AFIA now studying post-war problems of operating in Europe. East Underw 46:1+ My 18 '45

A.F.I.A. to survey French problem. Nat Underw 49:31 Ap 19 '45

Operations in northern India supervised by five offices. Weekly Underw 152:1121 My 12 '45

AMERICAN foundrymen's association

Annual business meeting, Chicago, July 18. Foundry 73:92-3+ S '45

Awards. Foundry 73:99+ Mr '45; Iron Age 155:126+ Ap 12 '45

Officers and directors nominated. Foundry 73:130+ Mr '45

AMERICAN gas and electric company

Annual report. Comm & Fin Chr 162:1-2 Jl 2 '45

Financial news. O. Ely. Pub Util 35:497-8 Ap 12 '45

SEC rules on companies to be retained in system. Comm & Fin Chr 161:665 F 12 '45

AMERICAN gas and power company

Amends plan. Comm & Fin Chr 161:978 Mr 5 '45

AMERICAN gas association

Accounting section; committees. pors Am Gas Assn Mo 27:36-7 Ja '45

Development plan gains momentum. J. W. West, jr. Am Gas Assn Mo 27:247-52+ Je '45

H. Carl Wolf named managing director. Gas Age 96:45 Ag 9 '45; Same. Am Gas J 163:50 S '45

Industrial and commercial gas, the industry's great war contribution. H. K. Wrench. Gas Age 95:43+ Ja 25 '45

Manufactured gas department and other departments reports. E. J. Boothby and others. Gas Age 95:39-47+ Ja 25 '45

Milestones in Association growth. A. Forward. Gas Age 96:51-2 O 18 '45

New A.G.A. members. Am Gas Assn Mo 27:177-8 Ap '45

1944-1945 officers and section chairmen; portraits. Gas Age 96:53 O 18 '45

Nominating committee reports for 1945-1946; portraits. Am Gas Assn Mo 27:318-19 Jl-Ag '45

Presidential address. E. R. Acker. Am Gas Assn Proc 1944:7-8

Residential gas program for '45. Am Gas Assn Mo 27:84-8 F '45

Technical section committees organize for gas industry advancement. Am Gas Assn Mo 26:530-3 D '44

25 years of insurance progress; activities of American gas association's insurance committee. J. G. Reese. Am Gas Assn Mo 27:161-3 Ap '45

Appliance testing laboratory

Activities at A.G.A. laboratories. Am Gas J 162:39 Ap '45

Laboratories' cornerstone relaid, Cleveland. il Am Gas Assn Mo 27:199-202 My '45; Excerpts. Am Gas J 162:46 My '45; Gas Age 95:64 My 3 '45

Laboratories reconstruction under way following Cleveland fire. il Am Gas Assn Mo 26:505 D '44

Natural gas department

Natural gas moves along. R. H. Hargrove. Gas Age 95:27-8 My 3 '45

Statistical bureau

A.G.A. statistical program. I. Dunston. Am Gas Assn Mo 27:262-3 Je '45

AMERICAN gear manufacturers association

Annual meeting, Hot Springs, Va. May 20-22. Steel 116:79 My 28 '45

Newly elected officers and directors; portraits. Mach 51:206-7 Jl '45

AMERICAN general corporation

Annual report. Comm & Fin Chr 161:762 F 19 '45

Underwrites Morris plan corp: recapitalization plan. Comm & Fin Chr 162:450 Jl 30 '45

AMERICAN geophysical union

Annual meeting, 26th, Washington, May 31-June 1. Science 101:633 Je 22 '45

AMERICAN home products corporation

Annual report. Comm & Fin Chr 161:1306 Mr 26 '45

Sales rise over 17% in 1944. Comm & Fin Chr 161:1090 Mr 12 '45

Stock sold. Comm & Fin Chr 161:202 Ja 15 '45

Three-way program for expansion. E. Whitmore. Am Bsns 15:24+ My '45

Top management policies that speed healthy sales growth. W. Silbersack. map Sales Management 54:35-7 My 1 '45

AMERICAN institute for property and liability underwriters

American Institute to award prizes in 1945; establishes incentive fund. East Underw 46:26 F 23 '45

28 persons get CPCU designation from trustees of American institute. East Underw 46:19+ S 14 '45; Nat Underw 49:5 S 13 '45

AMERICAN institute of accountants

Educational program. T. W. Leland. J Account 79:226-34 Mr '45

Report of the president. V. H. Stempf. J Account 78:451-2 D '44

AMERICAN institute of actuaries

Suggested merger of Actuarial society of America and American institute of actuaries. East Underw 46:3 S 28 '45

AMERICAN institute of architects

Annual meeting, Atlantic City, April 24-25. Arch Rec 97:130+ Je '45

AMERICAN institute of banking

A.I.B. in wartime. Burroughs Clearing House 29:3-5 F '45

Annual meeting, 43d, Cleveland, June 3-6. Am Inst Banking Bul 27:2-9+, 13-15+, 19-27 Jl '45

Job relations training program. Comm & Fin Chr 160:2281 N 23 '44

AMERICAN institute of burial vault manufacturers

Organize a new Midwest burial vault association. Rock Prod 48:126 Jl '45

AMERICAN institute of chemical engineers

Annual meeting, 37th, St Louis, Nov. 19-21; program and committee reports. Am Inst Chem Eng Trans 41:B23-B50 F '45

Chemical engineers at St Louis; with abstracts of technical papers. Chem & Eng N 22:2182-7 D 25 '44

AMERICAN institute of chemists

American institute of chemists honors Thomas for his outstanding achievements in the industrial development of rubber. Chem & Eng N 23:988-90 Je 10 '45; India Rubber World 112:325-6 Je '45

AMERICAN institute of electrical engineers

Annual meeting, New York, June 27. Elec Eng 64:300-2 Ag '45

Officers and committees for 1945-46; student branches and local sections. Elec Eng 64:339-43 S '45

Report of the board of directors. Elec Eng 64:254-70 Jl '45

Section and branch activities, annual report for 1944-45; tabulation. Elec Eng 64:228-9 Je '45

Winter meeting, New York, Jan. 22-26. Elec Eng 64:109-22 Mr '45; Power Pl Eng 49:87-9 Mr '45; Elec World 123:72-9 F 3 '45

AMERICAN institute of marine underwriters

Goddard elected head; other officers. Weekly Underw 151:1131 N 18 '44

AMERICAN institute of mining and metallurgical engineers

A.I.M.E. budget for 1945. H. S. Mudd. Min & Met 26:269-70 My '45

Annual meeting canceled; list of papers. Min & Met 26:140-5 F '45

Annual meeting, New York, Feb. 18-22; preliminary program. Min & Met 26:29-35 Ja '45

Institute's heritage. H. S. Mudd. Min & Met 26:218-19 Ap '45

Interim report, committee on divisional relationships; and report of committee on ways and means. Min & Met 26:448-57 S '45

Young engineers after the war; how older members of the A.I.M.E. can assist the next generation. D. B. Gillies. Min & Met 26:19-20 Ja '45

AMERICAN institute of mining and metallurgical engineers—*Continued*

Coal division

Fuels conference, Charleston, W. Va. Oct. 30-31. Min & Met 25:603-5 D '44; Coal Age 49:136+ D '44

Industrial minerals division

Meeting, Los Angeles, Oct. 19-20. Rock Prod 47:98+ D '44

Petroleum division

Mid-continent meetings. Oil & Gas J 44:93-4 O 13; 106+, 159-60 O 20 '45

AMERICAN institute of nutrition

Awards. Science 102:417 O 26 '45

AMERICAN institute of physics

Report of the director for 1944. H. A. Barton. R Sci Instr 16:217-22 Ag '45

AMERICAN institute of refrigeration

Organization, activities, etc. Refrig Eng 49:278 Ap '45

AMERICAN institute of steel construction

Annual meeting, 23d, French Lick, Ind. Steel 117:102-3 N 5 '45; Eng N 135:631 N 8 '45

AMERICAN international corporation

Annual report. Comm & Fin Chr 161:762 F 19 '45

AMERICAN international underwriters corporation

AIUC now re-entering Far Eastern markets. East Underw 46:27 Ag 31 '45

AMERICAN iron and steel institute

Year book, 1944. 190p Am. iron and steel inst., 350 Fifth av, New York 1 '44

AMERICAN legion

Insurance post 1081

Insurance post 1081 making great strides. L. S. Garnar. Weekly Underw 152:26-7 Ja 6 '45

AMERICAN life convention

ALC holds first of its regional meetings. East Underw 46:9 Je 29 '45

ALC-LIAA joint committees. East Underw 45:8 N 24 '44

A.L.C.'s service to business; manager's report. R. L. Hogg. Nat Underw (Life ed) 49:13+ N 5 '45

Annual meeting, 40th, Chicago, Oct. 31-Nov. 1. East Underw 46:3-5 N 2 '45; Nat Underw (Life ed) 49:1+ N 2; 1-16 N 5 '45; Weekly Underw 153:977, 1022-31, 1034-5+ N 3 '45

Committee appointments for 1944-1945. East Underw 45:8 N 24 '44

Review of American life convention activities for 1944. R. L. Hogg. Weekly Underw 152:90+ Ja 6 '45

AMERICAN light and traction company

Dissolution plan filed with SEC. Comm & Fin Chr 162:345 Jl 23 '45

Files plan at SEC. Comm & Fin Chr 160:2066 N 13 '44

Ordered to amend plan. Comm & Fin Chr 161:2550 Je 11 '45

Ordered to amend plan for prompt dissolution. Comm & Fin Chr 161:1418 Ap 2 '45

Plan opposed as unfair by Allied chemical & dye corp. Comm & Fin Chr 160:2754 D 25 '44

Speed-up due on American Light's plan. Barron's 25:8 Ap 2 '45

AMERICAN locomotive company

Annual report. Comm & Fin Chr 161:1418 Ap 2 '45

Common stock offered. Comm & Fin Chr 162:2010 O 29 '45

AMERICAN machine tool distributors' association

Annual meeting, 20th, Hot Springs, Va. Nov. 13-14. Steel 115:70+ N 20 '44

AMERICAN management association

New officers and directors. Ptr Ink 211:46 Je 29 '45

Sales executives study training and marketing problems at AMA meeting. Ind Marketing 30:45+ F '45

Insurance division

Carpenter heads AMA division of insurance; other officers. East Underw 46:24 Je 29 '45

Meeting, New York, March 21-22. East Underw 46:43, 44, 46 Mr 23; 29+ Mr 30 '45; Nat Underw 49:8 Mr 22; 1+ Mr 29 '45

AMERICAN marketing association

Re-orientation of business thinking and of distribution, theme AMA meeting. H. E. Green. Ptr Ink 209:44 D 8 '44

AMERICAN mathematical society

Annual meeting, 51st. T. R. Hollcroft. Science 100:540-1 D 15 '44

Cole prize of the American mathematical society. Science 101:13 Ja 5 '45

AMERICAN medical association

Feud renewed; attack on claims of hormone creams. Bsns W p79-80 Je 23 '45

U.S. medicine in transition; growing trend toward compulsory federal insurance law? il Fortune 30:156-63+ D '44

Committee on scientific research

Grants. Science 101:83-4 Ja 26 '45

Council on industrial health

Meeting, Chicago, Feb. 12. Ind Med 14:209 Mr '45

AMERICAN men of science

Comparative university strength in scientists starred in American men of science V-VII. S. S. Visher. Science 101:272-3 Mr 16 '45; Discussion. G. G. Simpson. 101:506-7 My 18 '45; Reply. R. W. Foster. 101:639 Je 22 '45

Scientists recently starred in geology, physics, chemistry, mathematics and astronomy. S. S. Visher. Am J Sci 243:33-43 Ja '45

Starring in American men of science in relation to the status of chemistry. R. J. Williams. Science 101:222-3 Mr 2 '45

AMERICAN meteorological society

Twenty-fifth anniversary. Science 101:217 Mr 2 '45

AMERICAN mining congress

Coal division, 10th annual meeting, Pittsburgh, Dec. 14-15. Min Cong J 31:48-54 Ja '45; Coal Age 50:124+ Ja '45

AMERICAN museum of natural history

Annual meeting, 76th. A. P. Osborn. Science 101:168 F 16 '45

Department of geology and paleontology. Science 100:466-7 N 24 '44

See also
Archbold biological station

Expeditions

Expedition to Nyasaland. Science 102:371 O 12 '45

AMERICAN newspaper publishers association

Committee reports, new officers. Ptr Ink 211:50+ My 4 '45

Bureau of advertising

Bureau of advertising will change name; Bernard, Brooks to head committees. Ptr Ink 211:54 My 4 '45

AMERICAN oil chemists' society

Fall meeting, 18th, Chicago. Chem & Eng N 22:2006-8+ N 25 '44

AMERICAN paper and pulp association

Association and committee meetings substituted for annual meeting. Paper Ind 26:1586+ Mr '45

Report to the industry. D. K. Brown. Paper Tr J 120:88+ F 22 '45; Same. Paper Ind 26:1590+ Mr '45; Same. Pulp & Pa of Can 46:376, 388 Ap '45

AMERICAN pearl button company

Community can't be gagged; federal court's freedom of speech ruling in Iowa case. Bsns W p100+ Je 2 '45

AMERICAN petroleum institute

Committee is appointed to guide A.P.I. on aviation developments. Nat Pet N 37:5 Mr 7 '45

Pacific Coast district of Production division meeting, Los Angeles, March 29. Oil & Gas J 43:64+ Ap 7 '45

Committee on highways

A.P.I. names advisory committee on highways to view new projects throughout Nation. Nat Pet N 37:5 Ja 24 '45

AMERICAN pharmaceutical manufacturers association

Meeting of board of directors, Chicago, June 25-26. Oil Paint & Drug Rep 148:3+ Jl 16 '45

Ross G. Harrison receives sixth annual scientific award. Chem & Eng N 22:2224 D 25 '44

AMERICAN phenolic corporation

Registers with SEC. Comm & Fin Chr 160: 2538 D 11 '44

Securities offered. Comm & Fin Chr 161: 305-6 Ja 22 '45

AMERICAN philosophical society

Grants from the Penrose fund. Science 102: 88 Jl 27 '45

List of officers and members elected on April 19, 1945. Science 101:453 My 4 '45

AMERICAN physical society

Concerning the Division of high-polymer physics of the American physical society. W. J. Lyons. J Ap Phys 15:729-30 N '44

Physics of the solid state; proposed new division of the American physical society. S. Dushman and others. J Ap Phys 15:791 D '44

Proceedings, meeting at Chicago, Dec. 1 and 2, 1944; with abstracts of papers. Phys R 67:57-64 Ja 1 '45

Proceedings, meeting at Columbus, June 15 and 16, 1945; at Stanford University, July 14, 1945; with abstracts of papers. Phys R 68:97-107 Ag 1 '45

Proceedings, meeting at New York, Jan. 19 and 20, 1945; with abstracts of papers. Phys R 67:199-204 Mr 1 '45

Proceedings, meeting at Pasadena, Dec. 16, 1944; with abstracts of papers. Phys R 67: 64-6 Ja 1 '45

Proceedings of Southeastern section, Atlanta, April 6-7. Phys R 67:307-8 My 1 '45

Remarks on a possible division of spectroscopy in the American physical society. R. S. Mulliken. R Sci Instr 16:42-3 F '45

Significance to the industrial physicist of the formation of divisions within the American physical society. M. Muskat; E. A. Boettner. R Sci Instr 16:38-9 F '45

Whither American physics? F. Seitz. R Sci Instr 16:39-42 F '45

AMERICAN phytopathological society

Annual meeting, 36th, Cincinnati, Dec. 9-11. Science 101:58 Ja 19 '45

AMERICAN plant food council

First annual meeting. Chem & Met Eng 52: 152+ Ag '45

Plant food council elects. Oil Paint & Drug Rep 148:3 Jl 30 '45

Plant food council formed to achieve abundant output. Oil Paint & Drug Rep 147:3+ Je 11; 13+ Je 25 '45

AMERICAN power and light company

Annual report. Comm & Fin Chr 162:242 Jl 16 '45

Integration plans. Barron's 24:8 D 25 '44

New step in plan. Barron's 25:22+ S 17 '45; Correction. 25:7 S 24 '45

Utility marriage; American Power would unify Texas properties in a new holding company. Bsns W p69 S 8 '45

AMERICAN president lines

Bid for liners. Bsns W p21 S 15 '45

AMERICAN pulp and paper mill superintendents association

Annual meeting, New York, June 9. Paper Tr J 120:47-8+ Je 21 '45

Confidence is pulp and paper industry keynote; review of Association's year. R. L. Barton. Paper Tr J 120:52+ Je 21 '45

Meeting, New York, June 9. Paper Ind 27: 552+ Jl '45

AMERICAN radiator and standard sanitary corporation

Consolidated income statement, years ended Dec. 31, 1943 and 1944. Comm & Fin Chr 161:1874 Ap 30 '45

AMERICAN railway bridge and building association

Annual meeting, Chicago, Oct. 17. Ry Age 119:674-7 O 27 '45

AMERICAN railway engineering association

Convention in print. Ry Age 118:490-504+ Mr 17 '45

AMERICAN road builders association

Annual meeting, Chicago, Jan. 16-19. Eng N 134:103-5+ Ja 25 '45; Concrete 53:2-3 F '45; Roads & Bridges 83:65+ F '45; Roads & Sts 88:59-62 F '45; Rock Prod 48:106+ F '45

AMERICAN rolling mill company

Annual report. Comm & Fin Chr 161:1534 Ap 9 '45

Armco 4½% preferred gaining strength. A. Jansen. Barron's 25:10+ My 28 '45

Steel merger. Bsns W p58 S 29 '45

Yield on American Rolling Mill pfd. high. Barron's 29:15 Ja 29 '45

AMERICAN smelting and refining company

Comparative income statement for calendar years, 1943-1944. Comm & Fin Chr 161: 1534 Ap 9 '45

AMERICAN society for testing materials

ASTM acts on new standards. Ind Stand 15: 199-200 O '44

ASTM extends program to include consumer goods standards. il Ind Stand 16:101 My '45

Fall meeting of the D-13 committee on textiles, New York, Oct. 18-20. Rayon 25:540 N '44

Meeting, New York, June 27. Eng N 135:10-11 Jl 5 '45; Ry Age 119:11-12 Jl 7 '45; Concrete 53:7 Ag '45

1944 book of A.S.T.M. standards including tentative standards (a triennial publication). pt 1, Metals, 2047p; pt 2, Nonmetallic materials—constructional. 1649p; pt 3, Nonmetallic materials—general. 2202p il diags ea $10; hf lea $11; to members $6.50; hf lea $7.50 Am. soc. for testing materials, 260 S. Broad st, Philadelphia 2, '44

AMERICAN society for X-ray and electron diffraction

Report for 1944 of the American society for X-ray and electron diffraction; abstracts of papers. Phys R 67:196-8 Mr 1 '45

AMERICAN society of architects and planners

Planning is politics; society whose credo will be action. Arch Forum 82:7 Mr '45

AMERICAN society of chartered life underwriters

Annual meeting, Chicago, Aug. 27-28. Nat Underw (Life ed) 49:1+ Ag 31 '45; Life Ins Courant 50:424 S '45

Moving forward together. D. McCahan. il Life Ins Courant 50:148-53 Ap '45

AMERICAN society of civil engineers

Annual meeting, 92d, New York, Jan. 15-19. Eng N 134:99-100, 147-9+ Ja 25-F 1 '45

Board meeting, Chicago, April 16-17. Eng N 134:600 Ap 26 '45

Engineers' Odyssey to Europe, 1889. A. P. Folwell; J. B. French; A. J. Provost, jr; T. K. Thomson. il Civil Eng 15:9-11, 87-9, 143-5, 177-9, 227-30 Ja-My '45

Extracts from annual report of Board of direction for 1944; life memberships. Civil Eng 15:101-2 F '45

Where we stand on collective bargaining for engineers. V. T. Boughton. Eng N 134:214-16 F 8 '45

William N. Carey appointed secretary. Civil Eng 15:288 Je '45; Eng N 134:733 My 24 '45

AMERICAN society of composers, authors and publishers

ASCAP goes back; new law permits Society to set up shop in Nebraska again. Bsns W p91-2+ My 5 '45

New ASCAP row; hotels and restaurants complain as copyright society raises rates. Bsns W p90+ F 17 '45

Victory for ASCAP; writer's status determines whether performing rights can be transferred. Bsns W p86+ My 12 '45

AMERICAN society of heating and ventilating engineers

Annual meeting, 51st, Boston, Jan. 22-24. Heating-Piping 17:105-11 F; 147-63 Mr '45; Dom Eng 165:110-11+ F '45

Membership, local chapters, research laboratory, etc. Refrig Eng 50:221+ S '45

Committee on research

Annual report, 1944. Heating-Piping 17:215-22 Ap '45

AMERICAN society of heating and ventilating engineers—*Continued*

John R. Allen memorial library

Society announces memorial library at research laboratory. Heating-Piping 17:402 Jl '45

AMERICAN society of lubrication engineers
Organized with headquarters at 135 S. LaSalle st, Chicago. Mach 51:172 F '45; Science 101:sup 10 Ja 26 '45

AMERICAN society of mechanical engineers
Annual meeting, 65th, New York, Nov. 27-Dec. 1. Mech Eng 67:50-69 Ja '45; Steel 115:82-3+ D 4 '44; 116:82-3+ Ja 8 '45; Am Mach 88:128h-128i D 21 '44; Iron Age 154:75-8+ D 14 '44; Power 88:897-904 Mid-D '44; Power Pl Eng 49:94-6+ Ja '45
Aviation war conference, Los Angeles, June 11-14. Mech Eng 67:546-50 Ag '45; Aero Digest 50:42+ Ag 1 '45
Chicago section meeting, June 18-19. Power Pl Eng 49:75-6 Ag '45
Council reports for 1944; Finance committee report, 1943-1944. Mech Eng 67:39-49 Ja '45
How the manufacturing engineering committee serves industry. Mach 51:191 My '45
1945 honors and awards. Science 102:144 Ag 10 '45

Heat transfer division

A.S.M.E. Heat transfer division; its development, objectives and operation. Mech Eng 67:130-3 F '45

Petroleum division

A.S.M.E. reactivates Petroleum division at New York meeting. N. O. Fanning. Oil & Gas J 43:49 D 2 '44
Petroleum division organized within A.S.M.E.; subcommittee chairmen announced. Nat Pet N 37:36 My 9 '45

AMERICAN society of naturalists
Officers and members elected. Science 100:422 N 10 '44

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Committees; mid-year report. Refrig Eng 49:471-2+ Je '45
Membership potential. A. B. Stickney. map Refrig Eng 48:499-501 D '44
Random items of A.S.R.E. history; members in the armed forces; history of sections; past and present officers. Refrig Eng 48:475-98 D '44
Remarks on the history of refrigeration in the United States. H. Sloan. bibliog Refrig Eng 48:470-3 D '44
Report from officers of twenty-one active local groups. Refrig Eng 49:457-9+ Je '45

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ASSE; safety's professional fraternity. J. C. Stennett and A. D. Caddell. Nat Safety N 51:18-19+ Ap '45

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New officers. Mach 51:175 My '45

AMERICAN society of tropical medicine
Annual meeting, 41st, St Louis, Nov. 13-16. Science 100:585-6 D 29 '44
War and postwar problems. Science 102:88-9 Jl 27 '45

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ASA consumer goods committee plans enlarged program. Ind Stand 16:131 Je '45
ASA re-elects officers for 1945; annual reports. il Ind Stand 16:1-6 Ja '45
ASA to cooperate on international standards. Ind Stand 16:128 Je '45
Changes in the constitution. Science 102:56-7 Jl 20 '45
In Wallace's lap: Standards lead in consumer goods field. Bsns W p21-2+ Jl 7 '45
New members of ASA board of directors; G. H. Taber, jr, F. R. Lack and H. H. Morgan. pors Ind Stand 16:35 F '45
New members on ASA standards council. Ind Stand 16:193 Ag '45
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Role of the American statistical association. H. M. Walker. Am Stat Assn J 40:1-10 Mr '45

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Annual report. Comm & Fin Chr 161:1-2 Ja 1 '45

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Preferred stocks for income. J. S. Williams. Mag of Wall St 77:22 O 13 '45

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Annual report. Comm & Fin Chr 161:665-6 F 12 '45
Asset value rises. Barron's 25:14 F 19 '45

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Annual report. A. F. Lafrentz. East Underw 46:35 Mr 30 '45

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Committee on water and sewage works development; secretary's report. N E Water Works Assn J 59:105-19 Mr '45
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Address for presentation of Ordnance distinguished service award to American welding society. S. B. Ritchie. Welding J 23:1180 D '44

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Freight cars
Grain cars
Hospital cars
Mine cars
Motor cars (railroad)
Observation cars
Refrigerator cars
Sleeping cars
Tank cars

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Lime industry
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Glycerin
Hydrogen peroxide
Insecticides
Ion exchangers
Oils and fats
Paint materials
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Explosives
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Ions
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Filter paper
Gas analysis
Gravimetric analysis
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Spectrum analysis
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Chemurgy
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Building
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Drainage
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Filling
Flood control
Foundations
Highway engineering
Hydraulic engineering
Hydraulic filling
Irrigation
Marine engineering
Mining engineering
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Municipal engineering
Piers
Piles and pile driving
Pipe laying
Public works
Railroads—Construction
Regional planning
Rivers
Roads
Sanitary engineering
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Pottery
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also subdivision Cleaning under special subjects, e.g.
Airplane engines
Automobiles
Bearings
Carpets
Castings
Electric equipment
Electric machinery
Electric meters
Factories
Fur
Glass containers
Heat exchangers
Milk cans
Peas
Power plants
Steam turbines
Steel
Tanks
Water pipes

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Clothing, Protective

Fashion

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Underwear

Work clothes

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Electric inverters
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Fire extinguishers

Fire service (water supply)

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Fire curtains
Fire extinction
Fire extinguishers
Fire resisting materials
Fire service (water supply)
Fireproofing
Forest fire patrol, Aerial
Forest fires
Hydrants
Inflammable mixtures
Insurance, Fire—Preventive work
Mine fires
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Sprinkling systems
Underwriters' laboratories

also subdivision Fires and fire protection under special subjects, e.g.
Airplanes
Circus
Coal mines and mining
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Gasoline storage
Oil storage
Petroleum industry and trade
Petroleum refineries
Ports
Railroads
Ships
Shipyards
Tank ships
Wind tunnels

also National fire protection association

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Ordnance
Revolvers
Rifles
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Circus—Fires and fire protection
Coal mines and mining—Fires and fire protection
Docks—Fires and fire protection
Fire extinction
Fire protection
Forest fires
Inflammable liquids
Insurance, Fire
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Grinding machines
Lubrication and lubricants (cutting and grinding)

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GRINDING coolant. See Lubrication and lubricants (cutting and grinding)

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Auditoriums
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Factories
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Market research
Metallurgical research
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Corporations
Efficiency, Industrial
Factories
Government regulation of industry
Handicraft
Idleness, Industrial
Industrial market
Industrial mobilization
Industrial relations
Industrial research
Labor and laboring classes
Location in industry
Manufactures
Marketing
Moving pictures in industry
Organization in industry
Planning—Postwar planning
Production
Standardization
Trade associations
Unemployment

also names of industries, e.g.

Ceramic industries
Chemical industries
Dairying
Gas industry
Iron industry and trade
Mineral industries
Moving picture industry
Oil industries
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Plastic industries
Pottery industry
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Leprosy
Malaria
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Mumps
Pneumonia
Psittacosis
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Pension trusts
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also subdivision Insurance requirements under various subjects, e.g.

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Proper A. & H. selling will lead to public satisfaction. C. C. Fraizer. Nat Underw 49:18 Ja 25 '45

Sees 1946 as year of great opportunity in A. & H. S. Miller. Nat Underw 49:24 S 20 '45

Shield against health; abstracts. C. L. Walker. East Underw 46:36 F 23 '45; Nat Underw 49:21 F 15 '45

Sizes up 1945 A. & H. legislation. J. F. Follmann, jr. East Underw 46:35 S 14 '45

Standardization is need of A. & H. field. R. D. Williams. East Underw 46:25 Ag 31 '45

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Insurance, Disability

Insurance, Liability

Insurance, Life—Disability provisions

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also Health and accident underwriters conference; National association of accident and health underwriters

Adjustment of claims

Cocoanut Grove held restaurant or night club not theatre within meaning of limited accident policy. Weekly Underw 152:1107 My 5 '45

Evidence of preparation and that insured suffered from incurable disease held to overcome presumption against suicide. Weekly Underw 153:263 Ag 4 '45

Fatal heart attack after overexertion held an accident. Nat Underw 49:16 Ag 30 '45

Insurer need not give reason for refusal to renew standard accident policy. Weekly Underw 151:1388 D 16 '44

Intent without actual connection with car held not operation within coverage of accident policy. Weekly Underw 153:483 S 1 '45

Truck driver injured in collision held not struck by automobile within coverage of accident policy. Weekly Underw 152:815 Mr 31 '45

Advertising

Copy clinic; what kind of noise does sympathy make? Travelers ad. il Adv & Sell 38:44 Jl '45

Agency management

Marginal or misfit agent has been eliminated; urges companies to maintain standard through careful selection and training; abstracts. T. T. Wallace. East Underw 46:35 S 28 '45; Nat Underw 49:36 S 27 '45

Session on agency management of National association of accident and health underwriters. R. J. Barrett and others. East Underw 46:38-9 Ja 26 '45

Agents

A.&H. the leader; some pointers on selling. S. Stolsky. East Underw 46:33+ Ag 24 '45

Don't get starry-eyed over a post-war paradise; A. & H. must still be sold. J. A. Davis. East Underw 46:32 pt 2 My 25 '45

Mental attitude of agent important in selling A & H. E. Davis. Ins Field (Fire ed) 73:13 N 30 '44

Use modern merchandising in selling accident-health. A. Sommer. Nat Underw 49:27 N 1 '45

Sales conventions

Accident men paint rosy picture; Twin Cities accident and health club. Weekly Underw 152:1169+ My 19 '45

Expanded A. & H. service answer to social security challenge; New England sales congress. Nat Underw 49:20 Ja 25 '45

Volume increase theme of Oklahoma sales congress. Ins Field (Life ed) 73:23-4 D 8 '44

Women agents

Accident and health insurance women form strong unit in national group. M. E. Olson. East Underw 46:30 F 2 '45

No basic contrast in recruiting men and women to sell. E. Smith. East Underw 46:41 Ja 26 '45

Views A. & H. production as fine field for insurance women. W. Ford. East Underw 46:39 Je 1 '45

Aviation risks

Accident cover for world route passengers riding A.T.C. planes. East Underw 46:26 F 2 '45; Same. Weekly Underw 152:285+ F 3 '45

Aero brings out broader cover at lower rates. Nat Underw 49:22 Ja 11 '45

Air accident cover essential to modern agency. J. J. Crowley. Nat Underw 49:27 N 1 '45

Air accident cover has timely appeal today for business men. Nat Underw 49:24 S 13 '45

Air accident cover to be liberalized; rider broadening coverage recommended by Personal accident bureau. Nat Underw 49:19 Jl 19 '45; Same. Nat Underw (Life ed) 49:3 Jl 20 '45

Air insurance; air passenger policies. Bsns W p46+ Ag 4 '45

Air insurance coverage greatly expanded; protection up to $100,000 on American flag ships to any part of world. Weekly Underw 153:177+ Jl 28 '45

ATC insurance regulations now issued. Nat Underw 49:17 Jl 12 '45; Same. Nat Underw (Life ed) 49:2 Jl 13 '45

ATC trip accident insurance awarded to Indemnity co. East Underw 46:32 My 25 '45; Weekly Underw 152:1258 My 26 '45

Aviation accident growth. R. L. Cizek. East Underw 46:39 S 28 '45

INSURANCE, Accident—Aviation risks—*Cont.*

Aviation accident insurance has easy approach and least sales resistance. H. P. Stellwagen. East Underw 46:45 pt 2 My 25 '45
Aviation insurance; accident insurance. D. M. Stewart. Weekly Underw 153:251-4, 352+ Ag 4, 18 '45
Broad extension of cover for service men in U.S. abrogates air exclusion. Nat Underw 48:22 D 21 '44; Same. Nat Underw (Life ed) 48:17 D 22 '44
Broader cover given by Associated group. Weekly Underw 153:350 Ag 18 '45
BMA issues coverage for airplane accidents. East Underw 46:26 Ag 17 '45; Weekly Underw 153:351 Ag 18 '45
Continental offers new airline accident policy; ticket insurance anywhere. East Underw 46:25+ Jl 27 '45; Same. Weekly Underw 153:202 Jl 28 '45
Effect of Connecticut General air cover move studied. Nat Underw 49:22 My 3 '45; Same. Nat Underw (Life ed) 49:20 My 4 '45
Handling of the ATC insurance. Nat Underw 49:18 Je 7 '45; Same. Nat Underw (Life ed) 49:12 Je 8 '45
Improved travel policy for airline passengers available through Associated aviation underwriters. East Underw 46:25 Jl 27 '45; Same cond. Nat Underw 49:20 Jl 26 '45
Insurance policies revamped for growing global air travel. Aviation N 4:52+ Jl 30 '45
Liberalizes aviation accident coverage; Connecticut General. East Underw 46:7 Ap 20 '45; Same abr. Weekly Underw 152:988 Ap 21 '45
Marsh & McLennan to service ATC insurance program. Nat Underw 49:15+ My 24 '45; Same cond. Nat Underw (Life ed) 49:5 My 25 '45
May reduce rates for ATC cover on flights within U.S. Nat Underw 49:20 Ag 9 '45; Same. Nat Underw (Life ed) 49:2 Ag 10 '45
More liberal air travel coverage under accident policies is planned; with text of rider proposed by Bureau of personal accident and health underwriters. Weekly Underw 153:249 Ag 4 '45; Same. East Underw 46:27 Jl 20 '45
Much interest in Bureau's air travel liberalization. Nat Underw 49:14 Jl 26 '45; Same. Nat Underw (Life ed) 49:14 Jl 27 '45
Rates down, cover broader on Aero accident policies. Nat Underw 49:16 Ag 30 '45
U.S. aviation underwriters broadens aviation accident coverage. Spectator (Property ed) 11:31 Ag 16 '45

Employees' insurance

Designation of employer as beneficiary challenged; accident and health policy. Nat Underw (Life ed) 49:10 Mr 2 '45; Same abr. Nat Underw 49:23 Mr 1 '45

Farm volunteer policies

Companies to issue farm accident policies for victory workers. East Underw 46:34 Ap 20 '45
Continue youth farm cover. East Underw 46:38 My 11 '45
Experience in 1944 on special farm policy reviewed. Nat Underw 49:22 My 3 '45
Farm volunteer accident insurance; summary of 1944 experience. Spectator (Life ed) 152:30-3 Je '45; Same. Spectator (Property ed) 10:10-13 Je 28 '45

Finance

Accident and health insurance in 1944 by states; hospitalization plans included; tabulation. H. Fischer, comp. Spectator (Property ed) 11:22 O 25 '45; Same. Spectator (Life ed) 153:44 N '45
A. & H. net premium volume for 1944 well ahead of 1943 writings; tabulation by companies. East Underw 46:30 Mr 2 '45

Lapses

Overinsurance no reinstatement bar, Illinois high court finds. Nat Underw 49:33 N 1 '45

Mail order selling

Assails insurance by mail. D. Knowlton. East Underw 46:27 Ag 3 '45

Noncancellable policies

Overinsurance no reinstatement bar, Illinois high court finds. Nat Underw 49:33 N 1 '45
Union Mutual in non-can A.&H. field. Nat Underw 49:17+ F 1 '45; Same. Nat Underw (Life ed) 49:1 F 2 '45; Excerpt. East Underw 46:30 F 2 '45
Union Mutual Life issues booklets on its new noncancellable policies. East Underw 46:16 F 16 '45

Policies

Bankers National ready with 6 A.&H. policies. East Underw 45:14 N 17 '44; Ins Field (Life ed) 73:17 N 17 '44; Nat Underw 48:38 N 16 '44; Nat Underw (Life ed) 48:16 N 17 '44; Weekly Underw 151:1138 N 18 '44
Elective coverage trend in A. & H. Nat Underw 48:20 D 21 '44
Manufacturers new line explained. Nat Underw 49:22 My 31 '45
Many changes adopted in A. & H. policy guide. Nat Underw 49:21 Je 7 '45; Same. Nat Underw (Life ed) 49:2 Je 8 '45
New independence A. & H. plan on market; Continental's newest policy. East Underw 46:34 Je 8 '45; Weekly Underw 152:1372 Je 9 '45
North American Life enters accident field. Weekly Underw 151:1312 D 9 '44
We must reform A & H. W. J. McGettigan. Ins Field (Fire ed) 73:6-7 D 14 '44; Same. Ins Field (Life ed) 73:6-7+ D 15 '44

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Insurance, Accident—Farm volunteer policies
Insurance, Accident—Noncancellable policies

Public attitude

Need of better public relations seen in accident & health insurance. P. W. Stade. East Underw 46:34 O 19 '45

Purchasing

Tips to buyers of A. & H. insurance; Household finance corp. Nat Underw 49:21 S 13 '45

Reinstatement

See Insurance, Accident—Lapses

Reinsurance

Continental Casualty widens A. & H. scope; reinsures A. & H. and hospital lines of Franklin Life. East Underw 46:33 Ap 20 '45; Same. Weekly Underw 152:978 Ap 21 '45

Risks

Continental Casualty special risks division. Weekly Underw 153:85+ Jl 14 '45
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Statistics

U.S. growth of health and accident insurance, 1920-1944; graph. East Underw 46:34 Ag 10 '45

Study and teaching

Purdue university A. & H. course pointed to as 1945 achievement. M. B. Oakes. East Underw 46:31 Jl 6 '45

Substandard risks

Conference prepares uniform form. East Underw 45:40 D 15 '44; Nat Underw (Life ed) 48:17 D 8 '44; Spectator (Property ed) 10:35 D 14 '44; Weekly Underw 151:1307 D 9 '44
General Accident experimenting with new impaired risk plan. East Underw 46:33 Ag 24 '45
Plan for writing impaired risks; Health and accident underwriters conference. Nat Underw 49:27+ S 27 '45; Nat Underw (Life ed) 49:1+ S 28 '45; East Underw 46:36+ S 28 '45
Reviews A. & H. impaired risk proposals. A. D. Anderson. Nat Underw 49:16 My 24 '45; Same. Nat Underw (Life ed) 49:12 My 25 '45
Substandard A. & H. pool proposal held impractical. Nat Underw 48:16 N 23 '44; Same. Nat Underw (Life ed) 48:18 N 24 '44
Substandard A & H risks. R. L. Thomas. Ins Field (Life ed) 73:12-13 N 10 '44

INSURANCE, Accident—*Continued*

Suicide death claims

Evidence of preparation and that insured suffered from incurable disease held to overcome presumption against suicide. Weekly Underw 153:263 Ag 4 '45

Travel risks

Liberalize travel; Connecticut General action favors users of air lines. Weekly Underw 153:884 O 20 '45

Need for providing A. & H. coverage on risks abroad. P. W. Stade. East Underw 46:32 O 5 '45

Wholesale insurance

Continental's new wholesale division; important addition to A. & H. department. East Underw 46:33 F 23 '45; Same. Weekly Underw 152:539+ Mr 3 '45

Large insurers enter casualty 25-50 group field; Travelers action. Nat Underw 49:32 S 20 '45

Probes franchise A. & H. in Michigan; Forbes weighs feasibility of outlawing wholesale covers. East Underw 46:37 O 12 '45

Zurich extends group cover; wholesale A. & H. cases of 25 to 49 employes to be written where state laws permit. East Underw 46:33 Ap 20 '45; Same cond. Weekly Underw 152:979 Ap 21 '45

Great Britain

London editor reviews accident lines in 1944. East Underw 46:29+ Mr 2 '45

Netherlands

Accident insurance for Dutch merchant seamen during the war. H. A. Keuls. Int Labour R 51:589-97 My '45

INSURANCE, Agricultural

Citizens national committee stirred up by crop insurance. East Underw 46:17 F 9 '45

Clarifies intent of federal crop program; abstracts. J. C. Wright. East Underw 46:18 Ag 3 '45; Nat Underw 49:5 Ag 2 '45

Connecticut growers eligible for coverage; government tobacco protection extended to Hartford county. Weekly Underw 152:652+ Mr 17 '45

Corn insurance test. Bsns W p31 Ap 14 '45

Crop insurance. Bsns W p28+ D 9 '44

Crop insurance results; indications government will write at profit for first time. J. C. Wright. Weekly Underw 153:989 N 3 '45

Federal crop cover again gets under way. Nat Underw 49:11 Mr 15 '45

House passes revived, broadened crop bill. Ins Field (Fire ed) 73:3+ N 30 '44; Nat Underw 48:9+ N 30 '44

Insurance for citrus. Bsns W p51 My 19 '45

New federal crop cover analyzed. Nat Underw 49:5 Ja 11 '45

Per acre grain cover plan in Texas and Oklahoma. Nat Underw 49:26 Jl 19 '45

Potato growers urge insurance cover in '46. Weekly Underw 153:125+ Jl 21 '45

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INSURANCE, Aircraft damage

New air rate cuts reflect favorable experience. Nat Underw 49:16+ Je 28 '45

INSURANCE, Airport public and property damage liability

Airport public and property damage liability coverage. E. L. Stephenson. Spectator (Property ed) 10:36 Je 14 '45

INSURANCE, Art

How to write fine arts cover. Rough Notes 88:44-6 My '45

Underwriting angles to insuring valuable oil paintings. H. L. Maloney. il Weekly Underw 152:715-17 Mr 24 '45

INSURANCE, Automobile

Abbreviated Peoria session of Illinois agents has auto insurance flavor. K. Force. Nat Underw 49:23-4 O 18 '45

Auto underwriters studying problems of postwar years. East Underw 45:1+ N 24 '44

Automobile and aviation insurance number. Nat Underw (Auto & aviation no) 49:3-10, 21-33 Ap 20 '45

Automobile line is attracting much attention these days. Nat Underw 49:22+ Ag 16 '45

Casualty-surety problems in the reconversion period represent great challenge. J. W. Randall. East Underw 45:82, 96 D 8 '44

Comments about possibilities of future. L. Schleyer. Weekly Underw 152:422 F 17 '45

Lay the groundwork now! postwar plans for automobile business. R. S. Robins. Ins Field (Fire ed) 73:16-17+ N 16 '44; Same abr. East Underw 45:34 N 17 '44

Medical payments. V. C. Gorton. Nat Underw (Auto & aviation no) 49:24+ Ap 20 '45

1945 outlook for auto liability. A. E. Spottke. Weekly Underw 152:138+ Ja 13 '45

Post-war prospects for the automobile line. J. J. Hart. East Underw 46:36+ Ap 27 '45

Seek to apprehend post-war car buying, production pattern. R. B. Mitchell. Nat Underw 49:23+ Ap 19 '45

Ten questions asked in NAIA course. Weekly Underw 153:636 S 22 '45; Same. Spectator (Property ed) 11:30-1 S 13 '45

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Insurance, Motor bus

Insurance, Motor truck

also National automobile underwriters association

Adjustment of claims

Actual cash value not limited by OPA ceiling, court holds. Nat Underw 49:2 Je 21 '45; Same cond. East Underw 46:23 Jl 27 '45

Adjusters and automobile accidents. F. W. Hackett. Weekly Underw 151:1479-82 D 30 '44

Agency of driver held immaterial where operation was with the consent of the named assured. Weekly Underw 152:1216 My 19 '45

Auto fire policy is liable for collision while car was aflame. East Underw 46:30 Je 15 '45

Auto struck by drunken driver held to be collision not vandalism. East Underw 46:42 F 23 '45

Automobile adjustment procedure. B. L. Jones. Weekly Underw 150:1290-3; 151:258-9, 465-6, 756-8, 1022-3+, 1236-8; 152:48-9, 530-1 Je 3, Ag 5, S 2, O 7, N 4, D 2 '44, Ja 6, Mr 3 '45

Automobile usage; litigation involving phrase "arising out of" in insurance policy; digest of recent cases. J. L. Roesch. Spectator (Property ed) 11:26-7 Ag 30 '45

Bad faith not mere negligence warrants recovery beyond policy limits. Weekly Underw 151:1168 N 18 '44

Collision policy not voided but coverage suspended while passengers carried for hire as incident of business trip. Weekly Underw 153:699 S 29 '45

Comprehensive auto policy held not to cover personal injuries. East Underw 46:23 Jl 27 '45

Contact of oil pet-cock with stone or road bed held collision within exception of comprehensive coverage. Weekly Underw 152:1328 Je 2 '45

Damage to car when small child caused it to roll down hill held due to vandalism, not collision. Weekly Underw 152:1055 Ap 28 '45

Defense by assured's attorney not breach of cooperation clause where both parties insured by same company. Weekly Underw 153:898 O 20 '45

Difference between pleasure and commercial use. Nat Underw 49:34 F 22 '45

Employee transported after hours by employer held not engaged in employment within exception of liability policy. Weekly Underw 152:1000 Ap 21 '45

Fall of press being hoisted to second floor by truckman covered by loading and unloading clause. Weekly Underw 152:1159 My 12 '45

Insurer defending damage suit under court compulsion does not waive assured's breach of cooperation clause. Weekly Underw 152:168 Ja 13 '45

Judgment creditor of named assured may recover from insurer though additional assured admitted liability. Weekly Underw 153:167 Jl 21 '45

INSURANCE, Automobile—Adjustment of claims—*Continued*

Named insured not bound by act of other; N.Y. Appeal court decision in auto bodily injury policy action. East Underw 46:37 My 11 '45

Notice delayed six weeks after assured knew of accident held not given as soon as practicable. Weekly Underw 152:1561 Je 30 '45

Omnibus clause inapplicable to assured's son allowing use of car by third party on private mission. Weekly Underw 153:646 S 22 '45

Owner's liability; digest of recent cases. J. L. Roesch. Spectator (Property ed) 10:32-3 N 9 '44

Policy construction; digest of recent cases. J. L. Roesch. Spectator (Property ed) 10:34-5 D 28 '44

Recent court decisions. J. Simpson. East Underw 46:35 Ag 24 '45

Refusal of stay to army sergeant not prejudicial where demand reduced to limit of insurance. Weekly Underw 153:113 Jl 14 '45

South Carolina high court finds $5 auto policy noncancellable. Nat Underw 49:24 S 13 '45; Same. Nat Underw (Life ed) 49:17+ S 14 '45

Unloading clause covers injury to blind man falling in manhole opened by assured in delivering beer. Weekly Underw 153:839 O 13 '45

Value in auto insurance policy; O.P.A. ceiling price angle. M. W. Blackby. Weekly Underw 153:145+ Jl 21 '45; Discussion. 152:274, 554 Ag 11, S 15 '45

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Insurance, Automobile—Theft claims

Agents

Arrival of new cars will test salesmanship. A. I. Dreifus. Nat Underw (Auto & aviation no) 49:21-2 Ap 20 '45

Asking people to buy automobile insurance. O. Conard. Rough Notes 88:25-6 Mr '45

Beware; loose rocks ahead. G. I. Sweitzer. Rough Notes 88:24+ Mr '45

Local agent in superior position regarding auto cover. H. F. Ogden. Weekly Underw 153:10 Jl 7 '45

Prepare for abrupt change in conditions. G. F. Alcott. Nat Underw (Auto & aviation no) 49:5+ Ap 20 '45

Responsibility law is spark; sales in Virginia show power of something new to develop potentials. A. R. Goodale. Nat Underw (Auto & aviation no) 49:8 Ap 20 '45

Two developments worry agents; actions of financiers and General Motors alarming. R. S. Perkins. Weekly Underw 152:918+ Ap 14 '45

Assigned risks

Assigned auto risk plan spreads in Canada. East Underw 45:34 N 10 '44

Assigned plan puzzles; Virginia agents advised regarding how it operates. Weekly Underw 152:787 Mr 31 '45

Debate broadening of Washington assigned risk plan. Nat Underw 49:28 My 31 '45

Maryland auto assigned risk plan. Weekly Underw 153:468 S 1 '45

Minnesota assigned risk plan to cover physically impaired. Nat Underw 49:20 My 3 '45

Propose assigned auto risk plan for Virginia. East Underw 45:38 D 15 '44

Put finishing touches on Virginia auto assigned risk plan. Nat Underw 48:13+ N 23 '44

To provide for handling Negro risks in Virginia plan. Nat Underw 48:34 N 16 '44

Dealers' policies

Automobile dealers net profits endorsement. Rough Notes 88:66 F '45

Finance

Auto premiums on company group basis, 1943 and 1944; tabulation. Nat Underw (Auto & aviation no) 49:25-6 Ap 20 '45

Automobile premiums and losses of stock casualty, stock full cover, mutual, reciprocal and Lloyds companies, 1944; with comparisons for 1942 and 1943; tabulation by company. Nat Underw (Auto & aviation no) 49:27-32 Ap 20 '45

Automobile premiums for fire companies show gains in 1945. East Underw 46:1+ Jl 13 '45

Automobile premiums of fire and stock casualty companies, 1941-1944. East Underw 46:31-2, 34-5, 38-42 Ap 27 '45

Company auto leaders since 1914; tabulation. Nat Underw (Auto & aviation no) 49:10 Ap 20 '45

N.Y. department exhibit; countrywide experience of individual casualty companies on automobile bodily injury; tabulation. Nat Underw 49:24 My 17 '45

New York state auto writings of stock companies, 1941-1944. East Underw 46:43-5+ Ap 27 '45

1944 automobile bodily injury experience; tabulation by company; aggregate bodily injury and property damage experience, 1940-1944; New York Department figures, country-wide and New York state direct business. Spectator (Property ed) 10:40-1 Je 14 '45

1944 automobile income remains high; with tabulation by company. East Underw 46:36-7 Mr 16 '45

Stock fire motor vehicle premiums and losses in 1943 and 1944; tabulation by company. Nat Underw (Auto & aviation no) 49:22, 33 Ap 20 '45

Financed automobiles

Advantage to buyer in bank deal. R. B. Umberger. Nat Underw 49:4 Mr 1 '45

Advantages of bank-agent auto plans; abstracts. R. B. Umberger. Nat Underw 49:5 Ja 18 '45; East Underw 46:23-4 Ja 26 '45

Aetna films bank-agent auto plan. East Underw 46:37 Je 15 '45; Same. Weekly Underw 152:1442 Je 16 '45

Agency succeeds with auto plan; Field & Cowles of Boston. Nat Underw 49:5+ Ja 18 '45

Agents finance co. is expanding operations. Nat Underw 49:13 S 6 '45

Agents' plans on auto risks. W. H. Wiley. East Underw 46:20 Ja 5 '45

Aggressive bank-agent plan on auto business; abstracts. W. M. Harlan. Nat Underw 49:37 F 22 '45; East Underw 46:28 Mr 2 '45

Auto dealers oppose bank agent plan in Dallas. Weekly Underw 153:497-8 S 8 '45; Same cond. Nat Underw 49:5 S 6 '45

Auto finance insurance held not to include coverage on every car sold. East Underw 46:29 Ja 19 '45

Auto financing via banks is challenge to agents. R. F. Wille. Nat Underw 48:23 N 16 '44

Auto plan should build profits. J. Jacobson. East Underw 46:24 S 28 '45

Automobile finance bill passes in N.Y.; forbids insurance coercion. East Underw 46:16 Mr 30 '45

Automobile finance problem from agent's viewpoint. C. I. Fisher. Weekly Underw 152:1074-5+ My 5 '45

Automobile financing through a banker's eyes. F. G. Anger. Nat Underw 49:23+ O 18 '45

Bank-agent auto finance plan is taken up in Wisconsin. Nat Underw 49:12 Je 7 '45

Bank-agent auto plan approved at meeting of Financed accounts subcommittee of NAIA. Weekly Underw 152:1469+ Je 23 '45; Same. Nat Underw 49:3 Je 21 '45

Bank and agent auto plan manual prepared by N.A.I.A. East Underw 46:22 O 12 '45

Bank and agent auto plan sales kit issued by Boston, Old Colony. East Underw 46:20 Ag 17 '45

Bank-and-agent plan for financing and insuring of automobiles. C. G. Hallowell. Nat Underw (Auto & aviation no) 49:6+ Ap 20 '45

Bank viewpoint on automobile finance problem. J. Jacobson. Weekly Underw 152:1066+ My 5 '45

Bankers offer low-cost financing on cars insured by local agents. H. F. Ogden. East Underw 46:24 Jl 13 '45

INSURANCE, Automobile—Financed automobiles—*Continued*

Beat drum for bank-agent auto plan in Michigan. Nat Underw 49:32 Je 21 '45
Commission possibilities on financed cars stressed by security companies. D. T. Condon. Weekly Underw 152:1290+ Je 2 '45; Same abr. East Underw 46:24 My 25 '45
Connecticut Governor Baldwin vetoes auto anti-coercion bill. East Underw 46:18 Ag 10 '45
Consumer credit battle impends; banks and insurance companies weld alliance to challenge finance companies. Bsns W p60+ Jl 21 '45
Dewey vetoes bill to control auto finance. East Underw 46:20 Ap 27 '45
Employers' backs up bank-agent auto plan. East Underw 46:30 Jl 27 '45; Same. Weekly Underw 153:85+ Jl 14 '45; Same cond. Nat Underw 49:10 Jl 19 '45
Endorses bank-and-agent plan. C. G. Hallowell. East Underw 46:30+ Ja 19 '45
Exhorts agents to educate public on financed car insurance. A. C. Stevens. East Underw 45:32 N 17 '44
Explains finance plan to agents. W. B. Hall. Nat Underw 49:6 Jl 5 '45
Facts of automobile underwriting situation reviewed. F. W. Doremus. Weekly Underw 152:778+ Mr 31 '45; Same cond. East Underw 46:29 Mr 23 '45
Federal Reserve policy may aid bank-agent program; restrictions on consumer credit may be continued after war. Nat Underw 49:4 Je 28 '45
Finance companies worried about bank competition. Nat Underw 48:1+ N 23 '44
Finance company opposition to bank-agent auto plan. H. C. Hanson. Nat Underw 49:6 O 25 '45
Finance firms to use agents; banks to loan two ways. Nat Underw 49:3 Ag 9 '45
Financing problem, from company viewpoint; bank-and-agent plan. C. G. Hallowell. Weekly Underw 152:1089-91 My 5 '45; Excerpts. East Underw 46:24+ My 4 '45
Hartford Fire explains how agents can enlarge income through auto plan. Weekly Underw 152:1525+ Je 30 '45; Abstract. East Underw 46:27 Je 15 '45
Highly competitive situation developing in auto risk field. East Underw 46:1+ O 5 '45
Illinois bankers form installment lending section. Nat Underw 49:4 S 20 '45
Indoctrinate R.I. group with bank-agent gospel. C. G. Hallowell and others. Nat Underw 49:3+ My 3 '45
Insurance tie-up; local agencies joining forces with banks in instalment buying. Bsns W p73 Mr 31 '45
Many insurance companies hope local banks will finance autos. J. J. Magrath. East Underw 46:1+ Ap 27 '45
Michigan bill to regulate insurance by car dealers. East Underw 46:31 Mr 23 '45
Morris Plan to have own insurance units for financed car coverage. East Underw 46:16 S 7 '45
National city bank of New York has used auto plan five years. Nat Underw 49:4 S 27 '45; East Underw 46:28 S 28 '45
New company organizing on program to develop bank and agent auto plan; Bankers automobile insurance company. A. C. Stevens. Spectator (Property ed) 11:36-7 S 27 '45; Same cond. Nat Underw 49:6 S 20 '45
Offers bank-agent plan binder agreement; Phoenix of Hartford. Nat Underw 49:48 O 25 '45
Pennsylvania auto finance ruling; not legal for lending institutions to pack premium charged to car purchasers. East Underw 46:16 S 21 '45
Phoenix-Connecticut group offers binder plan for bank auto risks. C. H. Latham, jr. East Underw 46:29 O 12 '45
Preview N.A.I.A. bank and agent auto plan film. Nat Underw 49:1+ S 27 '45; East Underw 46:22+ S 28 '45
Rhode Island agents announce plan for auto finance risks; agent-bank combination; abstracts. C. I. Fisher. East Underw 46:1+ Ap 20 '45; Nat Underw 49:8 Ap 19 '45
Rhode Island finance plan. East Underw 46:16 Ap 20 '45
Rochester, N.Y. bank-agent plan on automobiles is ready to go. Nat Underw 49:4B My 17 '45
Royal-Liverpool bank and agent auto plan book. East Underw 46:27 S 7 '45
Skeptical about losses on postwar financed cars. Nat Underw 49:4+ Ja 18 '45
Start now to change buying habits of motorists. F. W. Doremus. Nat Underw 49:2 Jl 26 '45
26 Philadelphia banks cooperate with producers on automobile plan. East Underw 46:22 Ag 31 '45
Two developments worry agents; actions of financiers and General Motors alarming. R. S. Perkins. Weekly Underw 152:918+ Ap 14 '45
Urges agents to cultivate bankers for postwar auto business. T. Jones. East Underw 46:27 Mr 30 '45
Urges bankers to form dealer link. H. Scarborough. Nat Underw 49:14 S 13 '45
Warns about not contaminating bank-agent plan. F. Anger. Nat Underw 49:19 Jl 26 '45

Financial responsibility laws

Drop fight against Michigan auto responsibility act. Nat Underw 48:17 N 30 '44
Illinois financial responsibility law creates sales opportunities. J. H. Eglof and others. Nat Underw 49:17 S 27 '45
Insured Indiana motorists rise to 78 per cent under law. Weekly Underw 151:1406 D 23 '44
Minnesota city-owned cars not under responsibility law. Nat Underw 49:24 S 20 '45
Motor responsibility law keeps agents busy; obligations imposed upon them under provisions of Minnesota law. Weekly Underw 153:146 Jl 21 '45
New Minnesota financial responsibility law effective July 1. Nat Underw 49:17 Ap 26 '45
Results of New York automobile law. Spectator (Property ed) 10:14 Mr 8 '45
St Paul city car drivers demand protection. Nat Underw 49:20 Ag 9 '45
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Fleet coverage

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Insurance, Automobile—Rates—Fleet rates

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Loss men submit uniform auto notice, proof forms. Nat Underw 48:9 N 30 '44

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Insurers take stern measures to control auto line. Nat Underw 49:5 S 13 '45

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Auto medical payments insurance featured by Standard accident co. East Underw 46:35 F 16 '45
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Sound advice on medical payments. Ins Field (Fire ed) 73:13 D 7 '44

Standard provisions revision under way; joint forms committee progress at Chicago meeting. East Underw 46:31 O 12 '45

Preventive work

In automobile insurance, we are our brother's keeper; safety points way. V. C. Gorton. Nat Underw (Auto & aviation no) 49:10+ Ap 20 '45

Rates

Agree deviation applies to minimum premium; New York department's hearing. Nat Underw 49:3+ Je 21 '45

Auto classification rating plan extended; introduced in 35 more states. East Underw 46:28 O 5 '45; Same. Weekly Underw 153:752 O 6 '45

Auto rate setup; NAIA casualty committee report. East Underw 46:28 O 26 '45

Automobile mileage rating in Massachusetts. H. D. Barnes. East Underw 46:36 O 26 '45

Average rates, then mileage basis, held likely after war. Nat Underw 49:21+ Je 14 '45

Await decision on new auto rate program; proposed mileage scheme is voted down at N.Y. session. Nat Underw 49:15+ Ag 30 '45

Cars temporarily frozen into Aug. 14 rationbook status by casualty companies. Nat Underw 49:11+ Ag 23 '45

Changes in private car rating urged by Suburban New York association of local agents. East Underw 46:43 O 26 '45

Drop wartime collision credits even though N.Y. approval is refused. Nat Underw 49:33 O 18 '45

Emergency rates off; Texas orders return to normal auto bodily injury, property damage and collision. Weekly Underw 153:525 S 8 '45

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Hobbs of Kansas charges rate discrimination. East Underw 45:36-7 D 15 '44; Nat Underw 48:22 D 14 '44; Weekly Underw 151:1351+ D 16 '44

Hope to speed auto rate program into full effect; National Bureau is preparing filings for all states. Nat Underw 49:23 S 20 '45

Independents use A-1, B minus 10% on autos in Illinois. Nat Underw 49:32 N 1 '45

New auto liability rate basis needed. Nat Underw 49:19 Ag 16 '45

New auto rates in non-regulated states. Nat Underw 49:1 O 4; 27+ O 18 '45

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Permanent auto rate program ready soon. East Underw 46:32 Ag 24 '45

Prepare for changes in gasoline rationing. East Underw 46:26 Ag 3 '45

Probes Texas auto rates; hearing by commissioners' board. East Underw 46:38 Mr 30 '45

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To restore prewar auto rate classifications. Nat Underw 49:17+ S 6 '45

Fleet rates

Ask uniformity in auto high-low plan in Illinois. Nat Underw 49:22 Ja 18 '45

Commissioner Murphy, of South Carolina, announces new fleet regulations. Weekly Underw 153:128 Jl 21 '45

Rating bureaus

N.A.U.A. makes provision for filing for subscribers. Nat Underw 49:3 S 13 '45

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Auto insurance for disabled vets being studied. East Underw 46:34 Jl 20 '45

Discuss car coverage for disabled veterans; unlikely to resort to assigned risk plan. A. E. Spottke and others. East Underw 45:81+ D 8 '44

Industry must insure impaired drivers. F. E. Weir and others. Nat Underw 49:17+ Ap 26 '45; Same cond. Management R 34:203-4 My '45

Percy Jones hospital asks data on amputees' insurance. East Underw 46:26 Ag 3 '45

Study disabled and racial auto risks in California. Nat Underw 49:29 Je 21 '45

To help veterans get auto cover; Michigan association of insurance agents. Nat Underw 49:20 Jl 26 '45

Uniform auto cover plan for veterans in Washington. Nat Underw 49:25 My 17 '45

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State policies

Liability cover on state cars in Michigan may be sought under new law. Nat Underw 49:20 My 31 '45

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Accountants voice objections to auto statistical plan; vast increase in volume of punch-card work is foreseen. Nat Underw 49:5+ S 20 '45

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Auto theft losses show upward trend. Nat Underw 49:43 S 27 '45

Locking of rear compartment held not compliance with warranty that automobile would be securely closed and locked. Weekly Underw 153:595 S 15 '45

Motors loses case where stolen tires cut value of car. Nat Underw 49:5 F 15 '45

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Withdrawal change in California auto group sought by Pacific Employers. Nat Underw 48:8 N 30 '44

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Private car rates raised 15% overall in Quebec. East Underw 46:43 Mr 23 '45

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Conditions surrounding auto cover in Mexico analyzed. V. Lemmon. Nat Underw 49:24 Mr 15 '45

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Bill in Vermont would bar auto salesmen from selling insurance. East Underw 46:16 Ap 6 '45

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Air insurance; coverage extended. Bsns W p38+ D 30 '44

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Insurance, Hail
Insurance, Liability
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Insurance, Plate glass
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Demand for excess cover in large amounts. L. A. Menegay. Nat Underw 48:4 D 28 '44

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Gloom pervades fire reinsurers, but casualty picture is bright. Nat Underw 48:15+ D 28 '44

Reinsurer scans casualty year line by line. Nat Underw 48:25+ D 28 '44

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Division of premiums written in 1944 by stock and mutual casualty companies; charts. Spectator (Property ed) 11:26 O 25 '45

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Casualty insurance in Canada in 1944. Spectator (Property ed) 10:8 My 10 '45

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New Texas dept. casualty setup. Nat Underw 49:18 S 6 '45

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Dineen issues ruling; nation-wide definition on cold storage lockers amended. Weekly Underw 153:509 S 8 '45

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Compulsory sick benefits opposed in Massachusetts advisory council's report. East Underw 45:33+ N 17 '44

Proposes compulsory group A. & H. for 32,000,000 workers. L. Perlman. East Underw 45:105+ D 8 '44

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Broad interpretation of independent contractor and new work exclusions. Nat Underw 49:25 Ag 16 '45

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Plans of new cooperative company in Saskatchewan. Nat Underw (Life ed) 49:8 Ap 6 '45

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Cotton insurance loss for season 50,000 bales. Nat Underw 49:13 Je 14 '45

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Credit insurance gaining rapidly in favor. J. P. O'Brien. Weekly Underw 152:30-1 Ja 6 '45

How credit insurance affords security for commercial bank loans. H. L. Jones. East Underw 45:30 D 1 '44; Excerpts. Nat Underw 48:21 D 7 '44

Mortgage protection field may be postwar factor; group creditors' business. Nat Underw (Life ed) 49:8 Ap 6 '45

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War brings big expansion in credit insurance line. W. T. Cline. Nat Underw 49:21+ Ag 9 '45

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INSURANCE, Depreciation

Little depreciation cover written. Nat Underw 49:12 F 15 '45

Repair, replacement cover proposal watched closely. Nat Underw 49:5 Ap 5 '45; Discussion. 49:9 Ap 12; 10 Ap 19 '45

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Aggregate disability record, 1927-1944. Nat Underw (Life ed) 49:8 Mr 30 '45

Broad women's disability contract written by Combined Mutual. Nat Underw 49:25 Ap 12 '45

Buyer, seller give viewpoint on group disability cover. D. L. Powell; E. S. Tank. Nat Underw 48:14 N 23 '44; Same. Nat Underw (Life ed) 48:11 N 24 '44

Combined mutual casualty company promulgates disability coverage for women who earn incomes. East Underw 46:27 Jl 20 '45

General Accident modifies rates, rules and coverage on monthly pay forms. Nat Underw 49:28 Ja 25 '45

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Non-can reinstatement issue won by insurer; Continental Casualty. Nat Underw 49:26-7 Ap 5 '45; Same. Nat Underw (Life ed) 49:19 Ap 6 '45

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Earthquake experience in 1944; tabulation. Nat Underw 49:12 Mr 1 '45

Earthquake insurance policy; standard form of countrywide use. Rough Notes 88:57 Ja '45

INSURANCE, Elevator

Elevator property damage endorsement; elevator collision coverage endorsement. Rough Notes 88:65-6 Je '45

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Coverage against war prisoner claims. L. S. McCombs. Spectator (Property ed) 10:28-9+ N 30 '44

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Aviation risks

Aviation indemnity policy. D. M. Stewart. Weekly Underw 153:254 Ag 4 '45

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Explosion conference makes rate reductions; manual changes; with table of rates. East Underw 46:15 Jl 13 '45

Explosion questions answered by Fire association group. L. S. McCombs. Spectator (Property ed) 10:34-5 Mr 22 '45

Explosion rates cut; cover broadened. Nat Underw 49:8 Jl 12 '45

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INSURANCE, Export credit

Eye possibility of export credit cover with government as reinsurer. Nat Underw 49:43 N 1 '45

Canada

Demand seen for Canada's export insurance cover. Weekly Underw 153:513 S 8 '45

Export credit insurance now available to individual exporters. For Comm W 21:15 S 29 '45

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Adequate insurance on dwellings. Nat Underw 49:5 Jl 5 '45

American Surety to launch new unit; Surety fire insurance company. Nat Underw 49:15 Je 28 '45; East Underw 46:1+ Je 29 '45

Blunt talk to commissioners. J. R. Barry. East Underw 46:17 My 18 '45

Changed attitude of companies. A. E. Hill. Ins Field (Fire ed) 73:3-4+ N 9 '44

Court action headlined fire insurance; other important 1944 developments. J. F. Crafts. Weekly Underw 152:10+ Ja 6 '45

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Farm policy, extended coverage, reinstatement, rate regulation eyed. Nat Underw 48:6 D 7 '44

Fire insurance companies organized or retired during 1944. Spectator (Property ed) 10:24 F 8 '45

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Future in fire field. S. Harris. East Underw 45:24 D 1 '44

I.E.A. takes X-ray of stock fire operations. Nat Underw 49:2 Je 28 '45

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Losses may uncover mistakes; What adjustments may show. W. J. E. Webber. il Rough Notes 88:22-3+ Ja; 38 Mr '45

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Planet begins underwriting operations. Weekly Underw 153:625 S 22 '45

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Problems of today in fire insurance. D. C. Bowersock. East Underw 46:1+ O 19 '45

Progress can be made only under free enterprise. J. M. Thomas. East Underw 46:1+ My 25 '45; Same abr. Weekly Underw 152:1229+ My 26 '45

Rates are down and coverage broader in SEUA states. L. T. Wheeler. East Underw 46:24 F 2 '45

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Surety Fire operations under way by January 1; officers. Weekly Underw 153:625+ S 22 '45

What management faces. C. F. Rupprecht. Spectator (Property ed) 10:10-12+ F 22 '45

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Williams' Coast talk stirs up agency men. Weekly Underw 153:129, 136 Jl 21 '45; Nat Underw 49:1+ Jl 26 '45

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also Aetna (fire) insurance company; Eagle star insurance company; Factory insurance association; Fire underwriters association of the Pacific; Interstate underwriters board; National board of fire underwriters

Adjustment of claims

Adjustment of losses in wartime. A. C. Guy. East Underw 46:15 My 4 '45

Arbitration, which finds no loss suffered by assured, is sustained. East Under 45:30 N 10 '44

Assured receiving payment under loan agreement held trustee of express trust entitled to maintain negligence action. Weekly Underw 152:1399 Je 9 '45

Court holds policy did not cover separate building in rear of plant. East Underw 45:24 D 15 '44

Damage done by windblown ice covered under extended coverage. Nat Underw 49:6 Je 21 '45

Digests West Virginia case; construes for whom it may concern clause. S. C. Morris. East Underw 46:22 Ag 3 '45

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Incendiarism; digest of recent cases of interest. J. L. Roesch. Spectator (Property ed) 10:32-3 Ja 25 '45

Inventory waiver held of no effect on coinsurance; New York court rules on clause for first time. Nat Underw 49:11 My 3 '45

Jury upholds arson charge in wooden baby carriage fire. Nat Underw 49:5+ F 8 '45

Loss proof draft creates comment. Nat Underw 49:7 Ag 16 '45

Shippers interest in grain loss denied by railway. Nat Underw 49:17 F 8 '45

Suggested clause in Canada to take care of depreciated property. East Underw 46:29 S 14 '45

Takes chattel mortgage issue to U.S. high court. Nat Underw 49:6 Ag 16 '45

35,000 hurricane claims handled by FCAB, losses averaging $240 in 1944 Eastern seaboard hurricane. East Underw 46:22 Jl 20 '45; Abstract. Nat Underw 49:3 Jl 19 '45

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Whom it may concern may freeze out insured; recovery on school property awarded to reversionary owner. Nat Underw 49:2+ My 10 '45

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Advertising

Coordination in ads favored, tie-in with National Board themes desirable. J. Ashmead. East Underw 46:40 O 26 '45

Godwin to broadcast for National Board. East Underw 46:18 Je 22 '45

Stowe's radio program to have 181 stations. East Underw 46:24 Ja 12 '45

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Bringing insurance up to replacement costs point some producers overlook. A. I. Woods. Weekly Underw 153:984+ N 3 '45

California court upholds separation; Pacific Board case. Nat Underw 49:1 My 10 '45

Do not anticipate much strife over separation move. Nat Underw 48:3 N 23 '44

Dropping separation rules not causing an undue alarm in South. Weekly Underw 152:461 F 24 '45

Hope for orderly procedure with separation out. Nat Underw 48:8 N 30 '44

Local agent recounts how he made substantial premium increase. G. F. Finley. Weekly Underw 151:1408 D 23 '44

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Propose separation rules be eliminated. East Underw 45:18 N 10 '44

Question of separation. Nat Underw 48:14 N 9 '44

Security group featuring sale of extended coverage endorsement. East Underw 45:31 N 24 '44

Seek to avoid dangerous competitive trends. Nat Underw 48:8 N 16 '44

Separation rule and non-intercourse abrogated by Western underwriters association. Nat Underw 48:8+ N 16 '44

Separation rule apparently on way out. Nat Underw 48:1+ N 9 '44

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Use phone to increase fire insurance coverage, with values going up. Weekly Underw 153:280 Ag 11 '45

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I.E.A. submits proposed classes; with list of perils and occupancy proposed classifications. Nat Underw 49:29-31 Je 7 '45

Superior risk problem outlined. L. W. Taylor. Nat Underw 49:10 Ap 26 '45

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Atlantic Mutual booklet explains coinsurance benefits and dangers. East Underw 45:28 D 15 '44

Co-insurance clause held fair agreement. C. Mortenson. Weekly Underw 152:1176+ My 19 '45

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Pacific deficiency cover different from N.Y. proposal. Nat Underw 49:10 My 24 '45

Question as to coinsurance and small losses in N. J. Nat Underw 49:4 Ja 11 '45

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Fire and extended coverage for home owners. J. G. Thumley and others. il Rough Notes 88:19-24 O '45

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Extended coverage

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Farm policies

New farm policy being approved by mutual firms. Ins Field (Fire ed) 73:4-5+ N 9 '44

Recommends continued efforts to improve coverages and service. B. R. Walinder. Nat Underw 49:3+ Ja 11 '45

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Aggregates of stock and mutual fire companies for 1944. Spectator (Property ed) 11:16-19 Jl 12 '45

Carriers cover risks worth $90,000,000,000. Weekly Underw 151:1401+ D 23 '44

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N.Y. Dept. fire expense figures lead some astray; incurred-earned ratios for any single year may be grossly distorted. Nat Underw 49:4 S 20 '45

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Exaggerated value statements held not necessarily intent to deceive. East Underw 46:24 O 5 '45

General cover contract

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How to make inspections. M. E. Bulske. Rough Notes 88:32+ Ja; 56-8 F; 67-9 Mr '45

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Interest in installment buying increasing. M. W. Mays. Weekly Underw 152:22+ Ja 6 '45

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Fire losses continued to increase in 1944. F. B. Simpson. Weekly Underw 152:14 Ja 6 '45

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How to place your reporting covers. C. T. Hubbard. Rough Notes 88:15-16 My '45

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Agree on adjustment plan for handling bailee customer and other losses. Weekly Underw 153:184 Jl 28 '45

Form pact on bailee and 10% off premises cover. Nat Underw 49:21 Mr 22 '45

Permanent pact in bailee field is now objective. Nat Underw 49:16 Je 21 '45

Ponder 10% floater cover and bailee policy collision. Nat Underw 48:2 N 9 '44

Urges pact making bailee policy pay where 10% extension is involved. R. M. Ryan. Nat Underw 48:10+ N 30 '44

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Would make Illinois optional state on fire policy. Nat Underw 49:6 My 31 '45

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Superintendent Jordan orders District of Columbia rate reduction Jan. 1. Nat Underw 49:26 N 1 '45

Tells buyer how rates are made. D. Skaer. Nat Underw 49:23 N 1 '45

Texas commissioners to revise fire, windstorm rates. Weekly Underw 153:444 S 1 '45

Texas wind rate relief expected; form yet in doubt. Nat Underw 49:4+ S 20 '45

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N.Y. fire insurance exchange amends rating rules and rates. East Underw 46:30 O 19 '45

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Rating bureaus should aid in public relations. R. C. Stevenson. Nat Underw 49:5 Mr 15 '45

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Reinstatement after loss

Commissioners lean to indivisibility principle. Nat Underw 49:16 Je 7 '45

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Gloom pervades fire reinsurers, but casualty picture is bright. Nat Underw 48:15+ D 28 '44

1943 experience of fire reinsurers; tabulation by companies. Nat Underw 48:16 D 28 '44

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Examiner's role vital to business. E. D. Lawson. Nat Underw 49:20 N 1 '45

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Insurance, Fire—Tobacco risks

Insurance, Fire—Whisky risks

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Hold hearing on placing of state business in Maine. Nat Underw 49:30 My 31 '45

Montana to have policy on state property written by agents association. Nat Underw 49:31 Jl 5 '45

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Burley tobacco crop needs much coverage. Weekly Underw 151:1405 D 23 '44

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Suggested clause in Canada to take care of depreciated property. East Underw 46:29 S 14 '45

What adjustments may show. W. J. E. Webber. Rough Notes 88:38 Mr '45

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Market value clause change evolved to aid whisky blenders. Nat Underw 49:4 My 3 '45

Solution offered for barreled-whisky valuation problem. Nat Underw 49:4 Ag 16 '45

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Canadian fire decision stirs public criticism; unoccupancy clause ruling. East Underw 46:24 F 9 '45

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Canadian underwriters assn. fights deductible fire forms to cover municipal property. East Underw 46:27 S 14 '45; Same cond. Nat Underw 49:11 S 20 '45

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Problems of French insurers during occupation. Nat Underw 49:21+ Mr 29 '45

Great Britain

British fire premiums reach new high in 1944; losses show increase. East Underw 46:24 S 7 '45

Missouri

Insurers lose another round in old Missouri battle; Windsor's report. Nat Underw 49:1 Jl 12 '45; Same abr. Nat Underw (Life ed) 49:1 Jl 13 '45

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Sharply raps Ohio inspection bureau; City transit system case. Nat Underw 49:14 Ja 18 '45

Southern states

Underwriters' legal troubles chief topic for discussion; how lines fared in 1944. M. R. McGruder. Weekly Underw 152:12+ Ja 6 '45

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Form, rate and rule amendments sought by agents in Texas. East Underw 46:1+ O 12 '45; Same. Weekly Underw 153:866 O 20 '45

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Free coverage for a year; Mutual assurance society of Virginia. Bsns W p68 Ja 20 '45

West Virginia

West Virginia rule hits company fleets; requires licensing of all companies in a group. Weekly Underw 153:369+ Ag 25 '45; Same cond. Nat Underw 49:2 Ag 30 '45

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Company affiliations in West. Nat Underw 49:10 Jl 12 '45

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Forgery claims are on increase. Nat Underw 49:18 S 20 '45

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Franchise insurance definition. East Underw 46:37 S 28 '45

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Active demand for all risks fur floater; insurance-values increased. Weekly Underw 151:1416 D 23 '44

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$1,750,000 grain elevator fire loss in Chicago. il Nat Underw 48:7+ D 7 '44

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Claim stability of group health was characteristic till 1942. H. S. Beers. Nat Underw 49:24 F 15 '45; Same abr. Nat Underw (Life ed) 49:11 F 16 '45

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Business men laud private group plan. Nat Underw 48:21+ N 30 '44; Same. Nat Underw (Life ed) 48:3-4 D 1 '44

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May cover dependents under California group law. East Underw 46:4 Je 1 '45

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Broad group line brought out by Lincoln National. Nat Underw (Life ed) 49:15 Mr 9 '45

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Virginia agents study group life program. East Underw 46:18 Ag 10 '45

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Commercial Credit to insure instalment buyers under Prudential group policy. Weekly Underw 153:50 Jl 7 '45; East Underw 46:1+ Jl 6 '45; Nat Underw 49:3+ Jl 5 '45; Nat Underw (Life ed) 49:1 Jl 6 '45

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Companies pelted by hail storms over wide area in West. Nat Underw 49:3+ Jl 5 '45

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I like to write hail insurance. J. Haynes. Rough Notes 88:25 Ap '45

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More heavy hail losses to insurers in Middle West. Nat Underw 49:6 Je 7 '45

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Insurance, Medical expense
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Commissions

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Incidence of hospitalization, January 1945. Pub Health Rep 60:306 Mr 16 '45 [cont monthly]

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Birds, dogs, chickens and hogs covered in form 49. Nat Underw 49:13 Je 21 '45

Breakdown in service found in underinsurance. A. B. Smillie. Nat Underw 49:17 Je 21 '45

Furniture shipped by air; North America insures contents of four six-room apartments flown across the continent. East Underw 46:25 Ag 10 '45

Home owners' bargain counter item; broadened fire policy with extended coverage. J. G. Thumley. Rough Notes 88:19-20+ O '45

Outbuilding cover withdrawn in Delaware. Nat Underw 49:17 F 22 '45

Small household policy is problem; expense of handling takes away major part of profit. Nat Underw 49:4 My 17 '45

INSURANCE, Industrial

Agents

Debit invites the dynamic prospector. P. Alpern. Spectator (Life ed) 153:22-5 S '45; Same abr. Nat Underw (Life ed) (Chicago conference ed) 49:20+ Ag 24 '45

Debit man's job. T. Bozeman and others. Nat Underw (Life ed) 49:16 Ja 12 '45

Debit man's tactics in selling ordinary. G. J. Fullman. Nat Underw (Life ed) 49:9 F 23 '45

Sales plus service equal more sales. J. I. Caldwell. Spectator (Life ed) 153:21+ S '45; Same abr. Nat Underw (Life ed) (Chicago conference ed) 49:4+ Ag 24 '45

Salaries and commissions

Back pay issue; hearings in case of Washington National and Progressive amalgamated agents union. Nat Underw (Life ed) 49:25 S 7 '45

Give John Hancock debit men new salary raise. Nat Underw (Life ed) 49:4 S 14 '45

Finance

Industrial companies show $2 ½ million increase in ordinary business in 1944. Nat Underw (Life ed) 49:5 My 11 '45

Fraudulent statements

Concealment of treatment for duodenal ulcer not waived by agents knowledge of prior stomach trouble. Weekly Underw 153:770 O 6 '45

Statistics

Industrial in force; tabulation by company. Nat Underw (Life ed) 49:10 Je 1 '45

Industrial ranking Dec. 31, 1944. Life Ins Courant 50:185 Ap '45

Life insurance by states, industrial; tabulation. Spectator (Life ed) 152:29 N '44

Tennessee

Tennessee legislature passes industrial bill. Weekly Underw 152:460 F 24 '45

INSURANCE, Inland marine

Inland marine lines show larger gains in income for 1944. East Underw 45:1+ D 29 '44

Underwriters answer various questions on inland marine coverage. Weekly Underw 152:592 Mr 10 '45

See also

Insurance, Bailees' customers
Insurance, Cold storage locker
Insurance, Fur
Insurance, Furriers' customers
Insurance, Jewelers' block
Insurance, Jewelry
Insurance, Motor truck contents
Insurance, Musical instruments
Insurance, Parcel post
Insurance, Personal effects
Insurance, Registered mail

Adjustment of claims

Money received under loan agreement held loan not payment of assured's loss. Weekly Underw 152:951 Ap 14 '45

No proof of defect in oil burner or negligent operation as fire cause; garment contractors' floating policy. East Underw 46:30 Mr 23 '45

Speaking of losses; all sorts of property involved in all sorts of mishaps are covered by scheduled property floater. Rough Notes 88:24 Je '45

Agents

Grassroots selling applied to scheduled property floaters. R. E. Clewette. Rough Notes 88:23-4 Je '45

Finance

How the company groups stand on inland marine income in 1944; premiums-losses. East Underw 46:37+ Mr 23 '45

Inland marine lines show premium gains for first half year. East Underw 46:1+ Jl 6 '45

Inland marine premium writings for 1944. East Underw 46:33+ Mr 23 '45

Inland transportation results, 1944; tabulation by company. Rough Notes 88:49 Je '45

Policies

All risks means exactly what it says. R. C. Brusie. Rough Notes 88:20+ S '45

Annual transit floater endorsements. Rough Notes 88:69-70 O '45

Annual transportation floater. Rough Notes 88:48-50 Ag; 52 S '45

Inland transit floater; basic policy. Rough Notes 88:61-2 My '45

Transportation floater for shippers' interests. Spectator (Property ed) 11:32-3 S 27 '45

Trip transit insurance policy. Rough Notes 88:69 O '45

Personal property floater

Canadian conference changes floater cover. N. Bethune. Weekly Underw 153:872 O 20 '45

Canadian inland underwriters conference adopts recommendations. Weekly Underw 153:31 Jl 7 '45; East Underw 46:14 Jl 6 '45

Canadian PPF outlook. East Underw 46:26 Ja 26 '45

Canadians scan PPF writing. W. E. McLean. East Underw 46:25 F 2 '45

Casualty carriers seen espousing PPF when staffs return. Nat Underw 49:20 Ja 18 '45

Changes in P.P.F. are made for east Canada. Nat Underw 49:12 O 18 '45

Cooperate in Canada on PPF underwriting. East Underw 46:20 Je 22 '45

Liberalized form of personal property floater by mutual carriers. Weekly Underw 152:718-19 Mr 24 '45

Mutual companies adopt new personal property floater. East Underw 46:40 Mr 23 '45; Nat Underw 49:43 Mr 22 '45

National Fire has PPF sales unit. Nat Underw 49:16 S 13 '45

Personal property cover Canadian experiences. Weekly Underw 152:1535 Je 30 '45

Personal property floater. Rough Notes 88:67-8 S '45

Personal property floater. F. Keller; H. Rosemond. East Underw 46:26 F 9 '45

Personal property floater. D. Quinn. Weekly Underw 152:301-6, 351-5 F 3-10 '45; Excerpts. East Underw 46:30+ Ja 26 '45; Nat Underw 49:31 Ja 25 '45

Personal property floater cover; abstracts. H. L. Wayne. Weekly Underw 152:182+ Ja 20 '45; East Underw 46:22 Ja 19 '45; Nat Underw 49:24 Ja 18 '45

Personal property floater insurance; review. N. W. Brayley. East Underw 46:19 Ja 26 '45

Personal property floater, jewelry rules broadened by Inland marine underwriters association. Nat Underw 49:5+ F 22 '45

PPF loss ratio in Canada 65% in 1944. East Underw 46:19 Ap 20 '45

PPF policies may be written in New Hampshire. East Underw 46:29 Ap 20 '45

Personal property floater policy now provides for additional coverage; with text of endorsement. Spectator (Property ed) 10:28-9 Ap 19 '45

PPF recommendations approved in Canada. East Underw 46:29 Ap 6 '45

Personal property floater subject of White and Camby forum. A. P. McLaughlin and others. Spectator (Property ed) 10:20-1 F 8; 28-9 F 22 '45

Personal property form held last word in simplified, low cost cover. Weekly Underw 153:34 Jl 7 '45

Recommendations of IMUA regarding writing of personal floater. Weekly Underw 152:474+ F 24 '45; Abstract. East Underw 46:31 F 23 '45

INSURANCE, Inland marine—Policies—Personal property floater—*Continued*

Sales kit on personal property floater issued by Boston and Old Colony insurance companies. East Underw 46:42 O 26 '45

Selling PPF visually. Rough Notes 88:70 S '45

Staging a come-back with personal property floaters. D. Hunter. Rough Notes 88:34+ O '45; Correction. 88:67 N '45

Urges agents to push personal property floater. H. W. Melville. East Underw 46:33 Ja 26 '45

Scheduled property floater

Scheduled property floater. V. W. Souders and others. Rough Notes 88:21-6 Je '45

Two factors bearing on sale of marine policies. R. W. Troxell. Rough Notes 88:54 O '45

Term policies

North America focuses attention on term rule. Nat Underw 49:9-10 Mr 8 '45

Prospects

Getting past the doctor's Chinese wall; ready-made prospects for scheduled floater policies. Rough Notes 88:25 Je '45

Prospect field unlimited for scheduled property floater. J. R. Brink. il Rough Notes 88:26 Je '45

Rates

Inland marine filings requested by Department; carriers asked to comply with requirements in new amendment to New York insurance law. Weekly Underw 152:1240 My 26 '45

Inland marine rating bill signed by Gov. Dewey. Weekly Underw 152:853 Ap 7 '45

Special needs of inland marine under rate laws; Inland marine underwriters association memorandum; abstracts. Nat Underw 49:5+ My 17 '45; East Underw 46:18+ My 18 '45; Weekly Underw 152:1183-4 My 19 '45

Rating bureaus

Inland marine insurance bureau formally launched. East Underw 46:25 My 25 '45; Weekly Underw 152:1349 Je 9 '45

Move to form inland marine rate filing agency; National inland marine bureau. Nat Underw 49:3 My 17 '45

Reinsurance

Problems under obligatory first surplus inland marine treaty. Nat Underw 48:20+ D 28 '44

Risks

Transit portion of garment contractor risks troublesome. Nat Underw 49:4+ Je 7 '45

Canada

Canadian inland underwriters association will still function. W. E. McLean. Weekly Underw 153:140 Jl 21 '45; Same. East Underw 46:16 Jl 20 '45

INSURANCE, Jewelers' block

Heady handling saves company $4,000 loss on ring traced to waste-paper concern and recovered. Weekly Underw 153:330 Ag 18 '45

Insurer loses suit on jewelers block. Nat Underw 49:31 My 10 '45

Jewelers' block policy held to be excess over specific insurance. East Underw 46:26 S 21 '45

INSURANCE, Jewelry

All risks jewelry and fur floater. Spectator (Property ed) 11:56-7 O 25 '45

Jewelry and furs; sales promotion objectives. Weekly Underw 151:1294 D 9 '44

INSURANCE, Lawyers' liability

Lawyers' protective policy written by two companies. Nat Underw 49:24 Jl 5 '45

INSURANCE, Liability

Aviation insurance; liability insurance. D. M. Stewart. Weekly Underw 152:676-7, 799-801, 989-90+, 1203-5, 1445-6; 153:157 Mr 17, 31, Ap 21, My 19, Je 16, Jl 21 '45

Everyone needs new comprehensive personal liability form protection. T. Y. Beams. East Underw 45:36 N 24 '44

Time can be insured. Credit & Fin Management 47:13-14 Ag '45

See also

Atomic bombs—Insurance aspects
Insurance, Airport public and property damage liability
Insurance, Automobile
Insurance, Contractors' public liability
Insurance, Elevator
Insurance, Employers' liability
Insurance, Lawyers' liability
Insurance, Liquor law liability
Insurance, Manufacturers' and contractors' property damage liability
Insurance, Morticians' liability
Insurance, Motor bus
Insurance, Motor truck
Insurance, Owners', landlords' and tenants' property damage liability
Insurance, Owners' protective (contingent) public liability
Insurance, Workmen's compensation
Liquefied petroleum gas—Insurance aspects

Adjustment of claims

Husband cannot maintain action against liability insurer for personal injuries caused by wife's negligence. Weekly Underw 152:384 F 10 '45

Insurer liable for excess of judgment over policy limit only for bad faith refusal to settle. Weekly Underw 152:1511 Je 23 '45

Agents

Comprehensive general public liability policy strikes popular chord. Rough Notes 88:25-6 F '45

How I sell comprehensive general liability insurance. C. M. Johnson. Rough Notes 88:23-4 F '45

Farm policies

Special farm liability policy. Rough Notes 88:61-2 Jl '45

Policies

Casualty coverages analyzed at White & Camby forum; abstracts. F. S. Gerken and others. Spectator (Property ed) 10:30-1 My 24 '45; East Underw 46:31+ pt 2 My 25 '45

Comprehensive general liability; what this policy provides. N. R. Clark. Rough Notes 88:21-2 F '45

Comprehensive personal is potent agency tool. Nat Underw 49:21 Ag 16 '45

Continental Casualty's complete personal package. H. Molitor. Rough Notes 88:50-1 Ja '45

Convincing comparison; comprehensive personal liability policy vs. old residence liability form. Rough Notes 88:60 O '45

Potentialities in personal liability form large. D. K. Weiser. Nat Underw 48:23-4 N 16 '44

Sample question from CPCU exam. Rough Notes 88:38 Ap '45

Write right and avoid adjustment grief. V. M. Armstrong. Rough Notes 88:36 Ap '45

INSURANCE, Life

American College booklet tells of wartime changes. East Underw 46:3+ My 18 '45

Aspects of life insurance in era of private enterprise. E. L. Scheufler. Weekly Underw 152:44-7 sec 2 My 12 '45

Building your capital through insurance; estate planning, with special advice to the serviceman. E. A. Muller. Mag of Wall St 77:151+ N 10 '45

Collapse of Japan presents numerous insurance changes. East Underw 46:1+ Ag 17 '45

Competition between life companies brisk. H. J. Johnson. Weekly Underw 152:946 Ap 14 '45

Directors tell why they went on life company boards. N. M. Butler and others. East Underw 46:64-5+ pt 2 O 5 '45

Endorsement of life insurance; presidents, civic leaders, armed forces, etc; with portraits. Spectator (Life ed) (Endorsement no) 152:12-87 D '44

Estate planning; the four basic languages; business holdings, life insurance, wills, and trusts. S. J. Foosaner. J Account 79:295-8 Ap '45

INSURANCE, Life—*Continued*

Functional organization and regional organization of a life insurance company; charts. H. A. Hopf. Spectator (Life ed) 152:13, 35 D '44

Insurance as shown by Herald Tribune study, 72.5% of its family readers carry ordinary insurance, average being $11,760. East Underw 46:6 O 19 '45; Nat Underw (Life ed) 49:17 O 26 '45; Weekly Underw 153:891 O 20 '45

Insurance challenged to meet new needs. D. L. Clarke. Weekly Underw 152:30-2 sec 2 My 12 '45

Life companies strengthen home front. P. F. Clark. East Underw 46:4 F 16 '45

Life insurance after victory. A. Burns and others. Spectator (Life ed) 152:54-9 Ja '45

Life insurance co-operative yet highly competitive. R. L. Hogg. Weekly Underw 152:620 Mr 10 '45

Life insurance developments. J. A. McLain. Weekly Underw 152:608 Mr 10 '45

Life insurance in practice; some principles of the business and how they are applied. W. H. Fissell. il Spectator (Life ed) 152:22-7 Ja '45

Life insurance in the third war year. H. J. Johnson. Weekly Underw 152:92+ Ja 6 '45

Life insurance well set for new economic era. Nat Underw (Life ed) 49:1+ S 7 '45

Life insurance will meet future's needs. C. W. Young. Spectator (Life ed) (Endorsement no) 152:88-9 D '44

Life insurance year, 1944. C. C. Klocksin. East Underw 45:1+ D 29 '44; Same. Ins Field (Life ed) 73:6-7+ D 29 '44; Same. Nat Underw (Life ed) 48:2+ D 29 '44; Same. Life Ins Courant 50:6-9 Ja '45; Same. Spectator (Life ed) 152:34-7+ Ja '45; Same. Weekly Underw 152:88+ Ja 6 '45

Links insurance with dignity of man; growing investor insurance market. P. F. Clark. East Underw 46:6 S 21 '45; Abstract. Nat Underw (Life ed) 49:1+ S 21 '45

New perspectives in management; scientific approach to structural design (cont). H. A. Hopf. Spectator (Life ed) 152:10-12+ D '44; 16-21 Ja; 30-5+ F '45; Discussion (Executives abroad). J. A. Bowie. 152:26-8 Mr '45

1944; chronologies spotlight major events. Ins Field (Life ed) 73:8-12 D 29 '44

North American accident insurance co. prepares to enter life field. Nat Underw 49:21 Je 21 '45; Same. Nat Underw (Life ed) 49:3+ Je 22 '45

North American Accident of Chicago enters life field; acquires Eureka-Maryland co. East Underw 46:1+ O 12 '45

Our business today and tomorrow. E. G. Simmons. Ins Field (Life ed) 73:3+ N 24 '44

Outlook for 1945. J. L. Loomis. East Underw 46:3+ F 16 '45

Postwar challenges; commencement address, American college of life underwriters. P. F. Clark. Spectator (Life ed) 153:14-18+ O '45; Same cond. Life Ins Courant 50:512-15 N '45; Excerpts. East Underw 46:6 S 21 '45; Nat Underw (Life ed) 49:1+ S 21 '45

Problems that face insurance carriers during coming year. L. F. Lee. Weekly Underw 152:5+ Ja 6 '45

Problems the life insurance business faces. J. A. Fulton. Life Ins Courant 50:10-11 Ja '45

Protecting the American family. D. Dowell and others. East Underw 46:30+ pt 2 O 5 '45

Spirit of life insurance lauded. L. F. Lee. East Underw 46:3 N 2 '45; Same. Weekly Underw 153:977+ N 3 '45; Excerpts. Nat Underw (Life ed) 49:5 N 5 '45

Underwriting problems during 1944 reflect wartime experience. W. H. Dallas. East Underw 45:1+ D 8 '44

Value of insurance. C. S. Fletcher. Nat Underw (Life ed) 48:1+ D 1 '44

Views need for adjustment to change; new post-war opportunities. G. A. White. East Underw 46:10 Mr 23 '45

What WACs want after the war; home ownership, insurance and education head the list. H. L. Stephen. il Ptr Ink 210:20-2 Ja 12 '45

Women celebrities tell value of insurance. M. S. Eberly. East Underw 46:62+ pt 2 O 5 '45

See also

Annuities
Benefit societies
Insurance, Business
Insurance, Group life
Insurance, Industrial
Insurance, Military and naval service
Military service—Insurance aspects
Mortality
Savings banks—Insurance selling

also American life convention; Bankers national life insurance company; Institute of life insurance; Life insurance sales research bureau; Metropolitan life insurance company; New York life insurance company; People's committee to defend life insurance and savings

Adjustment of claims

Down to cases. L. A. Burke. Spectator (Life ed) 152:28-9 Ja '45 [cont monthly]

Engaging in aeronautics as a passenger or otherwise. J. Simpson. East Underw 45:12+ N 17 '44

Insurer held not liable on policy procured by beneficiary with preconceived intent to murder insured. Weekly Underw 153:429 Ag 25 '45

Simplified death claim form approved. Nat Underw (Life ed) 49:4 Jl 20 '45

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Insurance, Life—First year claims
Insurance, Life—War death claims

Advertising

Aetna Life sponsoring television broadcast on multiple network. East Underw 45:1+ D 1 '44

Equitable Society sponsors coast-to-coast broadcast. Weekly Underw 152:615 Mr 10 '45

Equitable's program of FBI broadcasts begins on station WJZ. East Underw 46:1+ Ap 13 '45

Life companies fight inflation in new ad campaign. Nat Underw (Life ed) 49:1 Jl 27 '45

Life companies' 1945 advertising in magazines of national circulation. C. B. Reeves. East Underw 46:32+ pt 2 O 5 '45

Millions hear radio programs of life insurance companies. O. J. Jones. East Underw 46:96+ pt 2 O 5 '45

Movie will interpret insurance to children; other advertising plans of Institute of life insurance. H. J. Johnson. Weekly Underw 153:1026 N 3 '45

Neglect of women business insurance prospects is shortsightedness. M. Barber. East Underw 46:3 Ja 19 '45; Same. Weekly Underw 152:207 Ja 20 '45

Passing judgment; many ads neither interesting nor stimulating. H. D. Josephson. Spectator (Life ed) 153:51 Ag '45

Salesman's corner; life insurance company mail campaign. F. Rundell. Inland Ptr 114:60-1 Ja '45

Small space buyer. D. R. Mason. Ins Field (Life ed) 73:14-15 N 24 '44

Swap ideas at annual exhibition of Life insurance advertisers association. F. Rundell. il Inland Ptr 114:54-5 Ja '45

Agency management

Agency management group plans for improving status of life underwriters; abstracts. C. D. Connell; O. Bethea. Weekly Underw 153:694 S 29 '45; Nat Underw (Life ed) 49:1 S 28 '45

Agents desire benevolent regimentation. F. H. Haviland. Nat Underw (Life ed) 49:1+ Ja 19 '45; Excerpts. East Underw 46:9 Ja 19 '45

Branch managers need training too! J. M. Holcombe, jr. il Ptr Ink 210:24-5+ F 2 '45

Bureau schools' alumni get valuable management tips. A. V. Youngman and others. Nat Underw (Life ed) 49:4 F 16 '45

Chicago managers conference. Nat Underw (Life ed) 49:3+ Ap 27 '45

Depicts NALU managers group changes. H. S. Bell. East Underw 46:6 Ag 24 '45

Five-day week granted to field organization by Home life of New York. Weekly Underw 153:1043 N 3 '45

INSURANCE, Life—Agency management— *Continued*

Four factors in post-war recruiting and training. H. A. H. Baker. Nat Underw (Life ed) 49:2 Ap 20 '45

Home office views of veterans' position. C. C. Robinson; E. G. Johnson. East Underw 46:14 pt 2 O 5 '45

Improvement in agency practices urged; NALU committee report; abstracts. Weekly Underw 153:426 Ag 25 '45; Nat Underw (Life ed) (Chicago conference ed) 49:31 Ag 24 '45

Life insurance sales research bureau: what it is, how it operates. T. Armstrong. Sales Management 53:83+ N 15 '44

Life management. R. Hull. Spectator (Life ed) 152:57 Je '45

Look to company-field bond in post-war era; abstracts. W. H. Andrews, jr. East Underw 45:12+ D 8 '44; Ins Field (Life ed) 73:3-4+ D 8 '44; Nat Underw (Life ed) 48:3+ D 8 '44

McCahan, Collins and Hobbs headline Chicago agency educational conference. Nat Underw (Life ed) 49:2+ Ag 31 '45

Managers must take more personal responsibility. V. B. Coffin and others. Nat Underw (Life ed) 49:3+ N 2 '45

Men-market situation to be reversed during coming months. B. N. Woodson. Nat Underw (Life ed) 49:15 Je 22 '45

Mutual makes major field changes in agency supervision. East Underw 46:3+ F 9 '45

Outlook for life insurance business. W. S. Chapman. East Underw 46:3+ O 26 '45; Excerpts. Weekly Underw 153:962 O 27 '45

Penn Mutual Life's organizational plan. W. Boileau, jr. Spectator (Life ed) 152:54-6 Je '45

Post-war manpower statement made by Research bureau's committee. East Underw 46:3+ Jl 13 '45; Same abr. Nat Underw (Life ed) 49:1+ Jl 13 '45; Same cond. Weekly Underw 153:100-1 Jl 14 '45

Predicts future changes; emphasis will be on building successful men; abstracts. C. O. Fischer. Nat Underw (Life ed) 48:5 N 17 '44; Ins Field (Life ed) 73:5-6 N 24 '44

Quality agent programs seen cutting net costs. Nat Underw (Life ed) 49:11 O 19 '45

Research Bureau committee on agency management hears reports. Nat Underw (Life ed) 48:3 D 22 '44; Weekly Underw 151:1434 D 23 '44

Selects type of agents necessary to get available business. S. Cottle. Nat Underw (Life ed) 49:22 F 2 '45

Supervision and training; present, future. E. L. G. Zalinski. il Spectator (Life ed) 153:12-15 Ag '45

Time for action in agency building. H. T. Burnett. Nat Underw (Life ed) 49:14 O 19 '45

Agency managers

City's business tax on general agents finally settled; penalty, except interest, removed on taxes owed New York city since 1938. East Underw 46:1+ Je 22 '45; Nat Underw (Life ed) 49:5 Je 22 '45

Compensation for general agents. C. L. McMillen. Spectator (Life ed) 153:16-17+ Ag '45; Same cond. East Underw 46:14+ Je 1 '45

General agents must pay city excise tax. Nat Underw (Life ed) 49:2 Ja 26 '45

Life managers assn. meeting in New York. East Underw 46:9, 12-13 My 25 '45; Nat Underw (Life ed) 49:1+ My 25 '45

Post-war conference of Life managers association of Greater New York. East Underw 46:3+ O 26 '45

Agents

Agents face real fight to maintain present headway. B. M. Tanner. Nat Underw (Life ed) 49:8-9 S 7 '45

Are you a success-tightwad? Rough Notes 88:52-4 F '45

Attitude of banks toward life insurance agents. R. M. Lloyd. East Underw 46:118+ pt 2 O 5 '45

Big job of selling ahead. J. A. McLain. East Underw 46:13 O 12 '45

Big producer finds peril in tax induced loafing. N. C. Strong. Nat Underw (Life ed) 49:4 Jl 13 '45

Blueprint for life insurance selling as a career. A. G. Nairn. East Underw 46:38+ pt 2 O 5 '45

Building prestige. E. Choate. Spectator (Life ed) 153:33-6 S '45; Same cond. Nat Underw (Life ed) (Chicago conference ed) 49:21+ Ag 24 '45

Capitalizing opportunity. S. F. Weill. Spectator (Life ed) 152:26-9 Ap '45

Client building is best. H. L. Hamilton. Ins Field (Life ed) 73:12-13 D 8 '44

Climb first rung, forget top of self-development ladder. V. B. Coffin. Nat Underw (Life ed) 49:3+ Mr 16 '45

Courageous story of Ted Jones; minus arms and leg lost at Guadalcanal, New York Life agent cheerily sells insurance. East Underw 46:110 pt 2 O 5 '45

Easy selling period over; now need ideas. H. T. Wright. East Underw 46:13 O 26 '45

Find high degree of job satisfaction; New York Life survey. Nat Underw (Life ed) 49:8 Ag 17 '45

Fundamentals stand tests of 100 years; Mutual Benefit's veteran salesmen and younger generation of agents use same tested appeals in selling. East Underw 46:20 pt 2 O 5 '45

General semantics; words insurance men use. M. L. Lane. Rough Notes 88:44-6 Je '45

Gold book of life insurance selling. East Underw 46:11-148 pt 2 O 5 '45

Great life insurance market of future. G. J. Spahn and others. Nat Underw (Life ed) 49:2 Ap 27 '45

Have you a sin adder? G. Martin. Ins Field (Life ed) 73:12+ D 1 '44

Helpful sales ideas. G. B. Dorr. East Underw 46:3+ Je 15 '45

High taxation agent's selling tool. E. M. Schwemm. Weekly Underw 153:1044 N 3 '45

How to answer assured who has no loss. Nat Underw 49:19 S 20 '45

Joe is dead; pressure selling an agent's duty. H. J. Ransom. East Underw 45:14 D 29 '44

Key to progress. W. T. Worcester. Spectator (Life ed) 153:26-9+ S '45; Same. Life Ins Courant 50:466-70 O '45; Abstracts. Nat Underw (Life ed) (Chicago conference ed) 49:15+ Ag 24 '45; Weekly Underw 153:414-15 Ag 25 '45

Let's get personal; importance of me and mine. K. W. Conrey. Ins Field (Life ed) 73:12-13 D 15 '44

Life fieldmen and women look to companies for leadership in the postwar period. W. H. Andrews, jr. Weekly Underw 151:1257+ D 2 '44

Life insurance in the transition. Life Ins Courant 50:432-4 S '45

Life writings increasing according to Census of agents. Weekly Underw 152:262 Ja 27 '45; Same abr. Nat Underw (Life ed) 49:2 Ja 26 '45

Million dollar producer uses written program exclusively in selling. R. T. Wright. Nat Underw (Life ed) 48:4 D 8 '44

Million dollar round table names new committees; rule changes shown. Nat Underw (Life ed) 48:3+ N 24 '44

Million dollar round table qualification. East Underw 46:15 My 18 '45

NALU million dollar round table committees selected. East Underw 45:5 N 24 '44

National quality award goes to 1,279 agents. Nat Underw (Life ed) 49:2 O 19 '45; Weekly Underw 153:886 O 20 '45

New round table member record set in 1945. Nat Underw (Life ed) 49:1+ Ag 17 '45

Overcoming manufacturers' reluctance to buy insurance. S. A. Aaron. East Underw 46:82 pt 2 O 5 '45

Own life insurance program important factor in his success. W. Werber. Nat Underw (Life ed) 49:20 F 23 '45

Planning for a year's work. J. C. Benson. Ins Field (Life ed) 73:12 D 22 '44

Planning for post-war selling, topic of Los Angeles forum. V. J. Krehbiel; F. A. McMaster. Nat Underw (Life ed) 48:24 N 24 '44

Planning puts power in selling. D. D. Selnick. Spectator (Life ed) 152:48-51 Ap '45

Poindexter insurance family; members of this insurance dynasty have rolled up 160 years of production activity for one company. C. Axman. pors East Underw 46:22+ pt 2 O 5 '45

INSURANCE, Life—Agents—*Continued*

Post-war planning clinic held in Chicago. E. M. Schwemm and others. Nat Underw (Life ed) 49:3+ O 19 '45

Research Bureau, N.A.L.U. to give quality awards. Nat Underw (Life ed) 49:1-2 Ap 13 '45; East Underw 46:14 Ap 20 '45; Weekly Underw 152:930+ Ap 14 '45

Returned soldier makes great record; Keith S. Smith. Nat Underw (Life ed) 49:9 Mr 2 '45

Sales ideas for post-war. I. Bendiner. East Underw 46:8 Je 22 '45

Selling to friends. T. W. Foley. Nat Underw (Life ed) 49:23 My 4 '45

Successful agent retrospects. F. D. Leete, jr. East Underw 46:3+ Ja 12 '45

Tailored selling. P. A. Goodman. Life Ins Courant 50:246-9 Je '45

Time control. M. L. Lane. Rough Notes 88:50-2 Ap '45

Tips on prestige. L. Sinton. Nat Underw (Life ed) 49:24 F 16 '45

Up today, down tomorrow? value of systematic planning. G. J. Spahn. il Spectator (Life ed) 153:18-21+ Jl '45

Use this method of showing prospects the prohibitive cost of delaying action. B. N. Woodson. Ins Field (Life ed) 73:12-13 N 24 '44

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Texas sales congress draws some notable speakers. Nat Underw (Life ed) 49:6 F 23 '45

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Connecticut Mutual training expansion. East Underw 46:9 S 7 '45

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Eunice C. Bush started sales career when girl. por East Underw 46:5 S 21 '45

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Acacia Mutual expands aviation cover; cuts rates. Nat Underw (Life ed) 49:15 Jl 20 '45; East Underw 46:8 Jl 20 '45

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Court holds huge amusement crane was not customary freight unit. East Underw 46:26 Ag 10 '45

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Interesting ocean marine cargo losses. P. P. Wallace. East Underw 46:26-7 Mr 30; 28-9 Ap 6 '45

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Export business booming, good field for agents. Nat Underw 49:28 S 13 '45

Imaginative work today will pay off in ocean marine. Nat Underw 49:1 Je 21 '45

Ocean marine to attract attention of local agents; market tending to decentralize; Central West more important. Nat Underw 49:5+ S 6 '45

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Marine cover broadened; to cover explosion while risks are on shore or on inland water ships. East Underw 46:27 Ap 6 '45; Nat Underw 49:35 Ap 5 '45; Weekly Underw 152:855 Ap 7 '45

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American marine war clauses compared with British clauses. D. King-Page. East Underw 46:29 O 12 '45

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Cut Calcutta rate; top tariff in cargo risk market reduced. Weekly Underw 152:537 Mr 3 '45

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Risk rates drastically slashed following end of war in Europe. Weekly Underw 152:1132-3 My 12 '45; Same. East Underw 46:29 My 18 '45

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Certificates awarded Merchant marine academy men for completing lecture course. Weekly Underw 152:1486-7 Je 23 '45; Same abr. East Underw 46:23 Je 29 '45

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Broaden period of coverage under war policy; revise F.C. & S. clause. East Underw 46:24 Jl 6 '45; Same abr. Weekly Underw 153:24 Jl 7 '45

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Federal court rules on war risk coverage on requisitioned vessels. East Underw 46:26 Ja 12 '45

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British and foreign marine insurance company reports underwriting profit of £274,479. Weekly Underw 152:1187 My 19 '45

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Employees' insurance

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Medical expense cover is paid for by employer; Abbott laboratories. Weekly Underw 152:682 Mr 17 '45

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Seek to stem tide of lapses of service cover. Nat Underw (Life ed) 49:1 S 14 '45

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Adjustment of claims

Side agreement on N.S.L.I. proceeds is held invalid. Nat Underw (Life ed) 49:12 Jl 6 '45

Losses

Losses loom large. Spectator (Life ed) 153:9+ Jl '45

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Premiums, Payment of

Payroll deduction for National Service Life; proposal made to Veterans administration. J. R. Townsend, jr. East Underw 46:8 O 5 '45

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Destruction policy; money and securities. Rough Notes 88:73 Mr '45

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Money and securities policy. Rough Notes 88:61-2 Ag '45

Revised broad form money and securities policy. D. C. Collyer. Nat Underw 49:19 S 20 '45

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Several companies writing mortician's liability insurance. East Underw 46:30 Jl 27 '45

INSURANCE, Motor bus

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Good faith defense of lack of coverage bars assessment of penalty for vexatious refusal to pay loss. Weekly Underw 152:127 Ja 6 '45

INSURANCE, Motor truck

Texas butane group may form insurer for bodily injury and property damage. Nat Underw 49:20 Jl 19 '45

Truck rules are revised in Texas; revised procedure on bodily injury and property damage for liquefied gas trucks. Nat Underw 49:17 S 6 '45

INSURANCE, Motor truck contents

Audit form wins motor truck cargo insurers' O.K. Nat Underw 49:3+ F 8 '45

Crime wave after war predicted; truck cargo losses last year placed at $20,000,000. G. W. Kuchler. Weekly Underw 153:190 Jl 28 '45

Criticises insurers' long haul attitude. W. S. Attridge. Nat Underw 49:10 Ag 9 '45

Inland men meet to evolve answer to truckers' failures. Nat Underw 48:1+ D 28 '44

Markets eye motor truck cargo risks as losses increase. Nat Underw 48:11 D 7 '44

Propose requiring audit of interstate truck lines. Nat Underw 49:4 Ja 18 '45

Report shows audits' value to truck cargo insurers; Central analysis bureau. Nat Underw 49:8+ Jl 5 '45

Shaky truck lines spotted by Central analysis bureau. Nat Underw 49:1+ Ap 26 '45

Suggests means to reduce cargo loss. S. W. Carey. Weekly Underw 153:565+ S 15 '45

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Truck cargo theft risk increases; wartime hijacking cut on Babaco equipped lines. J. Seide. Weekly Underw 152:412-13 F 17 '45

Trucking industry aroused by cargo insurance situation. Nat Underw 49:4+ Jl 5 '45

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Appeals court upsets judgment company won; York-Buffalo motor express case; text of decision. Weekly Underw 153:227+ Ag 4 '45; Same. East Underw 46:22+ Ag 10 '45

Holds loan receipt not settlement. Nat Underw 49:36 Ap 12 '45

I.C.C. endorsement not influenced by other insurance; York-Buffalo motor express case. Nat Underw 49:32 Ag 9 '45

Policies

Motor truck cargo policy; carrier's annual form. Rough Notes 88:67 S '45

INSURANCE, Multiple location. See Insurance, Fire—Multiple location policies

INSURANCE, Musical instruments

Add to musical instruments; deletion of infidelity clause. Rough Notes 88:62 Mr '45

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Bar repair and replace in Wisconsin. Rough Notes 88:65 O '45

Bars repair and replace cover in Bay state. Nat Underw 49:1 Jl 12 '45

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Factory mutuals do land office trade with new repair or replace form. Nat Underw 49:6 Mr 29 '45

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Factory mutuals settle in Mississippi; premium and privilege tax issue. Nat Underw 49:11 O 25 '45

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Mutual agents incorporate; New York association gets charter at Albany. East Underw 46:20 Mr 30 '45

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South Carolina decision on assessment analyzed in Central Mutual case. Nat Underw 48:33 N 16 '44

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50% rate reduction on public housing project. East Underw 45:36+ D 15 '44

RFC's new program of warehouse building; need for owners' protective liability insurance; also for Defense plant corp. work. East Underw 46:33 O 5 '45

INSURANCE, Parcel post

Parcel post a door opener. Rough Notes 88:44 F '45

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INSURANCE, Partnership. See Insurance, Business—Partnership interest

INSURANCE, Paymaster robbery

Money intended for payroll purposes held exposed to robbery though placed in safe in insured's office. Weekly Underw 152:559 Mr 3 '45

INSURANCE, Personal effects

Casualty, marine agreement on personal effects vs. residence and outside theft. Nat Underw 49:23 Mr 15 '45

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Chicago glass writing problems are weighed by Executives' association claims bureau. Weekly Underw 153:877 O 20 '45
Covering the lettering. Rough Notes 88:36 F '45
Crash the glass class! L. J. Pierce. Rough Notes 88:21 Jl '45
Glass insurance an essential. J. H. Fithian. Rough Notes 88:22 Jl '45
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Plate glass claims forum is held in N.Y. Nat Underw 49:22 S 27 '45
Plate glass rates raised 4% to 22% in many states. Nat Underw 49:19+ Ag 16 '45

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Boiler and machinery coverage improved under new plan; abstracts. L. G. Wimmer. East Underw 46:44 Mr 23 '45; Nat Underw 49:17 Mr 22 '45
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Extended coverage boiler gap causes dissatisfaction. Nat Underw 49:9 F 8 '45
Mutual Boiler offers repair and replace cover. Nat Underw 49:30 Je 14 '45
Outage insurance endorsement. Rough Notes 88:65 F '45
Remove boiler priority clause; no charge for liberalization for risks written at Aug. 1, 1944, rates. Nat Underw 49:19 Ag 9 '45
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Completed operations coverage

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INSURANCE, Rain
Better keep posted on rain insurance. A. Leifflen. Rough Notes 88:17-18 Jl '45

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New casualty reciprocal launched in Seattle; Northwestern inter-insurance exchange corp. Nat Underw 49:16 O 18 '45
Widens reciprocals' field; may now write P. I. and P. D. and bonding lines in N.Y.; deemed mutuals for compensation line. East Underw 46:32 Ap 13 '45

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Registered mail cover made primary as to bankers' blanket bond. Nat Underw 48:8 D 7 '44
Registered mail offers numerous prospects. Weekly Underw 151:1134-5 N 18 '44

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Rates

Explosion conference makes rate reductions. East Underw 46:15 Jl 13 '45
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Big safe deposit box loss prompts queries on cover. Nat Underw 49:18 F 1 '45

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INSURANCE, Social
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Venezuela

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INSURANCE, Sprinkler leakage

Court decides when insurer waives time limit for filing loss proof. East Underw 45:29 D 15 '44

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Compulsory plan beset with trials; pressure deferred in Rhode Island. East Underw 46:37-8 Mr 2 '45

Costa Rica's insurance monopoly. East Underw 46:15 S 7 '45

Current attitude toward insurance in Washington. H. C. Hallam. Nat Underw 49:11+ Ja 4 '45

Extension of social government cover in Canada planned; Saskatchewan insurance office. Nat Underw 49:4 Ag 16 '45

Rhode Island governor wants state hospital fund. East Underw 46:32 Ja 12 '45

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INSURANCE, Surety and fidelity

Accountics of fidelity bond claims. T. D. Davidson. Weekly Underw 153:199-201 Jl 28 '45

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74 companies raise qualifying powers as U.S. sureties; Treasury department's semi-annual list. Nat Underw 49:31 N 1 '45; Excerpt. Weekly Underw 153:1013 N 3 '45

Sowing seed for future fidelity bond harvests. D. D. Jenne. Rough Notes 88:20+ Ap '45

Suggest U.S. bond substitute bill. Nat Underw 49:20 Ap 5 '45

Surety industry committee. East Underw 45:86+ D 8 '44

Suretyship problems from agents' viewpoint; NAIA committee report. Weekly Underw 153:1010 N 3 '45; Same cond. East Underw 46:38 N 2 '45

Survey total cost of bonding U.S. employees. Nat Underw 49:22 Je 14 '45

Travelers recovers embezzled funds through tip-off from society news. East Underw 46:31 Ja 12 '45

U.S. departments sounded out on Norton bonding bill. Nat Underw 49:16 Jl 26 '45

See also
Bankers' blanket bond
Insurance, Forgery

Adjustment of claims

Glens Falls and Ohio National in tangled fidelity bond suit involving general agent. Nat Underw 49:14 S 13 '45; Same. Nat Underw (Life ed) 49:2+ S 14 '45

Issue of liability of companies up in contractor's case. Nat Underw 49:24 F 15 '45

Advertising

Post-war public relations plans being studied; national and trade paper advertising this year making insurance more attractive to public. W. L. Clapp. East Underw 46:10+ pt 2 My 25 '45

Agents

Sales conventions (mail)

800 attend sales convention-by-mail; program of American Surety and New York casualty companies. East Underw 46:28-9+ pt 2 My 25 '45; Rough Notes 88:17-18+ Je '45

Contract bonds

Contract bond revival. East Underw 46:12 Ag 31 '45

Credit protectives on federal projects; material suppliers seek revisions in Miller act. Credit & Fin Management 47:14+ S '45

Private building gives signs of early activity; contract bond specialists detect boom in offing. Nat Underw 49:17 S 6 '45

Seek to meet bond needs of private construction field. W. D. Dean. Nat Underw 48:19 D 7 '44

Value of bond to equipment dealer; abstracts. F. A. Moreton. Nat Underw 49:18 Ja 25 '45; East Underw 46:34+ Ja 26 '45; Roads & Bridges 83:123-6 F '45

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Problems of a fiduciary in handling stock in a close corporation. O. R. U. del Giudice. Weekly Underw 153:41-4+, 158 Jl 7, 21 '45

Some interesting sources of liability under fiduciary bonds. S. Moritz, jr. Weekly Underw 152:258-9, 306 Ja 27-F 3 '45

Surcharges affecting sureties. W. H. Pickett. Weekly Underw 152:1547-51 Je 30 '45

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Insurance, Surety and fidelity—Probate bonds

Finance

Aggregates of stock casualty, surety and miscellaneous companies, mutual casualty companies, 25 reciprocals, inter-insurers exchanges and Lloyds organizations for 1944; with underwriting and investment profit and loss exhibit; tables. Spectator (Property ed) 11:14-17 S 13 '45

Casualty and surety premiums and losses by lines in New York for 1944 and 1945; tabulation. Spectator (Property ed) 11:28 Jl 26 '45

Casualty-surety writings in New Jersey during 1944. East Underw 46:30-2+ Mr 30 '45

Country-wide underwriting results 1940-44 of companies licensed in New York state; tabulation. East Underw 46:6-7+, 12+ pt 2 My 25 '45

Dividends vs. investment income of stock casualty and surety companies, 1944; tabulation. Spectator (Property ed) 11:17 O 25 '45

Fidelity shows slight gain, surety volume lowest in five years; tabulation. Nat Underw 49:22 Je 21 '45

1944 casualty-surety results of all companies for New York state; tabulation. East Underw 46:16+ pt 2 My 25 '45

1944 premiums and losses by states; casualty, surety and miscellaneous; with tabulations by lines. Spectator (Property ed) 11:19+, 32-5 Ag 30 '45

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License and permit bonds

License and permit bonds lead to other lines. Rough Notes 88:19-20 Mr '45

Policies

Anchor casualty co. adopts baby 3-D bond. L. S. McCombs. Spectator (Property ed) 10:28-9 Ap 19 '45

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Merchandising dishonesty insurance. E. L. Clark. Weekly Underw 151:1428-9 D 23 '44

Money and securities and comprehensive 3-D forms revised. Nat Underw 49:19+ Ap 5 '45

Summary of changes made in the April 2, 1945 revision of the comprehensive dishonesty, disappearance and destruction policy. Spectator (Property ed) 10:30-1 Ap 5 '45

Preventive work

National Surety Research department effective in loss prevention work. East Underw 46:38 Ap 6 '45

Probate bonds

Michigan judge predicts probate bond loss increase. F. McIllvaney. Nat Underw 49:15 Ja 4 '45

Public officials bonds

Public official bond requirements. Spectator (Property ed) 11:30-1 O 11 '45

Public official excess bond limited to securities issued by Aetna. Spectator (Property ed) 10:34 Mr 22 '45

Public official excess bond opens up new market. East Underw 46:27 F 2 '45; Weekly Underw 152:317 F 3 '45

Questions regarding official bond writing answered by U.S.F.&G. underwriters. Weekly Underw 153:685 S 29 '45

States would like blanket bonds and lower rates. Nat Underw 49:16 Je 28 '45

Towner reduces public official rates in New York; turns down annual limit and blanket bond: Department comments. Nat Underw 49:11+ Jl 26 '45; East Underw 46:24+ Jl 27 '45

Rates

Bond rates reduced; new schedule in Texas wins commissioners' approval. Weekly Underw 153:582 S 15 '45

Casualty groups tell stand on rating law; with text. Nat Underw 49:23+ F 8 '45

Casualty-surety rating bill amended. East Underw 46:38-9 Mr 16 '45; Same cond. Weekly Underw 152:637+ Mr 17 '45; Abstract. Nat Underw 49:32 Mr 15 '45

Competition keener but serious rate war not expected in bonding field. East Underw 46:32 Je 22 '45

Fidelity-surety line explodes competitively; Towner Bureau changes. Nat Underw 49:21+ My 31 '45

Indemnity of North America goes independent in fidelity-surety. Nat Underw 49:23+ My 17 '45; Spectator (Property ed) 10:7 My 24 '45

NAIC explores C. & S. rate regulation. East Underw 46:28 Je 8 '45

New installment of Towner bureau rate reductions; brokers' blanket bonds, commercial blanket, blanket position. Nat Underw 49:21 Je 21 '45

New York dept. prepared to keep bond rates from too deep cuts. Nat Underw 49:22 Je 21 '45

Significance of Connecticut's rating law. W. C. Jainsen. Weekly Underw 152:1474+ Je 23 '45; Same cond. East Underw 46:31+ Je 15 '45; Abstract. Nat Underw 49:26 Je 14 '45

Stock and mutual companies frame casualty and surety rating bill. East Underw 46:32-3 F 9 '45; Excerpts. Weekly Underw 152:337+ F 10 '45; Rough Notes 88:64-5 Ap '45

Towner Bureau adopts 3-year premium plan; other changes. East Underw 46:31 My 25; 41 Je 1 '45; Nat Underw 49:15-16+ My 24 '45

Towner cuts class B construction rate to 1%; other changes. Nat Underw 49:19 My 31 '45

Towner reduces public official rates in New York; turns down annual limit and blanket bond: Department comments. Nat Underw 49:11+ Jl 26 '45; East Underw 46:24 Jl 27 '45

Reinsurance

Fidelity and surety reinsurance; review. V. J. McCarthy. East Underw 46:37 Je 15 '45

Study and teaching

Fidelity and surety bonds, course no. 4 (cont). J. A. Manning and others. Weekly Underw 152:258-9, 306 Ja 27-F 3 '45

Texas

Texas commissioners approve Towner bureau. Weekly Underw 153:343 Ag 18 '45

INSURANCE, Surgical expense

Write broader cover; Standard Accident also gives group surgical with hospital cover. Weekly Underw 152:254 Ja 27 '45

INSURANCE, Tank truck. See Insurance, Motor truck

INSURANCE, Theatrical cast

Seek to write cast insurance in California; status of coverage analyzed in attorney-general's opinion. Nat Underw 49:23 S 20 '45; Same. Nat Underw (Life ed) 49:7 S 21 '45

INSURANCE, Theft

Burglary change now in New York only; form probably won't be disturbed elsewhere this year. Nat Underw 49:19 Jl 19 '45

Casualty, marine agreement on personal effects vs. residence and outside theft. Nat Underw 49:23 Mr 15 '45

Emphasis on merchandising; residence and outside theft policy. Nat Underw 49:8 Jl 26 '45

Losses under new residence theft policy mounting. Nat Underw 48:21 N 30 '44

Meet on residence burglary changes; some for deductible. Nat Underw 49:15+ Jl 12 '45

INSURANCE, Theft—*Continued*

Net premiums written in U.S. during 1943 by ten largest companies doing burglary and theft business; revised table. Spectator (Property ed) 10:34 Ja 25 '45

See also

Insurance, Automobile—Theft claims

Insurance, Burglary

Insurance, Paymaster robbery

INSURANCE, Tobacco. See Insurance, Agricultural; Insurance, Fire—Tobacco risks

INSURANCE, Tornado

Eastern hurricanes should greatly aid sale of extended coverage form. F. H. Morasch. East Underw 45:28 D 22 '44

Tackle problem of $1,000 wind policy. Nat Underw 49:10 Ap 19 '45

Texas Gulf storm one of worst in history. Nat Underw 49:12 Ag 30 '45

Adjustment of claims

Settling washed away dwelling losses is puzzler. Nat Underw 48:4 N 23 '44

35,000 hurricane claims handled by FCAB, losses averaging $240 in 1944 Eastern seaboard hurricane. East Underw 46:22 Jl 20 '45; Abstract. Nat Underw 49:3 Jl 19 '45

Coverage

Eastern Association defers action on wave cover. Nat Underw 49:1 Je 28 '45

New Jersey Governor Edge asks bold wave damage exclusion. Nat Underw 49:7 F 22 '45

North America offers wave damage cover on New Jersey dwellings. Nat Underw 49:1+ Jl 12 '45

Ocean wave damage insurance offered by Insurance company of North America. Weekly Underw 153:15 Jl 7 '45; Spectator (Property ed) 11:32 Jl 12 '45

Wave damage cover offered by United Mutual Fire. Nat Underw 49:4 O 18 '45

Wind driven water cover situation is studied. Nat Underw 48:8 N 9; 20 N 16 '44

Losses

Florida hurricane insurance loss. East Underw 46:1+ S 21 '45; Nat Underw 49:3+ S 20 '45

Loss estimates from hurricane up. Nat Underw 48:7 N 30 '44

Mutuals pay $1,130,590 on N.E. hurricane losses. Nat Underw 49:3 Ja 25 '45; Weekly Underw 152:233+ Ja 27 '45

1944 hurricane will cost over $20,400,000. East Underw 46:20 Je 1 '45

Oklahoma, Quincy, Ill. tornado loss total $4 ¾ million. Nat Underw 49:5 Ap 19 '45

Texas hurricane insurance damage. Nat Underw 49:3+ S 6; 6 S 13 '45

Rates

Texas wind rate relief expected; form yet in doubt. Nat Underw 49:4+ S 20 '45

INSURANCE, Turkeys

Excellent piece of work. Nat Underw 49:16 Ap 5 '45

Farm companies have new setup for turkey cover. Nat Underw 49:3+ Mr 1 '45

New turkey cover now OK in seven Midwest states. Nat Underw 49:33 Mr 29 '45

New turkey cover program well received. Nat Underw 49:7 Ap 12 '45

Pleads for turkey cover. A. A. Hirman. Nat Underw 48:15 D 7 '44

Turkey insurance. Rough Notes 88:65 Je '45

INSURANCE, Unemployment

Job cover may forestall workmen's compensation claims in layoffs. Nat Underw 49:21 Je 14 '45

Job insurance laws changed; state legislatures cut taxes, increase benefits. Bsns W p32+ Ap 28 '45

Unemployment compensation disqualifications. J. E. Chace. 31 tables J Bsns 18 pt 2:1-85 Ap '45

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Unemployment compensation beneficiaries by labor-market areas; first quarter 1945, as compared with the year 1944 and last quarter 1943; chart. Survey of Cur Bsns 25:4 My '45

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British unemployment insurance fund in 1944. Mo Labor R 61:263 Ag '45

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Greece

Unemployment insurance in Greece. Int Labour R 52:86-8 Jl '45

Illinois

Complete Illinois job tax settlement. Nat Underw (Life ed) 49:3 Je 1 '45

Negotiate old job tax issue in Illinois. Nat Underw (Life ed) 49:7 Ap 6 '45

New York (state)

Bill easing New York state unemployment tax approved. Comm & Fin Chr 161:1406 Mr 29 '45

United States

Aid to strikes; proposed enlargement of unemployment compensation. Weekly Underw 153:605+ S 22 '45

Bill would provide $25 a week jobless pay. Comm & Fin Chr 162:343 Jl 19 '45

Compensating transitional unemployment. C. H. Danhof. map charts Survey of Cur Bsns 24:12-17 D '44

Expect law to federalize unemployment insurance. Weekly Underw 153:442+ S 1 '45

President tells Congress larger unemployment benefits would constitute prosperity insurance. Comm & Fin Chr 161:2390+ My 31 '45

Senate group revises Kilgore jobless pay bill. Comm & Fin Chr 162:1375 S 20 '45

Veterans are drawing unemployment insurance. Comm & Fin Chr 161:1866 Ap 26 '45

INSURANCE, Use and occupancy

Critical hour for U. & O.; editorial. Nat Underw 49:8 Ag 23 '45; Discussion. 49:12, 18 Ag 30 '45

Merits of U. & O. set forth in Cincinnati forum. W. Shell and others. Nat Underw 49:33 Ap 19 '45

Need automatic U.&O. cover at new storage locations. Nat Underw 49:4 Ja 25 '45

New manufacturing U. & O. form likely; possibilities of future. W. S. Ellis. Nat Underw 49:1 Je 21 '45; Excerpt. Weekly Underw 152:1539 Je 30 '45

Question as to U. & O. liability in reconversion period. Nat Underw 48:8 N 9 '44

Sees U. & O. as standard cover. H. R. Thiemeyer. Nat Underw 49:6 Mr 22 '45

Small concerns buying business interruption. Nat Underw 49:10 Ag 9 '45

Time can be insured. Credit & Fin Management 47:12-13 Ag '45; Excerpt. East Underw 46:24 S 14 '45

Uninsured U. & O. contingent losses on the increase. Nat Underw 49:4 Jl 5 '45

U & O for medics. Rough Notes 88:44 Mr '45

Use and occupancy insurance for mercantile risks. E. C. Bardwell. Rough Notes 88:17-18+ Ag '45

Warn against canceling U.&O. during shutdown. Nat Underw 49:26 S 6 '45

Adjustment of claims

Federal jurisdiction denied to insurers in California U. & O. case; involves mining company. East Underw 46:28 S 14 '45

Use and occupancy case involving net profits. East Underw 46:22 Mr 23 '45

Coinsurance

U. & O. coinsurance case in Louisiana. Nat Underw 49:4A My 17 '45

Rates

E.U.A. offers U. & O. adjustable premium form. Nat Underw 49:3 Ag 16 '45

Much interest in U. & O. premium adjustment plan introduced in Pennsylvania; still lacks protection against upshoot in values. Nat Underw 49:5+ N 1 '45

Premium adjustment clause issued by Middle department rating assn. East Underw 46:1+ S 28 '45

Premium adjustment endorsement recommended by E.U.A. Spectator (Property ed) 11:31 S 13 '45

Time element endorsement

E.U.A. moves to cancel priorities clause. Nat Underw 49:8 S 6; 6 S 13 '45

INSURANCE, Use and occupancy—Time element endorsement—*Continued*

EUA urges dropping of priorities clause; North America action. East Underw 46:18 S 14 '45

How to work with WPB; restrictions on rebuilding and restoring damaged property; insurance implications. Rough Notes 88:36+ Mr '45

INSURANCE, Valuable papers

Destruction policy; valuable papers. Rough Notes 88:74 Mr '45

See also

Banks and banking—Insurance requirements

INSURANCE, War risk

Effect of V-J day on war damage insurance. Spectator (Property ed) 11:8 Ag 16 '45

New memorandum issued by WDC. L. S. McCombs. Spectator (Property ed) 10:26-7 Mr 8 '45

Views on Philippines war damage. H. S. Ickes. Nat Underw 49:13 Ap 12 '45

WDC again extends war damage policies. East Underw 46:36 Mr 9 '45; Nat Underw 49:7+ Mr 8 '45

War damage corporation renews policies for another year; Philippine program. Spectator (Property ed) 10:35 Mr 22 '45

See also

Insurance, Life—War risks

Insurance, Marine—War risks

Insurance, Military and naval service

War damage corporation

Adjustment of claims

May use adjusters on Philippine war damage claims. Nat Underw 49:12+ F 15 '45

Plan to send adjusters to Manila still stands. Nat Underw 49:16 Mr 22 '45

Great Britain

British companies handled 18,000,000 war policies for account of government. East Underw 46:14 Ag 17 '45

British give war damage figures under business and chattels schemes. East Underw 46:17 Ja 12 '45

Commission reports on claims for war damage. Weekly Underw 153:675 S 29 '45; Economist 149:385 S 15 '45

Experience of various British war insurance schemes. Weekly Underw 152:912 Ap 14 '45

Government carries 96 per cent of British war risks. Weekly Underw 152:414 F 17 '45

Marine surcharge rates causing unrest in British cargo market. D. King-Page. East Underw 45:25 D 1 '44

War damage receipts and payments, Great Britain, 1942-44. Economist 148:56 Ja 13 '45

INSURANCE, Water damage

Wind driven water cover situation is studied. Nat Underw 48:8 N 9; 20 N 16 '44

INSURANCE, Wave and tidal water. See Insurance, Fire—Policies—Extended coverage endorsements

INSURANCE, Weather. See Insurance, Hail; Insurance, Rain; Insurance, Tornado

INSURANCE, Windmill

Wind chargers, windmills are accepted reluctantly. Nat Underw 49:8 Ag 9 '45

INSURANCE, Windstorm. See Insurance, Tornado

INSURANCE, Workmen's compensation

Compensation rate increases inevitable; other aspects of post-war picture. East Underw 46:23 Ag 31 '45

Job cover may forestall workmen's compensation claims in layoffs. Nat Underw 49:21 Je 14 '45

Monopolistic state funds advocated by U.S. conference. Nat Underw 48:19+ D 21 '44

Payroll records can prevent loss; abstract. F. S. Young. Management R 34:360-1 S '45

Probable post-war compensation problems. H. D. Sayer. Weekly Underw 152:252 Ja 27 '45

Seek liberalization of compensation laws. East Underw 45:29-30 D 1 '44

Tells buyers how insurers met compensation war problems; foreign cover, second injury work. A. Kalmykow. Nat Underw 49:21+ My 31 '45

Watch for evidence of workmen's compensation claim spurt; effect of unemployment compensation. Nat Underw 49:11 Ag 23 '45

Workmen's compensation in America; state funds. Economist 148:744 Je 2 '45

W.C. premiums have passed peak; loss ratios are rising. Nat Underw 49:21+ Jl 19 '45

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Employers' liability

Workmen's compensation

Accounting

NAIC approves compensation expense report after debate; four dissents. East Underw 45:110 D 8 '44; Nat Underw 48:21 D 14 '44

N.Y. Department asks uniform accounting act. East Underw 46:32+ F 9 '45

Adjustment of claims

Hollywood canteen case; court awarded compensation to gratuitous employe. East Underw 45:38 D 29 '44

Notice of necessity and demand on employer necessary to warrant award for hospital expense. Weekly Underw 151:1443 D 23 '44

School superintendent held in course of employment while on way from home to office in high school building. Weekly Underw 152:880 Ap 7 '45

Travelers wins case in New York court of appeals; involved injury to minor. East Underw 46:37 Ja 19 '45

Two California cases affect compensation. Ins Field (Fire ed) 73:5 D 28 '44

Cost

Cost of workmen's compensation. F. Lang. East Underw 46:38 F 9 '45

Finance

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Industrial diseases

Occupational disease liabilities. B. E. Kuechle. Ind Med 14:587-8+ Jl '45; Same cond. Management R 34:277-9 Jl '45

Participating policies

Manufacturers Casualty adopts new safety dividend plan for New York. East Underw 46:44 Mr 9 '45

Rates

Annual report to National compensation council. W. F. Roeber. East Underw 45:81+ D 8 '44; Abstract. Nat Underw 48:21 D 14 '44

Base rates on compensation insurance for construction, April 1, 1945. Eng N 134:500 Ap 5 '45

Board of Texas holds compensation hearing. East Underw 45:41 N 24 '44

California compensation rates to be placed on industrial basis. Nat Underw 48:17 N 23 '44

Compensation rate plan approved in Virginia. Weekly Underw 153:390 Ag 25 '45

Compensation rates in New York for farming work are reduced. East Underw 46:29 Jl 20 '45

Compensation rates in Ohio boosted up 2.6%. Weekly Underw 153:154 Jl 21 '45

Effects of war on compensation rating; report to N.Y. board; abstracts. H. D. Sayer. East Underw 46:26+ F 2 '45; Nat Underw 49:17+ F 1 '45

Florida agents defend compensation rate structure. J. H. Gould. East Underw 46:30 Ag 10 '45

Florida agents uphold compensation rate filing. Nat Underw 49:13 Ag 23 '45

Florida 5 ½% cut approved; continue further study. Nat Underw 49:28 S 20 '45

Michigan compensation rates down. East Underw 45:36 D 29 '44; Nat Underw 48:25 D 14 '44; Weekly Underw 151:1421 D 23 '44

Missouri rate revision. Weekly Underw 151:1312 D 9 '44

New Jersey commissioner approves rate reduction, occupational disease rules. East Underw 45:29 D 1 '44

New York approves revision in compensation rates. Nat Underw 49:23 My 31 '45; East Underw 46:41 Je 1 '45; Rough Notes 88:59+ Jl '45

INSURANCE, Workmen's compensation—Rates —*Continued*

Proposed South Carolina compensation rate increase opposed. Nat Underw 48:36 N 16 '44

Risk Research wants shift premiums out. East Underw 46:37 Je 1 '45

Texas compensation rates reduced. Weekly Underw 151:1425 D 23 '44

Risks

Insurance encourages disabled veterans; relationship to workmen's compensation law. R. Murphy. East Underw 46:45 O 26 '45; Same. Weekly Underw 153:781+ O 13 '45; Same. Rough Notes 88:30 N '45

Problems of disabled war veterans. R. Murphy and others. East Underw 46:33 S 14 '45; Same cond. Nat Underw 49:23 S 13 '45

Testifies on disabled workers' aid; insurance co. view on employment of physically handicapped. C. D. Bridges. East Underw 46:35 O 19 '45

Self insurance

Harrington seeks to check stop loss in new bill. Nat Underw 49:26 Mr 29 '45

Volunteer workers

Covering volunteer workers. C. A. Scheinert. Rough Notes 88:32 Ap '45

California

Fight submission of National auto and casualty co. examination report. Nat Underw 49:24 Jl 19 '45

National automobile and casualty co. hearing started. East Underw 46:31 Je 22 '45

Florida

Florida agents defend compensation rate structure. J. H. Gould. East Underw 46:30 Ag 10 '45

Great Britain

British scheme alters basic conception of workmen's compensation. Nat Underw 48:13 N 23 '44

London editor sees termination of compensation insurance in England. East Underw 46:29+ Mr 2 '45

New Jersey

Compensation premiums increase in New Jersey; Hamilton's Bureau report; abstracts. East Underw 46:25 Je 29 '45; Weekly Underw 153:36 Jl 7 '45

New York (state)

Brooklyn brokers debate on N.Y. state fund. T. G. Gorman; G. V. Catuna. Nat Underw 49:19+ Ap 12 '45

Corrective steps taken by N.Y. state fund. J. W. Rose. East Underw 46:34 S 7 '45

Dewey signs bill revamping compensation law administration. East Underw 46:50 Mr 9 '45

Employment of disabled; special disability fund in New York. Rough Notes 88:59 Jl '45

Liability over against employer covered in New York; third party cases. Nat Underw 49:21 Jl 19 '45

N.Y. corrects weakness in W.C. security fund law. Nat Underw 49:20 My 3 '45

N.Y. Department asks uniform accounting act. East Underw 46:32+ F 9 '45

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Seeks solicitation ban for N.Y. state fund. East Underw 46:33 F 9 '45

State fund soliciting issue; letter to members of New York assembly. W. C. Van Duzer. East Underw 46:38 Je 15 '45

State fund to correct competition unfairness. Weekly Underw 152:721 Mr 24 '45; Nat Underw 49:21 Mr 29 '45

Texas

Litigation forces postponement of Texas compensation order. Nat Underw 48:19 D 21 '44

INSURANCE accountants association

Accountants urged to lead way to uniform regulation. M. B. Ignatius. Nat Underw 49:1+ My 24 '45

INSURANCE accounting and statistical association

Growing association; editorial. East Underw 46:12 Ag 17 '45

INSURANCE actuaries

Shortage of actuaries. Nat Underw (Life ed) 48:10 D 15 '44

Social security board's actuarial consultant; William R. Williamson. East Underw 46:1+ Mr 2 '45

Suggested merger of two bodies; Actuarial society of America and American institute of actuaries. East Underw 46:3 S 28 '45

INSURANCE adjusters

Adjusters and automobile accidents. F. W. Hackett. Weekly Underw 151:1479-82 D 30 '44

Adjusters' applications in New York now ready. Weekly Underw 153:626 S 22 '45

Crop adjusters get additional gasoline rations. Nat Underw 49:12 Je 14 '45

Day of hard boiled insurance adjuster thing of the past. L. A. Horton. Weekly Underw 152:704+ Mr 24 '45

Fire adjusters held not disqualified by acting as appraisers for insurance companies on prior occasions. Weekly Underw 151:1211 N 25 '44

Independent adjusters law in N.Y. explained. East Underw 46:18 Ap 20 '45; Same abr. Weekly Underw 152:971 Ap 21 '45

N.Y. adjuster licensing regulations are issued. Nat Underw 49:20 Ag 16 '45

Points to claim men as human relations workers; abstracts. J. D. Dorsett. East Underw 46:34 N 2 '45; Weekly Underw 153:1008 N 3 '45; Nat Underw 49:32 N 1 '45

Washington adjuster finds use of airplane practical and economical. J. F. Dickson, jr. Weekly Underw 152:1412+ Je 16 '45; Same abr. Nat Underw (Auto & aviation no) 49:15-16+ Ap 20 '45

INSURANCE advertising conference

Annual meeting, New York, Oct. 17-18. East Underw 46:19, 26, 33 O 19; 46-7 O 26 '45; Nat Underw 49:3+ O 25 '45; Spectator (Property ed) 11:58+ O 25 '45

Annual meeting, Rye, N.Y. Jan. 14-15. East Underw 46:1+, 22 Ja 19 '45; Nat Underw 49:3+ Ja 18 '45; Spectator (Property ed) 10:20 Ja 25 '45; Weekly Underw 152:181+ Ja 20 '45

Sums up IAC purposes; president's report; abstracts. R. W. Smiley. East Underw 46:18+ O 19 '45; Weekly Underw 153:849+ O 20 '45

INSURANCE advisers

Edward P. Durfee head of Tel-O-Log co., inc.; consultation on risks given. East Underw 46:33 S 21 '45

New York court interprets law involving policy surrender and change. East Underw 46:1+ My 4 '45; Nat Underw (Life ed) 49:9 My 4 '45

INSURANCE agents

Administration report of president of NAIA. W. R. Thomas. East Underw 46:24+ Mr 9 '45

Agents and brokers hasten to analyze postwar problems. East Underw 46:1+ S 14 '45

Agents' groups in tough spot as to antitrust laws; New England advisory board meeting. Nat Underw 49:23+ S 20 '45

Agents' premiums compare favorably with major mercantile retail sales. W. Rodgers. East Underw 46:26 Ja 19 '45

Agents' responsibility to the public. F. J. Harrington. East Underw 46:36+ O 26 '45

Bucking against that sinking sensation. M. E. Bulske. Rough Notes 88:19-20 S '45

Don't be afraid to imitate. Rough Notes 88:38 S '45

Hails contributions of small agents to insurance growth. H. A. Payne. East Underw 45:24 N 24 '44

How to use "by the way" sales technique. F. W. Potter. Nat Underw 48:14 N 23 '44

Improve use of native power. L. W. S. Chapman. Nat Underw (Life ed) 49:7 F 2 '45

Insurance is insurance only when written properly in proper amounts. Weekly Underw 153:130 Jl 21 '45

Law and the insurance agent. C. T. Cravens. East Underw 46:43 pt 2 O 5 '45

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Leading producer's views timed to changes. W. W. Morse. East Underw 46:34+ Ap 13 '45

Misleading terms for selling insurance opposed by NAIC committee. Weekly Underw 151:1291 D 9 '44

Need for all local agents to work together. G. T. Warfield, jr. East Underw 46:30 My 11 '45

Opportunities for producers in many lines. B. Rush, jr. Weekly Underw 152:830 Ap 7 '45; Same cond. East Underw 46:26 Mr 23 '45

Our opportunity today. H. E. Scheppner. Ins Field (Life ed) 73:18-20 D 8 '44

Panel of agents, supervisors presents practical ideas. C. E. Steinhoffe and others. Nat Underw (Life ed) 49:12B Ja 26 '45

Post-war opportunities and non-stock competition. W. Potter. East Underw 46:43+ O 26 '45; Abstract. Weekly Underw 153:915 O 27 '45

Problems of prospect should be first concern of agent. W. P. Worthington; J. Garfunkel. Nat Underw (Life ed) 49:24 F 9 '45

Reconversion problems; postwar production opportunities. T. J. Falvey. East Underw 46:30 S 7 '45

60th anniversary celebrated by W. A. Alexander & co., Chicago. East Underw 46:38 S 14 '45

Some personalities seen at joint industry meeting at Philadelphia. East Underw 45:35 N 24 '44

Takes acceptance of insurance for granted. S. L. Zeigen. Nat Underw (Life ed) 49:8 Jl 20 '45

This visual gives tangibility to an intangible product; National fire group's insurance uses cartoon technique. il Sales Management 55:39 O 1 '45

Trend to strong federal government held need for powerful agents' group. W. L. Ferguson. East Underw 46:22 S 14 '45

Urges emphasizing sale of preferred lines. W. H. Leonhart. Nat Underw 48:15+ D 28 '44

Usefulness of telephone technique as a salesman often overlooked. G. W. Kemper. East Underw 45:36 D 29 '44

Visualize. A. D. Lange. il Rough Notes 88:19 Je '45

What local agents can do to maintain premium income. Nat Underw 49:14 Ag 16 '45

See also

Insurance associations
Insurance brokers
Insurance companies—Branch offices

also subdivision Agents under various forms of insurance, e.g. Insurance, Fire—Agents; Insurance, Industrial—Agents; Insurance, Life—Agents

also National association of insurance agents; National association of mutual insurance agents

Accounting

Trying to recover $600 tax refund; value of standard insurance agency accounting forms. Rough Notes 88:28 Je '45

Advertising

J. F. Trump, expert advertiser, gets results with on the spot advertising. Ins Field (Fire ed) 73:13 D 21 '44

Loafers put to work; ads on envelopes and other supplies. Rough Notes 88:28 Mr '45

Printed letters and mailing pieces as advertising media for the local insurance agency. Rough Notes 88:40+ O '45

Radio brings direct results for Wehner-Crabb agency of Denver. East Underw 46:36 Je 15 '45

33 policies sold by New London agency by mail advertising. East Underw 46:46 pt 2 My 25 '45

Agency management

Agency management efficiency more vital now than ever. O. Beling. East Underw 45:22+ N 10 '44

Agents ready to keep veterans abreast of business progress; symposium. J. S. Daniel and others. East Underw 46:3+, 5+, 14+ pt 2 My 25 '45

Are you re-tooling? C. A. Scheinert. Rough Notes 88:34+ Jl '45

Business walks into our office. W. Rundell. Rough Notes 88:30+ Ag '45

Conducting an agency on the Braille system; L. P. Hart successful despite handicap. il Rough Notes 88:19-20 F '45

Hartford accident and indemnity co. publishes book, A letter to Lieutenant Graham; suggestions for post-war agency development. East Underw 46:29 Ja 12 '45

Helping ex-servicemen back into peacetime jobs big objective of company ad managers. W. L. Clapp. East Underw 46:10 pt 2 My 25 '45

Hiring and training of veterans by agencies. R. C. Dreher. Nat Underw 49:10 S 20 '45; Same. Weekly Underw 153:610+ S 22 '45

House of Evans; the friendly agency. J. L. Simpson. Rough Notes 88:46+ F '45

How he handles trusteeship agreements for brokers and agents in armed services. R. McLarry. Ins Field (Fire ed) 73:13 N 23 '44

How insurance firms can employ returning veterans. A. T. Moyer. Weekly Underw 153:17 Jl 7 '45; Same abr. East Underw 46:18 Jl 6 '45

NAIA management forum; abstracts. E. F. Young and others. East Underw 46:26 O 26 '45; Weekly Underw 153:992-3 N 3 '45; Nat Underw 49:21 N 8 '45

New booklet on building of agency prestige issued by BDO and NAIA. East Underw 46:22 Mr 23 '45

$100,000 premium agency handled by three persons. C. W. Hubbard, jr. Rough Notes 88:34+ S '45

Realistic approach to insurance selling. R. C. Dreher. Rough Notes 88:15-17 Ag '45

Softening effect seen in sales work; business is easy to get. Nat Underw (Life ed) 49:7 Jl 6 '45

Your business home; attractive and easily accessible office. H. W. Bradshaw. Rough Notes 88:26+ O '45

Costs

Agency expense analyses show only modest profit left for producers. M. W. Mays. East Underw 45:62 D 8 '44

Agency system

Expounds his creed; agents' survival depends on loss-expense savings. H. K. Dent. Nat Underw 49:3+ Ag 30 '45; Discussion. 49:12+ S 20 '45

How agency influence has brought progress; abstracts. C. P. Faunce. Nat Underw 49:3 S 27 '45; Weekly Underw 153:715 O 6 '45

Optimistic on agency system worth. H. Brown. Weekly Underw 153:667+ S 29 '45

Problems just challenge; looking ahead with the agency system. D. C. Bowersock. Weekly Underw 153:849+ O 20 '45; Excerpts. East Underw 46:1+ O 19 '45; Nat Underw 49:3+ O 18 '45

Representative producers fulfill necessary mission. T. J. Falvey. East Underw 46:38 O 19 '45

Upholds agency system. D. H. Green. Nat Underw 49:19 N 1 '45

Automobile problem

Agents settling losses on farms not entitled to extra gas allowance. Nat Underw 49:6 My 10 '45

Commissions

Agents' pay presents difficult problems; NALU committee report. Weekly Underw 153:428 Ag 25 '45

Commission issue raised at N.A.I.C. session. Nat Underw 49:3+ Je 7 '45

Demand commissions be included with salary in fixing overtime payment. Nat Underw 49:8 Ja 4 '45; Same. Nat Underw (Life ed) 49:9 Ja 5 '45

Effect of commissions on overtime pay of salaried employes. Nat Underw 49:9 Ja 25 '45; Same. Nat Underw (Life ed) 49:10 Ja 26 '45

Production cost on direct business; with figures from Casualty experience exhibit, 1944. Spectator (Property ed) 11:40 O 25 '45

Suggests minimum premium to compensate agent and company. H. C. Conick. East Underw 46:22 O 26 '45

INSURANCE agents—Commissions—*Continued*

Uniform commission bill in Illinois causes alarm. Nat Underw 49:21 My 3 '45

See also

Insurance, Fire—Agents—Commissions

Insurance, Industrial—Agents—Salaries and commissions

Insurance, Life—Agents—Commissions

Insurance agents—Policy execution

Company relations

American management association issues report on management and producer relations. East Underw 46:1+ S 14 '45

Glens Falls and Ohio National in tangled fidelity bond suit involving general agent. Nat Underw 49:14 S 13 '45; Same. Nat Underw (Life ed) 49:2+ S 14 '45

Conventions

Illinois association of insurance agents meeting, Peoria. Nat Underw 49:23-5 O 18 '45

Maine association of insurance agents annual meeting, Poland Springs. Nat Underw 49:6 N 1 '45

Massachusetts association of insurance agents annual convention, Springfield, Oct. 17-18. East Underw 46:36+ O 26 '45; Nat Underw 49:3+ O 25 '45

New Jersey association of insurance agents' 52d annual meeting, Trenton, Oct. 5. East Underw 46:19-20+ O 12 '45; Weekly Underw 153:785+ O 13 '45

New Mexico association of insurance agents annual meeting, Albuquerque. Nat Underw 49:7+ N 1 '45

New York state association of local agents annual meeting, Syracuse. East Underw 46:1+ My 11 '45

Ontario insurance agents association 25th annual meeting, Toronto. East Underw 46:26 N 2 '45

Tennessee association of insurance agents annual meeting, Chattanooga. Nat Underw 49:17, 18 O 18; 21 N 1 '45

Wisconsin association of insurance agents annual convention, Milwaukee, Sept. 24. Nat Underw 49:15+ S 27 '45

Fraudulent practice

New York department hearing, 8 days old, still runs; irregularities of Corcillo agency. East Underw 46:28 O 5 '45

Law

Argue agent's suit challenging New York licensing statute. Nat Underw 49:5+ Je 28 '45; Same. Nat Underw (Life ed) 49:1+ Je 29 '45

Brokers outline views to supervisors' group; challenge resident agent and countersignature acts. East Underw 46:26 My 18 '45; Nat Underw 49:5 My 17 '45; Weekly Underw 152:1194+ My 19 '45

California court upholds separation; Pacific Board case. Nat Underw 49:1 My 10 '45

California surplus line law is attacked. Nat Underw 49:3 Ag 16 '45

Comments on effect of federal law on producers; avoiding trouble. W. H. Bennett. Weekly Underw 152:769+ Mr 31 '45

Complete Illinois job tax settlement. Nat Underw (Life ed) 49:3 Je 1 '45

Decision reversed in Ware vs. Travelers; U.S. Circuit court holds Idaho counter-signature law not in conflict with interstate commerce clause. East Underw 46:25+ Jl 13 '45; Nat Underw 49:1 Jl 12 '45; Nat Underw (Life ed) 49:3 Jl 13 '45; Weekly Underw 153:65+ Jl 14 '45

Discuss legal situation at NAIA meeting; agents under moratorium. W. H. Bennett and others. Nat Underw 49:10 N 1 '45

Employees may solicit insurance in Michigan. Spectator (Property ed) 11:19+ O 11 '45; Same abr. East Underw 46:30 O 19 '45; Same. Nat Underw 49:37 O 18 '45; Same. Nat Underw (Life ed) 49:15 O 19 '45

Florida fraternal license law claimed invalid; California now requires license for all fraternal agents. Nat Underw (Life ed) 49:13 Ag 31 '45

Idaho case heard by U.S. circuit court; countersignature fee issue involves resident agent law status. East Underw 46:30 Ap 20 '45; Nat Underw 49:23 Ap 19 '45; Weekly Underw 152:965 Ap 21 '45

Insurance department answers challenge to power over unlicensed agents; Mendola case. Weekly Underw 152:41 Ja 6 '45

Irregular practices of unlicensed agent held not to absolve company. East Underw 46:16 Jl 13 '45

Mass production for agents' licenses; Minnesota system. Rough Notes 88:17-18+ F '45

Mendola license case upholds New York law; involved commerce clause. East Underw 46:5 Jl 27 '45; Nat Underw 49:20 Ag 2 '45; Nat Underw (Life ed) 49:4 Ag 3 '45; Weekly Underw 153:185 Jl 28 '45

Mere soliciting agent cannot make oral contract binding on foreign life insurance company. Weekly Underw 152:752 Mr 24 '45

Michigan retaliatory law held to apply to companies only. East Underw 46:22 Jl 6 '45

Minnesota bill to license agents passes legislature. East Underw 46:19 Ap 20 '45

Motors corp. sues for licenses in Ohio. East Underw 46:16 Ag 17 '45

NAIA qualifications committee report approved. Weekly Underw 153:1007 N 3 '45

Negotiate old job tax issue in Illinois. Nat Underw (Life ed) 49:7 Ap 6 '45

New California law gives control over licenses. Nat Underw 49:31 Ag 9 '45; Same. Nat Underw (Life ed) 49:5 Ag 10 '45

New Jersey has qualification law. Spectator (Property ed) 10:32-3 Ap 19 '45

New York licensing laws challenged. East Underw 45:5+ N 10 '44; Nat Underw 48:1+ N 9 '44; Nat Underw (Life ed) 48:1+ N 10 '44

Ohio superintendent revises agent's license ruling. Weekly Underw 152:1312 Je 2 '45

Supreme court to hear California case on commerce issue; involves surplus line law. Nat Underw 49:4 O 18 '45; Same. Nat Underw (Life ed) 49:10 O 19 '45

Upholds state right to regulate; California superior court sustains licensing law in Robertson action. Weekly Underw 152:1065+ My 5 '45; Nat Underw (Life ed) 49:5 My 4 '45

Waiving of fee if insurance is bought held rebate in Ohio; pension sales agreement. Nat Underw (Life ed) 49:1 Ag 31 '45

Would remove non-resident loophole in N.Y. law. Nat Underw 49:22 Mr 8 '45

See also

Insurance agents—Fraudulent practice

Part-time agents

See also

Insurance, Life—Agents—Part-time agents

Policy execution

Brokers oppose countersignature type measures. Nat Underw 49:2+ Jl 26 '45

Countersignature ruling; Michigan Attorney General holds new law permits resident officers or employes to sign policies. East Underw 46:26 Ag 24 '45

Decision reversed in Ware vs. Travelers; U.S. Circuit court holds Idaho counter-signature law not in conflict with interstate commerce clause. East Underw 46:25+ Jl 13 '45; Nat Underw 49:1 Jl 12 '45; Nat Underw (Life ed) 49:3 Jl 13 '45; Weekly Underw 153:65+ Jl 14 '45

Idaho case heard by U.S. circuit court; countersignature fee issue involves resident agent law status. East Underw 46:30 Ap 20 '45; Nat Underw 49:23 Ap 19 '45; Weekly Underw 152:965 Ap 21 '45

Policy fees

Ohio orders investigation; Governor Lausche complains of alleged illegal insurance practices. Weekly Underw 152:457+ F 24 '45

Public relations

Advocate new era for public relations work. W. Fetzer, jr. and others. East Underw 46:23, 28, 38 Mr 9 '45

Directors debate future of public relations activities of NAIA at annual meeting. East Underw 46:21 O 26 '45

How field men can aid in public relations. G. G. Traver. Nat Underw 49:14 S 27 '45

INSURANCE agents—Public relations—*Cont.*

Insurance committees of organizations dealing with public welfare problems; agent as trustee. Spectator (Property ed) 10:38+ Ap 5 '45

Insurance now faces vital test; abstracts. W. Fetzer, jr. East Underw 45:30+ N 17 '44; Nat Underw 48:27 N 16 '44; Weekly Underw 151:1186 N 25 '44

Links free enterprise with public relations. J. C. Stott. East Underw 45:28 N 17 '44

Public interest paramount with producers. W. R. Thomas. Weekly Underw 151:1065+ N 11 '44

Public relations program must be four-dimensional. C. N. Green. East Underw 45:36 N 17 '44

Public relations programs. W. W. Hamilton and others. Nat Underw 49:2+ My 10 '45

Public respect has been won. G. Warfield. Weekly Underw 153:730 O 6 '45

Tells ad men progress of agents' public relations program. A. Broughton. East Underw 46:26 O 19 '45

Texas association president for ending public relations program of N.A.I.A. Nat Underw 49:3 Je 21 '45

Unity, strength and broad viewpoint vital for future. A. Broughton. East Underw 46:32 Mr 16 '45

Urges agents to be alive to political, economic, social trends. W. Jacobs. East Underw 46:30 O 26 '45

What does the public think of us? E. J. Seymour. Ins Field (Fire ed) 73:13 D 14 '44

What is public relations? Rough Notes 88:43-4 Ja '45

Rural agents

Report of rural agents committee of National association of insurance agents. Weekly Underw 153:950-1 O 27 '45

Selection

Mass recruiting largest field problem now. C. D. Connell. East Underw 46:1+ O 19 '45

Pittsburgh office makes bid for returning veterans. Nat Underw 49:10 Mr 29 '45

Presents ideas on hiring veterans. D. C. Bowersock. Nat Underw 49:15 Je 21 '45; Same. Weekly Underw 152:1409 Je 16 '45; Same cond. East Underw 46:24 Je 22 '45; Same cond. Rough Notes 88:38+ O '45

Service

Benefits of insurance audits. J. D. Hall. East Underw 46:20 My 4 '45

How we use surveys to build and protect our business; with comments and recommendations taken from actual surveys. J. F. Mason. Rough Notes 88:19-21+ Ag '45

Just what do you mean by service? M. L. Lane. Rough Notes 88:42-4 Jl '45

Reconversion means making new surveys; insurance terms often confusing to assured. G. D. Van Wagenen. Weekly Underw 153:734 O 6 '45

Renewals give producing agent opportunity to increase coverage. F. H. Morasch. Weekly Underw 153:374 Ag 25 '45

Selling with insurance surveys. J. F. Mason and others. Rough Notes 88:19-24 Ag '45

Spelling service with a capital S. M. E. Bulske. Rough Notes 88:50-2 Je '45

Surveys are professional. H. Hallam. Ins Field (Fire ed) 73:14-15 D 7 '44

Surveys are top service for favored clients. J. E. Sheehan. Rough Notes 88:17-18 O '45

Surveys helped double agency income. J. S. Ruggles. il Rough Notes 88:24 Ag '45

What two badly needed surveys disclosed. W. F. Maliff. Rough Notes 88:23 Ag '45

Why make personal insurance surveys? N. Jamieson, jr. Rough Notes 88:17-18+ Ja '45

Training

Blinded servicemen are given insurance training; Hartford insurers cooperating. Nat Underw 49:24 Ap 19 '45

Close supervision essential in adding new men to staff. Nat Underw (Life ed) 49:8 My 11 '45

Continental Casualty sponsors new program; training devoted exclusively to accident, health and hospitalization. Weekly Underw 153:948-9 O 27 '45

Helping ex-servicemen back into peacetime jobs big objective of company ad managers. W. L. Clapp. East Underw 46:10 pt 2 My 25 '45

Insurance society of N.Y. to offer refresher courses. Nat Underw 49:4 Ja 4 '45; Same. Nat Underw (Life ed) 49:6 Ja 5 '45

Massachusetts Protective group using unusual school. East Underw 46:11 O 12 '45

See also

Insurance—Study and teaching

Insurance, Life—Agents—Training

Unions

C.I.O. wins Prudential battle over other unions. Nat Underw (Life ed) 49:13 My 25 '45

John Hancock Illinois election ordered. Nat Underw (Life ed) 49:8 Je 15 '45

Life union is trying to spread wings to other lines; Am-Fe-La insurance agents union. Nat Underw 49:9 Ag 2 '45; Nat Underw (Life ed) 49:4 Ag 3 '45

Mystery union seeks members, union business. Nat Underw (Life ed) 49:7 Jl 27 '45; Same abr. Nat Underw 49:2 Jl 26 '45

NLRB denies motion to reopen Life of Virginia case. Nat Underw (Life ed) 49:7 Ag 24 '45

Women agents

10% of all, and 11% of industrial agents are women. Nat Underw (Life ed) 49:16 Ap 27 '45

Urges insurance women to practice good public relations. E. Wolf. East Underw 46:31 Ja 26 '45

Woman special agent of Orlando, expert on comprehensive liability; Clara King. por East Underw 46:36 pt 2 My 25 '45

Women's editor urges women in insurance to look into their business mirrors now. E. Wolf. Weekly Underw 151:1203 N 25 '44

See also

Insurance, Accident—Agents—Women agents

Insurance, Life—Agents—Women agents

Canada

Canada watches our insurance progress. R. B. Whitehead. Spectator (Property ed) 10:10-14 D 28 '44

Canadian miracle man; Charles Priestman, outstanding insurance lad who is nearing eighty and still works hard and well. Spectator (Property ed) 10:16+ Mr 8 '45

Court upholds CUA in restricting services to agents doing business with tariff companies. East Underw 45:24 D 22 '44

Dominion qualification act in Canada unlikely. East Underw 45:18 D 1 '44

Great Britain

Britain's servicemen look at the insurance industry and like prospects. E. Pulbrook. Weekly Underw 153:870+ O 20 '45

Michigan

Michigan agents protest collision increase; executive group meets in Lansing. Nat Underw 49:4 Mr 22 '45

New York (city)

New York City agents again join state body. Weekly Underw 153:914 O 27 '45; Abstract. Nat Underw 49:47 O 25 '45

Ontario

Ontario license plan. East Underw 46:25 S 28 '45

Quebec

Quebec bars auto dealers. East Underw 46:23 Je 29 '45

INSURANCE agents, National association of. See National association of insurance agents

INSURANCE as a profession

Cites unique and desirable angles of insurance as permanent career. F. A. Hewitt. East Underw 46:14 pt 2 My 25 '45

INSURANCE associations

National organization again urged; expand Federation movement. C. H. Bokman. Weekly Underw 152:1198 My 19 '45

INSURANCE associations—*Continued*

N.Y. Ex-fieldmen's society holds annual meeting. E. N. Eager. East Underw 46:19+ My 18 '45

1944; major events. Ins Field (Fire ed) 73:9-11 D 28 '44

1944; major events. Ins Field (Life ed) 73:9-11 D 29 '44

Question arises on taxability of local boards. Nat Underw 49:3 Jl 19; 4 Ag 9 '45

See also names of associations, e.g.

Factory insurance association
Institute of life insurance
Insurance economics society of America
Insurance executives association
Interstate underwriters board
National association of insurance agents
Risk research institute

INSURANCE brokers

Brokers oppose countersignature type measures. Nat Underw 49:2+ Jl 26 '45

How to operate under New Jersey act. East Underw 46:24 Ap 13 '45; Nat Underw 49:6 Ap 12 '45; Spectator (Property ed) 10:32-3 Ap 19 '45

Insurance maintaining pace; varied activities of producers. S. N. Schwartz. Weekly Underw 153:909+ O 27 '45; Abstract. Nat Underw 49:7 N 1 '45

Johnson & Higgins booklet Rough waters; short story of insurance brokerage. Weekly Underw 152:1303+, 1361+ Je 2-9 '45

Johnson & Higgins, famous brokers, celebrate hundredth anniversary. Spectator (Property ed) 10:30 Ja 25 '45

Johnson & Higgins 100 years old. East Underw 46:19+ Ja 19 '45; Same cond. Weekly Underw 152:192-3, 221 Ja 20 '45

Large agencies keeping at listening posts today. Nat Underw 49:22 Je 7 '45

Satisfaction for brokers derived from good service. P. A. Locke. Weekly Underw 152:285+ F 3 '45

Screening of prospects big factor in W. T. Cline's success. Nat Underw (Life ed) 49:12 Je 15 '45

See also
National association of insurance brokers

Commissions

N.Y. Appellate division holds for North America in commission case. East Underw 46:24+ Ja 19 '45

INSURANCE brokers, National association of. See National association of insurance brokers

INSURANCE commissioners

Allege kickbacks; charges of North Dakota investigators denied by commissioner. Weekly Underw 152:471+ F 24 '45

Banker selected to head New Jersey insurance department; Lawrence B. Carey. por Weekly Undrw 152:339 F 10 '45

Butler's rise in Texas has attracted attention; new insurance commissioner. Weekly Underw 152:459 F 24 '45

Create office of insurance director in Arizona; 3 agent licensing board. Nat Underw 49:10 Mr 29 '45; Excerpts. Nat Underw (Life ed) 49:9 Mr 30 '45

Dressel, new Ohio superintendent. Nat Underw 49:3 Ja 18 '45; Nat Underw (Life ed) 49:1 Ja 19 '45

Erickson acquitted in North Dakota. Nat Underw 49:2 Je 21 '45

Erickson impeachment trial gets under way. Weekly Underw 152:1232 My 26 '45

Fraizer of Nebraska is resigning. por Nat Underw 49:3 My 17 '45; Same. Nat Underw (Life ed) 49:1 My 18 '45

Holmes quits Montana state post. Nat Underw 49:22 S 27 '45

Jackson appointed Scheufler's successor as superintendent of Missouri insurance department. Weekly Underw 153:784 O 13 '45

McKenzie to be Arkansas commissioner, succeeding Graves. por Nat Underw 48:5 D 14 '44; Same. Nat Underw (Life ed) 48:8 D 15 '44

Matzke, Nebraska insurance director. Nat Underw 49:2 My 24 '45; Same. Nat Underw (Life ed) 49:2 My 25 '45

North Dakota treasurer resigns to accept insurance post; Otto G. Krueger. Nat Underw 49:3 S 13 '45; Same. Nat Underw (Life ed) 49:1 S 14 '45

Pearson named Indiana commissioner. Nat Underw (Life ed) 49:6 Ja 5 '45

Rummage named to new Arizona insurance post. por Nat Underw 49:3 Ap 26 '45

Vote to impeach Oscar Erickson, North Dakota commissioner. Nat Underw 49:17+ Mr 1 '45; Same. Nat Underw (Life ed) 49:2+ Mr 2 '45

Wilson, new Kentucky director. Nat Underw 49:27 My 31 '45; Same. Nat Underw (Life ed) 49:3 Je 1 '45

INSURANCE commissioners, National association of. See National association of insurance commissioners

INSURANCE companies

Authority to operate granted Assurance company of America. Weekly Underw 153:232 Ag 4 '45

Casualty and surety companies organized or retired during 1944. Spectator (Property ed) 10:16 F 22 '45

Cyclopedia of insurance in the United States, fifty-fourth annual edition, 1944-1945. G. R. MacKay, ed. 963p $4.75 Index pub. co, 123 William st, New York '44

Do not anticipate much strife over separation move. Nat Underw 48:3 N 23 '44

Dropping separation rules not causing an undue alarm in South. Weekly Underw 152:461 F 24 '45

Fire insurance companies organized or retired during 1944. Spectator (Property ed) 10:24 F 8 '45

Form Washington stock company instead of reciprocal; Northwest insurance co. of Seattle. Nat Underw 49:4 O 25 '45

Independents form bureau to preserve independence. Nat Underw 49:21 Je 7 '45

New carrier; St Louis casualty and surety company. Weekly Underw 152:205 Ja 20 '45

New companies organized in 1944; mergers, changes of control, etc. Weekly Underw 152:122-3 Ja 6 '45

New Hampshire adds casualty unit; buys American Fidelity. Nat Underw 49:19 My 3 '45; Weekly Underw 152:1073, 1352 My 5, Je 9 '45

New life company is licensed in N.Y.; United mutual life insurance co. East Underw 46:6 Ja 12 '45

Oldest companies give official dates of incorporation and first policy issues. East Underw 46:3 F 2 '45

Postal union life of Los Angeles merged with Constitution life co. East Underw 46:6 Ag 3 '45; Nat Underw (Life ed) 49:9 Ag 3 '45

Propose separation rules be eliminated. East Underw 45:18 N 10 '44

Question of separation. Nat Underw 48:14 N 9 '44

Roosevelt poo-poos propaganda in insurance talk. Nat Underw 48:17+ N 9 '44; Same. Nat Underw (Life ed) 48:3+ N 10 '44

Seek to avoid dangerous competitive trends. Nat Underw 48:8 N 16 '44

Separation rule and non-intercourse abrogated by Western underwriters association. Nat Underw 48:8+ N 16 '44

Separation rule apparently on way out. Nat Underw 48:1+ N 9 '44

Surety fire insurance company being formed as affiliate of American Surety. East Underw 46:1+ Je 29 '45; Nat Underw 49:15 Je 28 '45

Urges need for unity in industry. K. Spencer. Weekly Underw 152:1138+ My 12 '45; Same. East Underw 46:32+ My 11 '45; Same cond. Nat Underw 49:17 My 10 '45

What's ahead for the insurance companies? A. M. Sakolski. Comm & Fin Chr 162:67+ Jl 5 '45

See also
Life insurance sales research bureau

Accounting

Accountant must take lead in supplying data to management. P. J. Synor. Nat Underw 49:50-1 N 1 '45

Accountants urged to lead way to uniform regulation. M. B. Ignatius. Nat Underw 49:1+ My 24 '45

INSURANCE companies—Accounting—*Cont.*

Allocation of costs needn't be unduly expensive. F. S. Perryman. Nat Underw 49:37 O 25 '45

Backs uniform accounting; abstracts. J. C. O'Mahoney. Nat Underw 49:3 Je 7 '45; Weekly Underw 152:1344+ Je 9 '45

Can't include adjusting in N.Y. state fire losses. Nat Underw 49:35 O 25 '45; Weekly Underw 153:851 O 20 '45

Dineen says accounting measure is essential. East Underw 46:21 Mr 30 '45

Dineen's uniform accounting bill loses big round. Nat Underw 49:24+ Mr 15 '45

Mutual's new form of operating statement. East Underw 46:10 Mr 23 '45

N.Y. restores former experience reporting for casualty lines. Nat Underw 49:38 O 25 '45

12 states ask for new experience exhibit filing by casualty companies. Nat Underw 49:19 Ag 9 '45

Uniform accounting. S. C. Davis. Weekly Underw 153:953-4+, 1015-17 O 27-N 3 '45; East Underw 46:18+ O 26 '45; Nat Underw 49:50 N 1 '45

Uniform (in New York) accounting. Nat Underw 49:20 Mr 15 '45

Advertising

Advertising is tool to reach big parade. F. W. Doremus. Weekly Underw 153:852+ O 20 '45; Excerpts. East Underw 46:19+ O 19 '45

Advertising wins favor among property carriers. Weekly Underw 152:1528 Je 30 '45

See also

Insurance—Advertising

Branch offices

Liberty Mutual tests over-the-counter sale of insurance. Sales Management 54:89 Ap 1 '45

Liberty Mutual's new office in Hempstead, L.I. is a store for insurance shoppers. il plan Arch Forum 82:106-7 Ag '45

Costs

Production cost on direct business; with figures from Casualty experience exhibit, 1944. Spectator (Property ed) 11:40 O 25 '45

Direct selling

Liberty Mutual tests over-the-counter sale of insurance. Sales Management 54:89 Ap 1 '45

Directors

Directors tell why they went on life company boards. N. M. Butler and others. East Underw 46:64-5+ pt 2 O 5 '45

Employees

Advises insurers in N.Y. to hire high grade Negroes. H. E. Niles. Nat Underw (Life ed) 49:1+ Ap 27 '45; Same abr. Nat Underw 49:1 Ap 26 '45

Chicago manpower directive causing much trouble. Nat Underw (Life ed) 49:11 Jl 27 '45

Chicago manpower reduction order is hard blow. Nat Underw 49:6 F 22 '45; Same. Nat Underw (Life ed) 49:3-4 F 23 '45

Comparable job for serviceman may be problem. Nat Underw 49:4 My 10 '45; Same. Nat Underw (Life ed) 49:2 My 11 '45

Detroit, Hartford on 40-hour week. Nat Underw 49:2 Je 28 '45; Same cond. Nat Underw (Life ed) 49:2+ Je 29 '45

Dual employment; Prudential bringing in war production on which staff can work after regular hours. Bsns W p98+ Mr 31 '45; Steel 116:101 Ap 2 '45; Weekly Underw 152:814 Mr 31 '45; East Underw 46:8 Ap 27 '45; Nat Underw (Life ed) 49:4 Ap 27 '45

Employee suggestions; system of Prudential insurance company of America. Spectator (Life ed) 152:6-9 D '44

Employes held important factor in building good will for insurance; abstracts. G. G. Traver. East Underw 46:19+ O 19 '45; Weekly Underw 153:856 O 20 '45

Group life plan is placed on agents of National life of Vermont. Nat Underw (Life ed) 49:2 Ag 31 '45

Hartford accident and indemnity co. publishes book, A letter to Lieutenant Graham. East Underw 46:29 Ja 12 '45

Home tells plans for veterans; refresher courses give man chance to select line of activity. Nat Underw 49:5 Ja 4 '45

Increase benefits; 11,000 Travelers employees to profit by new extensions. Weekly Underw 153:245 Ag 4 '45

Insurance firms anxious to know number of workers who will claim former jobs. Weekly Underw 153:823 O 13 '45

Insurance living for 500,000. Weekly Underw 152:337+ F 10 '45

Insurance will employ thousands of veterans. J. D. Dorsett. Weekly Underw 152:724+ Mr 24 '45; Abstract. Nat Underw 49:24 Mr 22 '45

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Life company personnel greater than year ago. East Underw 46:11 Ap 27 '45

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Mutual Life exceeds fifth war loan sales by $895,559. Weekly Underw 152:160 Ja 13 '45

New York Life volunteer team made great war loan record. Weekly Underw 152:214 Ja 20 '45

North America group issues special 1944 annual report to employees. East Underw 46:28 My 18 '45

Penn Mutual flies reemployment service flag. il East Underw 46:8 Je 15 '45

Penn Mutual installs security for agents. Sales Management 55:118 Jl 15 '45

Penn Mutual takes own medicine; security plan for employees. Ptr Ink 212:50 Jl 6 '45

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Rebuilding of organization is jigsaw puzzle. Nat Underw 49:1 Ag 23 '45; Same. Nat Underw (Life ed) 49:5 Ag 24 '45

Re-employment plans of Standard Accident. Weekly Underw 151:1422 D 23 '44

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12 life company employee groups in New York make 7th war loan sales to 500,000. Weekly Underw 153:46 Jl 7 '45

War drive ended, another begun; N.Y. Life honors 1,397 blue star legionnaires in preparing for victory loan. Weekly Underw 153:762 O 6 '45

War impact; five year trends of life insurance personnel and protection; chart. Nat Underw (Life ed) 49:18 My 11 '45; Same. Spectator (Life ed) 152:7 My '45

What constitutes more than small number of selected employes. Nat Underw (Life ed) 49:4 Mr 2 '45

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Federal Life pension plan for employes. East Underw 45:12 D 29 '44; Ins Field (Life ed) 73:17 D 29 '44; Nat Underw (Life ed) 48:5 D 29 '44; Weekly Underw 151:1489 D 30 '44

Fidelity & Deposit has plan for retirement of employes, officers. Nat Underw 49:19 Ja 25 '45; East Underw 46:13 Ja 5 '45; Spectator (Property ed) 10:7 Ja 25 '45; Weekly Underw 152:155 Ja 13 '45

Fidelity and Deposit to bear full cost of retirement plan. East Underw 46:10 F 2 '45

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Aggregate results of 1944 reported by Argus chart. Nat Underw 49:1-2 Mr 29 '45

Aggregates of stock, fire and marine companies, mutual fire companies, 40 reciprocal, inter-insurers exchanges and Lloyds organizations for 1944. Spectator (Property ed) 11:16-19 Jl 12 '45

Insurance stocks; excerpts from reports to stockholders. E. A. Van Deusen. Comm & Fin Chr 161:728 F 15 '45

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Net premiums and loss figures for 1944 on fire specialty lines; with tabulation by company. East Underw 46:1+ Mr 16 '45

Record of premium production by states, 1939 and 1944; fire, casualty and surety, and life; tabulation. Spectator (Property ed) 11:20 O 25 '45; Same. Spectator (Life ed) 153:4 N '45

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Foreign branches

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American foreign insurance association

Foreign branches (in United States)

Cabell wins Alien property custodian case in high court; Justice's comments on Trading with enemy act. East Underw 46:1+ Ap 13 '45

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AFIA now studying post-war problems of operating in Europe. East Underw 46:1+ My 18 '45

AIUC now re-entering Far Eastern markets. East Underw 46:27 Ag 31 '45

Censorship regulations, affecting marine insurance, have been relaxed. Weekly Underw 152:1483 Je 23 '45

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Program for foreign expansion; U.S. Chamber of commerce. East Underw 46:32 N 2 '45

Reestablishing insurance in overseas markets after war is over. A. S. Rogers. East Underw 46:19-20 Mr 2 '45; Discussion. 46:36 Mr 9 '45

Relax rules on transmitting data on insurance abroad. Nat Underw 48:11 D 28 '44

U.S. Chamber planning to encourage American insurance companies to operate widely. Nat Underw 49:4 S 13 '45; Same. Nat Underw (Life ed) 49:1 S 14 '45

U.S. Chamber urges foreign operation; all prohibitions and restrictions should be removed. Nat Underw 49:1 Jl 26 '45; Nat Underw (Life ed) 49:2 Jl 27 '45

United States Life expands; sets up Latin-American division. Weekly Underw 153:759 O 6 '45

Forms, blanks, etc.

Blanks committee makes several recommendations affecting fire blanks. Nat Underw 49:4 My 31 '45

Layouts of new standard policies hamper efficiency. Nat Underw 49:5 My 24 '45

Loss men submit uniform auto notice, proof forms. Nat Underw 48:9 N 30 '44

Northwestern Mutual makes changes in all its application blanks. Weekly Underw 151:1442 D 23 '44

Simplified death claim form approved. Nat Underw (Life ed) 49:4 Jl 20 '45

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Bank acting as loan correspondent not guilty of fraudulent concealment or breach of duty. Banking Law J 62:107-13 F '45

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MBA head predicts 22 billion will be available for mortgage investments in post-war period. L. E. Mahan. Comm & Fin Chr 161:550 F 1 '45

Valuation

Commissioners set up yield; report of securities valuation committee; with text. Nat Underw 49:3+ Je 7 '45; Same. Nat Underw (Life ed) 49:1+ Je 8 '45

Extracts from security valuations report approved by commissioners. East Underw 46:22+ Je 15 '45

Fundamental changes considered by valuation committee of NAIC. Weekly Underw 152:1359 Je 9 '45; Same. East Underw 46:32 Je 8 '45

Oil loan study by commissioners still on. East Underw 45:38 D 8 '44

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Home office underwriting in 1945. R. S. Rust. East Underw 46:112 pt 2 O 5 '45

Management executives review business trends. Weekly Underw 153:441+ S 1 '45

New perspectives in management; scientific approach to structural design (cont). H. A. Hopf. Spectator (Life ed) 152:10-12+ D '44; 16-21 Ja; 30-5+ F '45; Discussion (Executives abroad). J. A. Bowie. 152:26-8 Mr '45

Obligations of management; abstracts. R. R. Lounsbury. Nat Underw (Life ed) 48:7 N 24 '44; Weekly Underw 151:1435 D 23 '44

Things would be different if I ran the home office. Spectator (Life ed) 152:12-14 F '45

What management faces. C. F. Rupprecht. Spectator (Property ed) 10:10-12+ F 22 '45

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Life office management association

Multiple line writing

Associations not to oppose multiple line legislation. Nat Underw 49:17 My 3 '45

Buyers of insurance favor multiple lines; AMA survey results; abstracts. East Underw 46:18+ Mr 23 '45; Nat Underw 49:3+ Mr 22 '45

Diemand reports progress in multiple line writing. Nat Underw 49:14 Je 7 '45

Further multiple line study now in prospect. J. A. Diemand. Weekly Underw 152:1072+ My 5 '45

Gradual unfolding of multiple line pattern advocated. D. C. Bowersock. Nat Underw 49:3+ O 18 '45

Missouri starts multiple line cover drive. Weekly Underw 153:5+ Jl 7 '45

Multiple-line curbs may unduly restrain commerce. R. H. Blanchard. Nat Underw 49:3 My 3 '45

Multiple writing bill strongly supported in Massachusetts. Nat Underw 49:13 Mr 29 '45; East Underw 46:16 Mr 30 '45; Weekly Underw 152:765+ Mr 31 '45

N.Y. companies want no multiple line underwriting; want Appleton rule retained. Nat Underw 49:8 N 1 '45

Pennsylvania passes multiple line bill. East Underw 46:20 My 18 '45

Reason for New Jersey multiple writing bill. Nat Underw 49:23 F 8 '45

Should multiple-line underwriting powers of insurance companies be extended? recommendations of Harrington committee and A.M.A. survey of buyers' opinions. Management R 34:112-16 Mr '45

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A. G. Borden retires from Equitable life assurance society. East Underw 46:5 Ja 12 '45

A. T. Maclean president Massachusetts Mutual; B. J.. Perry chairman. pors East Underw 46:7 Ja 26 '45; Nat Underw (Life ed) 49:1+ Ja 26 '45; Weekly Underw 152:233+ Ja 27 '45

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Barter, McVicar and Spaulding named vice presidents of Hartford A. & I. pors East Underw 46:40+ F 23 '45

Brief review of events occurring in 1944; official changes; death roll. pors Weekly Underw 152:116-21, 123-6 Ja 6 '45

Business men's assurance changes; W. T. Grant, chairman; J. C. Higdon, president. pors East Underw 46:14 F 9 '45

Connecticut Mutual elects James Lee Loomis board chairman and Peter M. Fraser, president. pors Weekly Underw 152:607 Mr 10 '45

E. P. Smith to become United States manager, Norwich Union Fire; other changes. East Underw 46:1+ Mr 23 '45

Equitable Society announcement of group department appointments. pors East Underw 46:6 S 28 '45

Home insurance company appoints Stroub, Williams and Payne as assistant vice presidents. pors East Underw 46:21 F 23 '45

Hubbard retires as Hanover president; elect Sammons head. East Underw 46:1+ Ja 12 '45; pors Nat Underw 49:3 Ja 11 '45

Kearney, Merrick and Wallace elected vice presidents of Hartford Accident. Weekly Underw 153:343 Ag 18 '45

Kempf and Perkins made vice presidents of two Travelers companies. pors East Underw 46:32 Ag 24 '45

Kingsley retires as Penn Mutual chairman; other changes. por East Underw 45:3+ D 22 '44; Nat Underw (Life ed) 48:2 D 22 '44; Weekly Underw 151:1433 D 23 '44

Lincoln National Life promotes four officers. pors East Underw 46:14 F 23 '45

Mutual makes major field changes in agency supervision. pors East Underw 46:3+ F 9 '45

New Equitable 2d vice presidents; Joseph R. Boldt; Samuel A. Burgess. pors East Underw 46:6 S 14 '45

New heads of Travelers companies. East Underw 46:3+ Jl 20 '45; Nat Underw 49:19+ Jl 19 '45; Nat Underw (Life ed) 49:1+ Jl 20 '45

New perspectives in management; compensation of life insurance executives. H. A. Hopf. Spectator (Life ed) 152:16-21 Ja; 30-5+ F '45

New president of John Hancock, Paul F. Clark; Guy W. Cox made chairman. C. Axman. East Underw 45:3+ D 15 '44

Paul Clark is John Hancock president; Cox chairman. por Nat Underw (Life ed) 48:1 D 15 '44; Weekly Underw 151:1379 D 16 '44; Spectator (Life ed) 152:33+ Ja '45

Shallcross retires from North British group managership; Duxbury his successor. pors Weekly Underw 153:983+ N 3 '45

Some personalities seen at joint industry meeting at Philadelphia. East Underw 45:35 N 24 '44

Stewart and Potter advanced; made Prudential vice presidents; other changes. pors East Underw 45:3+ N 17 '44

Three Hartford Fire veteran executives retiring from posts. East Underw 45:1+ D 1 '44; Nat Underw 48:7+ N 30 '44; Weekly Underw 151:1224 D 2 '44

Various staff appointments announced by Hartford Accident. pors Weekly Underw 152:478+ F 24 '45

Who makes a good president? Nat Underw (Life ed) 49:12 Ap 20 '45

Why Connecticut's governor became life officer; Raymond E. Baldwin. por East Underw 46:78 pt 2 O 5 '45

Premium collection

Collections now reported in very good condition. Nat Underw 49:3 Jl 12 '45

Public relations

Advocates plan to safeguard associations; abstracts. A. E. Hill. East Underw 45:24+ N 17 '44; Ins Field (Fire ed) 73:3-4+ N 9 '44

Better public relations urged. S. Harris. East Underw 46:31+ Ap 13 '45

Employes held important factor in building good will for insurance; abstracts. G. G. Traver. East Underw 46:19+ O 19 '45; Weekly Underw 153:856 O 20 '45

Fair treatment of everyone brings good public relations. H. G. Helm. East Underw 46:20 Ja 19 '45

Group effort under shadow of SEUA decision will have useful effect on business. A. Broughton. East Underw 46:32 F 16 '45

Insurance buyer tells Iowa agents points to improve. R. B. Patrick. Nat Underw 48:27 N 16 '44

Public opinion rests on character of enterprise. P. E. Tumblety. East Underw 46:37 F 9 '45

Public relations committee of National Board sees encouraging progress during year. East Underw 46:17+ My 25 '45

Public relations: potential clients; 22 specific suggestions. K. H. Mathus. Spectator (Life ed) 153:10-11+ Ag '45

Public relations: present clients; 35 specific suggestions. K. H. Mathus. il Spectator (Life ed) 152:8-10+ Je '45

Spirit of life insurance lauded. L. F. Lee. East Underw 46:3 N 2 '45; Same. Weekly Underw 153:977+ N 3 '45; Excerpts. Nat Underw (Life ed) 49:5 N 5 '45

Urges public opinion survey of insurance; improving public relations; abstracts. H. G. Helm. East Underw 46:20+ O 19 '45; Nat Underw 49:10 O 25 '45

When the public rings the door bell; home office tour. il Spectator (Life ed) 152:40-2 Ja; 30-4 Mr '45

Real estate operations

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Receiverships

Agricultural Life reorganization plan approved. Nat Underw (Life ed) 49:8 My 18 '45

Central Mutual receiver meets setback in New Jersey. Nat Underw 49:28 O 18 '45

Lift Agricultural conservatorship. Nat Underw (Life ed) 49:4 O 5 '45

Lloyds settles Central Mutual reinsurance claim. Nat Underw 49:23 My 17 '45

Regulation

Adequate state laws necessary; abstracts. E. C. Stone. East Underw 46:29 Je 22 '45; Nat Underw 49:1+ Je 21 '45; Nat Underw (Life ed) 49:1 Je 22 '45

Agents adopt Hewitt plan after stirring town hall session. East Underw 45:23 N 17 '44; Nat Underw 48:7-8+ N 16 '44

All-industry group extends scope of its activities; will include Sherman act. Nat Underw 49:1+ S 27 '45; Same. Nat Underw (Life ed) 49:1+ S 28 '45

All-industry group names subcommittees for further probing. Nat Underw 49:3+ Ag 16 '45; Same. Nat Underw (Life ed) 49:3+ Ag 17 '45

All-industry meeting to study federal acts is held in New York. East Underw 46:27 Ag 10; 1+ Ag 17 '45; Nat Underw 49:3+ Ag 9 '45; Weekly Underw 153:283+ Ag 11 '45

ALC forum reviews effects of S.E.U.A. decision. B. Cox and others. Nat Underw (Life ed) 49:1+ N 5 '45

Claims to be free enterprise champion. J. C. O'Mahoney. Nat Underw 49:3+ Ja 25 '45; Same. Nat Underw (Life ed) 49:3+ Ja 26 '45

Clarify offer of Uniform state laws group. Nat Underw 49:4 Je 21 '45; Same. Nat Underw (Life ed) 49:1 Je 22 '45

Comment on Clayton act by Law department of National board of fire underwriters; applicability of statute to insurance; text. Spectator (Property ed) 11:14-15+ Ag 30 '45

Commissioners again plow into federal issues; take up interstate rating and 4 acts subject to moratorium. Nat Underw 49:5+ N 1 '45; Excerpt. Nat Underw (Life ed) 49:2+ N 2 '45

Commissioners agree on recommendations for federal laws. East Underw 45:1+ N 17 '44; Ins Field (Fire ed) 73:3+ N 16 '44; Nat Underw 48:7+ N 16 '44; Nat Underw (Life ed) 48:1+ N 17 '44; Spectator (Property ed) 10:10-15+ N 30 '44; Weekly Underw 151:1124+ N 18 '44

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Commissioners' Chicago meeting. East Underw 45:19 N 17 '44

Commissioners hold focus on federal legislation issue at N.Y. meeting. Nat Underw 48:5, 27-8 D 7 '44; Same abr. Nat Underw (Life ed) 48:1, 6 D 8 '44

Commissioners make definite move to solve supervision problems. E. M. Ackerman. Weekly Underw 152:1411+ Je 16 '45

Commissioners' proposal; text. Spectator (Life ed) 152:30-1 D '44

Commissioners submit special report on effects of moratorium law. Spectator (Property ed) 10:32-3 My 24 '45

Congress adjourns; insurance bills not called up. Nat Underw 48:5+ D 21 '44; Same. Nat Underw (Life ed) 48:1+ D 22 '44

Congress adjourns without acting on any insurance bill; text of McCarran insurance industry bill. East Underw 45:1+ D 22 '44

Control of insurance situation; sequence of events from Paul vs. Virginia decision of 1866 to date. D. E. Satterfield, jr. East Underw 46:94+ pt 2 O 5 '45

Counsels practical attitude and common sense in legislation. G. W. Carter. East Underw 46:24+ O 26 '45

Current attitude toward insurance in Washington. H. C. Hallam. Nat Underw 49:11+ Ja 4 '45

Debate in Washington during hearings on McCarran-Ferguson bill. Spectator (Life ed) 152:6-10+ F; 46-9+ Mr '45; Same abr. Spectator (Property ed) 10:10-12+ F 8 '45

Decision of the year; it is commerce! C. G. Hale. Spectator (Life ed) 152:6-10 Ja '45; Same. Spectator (Property ed) 10:10-13+ Ja 11 '45

Difficulties meeting new requirements of moratorium law. W. N. Achenbach. Weekly Underw 153:666+ S 29 '45

Effect of Clayton act on insurance appears remote. Nat Underw 49:2 F 1 '45

Effect of Clayton act on life insurance. O. F. Grahame. Nat Underw (Life ed) 49:3-4 N 5 '45; Same. Weekly Underw 153:1035+ N 3 '45; Same. East Underw 46:4 N 9 '45

Equalizing taxes; insurance companies' fight on state tax laws exempting domestic firms. Bsns W p73-4+ Ap 14 '45

Fear loss of correlation in chalk line laws. R. B. Mitchell. Nat Underw 49:4+ F 8 '45; Same. Nat Underw (Life ed) 49:1+ F 9 '45

Federal action with respect to regulation of insurance. 32p pa 75c Council of state governments, 1313 E. 60th st, Chicago 37 '45

Federal legislation committee of NAIC convenes in Chicago; recommendations on interstate rating presented by Forbes's committee. East Underw 46:1+ N 2 '45

Federal regulation and life insurance. P. B. McHaney. Weekly Underw 153:110-12 Jl 14 '45; Correction. 153:157 Jl 21 '45

Federal route offers no escape. C. F. J. Harrington. Nat Underw 49:6+ My 24 '45

Federal trade commission act; impact on insurance of Public law 15 from standpoint of this statute reviewed by Law department of National board of fire underwriters; text. Spectator (Property ed) 11:26+ S 13 '45

Final Senate debate clarifies intent of bill. Nat Underw 49:5+ Mr 8 '45; Same. Nat Underw (Life ed) 49:1+ Mr 9 '45

Fire insurance; state vs. federal regulation. Index 24 no 4:72-7 [D] '44; Excerpts. East Underw 45:21+ D 29 '44

Floor change in federal bill causes puzzle; McCarran-Ferguson bill. Nat Underw 49:1-2+ F 1 '45; Same. Nat Underw (Life ed) 49:1+ F 2 '45

FDR favors moratorium to 1946. Comm & Fin Chr 161:291 Ja 18 '45; Weekly Underw 152:137+ Ja 13 '45

Government could have proceeded civilly in SEUA case. E. M. Biddle. Weekly Underw 152:44-5 Ja 6 '45; Same cond. East Underw 45:22 D 15 '44

Government position on regulation. F. Biddle. Weekly Underw 151:1228+ D 2 '44

Hasty rate legislation by states is not wise; abstracts. J. C. O'Mahoney. East Underw 46:1+ My 4 '45; Weekly Underw 152:1065+ My 5 '45; Nat Underw 49:3+ My 3 '45; Nat Underw (Life ed) 49:1+ My 4 '45

Hopes for proper action by states. C. F. J. Harrington. Weekly Underw 152:765+ Mr 31 '45

House group votes for outright anti-trust exemption; Senate and House differences. Nat Underw 49:3+, 6 F 8 '45; Same abr. Nat Underw (Life ed) 49:1+, 4 F 9 '45

House passes bill to exempt insurance business from trust acts until January, 1948. Comm & Fin Chr 161:861 F 22 '45

House passes Walter bill. Nat Underw 49:3+, 13 F 15 '45

Independents' rate problem steals NAIC committee's show; all-industry group planned to integrate Clayton, FTC act views. Nat Underw 49:3+ My 17 '45

Industry has what it takes; through cooperation it can meet demands of Congress. N. R. Johnson. Weekly Underw 152:1341+ Je 9 '45; Abstract. East Underw 46:19+ Je 8 '45

Industry, state officials come to new accord. Nat Underw 49:3+ Ja 18 '45; Nat Underw (Life ed) 49:1+ Ja 19 '45; Weekly Underw 152:181+ Ja 20 '45

Insurance as commerce; tenor of Federal act is to aid states. E. W. Sawyer. East Underw 46:44+ Mr 23 '45; Same. Weekly Underw 152:697+ Mr 24 '45; Same cond. Nat Underw 49:23+ Mr 22 '45

Insurance bill called state challenge; commissioners committee report; abstracts. Weekly Underw 152:637+ Mr 17 '45; Nat Underw 49:3 Mr 15 '45; Nat Underw (Life ed) 49:1 Mr 16 '45

Insurance bill goes to White House; with text. Nat Underw 49:3+ Mr 1 '45; Nat Underw (Life ed) 49:1+ Mr 2 '45

Insurance bill up to Senate and House conference. Nat Underw 49:5+ F 22 '45; Same cond. Nat Underw (Life ed) 49:1+ F 23 '45

Insurance business exempt from anti-trust laws until Jan. 1948; bill signed by President; with text. Comm & Fin Chr 161:1181 Mr 15 '45

Insurance group offers new federal proposal; text of O'Mahoney bill. East Underw 46:18 Ja 19 '45

Insurance interests agree on legislation; text of measure. Weekly Underw 151:1349+ D 16 '44

Insurance measure signed by Roosevelt; statement. East Underw 46:22 Mr 16 '45; Spectator (Property ed) 10:8 Mr 22 '45

Insurance split; life and fire companies don't agree on action needed to avert U.S. control. Bsns W p66+ N 11 '44

Integration of federal, state regulation studied. Nat Underw 49:3+ Jl 19 '45; Same. Nat Underw (Life ed) 49:3+ Jl 20 '45

Justice department reiterates position. F. Biddle. Spectator (Property ed) 10:18 Ap 5 '45; Same abr. Nat Underw 49:19 Ap 5 '45

Justice man on S.E.U.A. case tells his story. F. H. Elmore. Nat Underw 49:5-6; Editorial comment. 16 Ag 16 '45; Same. Nat Underw (Life ed) 49:3-4, 10 Ag 17 '45; Discussion. Nat Underw 49:3 Ag 23; 4 S 6 '45; Same. Nat Underw (Life ed) 49:6 Ag 24; 13 S 7 '45

L.I.A., A.L.C., N.F.C. pledge cooperation at commissioners N.Y. parley. Nat Underw (Life ed) 49:1+ My 18 '45

McCarran-Ferguson bill passed by Senate with amendments; with text. East Underw 46:1+ F 2 '45

Model state rating bill being devised; abstracts. E. W. Sawyer. Nat Underw 49:19+ Ja 18 '45; East Underw 46:38 Ja 19 '45; Weekly Underw 152:200+ Ja 20 '45

Mutual organizations endorse commissioners' bill in principle. Weekly Underw 151:1188 N 25 '44

O'Mahoney-Hatch bill text. Nat Underw 49:3 Ja 18 '45; Same. Nat Underw (Life ed) 49:2 Ja 19 '45

O'Mahoney will offer Walter bill amendment. Weekly Underw 151:1355+ D 16 '44

Only motive to banish private coercion: Biddle's letter. Nat Underw 48:19-20 D 7 '44; Same. Nat Underw (Life ed) 48:4+ D 8 '44

Optimistic on legislative outlook. H. C. Conick. Weekly Underw 153:920 O 27 '45

Organizations report on results of company-producer meeting. Weekly Underw 151:1180 N 25 '44

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President of New York state association corrects misunderstanding about legislation action. J. C. Stott. Weekly Underw 152:400+ F 17 '45
President signs insurance bill; statement analyzed. Nat Underw 49:3-4 Mr 15 '45; Same. Nat Underw (Life ed) 49:1+ Mr 16 '45
Property insurance industry in accord on federal program. East Underw 45:1, 23+, 26+ N 17 '44; Weekly Underw 151:1117+ N 18 '44
Proposed federal legislation now pending as Congress sits. Spectator (Property ed) 10:24-5+ Ja 25 '45
Prospect of early action by Congress is clouded; commissioners group and stock fire people lobby for separate programs. Nat Underw 48:1+ N 23 '44; Same. Nat Underw (Life ed) 48:1+ N 24 '44
Reach accord on federal legislation. Nat Underw 48:5+ D 14 '44; Same. Nat Underw (Life ed) 48:1+ D 15 '44
Report Senator Bailey for Commissioners' bill; other aspects of regulation discussed at NAIC executive committee meeting. Nat Underw 48:5+ D 7 '44; Same. Nat Underw (Life ed) 48:3+ D 8 '44
Reprieve likely; proposed bill to remove insurance companies from danger of anti-trust action. Bsns W p65 F 24 '45
Risk research group releases twofold plan. East Underw 45:37 N 24 '44
Robinson-Patman act findings by National association of independent insurers. Spectator (Property ed) 11:20-1 S 27 '45
Senate by 67-8 vote adopts compromise insurance bill; with text. East Underw 46:18 Mr 2 '45; Weekly Underw 152:512 Mr 3 '45
Senate committee backs McCarran bill; commissioners' statement. East Underw 46:20+ Ja 26 '45
Senate passes bill reserving right to states to regulate insurance business. Comm & Fin Chr 161:651 F 8 '45; Weekly Underw 152:241 Ja 27 '45
Solid legislative approach initiated; commissioners meet with representatives of all branches of insurance. Weekly Underw 152:1169+ My 19 '45; East Underw 46:18+ My 18 '45
Solons on moratorium law; insurance commissioners. Spectator (Life ed) 152:30-3 Ap '45
S.E.U.A. anti-trust suit dropped; civil action unlikely. Nat Underw 49:1+ Je 28 '45
Speculate on complexion of Truman regime. H. C. Hallam. Nat Underw 49:7+ Ap 19 '45; Same. Nat Underw (Life ed) 49:3+ Ap 20 '45
State insurance supervision; abstracts. J. R. Crabbe. East Underw 45:36 N 17 '44; Nat Underw 48:33 N 16 '44; Nat Underw (Life ed) 48:2+ N 17 '44
State regulation is on trial. E. W. Sawyer; abstracts. East Underw 46:30-1 F 16 '45; Nat Underw 49:23+ F 22 '45
State rights cases; Oklahoma tax on premiums of outside insurance companies upheld. Bsns W p28 Je 16 '45
Statement on new insurance law; abstracts. P. A. McCarran. Weekly Underw 152:699-700 Mr 24 '45; East Underw 46:18 Mr 23 '45
States have unimpaired powers; statement of House judiciary committee chairman on insurance bill. H. W. Sumners. Weekly Underw 152:641-2 Mr 17 '45; Same. East Underw 46:19 Mr 23 '45
Sumners tells his conception of act; McCarran's statement. Nat Underw 49:12 Mr 22 '45; Same. Nat Underw (Life ed) 49:10 Mr 23 '45
Temporary moratorium favored by Roosevelt. East Underw 46:27+ Ja 12 '45; Nat Underw 49:3+ Ja 11 '45; Nat Underw (Life ed) 49:1+ Ja 12 '45
Text of law signed by President. Spectator (Life ed) 152:36 Mr '45
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Urges industry get busy; interprets so called moratorium period in different light. W. R. Thomas. Weekly Underw 152:1409+ Je 16 '45
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Photography
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Street lighting
Windows

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Airplanes
Airports
Art galleries
Athletic fields
Bank buildings
Cotton mills
Electron microscope
Factories
Machine shops
Microscope and microscopy
Petroleum refineries
School buildings
Seaplane bases
Show windows
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Dividing (machine work)
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Dyeing machines
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Electric welding machines
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Feed mechanism
Filling machines
Fits (machinery)
Food machinery
Friction
Gas and oil engines
Gear cutting machines
Gearing
Governors (machinery)
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Jigs
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Lathes
Locomotives
Looms
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Machine shop practice
Machine tools
Machinery industry
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Milling machines
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Molding machines
Nailing machines
Packaging machinery
Packing
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Pins, Machinery
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Metal coloring
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Aluminum coating
Chromium plating
Corrosion and anticorrosives
Electroplating
Enamel and enameling
Galvanizing
Ihrigizing
Lead coating
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Brokers act to build strong national body. East Underw 46:20-1 Ap 13 '45; Nat Underw 49:5+ Ap 12 '45; Spectator (Property ed) 10:16-17 Ap 19 '45; Weekly Underw 152: 899+ Ap 14 '45

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General brokers association of metropolitan district leaves national body. Nat Underw 49:7 Ap 19 '45

NATIONAL association of insurance commissioners

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Fine sailing; report at annual meeting. W. H. Andrews, jr. Spectator (Life ed) 153:8+ S '45; Excerpts. East Underw 46:4 Ag 24 '45; Abstract. Life Ins Courant 50:472-3 O '45

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Research Bureau, N.A.L.U. to give quality awards. Nat Underw (Life ed) 49:1-2 Ap 13 '45; East Underw 46:14 Ap 20 '45; Weekly Underw 152:930+ Ap 14 '45

Reviews N.A.L.U. projects. W. H. Andrews, jr. Nat Underw (Life ed) 49:1 Ja 19 '45

Trustees' meeting, Chicago, Aug. 22-24, and convention by mail. East Underw 46:1+, 3-6, 10-15 Ag 24; 3 Ag 31 '45; Nat Underw (Life ed) (Chicago conference ed) 49:3-32 Ag 24 '45; Nat Underw (Life ed) 49:1+, 3+ Ag 24 '45; Weekly Underw 153:369+, 397, 400-26+ Ag 25 '45; Spectator (Life ed) 153:7-36+ S '45; Life Ins Courant 50:422-3 S '45

Trustees New York meeting, March 16-17. East Underw 46:11+ Mr 23 '45; Nat Underw (Life ed) 49:1+ Mr 23 '45; Weekly Underw 152:698, 742, 744, 747-50 Mr 24 '45

Wartime meeting of trustees. W. E. Roesch. Spectator (Life ed) 152:18-23 Ap '45

NATIONAL association of manufacturers

Annual meeting, 49th, New York, Dec. 6-8. Steel 115:86-7 D 11 '44; Chem & Eng N 22:2198+ D 25 '44; Bsns W p 16 D 9 '44

First NAM clinic on distribution held in New York. Ind Marketing 30:167 Ag '45

Manufacturers adopt six-point program. Comm & Fin Chr 160:2626+ D 14 '44; East Underw 45:10+ D 15 '44

NAM announces new reconversion council. Comm & Fin Chr 162:870 Ag 23 '45

NAM prosperity program. I. Mosher. Comm & Fin Chr 162:930+ Ag 30 '45

NAM's program for permanent prosperity. Factory Management 103:248+ S '45

NATIONAL association of manufacturers—*Continued*

Parkes new N.A.M. public relations V-P. Ry Age 119:376 S 1 '45

Selling more production; campaign criticized. Ind Marketing 30:100+ F '45

War congress centers on production for battle. Bsns W p19-20 D 16 '44

War production and reconversion congress of American industry. Mach 51:168-70 Ja '45

NATIONAL association of mutual insurance agents

Annual meeting, New York, Oct. 15. Nat Underw 49:11 O 25 '45; Weekly Underw 153:860 O 20 '45

NATIONAL association of practical refrigerating engineers

Purposes, officers, etc. Refrig Eng 49:470 Je '45

NATIONAL association of railroad and utilities commissioners

Further comments on the 1944 NARUC report. S. Ferguson. J Land & Pub Util Econ 21:181-4 My '45

1944 NARUC report. E. W. Morehouse; T. R. Agg. J Land & Pub Util Econ 21:282-6 Ag '45

NATIONAL association of real estate boards

Bill of divorce from government. Arch Forum 82:12+ Mr '45

NATIONAL association of refrigerated warehouses

Division of the American warehousemen's association. Refrig Eng 50:318 O '45

NATIONAL association of securities commissioners

Committees appointed. Comm & Fin Chr 161:275 Ja 18 '45

NATIONAL association of securities dealers

Announces plans to expand services. Comm & Fin Chr 162:835 Ag 23 '45

Another fishing expedition; NASD questionnaire. Comm & Fin Chr 161:1259+ Mr 22 '45

Champion needed; new NASD by-laws should be challenged and legality of Maloney act determined. Comm & Fin Chr 162:731+ Ag 16 '45

NASD activities discussed. R. E. Phillips. Comm & Fin Chr 161:260-7+ Je 14 '45

NASD censures Halsey, Stuart & co. Comm & Fin Chr 162:2209+ N 8 '45

Problems in profit control; NASD by-law amendment. H. Norton. Comm & Fin Chr 162:1451+ S 27 '45

Recent NASD by-law amendments should be disapproved by SEC. Comm & Fin Chr 162:619+ Ag 9 '45

SEC decision on NASD by-law amendments. Comm & Fin Chr 162:1339+ S 20 '45

SEC denies NASD right to enforce price maintenance contracts. Comm & Fin Chr 161:2607+ Je 14 '45

SEC hearing set on recent NASD by-law amendments; editorial. Comm & Fin Chr 162:827+ Ag 23 '45

SEC hearings on NASD by-law amendments; securities dealers committee urges abrogation of new NASD by-laws. Comm & Fin Chr 162:931+ Ag 30 '45

Spreading octopus; proposed amendments of by-laws. Comm & Fin Chr 161:2719+, 2847+ Je 21, 28 '45

Stifling tendency; NASD by-law amendments. Comm & Fin Chr 162:187+ Jl 12 '45

Text of SEC's decision in 5% mark-up case. Comm & Fin Chr 160:2349+; Editorial comment. 2347+ N 30 '44

Untrammeled voting. Comm & Fin Chr 162:403+ Jl 26 '45

Where to questionnaire? NASD questionnaire now annual feature. Comm & Fin Chr 161:2391+ My 31 '45

NATIONAL association of shippers advisory boards

Annual meeting, Chicago, Oct. 18. Ry Age 119:680-2 O 27 '45

NATIONAL automobile and casualty insurance company

Fight submission of National Auto examination report. Nat Underw 49:24 Jl 19 '45

National Auto hearing started in California. East Underw 46:31 Je 22 '45

NATIONAL automobile dealers association

Charter for autos; dealers seek unlimited franchise term, and revision of contracts. Bsns W p92-3 Ja 27 '45

NATIONAL automobile underwriters association

Automobile association elects J. V. Herd as president; other officers. East Underw 46:16+ My 25 '45

Beyer heads Board; committees are appointed. East Underw 46:22 Jl 27 '45; Same. Weekly Underw 153:138 Jl 21 '45

Polley named N.A.U.A. chairman; advisory committee named. Nat Underw 49:8 O 18 '45

NATIONAL aviation corporation

Annual report. Comm & Fin Chr 161:672 F 12 '45

NATIONAL aviation trades association

Drastic NATA remodeling tightens policy statements. A. McSurely. Aviation N 4:35 Ag 13 '45

NATA initiates organization of all California air services. S. Bangs. il Aviation N 3:17 Je 25 '45

Ohio state operators group becomes newest chapter of NATA. R. H. Wood. Aviation N 3:15-16 Je 18 '45

NATIONAL banks. See Banks and banking, National

NATIONAL battery company

Common stock offered. Comm & Fin Chr 162:2019-20 O 29 '45

NATIONAL biscuit company

Tax relief to aid National Biscuit. Barron's 25:6 O 8 '45

NATIONAL board of fire underwriters

Annual meeting, 79th, New York, May 24. East Underw 46:1+, 17-19, 25 My 25 '45; Nat Underw 49:5+ My 31 '45; Weekly Underw 152:1229+, 1233+, 1236+, 1237 My 26 '45; Spectator (Property ed) 10:30-2+ Je 14 '45

Federal legislation statement made by National Board. Nat Underw 49:15 Ap 12 '45; Same. Weekly Underw 152:899 Ap 14 '45

Future policy is issue. Nat Underw 49:5 Jl 19 '45

National Board cited for service to Nation. Weekly Underw 153:66+ Jl 14 '45; Same cond. East Underw 46:14 Jl 13 '45

New committee heads. pors East Underw 46:21+ Je 15 '45

NATIONAL bond and share corporation

Annual report. Comm & Fin Chr 161:465 Ja 29 '45

NATIONAL bureau of casualty and surety underwriters

National Bureau re-elects William Leslie general manager; other officers. East Underw 46:32 My 18 '45

NATIONAL city bank of New York

Annual report to shareholders. G. S. Rentschler. Comm & Fin Chr 161:157+ Ja 11 '45

NATIONAL concrete masonry association

Directors' meeting, Chicago, Feb. 8-9. Concrete 53:18-20 Mr '45; Rock Prod 48:112-13 Mr '45

Discusses plant design and layout, Chicago, Sept. 21-22. Concrete 53:10-11+ O '45

NATIONAL conference on labor legislation

Eleventh conference, Washington, D.C. Dec. 12-14, 1944. Mo Labor R 60:330-2 F '45

NATIONAL container corporation

Preferred stock offered. Comm & Fin Chr 162:462 Jl 30 '45

NATIONAL council of independent petroleum associations

Meeting, Indianapolis, May 23-24. Nat Pet N 37:9 My 30 '45

NATIONAL council of industrial editors

Status and future of house publications are discussed in NCIE's convention-in-print. Ptr Ink 212:112+ S 28 '45

NATIONAL crushed stone association

Agricultural limestone producers perfect organization. Rock Prod 48:80+ S '45

Annual meeting, 28th, New York, Jan. 29-31. Rock Prod 48:62-4+ Mr '45

NATIONAL crushed stone association—*Cont.*

Directors meeting, Cincinnati, July 26. Rock Prod 48:78-9+ S '45

Organize Agricultural limestone division. Rock Prod 48:57 My '45

NATIONAL dairy products corporation

Annual report. Comm & Fin Chr 161:1097 Mr 12 '45

National Dairy cuts debt, pays more. Barron's 25:1+ F 12 '45

Potentials in the dairy stocks; Borden vs. National Dairy vs. Beatrice Creamery. H. F. Travis. Mag of Wall St 75:238-40+ D 9 '44

NATIONAL dehydrators association

Convention, Chicago, Feb. 6. Food Ind 17:289 Mr '45

NATIONAL district heating association

Annual meeting, 36th, Cleveland. Heating-Piping 17:478-80, 535-7 S-O '45

NATIONAL editorial association

Weekly newspaper promotion and research bureau

NEA forms advertising bureau for weeklies. Ptr Ink 209:52 N 17 '44

NATIONAL electrical code

As long as you're changing the code; suggestions from field experience. J. G. Moyen. il Elec West 94:68-9 Ja '45

Code is not a handbook. J. M. Evans. Elec West 95:115 O '45

Three inspector chapters talk code; Rocky Mountain, Utah and Montana IAEI groups review proposed changes. Elec West 94:92-5 My '45

NATIONAL electrical contractors association

Annual meeting, 43d, French Lick Springs, Oct. 1-6. Elec West 93:88+ N '44

NATIONAL electrical safety code

Code requirements for minimum wire spacing on overhead lines. P. Morrill. Elec World 122:106 N 25 '44

New publication discusses National electrical safety code. J. A. Dickinson. Ind Stand 15:262-3 D '44

NATIONAL emergency steels. See Steel—Standards

NATIONAL exposition of power and mechanical engineering

Exposition, 16th, New York, Nov. 27-Dec. 2. Paper Tr J 119:8+ N 30 '44

Exposition, 16th, New York, Nov. 27-Dec. 2. il Power Pl Eng 49:126+ Ja '45

Postwar plans intensify interest at National power show. il Chem & Met Eng 51:110-13 D '44

NATIONAL farm chemurgic council

Elects officers. Oil Paint & Drug Rep 147:3 Ap 9 '45

NATIONAL federation of salaried unions

N.F.S.U. expands. Bsns W p 106 My 19 '45

NATIONAL federation of sales executives

Annual meeting, 10th, Chicago, June 11-12. Sales Management 55:78+ Jl 1 '45

Preparing for peacetime prosperity; a statement by the National federation of sales executives. Sales Management 55:171-2 Jl 1 '45

NATIONAL fertilizer association

Revises executive setup. Oil Paint & Drug Rep 147:9+ My 21 '45

NATIONAL fire protection association

Annual meeting, Boston, June 26. East Underw 46:14 Je 29 '45; Nat Underw 49:11 Je 28 '45

Huge fire waste of Nation deplored; N.F.P.A. officials see opportunity to capitalize on destruction to get over prevention work. P. Bugbee. Weekly Underw 152:1521+ Je 30 '45

Interest in fire prevention aroused by war; reports of NFPA sought and studied. P. Bugbee. Weekly Underw 152:20 Ja 6 '45

NATIONAL fire waste council

Annual meeting, Washington. Nat Underw 49:5+ Ap 19 '45

NATIONAL foreign trade council

Directors elected. Comm & Fin Chr 161:1863 Ap 26 '45

Spokesman for American leadership in world trade. Bsns W p34 Jl 7 '45

NATIONAL forests. See Forest reserves

NATIONAL foundation for infantile paralysis

Appropriation for training of qualified physical therapists. Science 101:374 Ap 13 '45

Grants. Science 100:565-6 D 22 '44

NATIONAL founders' association

Annual meeting, 47th, Chicago, Nov. 16-17. Steel 115:46-7 N 27 '44; Foundry 73:75+ Ja '45

NATIONAL geographic society

Archeological work. Science 101:216 Mr 2 '45

NATIONAL gypsum company

Annual report. Comm & Fin Chr 161:1546 Ap 9 '45

Gypsum industry's status showing steady improvement. H. W. Knodel. Barron's 25:9 F 12 '45

National gypsum company honors its miners; celebrates winning of Sentinels of safety trophy. il Explosives Eng 23:156-7 Jl '45

Post-war plans. M. H. Baker. Rock Prod 48:125 F '45

NATIONAL housing act. See Housing laws—United States

NATIONAL housing agency

Agreement between Department of commerce and NHA to avoid duplication of effort. Comm & Fin Chr 162:2194 N 5 '45

Announce methods for disposing of surplus housing. Concrete 53:37 My '45

NHA home building program reported. Comm & Fin Chr 161:1756 Ap 19 '45

1944 operations. Comm & Fin Chr 161:1031 Mr 5 '45

Public housing authority designated to dispose of surplus housing. Eng N 134:611 My 3 '45

Taft committee; continuation of the NHA after the war. Arch Rec 97:11-12+ Mr '45

Unloved NHA. Arch Forum 82:10+ Mr '45

NATIONAL illumination committee of Great Britain

Constitution; officers; annual report. Light & Lighting 38:36-7 Mr '45

NATIONAL Indian council

Tribes sound a war cry for liberty. il Bsns W p40 D 2 '44

NATIONAL industrial advertisers association

Chicago industrial advertisers assn. leads in NIAA membership. Ind Marketing 30:156 My '45

NIAA looks into the future. J. R. Kearney, jr. Ind Marketing 30:50+ Mr '45

NATIONAL industrial conference board

Meeting, New York. Steel 116:46-7+ Ja 29 '45

NATIONAL industrial sand association

Annual meeting, New York, May 23-24. Rock Prod 48:68-9+ Jl '45

Directors meeting, Chicago, Nov. 17. Rock Prod 47:67-8 D '44

NATIONAL industrial traffic league

Annual meeting, New York, Nov. 16-17. Ry Age 117:813-14 N 25 '44

NATIONAL inland marine bureau (proposed). See Insurance, Inland marine—Rating bureaus

NATIONAL institute of governmental purchasing

Officers for 1945-6. Oil Paint & Drug Rep 148:3 O 22 '45

NATIONAL labor relations board

Activities, 1943-44. Mo Labor R 60:1036-9 My '45

Decisions. Mo Labor R 60:125-6 Ja '45 [cont monthly]

Feud in the open; Labor relations board battle lines drawn as Douds is asked to quit. Bsns W p96+ Ja 20 '45

F.A.A. ruling due; Packard and foremen confident of winning issue over bargaining rights. Bsns W p98-9 Ja 20 '45

Gag test coming; NLRB election at Thompson products co. plants may send issue of free speech to the Supreme court. Bsns W p101-2 Ja 27 '45

Herzog brings stabilizing influence to NLRB. Bsns W p94 Je 16 '45

Ill-advised advice; Labor relations institute's assistance to company brings complaint from union; sustained by NLRB. Bsns W p106+ Jl 7 '45

NATIONAL labor relations board—*Continued*

NLRB on the ropes; Connally-Smith strike polls keep agency from work for which it was intended. Bsns W p100+ O 20 '45

Panel reports; NWLB group recommends grievance procedure for foremen. Bsns W p102+ F 10 '45

Policy review; NLRB plans to use Packard hearings as basis for study of foremen's unionization. Bsns W p106+ F 24 '45

Significant labor developments. B. Werne. Published in monthly numbers of Factory management and maintenance

Still writing law; Supreme court puts its foot down on union discrimination against Negroes. Bsns W p 100 D 23 '44

Ten-year record. Bsns W p96 Jl 14 '45

NATIONAL lead company

Investment opportunities in financially strong companies. H. F. Travis. Mag of Wall St 77:136 N 10 '45

Library

Library, its relation to industrial research. A. Stewart. Special Lib 36:83-5 Mr '45

NATIONAL life and accident insurance company

Eastern leaders hold sessions in New York. East Underw 46:1+ F 9 '45

NATIONAL life insurance company

Annual report. Weekly Underw 152:262 Ja 27 '45

National Life reports war period increases. East Underw 46:15 N 2 '45

NATIONAL lime and stone company

Ill-advised advice; Labor relations institute's assistance to company brings complaint from union; sustained by NLRB. Bsns W p106+ Jl 7 '45

NATIONAL lime association

Board of directors meeting, Hot Springs, Va. May 17-19. Rock Prod 48:80-2+ Je '45

NATIONAL machine tool builders' association

Annual meeting, 44th, Chicago, Oct. 22-23. Steel 117:74-5 O 29 '45; Am Mach 89:132d-132e N 8 '45; Iron Age 156:102 N 1 '45

New York regional meeting, May 15. Mach 51:186+ Je '45

NATIONAL malaria society

Annual meeting, 27th, St Louis, Nov. 14-16. Science 101:58 Ja 19 '45

NATIONAL mediation board

Fiscal 1944 report. Ry Age 118:244-5 Ja 27 '45

Should utilities be placed under National mediation board? Pub Util 35:42 Ja 4 '45

Work of National mediation board, 1943-44. Mo Labor R 60:1039-40 My '45

NATIONAL metal congress

Castings at the metal show, Cleveland, Oct. 16-20. E. Bremer. il Foundry 72:90-2+ D '44

Pre-viewing tomorrow's metal designs; report of details of interest to aircraft industry. C. S. Ricker. diags Aviation 43:176-7+ D '44

NATIONAL metal exposition

Metal show a preview of postwar possibilities. Automotive & Aviation Ind 91:44+ N 1 '44

NATIONAL monuments

See also

Jackson Hole national monument

NATIONAL naval medical center

Libraries

National naval medical center, Bethesda, Maryland; library facilities. R. E. Rodier. Special Lib 35:439-42 N '44

NATIONAL oil products company

National Oil Products plans postwar expansion. W. J. Galligan. Barron's 24:13 D 18 '44

NATIONAL outdoor advertising bureau

NOAB is outdoor department for 335 advertising agencies. Ptr Ink 212:108 Ag 17 '45

NATIONAL paint, varnish and lacquer association

Convention-at-home, 4th. Oil Paint & Drug Rep 148:41-2+ N 5 '45

How to plan and conduct a convention-by-mail. G. A. Nichols. Ptr Ink 210:26+ Ja 12 '45

Officers. pors Paint Oil & Chem R 107:8-9 N 2 '44

Scientific section

Report of the Scientific section. H. A. Gardner. Paint Oil & Chem R 107:106-8 N 2 '44

NATIONAL paperboard association

Federal trade commission complaint. Paper Tr J 121:12 Ag 2 '45; Same abr. Oil Paint & Drug Rep 148:4 Ag 6 '45

N.P.A. files answer to complaint. Paper Tr J 121:22 N 1 '45

NATIONAL park service. See United States—National park service

NATIONAL parks and reserves

See also

Forest reserves

Great Britain

National parks. Economist 148:690-1 My 26 '45

NATIONAL patent planning commission

Government-owned patents and inventions of government employees and contractors. Chem & Eng N 23:438-42 Mr 10 '45

Third report of the National patent planning commission. A. A. Potter. Mech Eng 67:743 N '45

NATIONAL pest control association

Annual conference, 9th, Purdue university, Jan. 15-19. Chem & Eng N 23:252+ F 10 '45

Officers. Oil Paint & Drug Rep 146:3 N 27 '44

NATIONAL petroleum association

Meeting, Atlantic City, Sept. 20-21. Oil & Gas J 44:92+ S 29 '45

NATIONAL petroleum news (periodical)

NPN's advertising regulars mirror 35 years of oil progress. il Nat Pet N 37:18+ F 14 '45

NATIONAL power and light company

Dissolution in sight. Barron's 25:10 Ap 30 '45

May distribute assets soon. Barron's 24:6 N 27 '44

Secondary offering. Comm & Fin Chr 161:1884 Ap 30 '45

NATIONAL pressure cooker company

Annual report. Comm & Fin Chr 161:570 F 5 '45

NATIONAL provincial bank

Statement by the chairman. C. F. Campbell. Economist 148:129 Ja 27 '45

NATIONAL ready-mixed concrete association

Directors meeting, Chicago, May 8. Rock Prod 48:83-5+ Je '45

Meeting, New York, Jan. 24-26. Concrete 53:10+ Mr '45; Rock Prod 48:72+ Mr '45

NATIONAL recovery administration

NRA hangover; Federal trade commission case on coat and suit industry. Bsns W p92+ Jl 28 '45

NATIONAL research council

Essential need of fundamental research for social progress. A. Gregg. Science 101:257-9 Mr 16 '45

Fellowships in the medical sciences. Science 100:566 D 22 '44

Predoctoral fellowships in the natural sciences. Science 101:322; 102:371 Mr 30, O 12 '45

Report of National research council conference of physicists. R Sci Instr 15:283-328 N '44

Agricultural board

Members. Science 101:296 Mr 23 '45

Division of geology and geography

Report, 1943-1944. M. P. Billings. Geol Soc Proc 1944:32-5 My '45

Food and nutrition board

Misinterpretation and misuse of the recommended dietary allowances. R. M. Wilder. Science 101:285-8 Mr 23 '45

NATIONAL research council of Canada, Ottawa

Canadian national research council. Science 101:sup10 F 9 '45

National research council in 1944. Can Chem & Process Ind 29:130+ F '45

NATIONAL research foundation (proposed)

Proposals in Congress for promotion of scientific research. Chem & Eng N 23:1532-3 S 10 '45

Science, the endless frontier; the proposed instrument. V. Bush. Fortune 32:sup12-14 S '45

NATIONAL restaurant association
Addresses and discussions of the third national wartime conference of the National restaurant association, Chicago, Oct. 10-12, 1944. 200p pa $4 Nat. restaurant assn, 8 S. Michigan av, Chicago 3 '44 (mimeographed)

NATIONAL retail dry goods association
Retailers protest advertising demands by manufacturers. Ptr Ink 212:46 Jl 6 '45

NATIONAL roster of scientific and specialized personnel
American brain barrel. il Fortune 31:130-3 Mr '45
Placement of veterans. Science 102:322 S 28 '45
Talents tabulators. C. Tanner. Personnel J 23:375-7 Ap '45

NATIONAL rural electric cooperative association
Annual meeting, 3d, San Antonio, Texas, Jan. 16-17. Pub Util 35:246 F 15 '45; Elec World News ed 123:10 Ja 27 '45
REA goings-on critically surveyed. J. King. Pub Util 35:173-6 F 1 '45
Senate committee reports on REA insurance row. Nat Underw 49:7 Ja 25 '45
Whither REA? J. King. Pub Util 35:267-79 Mr 1 '45

NATIONAL safety council
Administrative unit; sizes and kinds, uses, etc. Nat Safety N 50:22 D '44
At your service; Industrial division, National safety council. J. M. Roche. il Nat Safety N 52:14-15+ Ag '45
Auditor's report, 1944. Nat Safety N 51:26-7 Ap '45
Board of directors, 1944-45; portraits. Nat Safety N 51:16-17+ Ap '45
Cement and quarry section safety officers. Concrete (mill sec) 52:156 D '44
In place of the congress. Nat Safety N 52:15 S '45
Thirty-third national congress, Chicago, Oct. 3-5. Chem & Eng N 22:1907-9+ N 10 '44
Trustees, 1945. pors Nat Safety N 51:16-17+ My '45

NATIONAL sand and gravel association
Directors meeting, Chicago, May 8. Rock Prod 48:83-5+ Je '45
Directors' meeting, New York, Jan. 22-23. Rock Prod 48:67-8+ F '45

NATIONAL security, Research board for. See Research board for national security

NATIONAL security traders association
Annual meeting, 12th, Mackinac Island, Aug. 28-30. Comm & Fin Chr 162:1065-1100+ S 6 '45

NATIONAL service life insurance. See Insurance, Military and naval service

NATIONAL society for the prevention of blindness
Charge industrial plants neglect workers' sight. Textile Col 67:770 My '45

NATIONAL steel corporation
Annual report. Comm & Fin Chr 161:1658 Ap 16 '45
Thumbnail stock appraisal. Mag of Wall St 77:91 O 27 '45
Weir asks 5%; National Steel would hike white-collar employees' pay. Bsns W p97 F 3 '45

NATIONAL supply company
Dresser Industries vs. National Supply. G. L. Merton. Mag of Wall St 75:365-7+ Ja 6 '45
Potential peace-time leaders. Mag of Wall St 76:648 S 15 '45
Preferred stock exchanged. Comm & Fin Chr 162:2152+ N 5 '45

NATIONAL surety marine insurance corporation
Files action in Massachusetts; license has been refused. East Underw 46:25 Ag 3 '45; Nat Underw 49:5 Ag 2 '45

NATIONAL tea company
Proxy row ends. Bsns W p64 Mr 10 '45

NATIONAL truck leasing system
Trucks for lease. Bsns W p49 Ap 21 '45

NATIONAL underwriter (periodical)
New setup; H. J. Burridge is elected president and Louis H. Martin, vice-president and secretary. pors Nat Underw 48:3 N 23 '44; Same. Nat Underw (Life ed) 48:2 N 24 '44

NATIONAL union of marine cooks and stewards
Convention of the Marine cooks and stewards of the Pacific coast, July 23-28, 1945, created a national organization. A. H. Bradley. Mo Labor R 61:752-4 O '45

NATIONAL war fund. See Money raising campaigns

NATIONAL war labor board
After the WLB, what? W. S. Hopkins. Personnel J 24:90-5 S '45
Akron beachhead; NWLB's new weapon, revocation of fringe benefits. Bsns W p103 Jl 7 '45
Alabama siege; Birmingham newspapers unable to publish. Bsns W p104+ Ag 11 '45
Attack on NWLB by United auto workers urges C.I.O. to withdraw from the Board. Bsns W p106+ F 10 '45
Basic steel decision of National war labor board. Mo Labor R 60:41-3 Ja '45
Davis' stratagem; plan to quit NWLB cuts ground from under A.F.L. and C.I.O. Bsns W p102+ N 18 '44
Davis, Taylor and Graham yield to President's request to remain as public members of WLB. Comm & Fin Chr 160:2382 N 30 '44
Decisions. Mo Labor R 60:124-5 Ja '45 [cont monthly]
Expansion. Bsns W p86 Ap 14 '45
Holding the line; NWLB's close adherence to Little Steel formula. Bsns W p104-5 Ap 21 '45
Internal strife; A.F.L. protests when NWLB employees join C.I.O. union. Bsns W p104 Mr 3 '45
Little Steel formula sticks. Bsns W p15-16 Mr 3 '45
Management's case before the War labor board. J. Tanham. Mass Transportation 40:337 D '44
NWLB plants exit. Bsns W p102+ O 27 '45
NWLB shortcut to expedite cases. Bsns W p96+ Mr 24 '45
New face, old policies in NWLB's top spot. Bsns W p102 Mr 17 '45
Partial triumph; independent unions win a place in NWLB. Bsns W p85 D 16 '44
Sanctions applied against E. A. laboratories, Brooklyn, cancellation of government contracts and withdrawal of material allocations and priorities. Bsns W p99-100 F 24 '45
Sanctions fail; E. A. Laboratories case boomerangs, but company yields to other pressures. Bsns W p100+ Ap 21 '45
Seizure of Montgomery Ward & co. unlawful. Mo Labor R 60:592-3 Mr '45
Seizures pile up; with box score of enforcement actions. Bsns W p16, 17 Je 23 '45
Share-work issue; government ultimately will have to decide union-management problem. Bsns W p96 D 9 '44
Significant labor developments. B. Werne. Published in monthly numbers of Factory management and maintenance
Steel's new pay. Bsns W p16 D 2 '44
Three years' activity. Mo Labor R 60:1035-6 My '45
To liquidate NWLB. Comm & Fin Chr 162:1998 O 25 '45
WLB prepares to disband after postwar labor policy is evolved. Steel 117:84+ S 10 '45
War labor board's textile case decision; with opinion of chairman, G. W. Taylor. Textile Col 67:710-11+ Ap '45
Ward balks again. il Bsns W p 104+ D 23 '44
Ward wins round; federal court decision, holding plant seizures illegal. Bsns W p20-1 F 3 '45
See also Montgomery Ward and company —Government seizure

NATIONAL warm air heating and air conditioning association
Annual meeting, 31st, Cleveland, Dec. 12-14. Sheet Metal Worker 36:136-41 Ja '45; Dom Eng 165:112-13 Ja '45

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Organization. Chem & Eng N 23:662 Ap 10 '45

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Demographic consequences of European contact with primitive peoples. S. F. Cook. Ann Am Acad 237:107-11 Ja '45

NATURAL forms
Turtles and walnuts, morning glories and grass; under scientific analysis, these and many another natural form reveal important lessons for building. F. M. Severud. il diags Arch Forum 83:149-54+ S '45

NATURAL gas. See Gas, Natural

NATURAL gasoline. See Gasoline, Natural

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British Guiana natural history museum. Science 102:57 Jl 20 '45

See also American museum of natural history; Bishop, Bernice P., museum, Honolulu

NATURAL resources
How to make every nation rich; by expansion of technical skill of its population. H. F. Clark. Comm & Fin Chr 161:1073+ Mr 8 '45
Needs of man; review of "Enough and to spare," by K. F. Mather. W. S. Thompson. Science 101:65-7 Ja 19 '45; Reply. 101:198-200 F 23 '45; Discussion (Demographic dilemma). K. Sax. 101:325-6 Mr 30 '45

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Fisheries
Forest conservation
Forests and forestry
Fuel
Gas, Natural
Mines and mineral resources
Oil lands
Oil shales
Ore deposits
Peat
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NATURALISTS, American society of. See American society of naturalists

NATURALIZATION

Great Britain

Naturalisation of aliens as British subjects. Economist 149:406-7 S 22 '45

NAUGATUCK, Connecticut
What war-time metering has meant to Naugatuck. W. H. Moody. il Water Works & Sewerage 92:143-5 My '45

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Optical instruments
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PHYSIOLOGICAL optics. See Optics, Physiological

PHYSIOLOGY

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Fascination in railroad advertising; other advertisers might use appeal to romance advantageously. M. C. Smith, jr. il Ptr Ink 213:122+ O 26 '45

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Air cargo threat will not greatly curtail railroad earnings; abstract. W. J. Cunningham. Ry Age 118:764 Ap 28 '45

Air transport trend won't change much; I.C.C. study. Ry Age 118:636-8 Ap 7 '45

Airlines eye Pullman fleet divestment. Air Transport 2:104+ N '44

California railroad group favors air controls. S. Bangs. Aviation N 3:12 Ap 16 '45

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Class A passengers shifting to airlines. Ry Age 117:933+ D 16 '44

Competition of the future. il Ry Age 117:753-5 N 18 '44

Federal-aid airports opposed by railroads. Ry Age 118:993 Je 2 '45

In the public's best interest. W. A. Patterson. il Aero Digest 49:54-5+ Ap 1 '45

Planes and trains; railroads sought assistance from aeronautical engineers; future integration of their services. il diags Sci Am 172:153-5 Mr '45

To travel the postwar rails; Pullman car plans more comfort and lower cost to offset air's greater speed. G. Herrick. il Air Transport 3:67-8+ My '45

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Should carriers feed airlines? W. L. Grossman. Ry Age 117:845-6+ D 2 '44

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Decelerometer controls skidding wheels; patent assigned to Westinghouse air brake co. diag Machine Design 17:172 Ja '45

Load-compensating freight brakes. C. D. Stewart. Ry Age 117:985-7+ D 30 '44; Same. diag Mech Eng 67:511-14 Ag '45

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Better fixed plant a railroad "must". il Ry Age 119:901-5 My 19 '45

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Improved sanding facilities on Green Bay & Western; sand storage and drying house. il Ry Mech Eng 119:397-9 S '45

Railroads should wash their faces; drab and antiquated stations and working places can be modernized. G. M. Harrison. Ry Age 119:553 O 6 '45

War shapes construction. G. E. Boyd. il Ry Age 118:102-8 Ja 6 '45

Welding railroad structures. T. H. Gardner. il Welding J 24:563-4 Jl '45

See also

Bridges, Railroad
Car shops
Locomotive terminals
Railroads—Shops
Railroads—Stations
Railroads—Terminals
Roundhouses

Car departments

See also Car department officers' association

Cars

See Car painting and finishing; Cars; Freight cars; Refrigerator cars; Sleeping cars; Tank cars

Centralized traffic control

See Railroads—Signals

Claims

Military loss and damage claims; joint conferences on measures to improve their handling. W. H. Schmidt. Ry Age 118:985-7 Je 2 '45

Wartime damage claims related to fiber shipping containers. E. Dahill. Paper Tr J 120:39-41 Mr 29 '45; Same cond. Paper Ind 27:104+ Ap '45

Clearance

Pantograph for railway structure profiles. il diag Engineering 160:105, 110 Ag 10 '45

Commissaries

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Communication

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Commuter service

Massachusetts proposes to relieve railroads of profitless commuter traffic; commission recommends state owned electric railway system for Boston area. Ry Age 118:797-8 My 5 '45

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How to achieve transport coordination; make all types of transport equally self-sustaining from their own revenues. F. J. Wall. Ry Age 118:714-17 Ap 21 '45

Integration idea is misrepresented; proposal denounced by Transportation association of America. Ry Age 119:758 N 10 '45

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New age in transportation; with statistical data on prominent rivals in passenger transportation. H. Owen. il Mag of Wall St 77:84-5+ O 27 '45

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Railroads—Motor vehicle competition
Railroads—Pipe line competition
Railroads—Water-ways competition

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Alton-Gulf, Mobile & Ohio merger is approved. map Ry Age 119:513-15+ S 29 '45

Alton-Gulf, Mobile & Ohio merger making progress. A. Jansen. Barron's 25:10 O 29 '45

Analysis of C. & O. merger plan. R. Carleson. il map Mag of Wall St 76:708-9+ S 29 '45

C. & O. board votes approval of merger. Ry Age 119:339 Ag 25 '45

C. & O. family quarrels; withdrawn merger offer. map Bsns W p68+ O 27; 20 N 3 '45

Consolidation is a normal process; report of subcommittee of A.A.R. Ry Age 119:105-7 Jl 21 '45

New trunk line system? Alleghany corp.'s C. & O. control. map Bsns W p66+ Je 30 '45

Rail merger born if C.&O. plan can clear all hurdles. map Bsns W p76+ S 1 '45

Rival for I.C.? Gulf, Mobile & Ohio railroad. Bsns W p74-5+ Ap 28 '45

Votes for C. & O.; directors of Nickel Plate and Pere Marquette agree to unification. Bsns W p74 S 22 '45

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Alaska cut-off saves 52 miles. il map Ry Age 118:374-5+ F 24 '45

Construction and maintenance forces plan large programs of work in 1945. il Ry Age 118:546-8+ Mr 24 '45

Ironing out a crooked mountain line; Great Northern project, Spokane to Glacier Park territory. il Ry Age 119:745-9 N 10 '45

Large-capacity equipment for building railway line; 15-mile route on Montreal island. il Roads & Bridges 83:55-7+ Ja '45

War shapes construction. G. E. Boyd. il Ry Age 118:102-8 Ja 6 '45

See also

Bridges, Railroad
Grade crossing elimination
Railroads—Grades
Railroads—Location
Railroads—Stations
Railroads—Track

Cost of construction

Railroad construction cost indexes, 1920-1943. map Eng N 134:472 Ap 5 '45

Costs

Capital expenditures increased in 1944. Ry Age 118:594 Mr 31 '45

Susquehanna abandons steam power; with comparative cost and performance data, steam and Diesel-electric locomotives. il map Ry Age 118:1132-5 Je 30 '45

Damage from air raids

Bomb-damage repairs on the Southern railway. il plans diags Engineering 159:281-3, 290, 341-3, 350, 421-2, 430, 481-2, 490; 160: 81-2, 202-4 Ap 13, My 4, Je 1, 22, Ag 3, S 14 '45

Bombed railway substation; reconstruction at Streatham and Purley. il Elec R (Lond) 136:649 My 4 '45

Britain's trains kept running throughout the blitz and fly-bomb and rocket attacks. W. K. Wallace. il Ry Age 119:560-3 O 6 '45

Unified industry a military peril; survey of bombing of Germany. Ry Age 119:719-20 N 3 '45

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Floods continue to delay S.W. traffic. Ry Age 118:763+ Ap 28 '45

Railroads affected by Ohio River flood. Ry Age 118:466 Mr 10 '45

Derails

See Derails

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Development work aids public relations. W. T. White. Ry Age 117:959 D 23 '44

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Eliminates eight restrictive tunnels; Southern Pacific grading program. il Ry Age 118:452-4 Mr 10 '45

Twofold protection for a railroad fill; Pere Marquette railway along shore of Lake Michigan. il diag Eng N 133:614-17 N 16 '44

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Railroads—Grades

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Fifty years of electric traction. il Ry Age 118:1018-21 Je 9 '45; Same. Ry Mech Eng 119:267-9 Je '45

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Engineer looks at Brazil. R. Hammond. il maps Engineer 180:42-4, 62-4 Jl 20-27 '45

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Electrification and signaling of the Canadian national railways terminal, Montreal, Canada. R. G. Gage. il Elec Eng 64:Trans 41-4 F '45; Same abr. Ry Age 118:587-9 Mr 31 '45

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French railways; progress of electrification. il Elec R (Lond) 136:918 Je 22 '45

Sweden

Electrified Swedish lines carry 86 per cent of traffic. il Ry Mech Eng 119:360 Ag '45

Swedish railways celebrate 30 years of electrification. il Ry Age 118:980 Je '45

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Adaptation of the coöperative method to the railroads. H. J. Hoglund. J Eng Educ 35: 414-19 Mr '45

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Brotherhood row; fight between engineers and fireman is back of federal seizure of the I.C. Bsns W p99-100 S 1 '45

RAILROADS—Employees—*Continued*

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Labor needs still exceed supply. il Ry Age 118:51-5 Ja 6 '45

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Top management sponsors Southern Pacific's public relations. il Ry Age 118:1096-9 Je 23 '45

Two employees get medals of honor; J. P. Tracy and B. B. Clement cited for saving life on railroads. Ry Age 118:765 Ap 28 '45

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Union view of post-war prospects; competition will pose serious poblems for railroads and their employees. G. M. Harrison. Ry Age 119:9-10 Jl 7 '45

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Wanted 95,000 men. il map Ry Age 118:880-5 My 19 '45

Whose strike? shutdown of T.P. & W.R.R. Bsns W p102 N 3 '45

Women employed by class I steam railways, April 1945. Mo Labor R 61:506-7 S '45

See also

Locomotive firemen
Railroad engineers
Railroad strikes
Railroads—Pensions
Railroads—Wages

also Young men's Christian association—Railroad department

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Erie's employee training plan. H. A. McAllister. il Am Bsns 15:18-19+ O '45

Help for the Diesel maintenance force. S. W. Moser and A. H. Candee. il Diesel Power 23:178-9+ F '45

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N. Y. Central brochure promotes employee courtesy. Ptr Ink 212:126 S 28 '45

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Road foremen belong in the cab. T. Olson. Ry Mech Eng 119:502-3 N '45

Selection and training of supervisors. F. K. Mitchell. Ry Age 118:665-6 Ap 14 '45

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Training boilermaker apprentices. B. M. Brown. Ry Mech Eng 119:149+ Ap '45

Visual education for freight handlers; army developed posters to instill precision in performance. W. H. Schmidt, jr. il Ry Age 119:713-14 N 3 '45

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A.S.M. has panel session on metals for the railroads. Ry Mech Eng 118:558-61+ D '44; Metal Prog 47:521-36 Mr '45

A.A.R. committee report; specifications for materials. Ry Age 119:147-8 Jl 28 '45; Same. Ry Mech Eng 119:339-40 Ag '45

Carriers' allotments to decline; breakdown of steel mill product shipments to railroads and car and locomotive builders by product classification from 1926 through 1944. Steel 116:66-7 F 12 '45

Electronics in railroading; flaw detection in rails, materials testing, signal systems, and communications. J. Markus. il Sci Am 172:156-8 Mr '45

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New and improved products of the manufacturers. il diags Ry Age 118:506-12 Mr 17 '45

Paging Paul Bunyan; huge demands and falling production present forest product problems. C. M. Burpee. il Ry Age 118:25-7+ Ja 6 '45

Permanent way service cranes built for the Swiss federal railways to handle girder sections. J. M. White. diags Mech Handling 32:576-9 O '45

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Too little, but not yet too late. Ry Age 118:898-900 My 19 '45

Work equipment saves the day. G. E. Boyd. il Ry Age 118:45-7 Ja 6 '45

See also

Air brakes
Car couplings
Cars
Freight cars
Locomotives
Locomotives—Fuel
Railroad supplies industry
Railroad ties
Railroads—Maintenance and repair
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RAILROADS—*Continued*

Equipment trust certificates

Representative equipment trust issues sold in 1944; tabulation. J. G. Lyne. Ry Age 118: 83 Ja 6 '45

Express service

See Express service

Fares

Buses fear pinch. Bsns W p21-2 S 29 '45

Cheaper to fly than ride first class on the surface; plane vs. train fares on 50 different trips. Air Transport 3:94 Ag '45

Hell Gate toll is called unreasonable. Ry Age 119:762-3 N 10 '45

I.C.C. is overruled on intrastate fares. Ry Age 118:1071+ Je 16 '45

Intrastate fares reach high court. Ry Age 117:791 N 18 '44

Objects to extra charge for Hell Gate Bridge travel; allegation of undue discrimination by Pennsylvania, New York, New Haven & Hartford, and New York connecting filed by W. E. Dow, jr. Ry Age 118:641 Ap 7 '45

State rights cases; ICC authority over intrastate fares reaffirmed. Bsns W p28 Je 16 '45

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Better-service plans will need financing. J. J. Pelley. Ry Age 119:568-9 O 6 '45

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C.& N.W. fiscal progress outstanding. map Ry Age 118:620-2+ Ap 7 '45

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Finances on mend but still feeble. J. G. Lyne. Ry Age 118:82-6 Ja 6 '45

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Let's make transport pay its own way. G. Metzman. Ry Age 118:341-2 F 17 '45

Nickel Plate's finances transformed. map Ry Age 118:933-6 My 26 '45

Nine months net income was $452,000,000. Ry Age 119:757+ N 10 '45

1944's net income was $660,000,000. Ry Age 118:311 F 10 '45

Operating revenues and operating expenses of class I steam railways for the month of December 1944 and 1943 and for twelve months ended with December, 1944 and 1943, by districts. Ry Age 118:408 F 24 '45 [cont monthly]

Pennsylvania reports for 1944. Ry Age 118:402 F 24 '45

Pere Marquette reestablishes credit. map Ry Age 118:449-50+ Mr 10 '45

Planned outlays and financing of utilities and railways. D. S. Wilson. Survey of Cur Bsns 25:19-23 Jl '45

Progress made on B. & O. adjustment plan. A. Jansen. Barron's 25:12+ Ag 13 '45

Purchases in 1944 greatest since 1923; tabulations. Ry Age 118:657-9 Ap 14 '45

Rail earnings outlook vague, but finances strong. A. Jansen. Barron's 25:5+ Ja 1 '45

Rail revenues to decline. G. B. Crutchfield. Comm & Fin Chr 162:1080+ S 6 '45

Railroad credit after the war; IBA committee report. Comm & Fin Chr 160:2478+ D 7 '44; Excerpts. Inv Banking 15:23-7 Ja '45

Railroads in peacetime. P. B. McGinnis. Comm & Fin Chr 162:1070-1+ S 6 '45; Excerpt. Trusts & Estates 81:305-6 O '45

Railway results and prospects. Ry Age 118: 1-4 Ja 6 '45

Reading sells $84,000,000 mortgage; to retire securities. map Ry Age 118:704-6+ Ap 21 '45

Resurgent railroad; Southern System affords case study. Bsns W p74-8 Mr 31 '45

Revenues and expenses of railways, month of December and twelve months of calendar year 1944; tabulation. Ry Age 118:328-32 F 10 '45 [cont monthly]

Rock Island revived. il maps Fortune 30:140-9+ D '44

Shows results of fast amortization; I.C.C. finds 5-year plan adds $326 million to equipment charge-off. Ry Age 118:351+ F 17 '45

Silver Meteors; a revenue study. il Ry Age 119:435-7 S 15 '45

Six months net income was $325,000,000. Ry Age 119:256+ Ag 11 '45

Some aspects of railroad investments. S. S. Hall, jr. Trusts & Estates 80:145-6+ F '45

Supporting assets aid Northern Pacific. il map Ry Age 119:438-42+ S 15 '45

Virginian achieves pinnacle in credit. map Ry Age 118:1054-5+ Je 16 '45

Wabash finances greatly strengthened. Ry Age 118:419-20 Mr 3 '45

Wall Street sizes up the Northern Pacific. Bsns W p52+ S 29 '45

War-strengthened railroads face new prospects. H. P. Wald. Survey of Cur Bsns 25: 8-14+ O; 9-17 D '45; Same (pt.1) Comm & Fin Chr 162:2081+ N 1 '45; Abstract. Ry Age 119:696-7 O 27 '45

Whence money for improvements? J. G. Lyne. Ry Age 118:9-11+ Ja 6 '45

See also

Railroad credit corporation
Railroad land grants
Railroads—Accounting
Railroads—Fares
Railroads—Rates
Railroads—Receiverships
Railroads—Securities
Railroads—Taxation

also names of railroads, e.g.

Bangor and Aroostook railroad
Boston and Maine railroad
Central of Georgia railway
Chicago and north western railway
Chicago, Rock Island and Pacific railway
Chicago, Terre Haute and southeastern railway
Delaware, Lackawanna and western railroad
Florida east coast railway
Illinois central railroad
Kansas City southern railway
Lehigh Valley railroad
Missouri-Kansas-Texas railroad
New York central railroad
New York, Chicago and St Louis railroad
New York, New Haven & Hartford railroad
Norfolk and western railway
Southern Pacific railroad
Wabash railroad
West Shore railroad
Western Maryland railway
Western Pacific railroad
Wisconsin central railway

Fires and fire protection

Fire curtains in ten enginehouses; Norfolk & Western installs barriers of asbestos-cement sheets. il diags Ry Age 118:225-6 Ja 27 '45

Fire protection for Diesel locomotives. il diag Ry Age 119:684-6 O 27 '45

Fire protection for the railroads; equipment for the Diesel-electric locomotive. il diags Diesel Power 23:1192-5 O '45

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Germicidal lamps in railroad service. H. L. Norris. il Ry Mech Eng 119:133 Mr '45

Forms and blanks

More detailed fuel statistics advocated; Railway fuel and traveling engineers' committee. Ry Age 119:715-16 N 3 '45; Same cond. Ry Mech Eng 119:578-9 D '45

Freight

Freight congestion continues serious. Ry Age 118:266-9 F 3 '45

Freight Diesels on heavy grades; D.& R.G.W. cost records; maintenance and servicing. il map Ry Age 119:639-41 O 20 '45

Freight operating statistics of large steam railways, selected items for the month of December 1944 compared with December 1943. Ry Age 118:535-6 My 17 '45 [cont monthly]

Freight progress annual. il Ry Age 118:859-909 My 19 '45

Handling 300 per cent more traffic; Santa Fe hauls war materials with Diesel-electric locomotives. il Ry Age 118:541-2 Mr 24 '45

RAILROADS—Freight—*Continued*

Loss and damage prevention; report of A.A.R. Purchases and stores division. Ry Age 119:20 Jl 7 '45

Miracles have limits; freight transportation in critical condition; abstract. J. M. Johnson. Ry Age 118:554+ Mr 24 '45

New equipment to speed rail freight. Blast F & Steel Pl 33:1270-1 O '45

Rail jam persists. Bsns W p21 Mr 10 '45

Record export freight traffic handled by railroads. Comm & Fin Chr 161:290 Ja 18 '45

Report progress in thawing congestion. Ry Age 118:308-9 F 10 '45

Ships to reclaim intercoastal traffic from transcontinental railroads. Barron's 25:1 O 15 '45

Some declines expected in rail loadings. Barron's 25:1 Ja 22 '45

Storms cut traffic of northeastern rails; may affect year's earnings. Barron's 25:1 F 12 '45

Tank car movement slowed by blizzards. Ry Age 118:351-2 F 17 '45

See also

Demurrage
Freight car service
Ore handling
Railroads—Loading rules
Railroads—Motor vehicle auxiliaries
Railroads—Rates
Railroads—Terminals
Refrigerator cars
Tank cars

Freight cars

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Fuel

Report of the committee on coal; Railway fuel and traveling engineers' association. Ry Mech Eng 119:494-6 N '45

Report on fuel; A.A.R. Purchases and stores division. Ry Age 119:31 Jl 7 '45

See also

Coaling stations
Locomotives—Fuel
Locomotives, Diesel—Fueling

Gages

Conversion of gages in Australia. H. Clapp. map Ry Age 119:554-5 O 6 '45

Plan single gage for Australian railways. E. J. Ward. Ry Age 117:926-7 D 16 '44

Grades

Eliminates eight restrictive tunnels; Southern Pacific grading program. il Ry Age 118:452-4 Mr 10 '45

Unusual track grading operation. il Engineer 179:90-1 F 2 '45

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Chicago becomes the nation's railway capital; highlights of Chicago railways since 1869. R. C. Overton. Western Soc E J (Special ed) p15-41 D '44

On the railroad frontier; story of railroad progress. C. B. Peck. il diags Sci Am 172:135-42+ Mr '45

See also

Railroads—Archives

also Richmond, Fredericksburg & Potomac railroad

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See also

Car inspection

Laboratories

Fifty years of testing service; Southern's test department. C. B. Bryant. il Ry Age 119:289-92 Ag 18 '45

See also

Cars, Laboratory

Laundries

From rags to linen; Southern railway Citico laundry. il Ry Age 117:717-18 N 11 '44

Law

See Railroad law

Lighting

Steel or wood posts for lights. R. G. Cazanjian; P. C. Fredky. diag Ry Mech Eng 119:410-11 S '45

See also

Car lighting
Railroads—Stations—Lighting

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Changes proposed in the loading rules; Car department officers' association committee report. diags Ry Mech Eng 119:486-8 N '45

Proper loading of freight cars. A. H. Keys. Ry Mech Eng 119:192-4 My '45

Report on loading rules; Car department officers' association. Ry Mech Eng 118:510-11 N '44

Location

Alaska cut-off saves 52 miles. il map Ry Age 118:374-5+ F 24 '45

Ironing out a crooked mountain line; Great Northern project, Spokane to Glacier Park territory. il Ry Age 119:745-9 N 10 '45

Railroad relocation through Hammond facilitated by Indiana legislature. map Eng N 135:43 Jl 12 '45

Maintenance and repair

Construction and maintenance forces plan large programs of work in 1945. il Ry Age 118:546-8+ Mr 24 '45

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Grappling with operating problems; reports of committees of American assn. of railroad superintendents. Ry Age 119:523-6 S 29 '45

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Army railroading has changed since '17; repairing and operating French railroads. il Ry Age 118:378-81+ F 24 '45
Break all records in troop movements. Ry Age 119:256-7 Ag 11 '45
11 million tons of food hauled for armed services in 1944. Ry Age 118:310 F 10 '45
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Fast bridging keeps railroads close to the battle front during Rhine offensive. W. G. Bowman. il map Eng N 134:696-705 My 17 '45
French railways much improved. Ry Age 118:273-4 F 3 '45
Highways little use to army transport; job done over 90% by rail. Ry Age 119:687 O 27 '45
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Orders wharfage allowance for army at Norfolk. Ry Age 119:348 Ag 25 '45
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Rail-to-bus transfer; Burlington's new passenger depot serves as terminal. il plan Bus Transportation 23:44-6 D '44

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Confusion in I.C.C. motor decisions. C. Miller. Ry Age 118:246 Ja 27 '45
Highway motor vehicles; report of A.A.R. Purchases and stores division. il Ry Age 119:23 Jl 7 '45
Motor transport beats war trials. H. E. Meason. il Ry Age 118:120-1 Ja 6 '45
Railroad-bus hook-up maximizes service; Missouri Pacific transportation company and parent railroad co-operate. il map Ry Age 118:982-4 Je 2 '45
Railroad trucks can run despite competition; coordinated service allowed if I.C.C. has evidence of public benefit. Ry Age 118:1114+ Je 23 '45
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Would stop Peoria-Davenport Rock Island truck service. Ry Age 118:361 F 17 '45

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Competition of the future. Ry Age 117:755-6 N 18 '44
Watch the railroads; keener competition for intercity buses is on the way. E. F. Theisinger. il Bus Transportation 24:44-6 Ap '45

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Finds a racial discrimination complaint weakly based; complaint against Gulf, Mobile & Ohio, filed by J. L. LeFlore and A. S. Crishon. Ry Age 118:360 F 17 '45

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Fluorescent office lighting; Jersey Central accounting office. il Ry Mech Eng 119:318 Jl '45

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Cut off 50 trains under O.D.T. order. Ry Age 118:594-5 Mr 31 '45
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Another year of achievement. il Ry Age 117:778-82 N 18 '44
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Twofold protection for a railroad fill; Pere Marquette railway along shore of Lake Michigan. il diag Eng N 133:614-17 N 16 '44

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Cultivating the war-time traveler. Ry Age 119:99 Jl 21 '45
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How the railroads acquaint children with the industry; Southern railway's Pupil's railroad kit to supplement the Teacher's kit on railroad transportation. Ry Age 118:772 Ap 28 '45

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Ask postponement of class rate changes. Ry Age 119:113+ Jl 21 '45

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Spotting service should suit shippers; dissenting opinion in Spencer Kellogg case. J. H. Alldredge. Ry Age 118:597-8 Mr 31 '45

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Florida East Coast reorganization plan. Ry Age 118:186+ Ja 20 '45

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Changing out railroad car wheels; hazards and precautions. il Nat Safety N 50:15-16 D '44

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First things first for safety; locomotive shops and enginehouses. L. W. Dutton and G. G. Grieve. il Ry Age 119:754-6 N 10 '45

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General reclamation; report of A.A.R. Purchases and stores division. il Ry Age 119:25-8 Jl 7 '45

Report on scrap; A.A.R. Purchases and stores division. Ry Age 119:28-9 Jl 7 '45

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Erie bonds are quickly oversubscribed. map Ry Age 118:745-7 Ap 28 '45

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Mobile railway workshops; all-electric vans for emergency repair work. il Elec R (Lond) 136:763-5 My 25 '45

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Electrical shop for Diesels; Southern railway installs new facilities at Atlanta, Ga. il plan Ry Mech Eng 119:218-20+, 264-6+ My-Je '45

Progressive motor maintenance; overhaul and repair of Diesel locomotive electrical equipment; Rock Island railroad. il plan Ry Mech Eng 118:533-6, 581-5 N-D '44

Safe methods of handling heavy material. H. H. Thomas. Ry Mech Eng 119:522-3 N '45

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Carburizing furnace at G. B. & W. blacksmith shop. il Ry Mech Eng 119:301-2 Jl '45

Magnet sweeps shop streets. il Ry Mech Eng 119:37 Ja '45

10-year high in shop equipment buying. H. C. Wilcox. il Ry Age 118:48-50 Ja 6 '45

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Streamline railroad shop layout. H. H. Jones. plan Ry Mech Eng 119:440 O '45

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Centralized traffic control aids trains up grades on Southern Pacific project between Colton, Cal. and Indio. il plans Ry Age 118:236-8 Ja 27 '45

C.T.C. installation helps Pere Marquette. il diag Ry Age 119:55-7+ Jl 14 '45

Centralized traffic control installed west of the Pecos; Atchison, Topeka & Santa Fe. il diag Ry Age 118:591-3 Mr 31 '45

C.T.C. on a complete subdivision between Lincoln, Neb. and Hastings. W. F. Zane. il plan Ry Age 119:330-2 Ag 25 '45

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Dragging equipment detectors; safety device installed at interlocking plants on the Pennsylvania. W. R. Triem. il diags Ry Age 119:368-9 S 1 '45

Electrification and signaling of the Canadian national railways terminal, Montreal, Canada. R. G. Gage. il Elec Eng 64:Trans 41-4 F '45

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I.C.C. again advises signal-connected derails. Ry Age 119:76 Jl 14 '45

I. C. C. block signal order on 2,100 miles of Atlantic Coast Line. Ry Age 118:393 F 24 '45

Kansas City Southern speeds its war-time traffic; C.T.C. project between DeQuincy, La. and Beaumont, Tex. il plan Ry Age 118:483-5 Mr 17 '45

L.N.E.R. signal boxes. il Engineer 179:458 Je 8 '45

Milwaukee installs C.T.C. on 51 miles. il plans Ry Age 118:978-80 Je 2 '45

Much signaling to be done. J. H. Dunn. il Ry Age 118:39-41 Ja 6 '45

New equipment for economic rail operation. B. T. Anderson. Comm & Fin Chr 162:2216+ N 8 '45

Remote control saves train time; Baltimore & Ohio installs interlocking and either-direction signaling. il plan Ry Age 117:996-7 D 30 '44

Rio Grande has longest installation of centralized traffic control. il Ry Age 117:816-18 N 25 '44

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ROAD oils

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Living rooms
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Dust removal
Electric protective apparatus
Eye—Protection
Factories—Lighting
Factory inspection
Fire protection
First aid in illness and injury
Floors—Anti-slip surfaces
Gas masks
Goggles
Hand—Protection
Inflammable liquids
Inflammable mixtures
Lighting, Industrial—Safety aspects
Lightning arresters
Lightning protection
Mine rescue work
National safety council
Poisons, Industrial
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Safety at sea and other headings beginning safety
Trade unions—Safety work
Traffic lines
United States—Army—Safety program
Woman—Employment—Safety aspects

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Airplanes
Aviation
Building
Coal mines and mining
Electric utilities
Electricity in mining
Material handling
Mining engineering
Motor trucks, Industrial
Pipe laying
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Banks and banking—Stock
Bonds
Investments
Investments, Foreign
Loans, Foreign
Mortgage participation certificates
Mortgages
Municipal bonds
Speculation
Stock exchange
Stocks
Trusts and trustees—Investments

also subdivision Securities under names of industries, e.g.

Air lines
Airplane industry and trade
Building trades
Chemical industries
Drug trade
Electric apparatus industry
Electric utilities
Gold mines and mining
Holding companies
Insurance companies
Investment trusts
Machine tool industry
Mining industry and finance
Moving picture industry
Petroleum industry and trade
Public utilities
Radio apparatus industry
Railroads
Rubber industry and trade
Shoe industry and trade
Steel industry and trade
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Food
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Economic statistics
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Significant difference (statistics)
Statistical mechanics

also subdivision Statistics under various subjects, e.g.

Accidents, Industrial
Biometry
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Banks and banking—Stockholders

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STOCKROOMS. See Stores systems

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Bonds
Corporations
Dividends
Investments
Securities
Speculation
Stock exchange
Stock purchase options
Stock transfers

also subdivision Securities under names of industries, e.g.

Agricultural machinery industry
Airplane industry and trade
Chain stores
Chemical industries
Electric apparatus industry
Electric utilities
Insurance companies
Office equipment industry
Petroleum industry and trade
Public utilities
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Railroads
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Granite
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Masonry
Pulpstones
Quarries and quarrying
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Cold storage
Electric equipment—Storage
Food—Storage
Food, Dried—Storage
Food, Frozen—Storage
Fruit, Dried—Storage
Gas, Natural—Storage
Gasoline storage
Ordnance—Storage
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Water storage
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Bookstores
Candy stores
Chain stores
Company stores
Department stores
Dress shops
Drug stores
Electric shops (retail trade)
Furniture stores
Market stores
Men's stores
Retail trade
Roadside stores
Shoe stores
Store buildings
Women's apparel shops

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Earth pressure
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Clay products—Strength
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Deformations (mechanics
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Price fixing
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American petroleum institute
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Strikes
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American federation of musicians
Foreman's association of America
Industrial union of marine and shipbuilding workers of America
Industrial workers of the world
International association of bridge, structural and ornamental iron workers
International ladies' garment workers' union
National federation of salaried unions
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Dust removal
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Exhaust systems
Fans, Mechanical
Heating
Humidity
Mechanical equipment of buildings
Mine ventilation
Sewer ventilation
Tunnel ventilation
Ventilators

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Dairies
Factories
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ZÜRICH, Switzerland

Architecture

Auditorium and convention hall; elementary school; Evangelical church, apartment houses; small house; weekend house. il plans diags Arch Forum 83:134-6, 138, 140, 142, 144 S '45

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